



Takeda Quarterly Financial Report

For the Quarter Ended June 30, 2023

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Financial Highlights

Selected Financial Results

Takeda uses certain non-IFRS measures to supplement the analysis of results of operations under International Financial Reporting Standards ("IFRS"). Refer to "Financial Appendix" for the definition and reconciliations of non-IFRS Measures.

Results of Operation

| (JPY millions) | Three-month period ended June 30, | | Change versus the same period of the previous fiscal year | | |
|--------------------------------|--------------------------------------|-----------|---|----------|----------|
| | 2022 | 2023 | AER* | | CER* |
| | | | Amount of Change | % Change | % Change |
| Revenue | 972,465 | 1,058,618 | 86,153 | 8.9 % | 3.7 % |
| Operating profit | 150,515 | 168,571 | 18,056 | 12.0 % | 10.0 % |
| Profit before tax | 155,473 | 135,033 | (20,440) | (13.1)% | (14.0)% |
| Net profit for the period | 105,021 | 89,406 | (15,615) | (14.9)% | (15.4)% |
| Basic earnings per share (JPY) | 67.94 | 57.51 | (10.43) | (15.4)% | (15.9)% |

* Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS) and Constant Exchange Rate is presented in "CER" (which is a non-IFRS measure).

Core Results

Results of Core Operations

| (JPY billions) | Three-month period ended June 30, | | Change versus the same period of the previous fiscal year | | |
|-----------------------|--------------------------------------|---------|---|----------|----------|
| | 2022 | 2023 | AER* | | CER* |
| | | | Amount of Change | % Change | % Change |
| Core Revenue | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |
| Core Operating Profit | 319.1 | 326.3 | 7.3 | 2.3 % | (2.0)% |
| Core EPS (JPY) | 145 | 150 | 5 | 3.5 % | 0.3 % |

* Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS) and Constant Exchange Rate is presented in "CER" (which is a non-IFRS measure). Refer to Analysis of Results of Operations, Financial Position, and Cash Flow, [Core Results](#), Definition of Core Financial Measures and Constant Exchange Rate change, for the definition.

Leverage

| (JPY billions) | As of | |
|--------------------------------|----------------|---------------|
| | March 31, 2023 | June 30, 2023 |
| | Net debt | (3,716.1) |
| Adjusted EBITDA | 1,421.8 | 1,438.8 |
| Net debt/Adjusted EBITDA ratio | 2.6 x | 2.9 x |

Consolidated Cash Flows

| (JPY millions) | Three-month period ended June 30, | | Change versus the same period of the previous fiscal year | |
|--|--------------------------------------|-----------|--|----------|
| | 2022 | 2023 | JPY | % |
| | | | | |
| Cash flows from (used in) operating activities | 84,241 | 92,400 | 8,159 | 9.7 % |
| Cash flows from (used in) investing activities | (94,714) | (266,530) | (171,816) | (181.4)% |
| Cash flows from (used in) financing activities | (215,717) | (57,778) | 157,939 | 73.2 % |

Free Cash Flow

| (JPY billions) | Three-month period ended June 30, | | Change versus the same period of the previous fiscal year | |
|----------------|--------------------------------------|---------|--|-----|
| | 2022 | 2023 | JPY | % |
| | | | | |
| Free Cash Flow | 42.6 | (207.5) | (250.1) | — % |

Consolidated Financial Position

| (JPY millions) | As of | | Change versus the previous fiscal year-end | |
|-------------------------------------|-------------------|-------------------|--|--------------|
| | March 31, 2023 | June 30, 2023 | JPY | % |
| Non-current Assets | 11,559,794 | 12,320,721 | 760,927 | 6.6 % |
| Current Assets | 2,397,956 | 2,472,017 | 74,061 | 3.1 % |
| Total Assets | 13,957,750 | 14,792,738 | 834,988 | 6.0 % |
| Non-current Liabilities | 5,121,138 | 5,369,328 | 248,190 | 4.8 % |
| Current Liabilities | 2,481,940 | 2,501,741 | 19,801 | 0.8 % |
| Total Liabilities | 7,603,078 | 7,871,069 | 267,991 | 3.5 % |
| Equity | 6,354,672 | 6,921,668 | 566,997 | 8.9 % |
| Total liabilities and equity | 13,957,750 | 14,792,738 | 834,988 | 6.0 % |

Forecast and Management Guidance

Forecast*

| (JPY billions) | FY2022 Actual Results | FY2023 Forecast | Change versus the previous year | |
|---|-----------------------|-----------------|---------------------------------|--------------|
| Reported: | | | | |
| Revenue | 4,027.5 | 3,840.0 | (187.5) | (4.7)% |
| Operating profit | 490.5 | 349.0 | (141.5) | (28.8)% |
| Profit before tax | 375.1 | 185.0 | (190.1) | (50.7)% |
| Net profit for the year (attributable to owners of the Company) | 317.0 | 142.0 | (175.0) | (55.2)% |
| EPS (JPY) | 204.29 | 90.75 | (113.54) | (55.6)% |
| Non-IFRS Measures | | | | |
| Core Operating Profit | 1,188.4 | 1,015.0 | (173.4) | (14.6)% |
| Core EPS (JPY) | 558 | 434 | (124) | (22.2)% |
| Free cash flow | 446.2 | 400.0 - 500.0 | | |
| Dividends per share (JPY) | 180 | 188 | 8 | 4.4 % |

*Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "[Outlook for the Fiscal Year Ending March 31, 2024](#)" for details.

Management Guidance

Takeda uses change in Core Revenue, Core Operating Profit and Core EPS at Constant Exchange Rate (CER) basis as its Management Guidance.

| | FY2023 Management Guidance CER % Change* |
|-----------------------|--|
| Core Revenue | Low-single-digit % decline |
| Core Operating Profit | Low-10s % decline |
| Core EPS | Low-20s % decline |

*Refer to Analysis of Results of Operations, Financial Position, and Cash Flow, [Core Results](#), Definition of Core Financial Measures and Constant Exchange Rate change, for the definition.

Revenue by Region

| | | JPY (millions) | | | | | | | |
|---------------------------------|------|-----------------------------------|---------------|-------------------|------------------------|---------------|------------|--------|-----------|
| | | Three-month period Ended June 30, | | | | | | | |
| | | Japan | United States | Europe and Canada | Asia (excluding Japan) | Latin America | Russia/CIS | Other | Total |
| | 2022 | 140,534 | 501,058 | 205,573 | 46,096 | 40,285 | 17,366 | 21,552 | 972,465 |
| | 2023 | 124,823 | 554,390 | 224,338 | 60,827 | 43,717 | 17,364 | 33,159 | 1,058,618 |
| Change versus the previous year | JPY | (15,711) | 53,332 | 18,764 | 14,732 | 3,432 | (2) | 11,607 | 86,153 |
| | % | (11.2)% | 10.6 % | 9.1 % | 32.0 % | 8.5 % | (0.0)% | 53.9 % | 8.9 % |

“Other” includes the Middle East, Oceania and Africa. This disaggregation provides revenue attributable to countries or regions based on the customer location.

Recent Developments

Pipeline and R&D Activities

Research and development expenses for the three-month period ended June 30, 2023 were JPY 162.7 billion.

Takeda's R&D engine is focused on translating science into highly innovative, life-transformative medicines that make a critical difference to patients. Takeda supports dedicated R&D efforts across three areas: Innovative Biopharma, Plasma-Derived Therapies ("PDT") and Vaccines. The R&D engine for Innovative Biopharma is the largest component of our R&D investment and has produced exciting new molecular entities ("NMEs") that represent potential best-in-class and/or first-in-class medicines in areas of high unmet medical need across our core therapeutic areas (Gastrointestinal and inflammation, neuroscience, oncology, and rare genetics and hematology). We are working to harness the potential of cell and gene therapies by investing in new capabilities and next-generation platforms internally and through a network of partnerships. We are embracing data and digital technologies to improve the quality of innovation and accelerate execution.

Takeda's pipeline is positioned to support both the near-term and mid- to long-term sustained growth of the company. Once first approval of a product is achieved, Takeda R&D is equipped to support geographic expansions of such approval and approvals in additional indications, as well as post-marketing commitment and potential additional formulation work. Takeda's R&D team works closely with the commercial functions to maximize the value of marketed products and reflect commercial insights in its R&D strategies and portfolio.

Major progress on R&D events since April 2023 are listed as follows:

R&D pipeline

Gastrointestinal and Inflammation

In Gastrointestinal and Inflammation, Takeda focuses on delivering innovative, life-changing therapeutics for patients with gastrointestinal diseases, including those of the liver as well as other immune-mediated inflammatory diseases. Takeda is maximizing the potential of our inflammatory bowel disease (IBD) franchise around ENTYVIO, including development of a subcutaneous formulation and expansion into other indications such as active chronic pouchitis. Takeda is also expanding its position with GATTEX/REVESTIVE, and ALOFISEL which is currently in Phase 3 trial to support further potential geographic expansion in the U.S. Furthermore, Takeda is progressing a pipeline built through in-house discovery, partnerships and business development, exploring opportunities in inflammatory diseases (IBD, celiac disease, psoriasis, psoriatic arthritis, system lupus erythematosus, others), select liver diseases, and motility disorders. Fazirsiran (TAK-999) is an example of an addition through partnership and a potential first-in-class RNAi for alpha-1 antitrypsin-deficiency associated liver disease in late-stage development. TAK-279 is an example of an acquisition through business development of a late-stage, potential best-in-class oral allosteric tyrosine kinase 2 (TYK2) inhibitor with potential to treat inflammatory diseases.

ENTYVIO / Generic name: vedolizumab

- In April 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) accepted for review its Biologics License Application (BLA) resubmission for the investigational subcutaneous (SC) administration of ENTYVIO for maintenance therapy in adults with moderately to severely active ulcerative colitis (UC) after induction therapy with ENTYVIO intravenous (IV). The resubmission is intended to address FDA feedback in a December 2019 Complete Response Letter (CRL). Since receiving the CRL Takeda has worked closely with the FDA to address the Agency's feedback; this resubmission package includes additional data collected to investigate the use of subcutaneous administration of Entyvio. The contents of the letter were unrelated to the IV formulation of Entyvio, the clinical safety and efficacy data, and conclusions from the pivotal VISIBLE 1 trial supporting the Entyvio SC BLA. VISIBLE 1 assessed the safety and efficacy of a SC formulation of Entyvio as maintenance therapy in 216 adult patients with moderately to severely active UC who achieved clinical response at week 6 following two doses of open-label vedolizumab intravenous therapy at weeks 0 and 2. The primary endpoint was clinical remission at week 52, which was defined as a total Mayo score of ≤ 2 and no subscore >1 . Takeda expects a decision from the FDA by the end of 2023.

Neuroscience

In Neuroscience, Takeda is focusing its R&D investments on potentially transformative treatments for neurological and neuromuscular diseases of high unmet need and building its pipeline through a combination of in-house expertise and partnerships. By harnessing advances in disease biology understanding, translational tools, and innovative modalities, Takeda is primarily focusing on rare neurology, in particular, on potential investigative therapies for sleep-wake disorders such as narcolepsy and idiopathic hypersomnia with a franchise of orexin-2 receptor agonists (TAK-861, danavorexton (TAK-925), etc.), rare epilepsies with soticlestat (TAK-935) and central nervous system (CNS) and somatic symptoms of Hunter Syndrome with pabinafusp alfa (TAK-141). Additionally, Takeda makes targeted investments to investigate well-defined segments of neuromuscular diseases, neurodegenerative diseases and movement disorders.

Oncology

In Oncology, we aspire to cure cancer, with inspiration from patients and innovation from everywhere. We are focused on: (1) building on our legacy in hematologic malignancies with marketed products (NINLARO, ADCETRIS, and ICLUSIG, etc.) and pipeline programs; (2) growing a solid tumor portfolio with marketed lung cancer products (ALUNBRIG and EXKIVITY), and development programs in other areas, including colorectal cancer with fruquintinib (TAK-113); and (3) advancing a cutting-edge pipeline focused on the power of innate immunity.

Development code: TAK-113 / Generic name: fruquintinib

- In May 2023, Takeda and HUTCHMED (China) Limited announced that the U.S. Food and Drug Administration (FDA) granted priority review of the New Drug Application (NDA) for fruquintinib, a highly selective and potent inhibitor of vascular endothelial growth factor receptors (VEGFR) -1, -2 and -3 for the treatment of adult patients with previously treated metastatic colorectal cancer (CRC). If approved, fruquintinib will be the first and only highly selective inhibitor of all three VEGF receptors approved in the U.S. for previously treated metastatic CRC. The NDA for fruquintinib includes results from the Phase 3 FRESCO-2 trial conducted in the US, Europe, Japan and Australia along with data from the Phase 3 FRESCO trial conducted in China. The Prescription Drug User Fee Act (PDUFA) goal date assigned by the FDA for this NDA is November 30, 2023.
- In June 2023, Takeda and HUTCHMED (China) Limited announced that the European Medicines Agency (EMA) validated and accepted for regulatory review the marketing authorization application (MAA) for fruquintinib for the treatment of adult patients with previously treated metastatic CRC. If approved, fruquintinib will be the first and only highly selective and potent inhibitor of VEGFR -1, -2 and -3 approved in the European Union (EU) for previously treated metastatic CRC. The MAA for fruquintinib includes results from the Phase 3 FRESCO-2 trial along with data from the Phase 3 FRESCO trial.
- In June 2023, Takeda and HUTCHMED (China) Limited announced that results of the Phase 3 FRESCO-2 study evaluating fruquintinib in patients with previously treated metastatic CRC were published in *The Lancet*. FRESCO-2 is a global Phase 3 multi-regional clinical trial (MRCT) conducted in the U.S., Europe, Japan and Australia investigating fruquintinib plus best supportive care (BSC) vs placebo plus BSC in patients with previously treated metastatic CRC. The FRESCO-2 study met its primary and key secondary endpoints, demonstrating that treatment with fruquintinib resulted in a statistically significant and clinically meaningful improvement in overall survival (OS) and progression-free survival (PFS), respectively. The safety profile of fruquintinib in FRESCO-2 was consistent with previously reported fruquintinib studies.

Rare Genetics and Hematology

In Rare Genetics and Hematology, Takeda focuses on several areas of high unmet medical need. In hereditary angioedema, Takeda aspires to transform the treatment paradigm, including through TAKHZYRO, with continued investment in lifecycle management programs. In rare hematology, Takeda focuses on addressing today's needs in the treatment of bleeding disorders, including through ADVATE and ADYNOVATE/ADYNOVI, as well as on the development of pipeline assets including apadamtase alfa/cinaxadamtase alfa (TAK-755) for the treatment of immune thrombotic thrombocytopenic purpura (iTTP) and congenital thrombotic thrombocytopenic purpura (cTTP). In addition, Takeda aims to redefine the management of post-transplant cytomegalovirus (CMV) infection/disease with LIVTENCITY. Takeda commits to fulfilling our vision to deliver life-transforming medicines to patients with rare diseases.

Development code: TAK-755 / Generic name: apadamtase alfa/cinaxadamtase alfa

- In May 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) accepted Takeda’s Biologics License Application (BLA) for TAK-755, an enzyme replacement therapy for the treatment of congenital thrombotic thrombocytopenic purpura (cTTP), an ADAMTS13 deficiency disorder. The TAK-755 application was accepted by the FDA on May 16th and has been granted Priority Review. FDA also granted TAK-755 Rare Pediatric Disease (RPD) designation for cTTP. TAK-755 has previously received Fast Track Designation and Orphan Drug Designation in cTTP. The BLA is supported by the totality of the evidence provided by efficacy, pharmacokinetic, safety and tolerability data from the first randomized, controlled trial in cTTP, and supported by long-term safety and efficacy data from a continuation study. If approved, TAK-755 would be the first and only recombinant ADAMTS13 (rADAMTS13) replacement therapy for cTTP, a disorder with considerable unmet patient need. Takeda is also investigating the safety, efficacy and pharmacokinetics of TAK-755 treatment in immune-mediated TTP (iTTP).
- In June 2023, Takeda presented favorable interim results from a global pivotal Phase 3 randomized, controlled, open-label, crossover trial evaluating the safety and efficacy of TAK-755 replacement therapy for the prophylactic treatment of cTTP, and pharmacokinetics (PK) characteristics of TAK-755, as well as long-term data on TAK-755 prophylaxis from a Phase 3b continuation study at the International Society on Thrombosis and Haemostasis (ISTH) 2023 Congress. In the pivotal trial, no patient had an acute TTP event while receiving TAK-755 prophylactic treatment. TAK-755 also reduced the incidence of thrombocytopenia by 60%, as compared to plasma-based therapy (hazard ratio [HR] 0.40; 95% confidence interval [CI]; 0.3- 0.7). Treatment-emergent adverse events (TEAEs) were reported in 10.3% of patients ages 12-68 receiving TAK-755 compared to 50% of patients receiving plasma-based therapy, demonstrating a favorable safety and tolerability profile with a potential safety advantage over plasma-based therapies. PK characteristics of ADAMTS13 after a single infusion (0-168 hours) were evaluated and compared to plasma-based therapy in 36 cTTP patients aged 12 and older. Patients receiving TAK-755 achieved a five-fold increase in their ADAMTS13 activity levels compared to those receiving plasma-based therapy (Cmax 100% activity for TAK-755 vs. 19% activity for plasma-based therapy) and lower variability (23.8% vs. 56% coefficient of variation [CV], respectively). Also, the results of an interim analysis of the Phase 3b continuation study, evaluating the safety and efficacy of long-term TAK-755 prophylaxis in 29 patients with cTTP, demonstrated a consistently favorable safety profile with TAK-755 prophylaxis and no development of neutralizing antibodies. Zero acute TTP events occurred during TAK-755 prophylaxis, and the incidence rates of subacute TTP events and TTP manifestations were comparable to those with TAK-755 prophylaxis in the pivotal study.

ADYNOVATE/ADYNOVI / Generic name: antihemophilic factor (recombinant), PEGylated

- In June 2023, Takeda announced that it received an approval from the Japanese Ministry of Health, Labour and Welfare (MHLW) for a partial change in approved items of the manufacturing and marketing approval of ADYNOVATE for dosage and administration. This approval will contribute driving personalized treatments by adjusting dosage and administration including dosing amount and intervals, depending on individual patient’s clinical presentation and activity level. The approval is based primarily on the results of the global Phase 3 CONTINUATION study and Phase 3 PROPEL study conducted outside of Japan.

OBIZUR / Generic name: Susoctocog Alfa (recombinant)

- In June 2023, Takeda announced that it has submitted a marketing authorization application to the Japanese Ministry of Health, Labour and Welfare (MHLW) for Susoctocog Alfa (recombinant) for the control of bleeding in patients with acquired hemophilia A (AHA). The application is based primarily on a Japanese Phase 2/3 trial in adult Japanese patients with AHA and a Phase 2/3 trial conducted outside of Japan in non-Japanese adult patients with AHA.

Plasma-Derived Therapies (PDT)

Takeda has created a dedicated PDT business unit with a focus to manage the business end-to-end, from plasma collection to manufacturing, R&D, and commercialization. In PDT, we aspire to develop life-saving plasma derived treatments which are essential for patients with a variety of rare and complex chronic diseases. The dedicated R&D organization in PDT is charged with maximizing the value of existing therapies, identifying new targeted therapies, and optimizing efficiencies of current product manufacturing. Near-term, our priority is focused on delivering value from our broad immunoglobulin portfolio (HYQVIA, CUVITRU, GAMMAGARD and GAMMAGARD S/D) through pursuit of new indications, geographic expansions, and enhanced patient experience through integrated healthcare technologies. In our hematology and specialty care portfolio, our priority is pursuing new indication and formulation development opportunities for PROTHROMPLEX (4F-PCC), FEIBA, CEPROTIN and ARALAST. Additionally, we are developing next generation immunoglobulin products with 20% fSCIg (TAK-881), IgG Low IgA (TAK-880) and pursuing other early stage opportunities (e.g. hypersialylated Immunoglobulin (hsIgG)) that would add to our diversified commercial portfolio of more than 20 therapeutic products distributed worldwide.

HYQVIA / Generic name: Immunoglobulin (IG) Infusion 10% (Human) w/ Recombinant Human Hyaluronidase for subcutaneous administration

- In April 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) approved a supplemental biologics license application (sBLA) to expand the use of HYQVIA to treat primary immunodeficiency (PI) in children 2-16 years old. The FDA approval of HYQVIA for the treatment of PI in pediatric patients was based on evidence from a pivotal, prospective, open-label, non-controlled Phase 3 clinical trial that included 44 PI patients between the ages of 2 and 16. During the 12-month trial period, HYQVIA was shown to be efficacious with respect to the occurrence of acute serious bacterial infections (aSBI), a primary endpoint. The mean aSBI rate per year was 0.04 and was statistically significantly lower (with an upper 1-sided 99% confidence interval of 0.21, $p < 0.001$) than the predefined success rate of less than one aSBI per subject per year, favoring efficacy of HYQVIA treatment in pediatric subjects with PI diseases. Results from the interim data analysis, where all subjects completed 12 months of participation (one year of observation period) in the study, indicated similar safety profiles to adults.
- In June 2023, Takeda announced full results from the pivotal Phase 3 ADVANCE-CIDP 1 clinical trial investigating HYQVIA as maintenance therapy in adult patients with chronic inflammatory demyelinating polyneuropathy (CIDP). ADVANCE-CIDP 1 is a Phase 3, prospective, randomized, double-blind, multicenter, placebo-controlled study in which adults with stable CIDP on intravenous immunoglobulin (IVIG) were randomized 1:1 to be switched to HYQVIA (n=62) or placebo (n=70) and received their assigned treatment for six months or until relapse or study withdrawal. The primary endpoint was proportion of participants who experienced a relapse defined as worsening of CIDP symptoms as measured by Inflammatory Neuropathy Cause and Treatment (INCAT). Secondary endpoints included patient proportion experiencing functional worsening, time to relapse, change from pre-subcutaneous treatment baseline in Rasch-built Overall Disability Scale (R-ODS) centile score and safety. Results showed a clinically significant reduction in relapse rate with HYQVIA vs placebo (9.7% vs. 31.4%, respectively; $p = 0.0045$) and other analysis showed delayed time to relapse with HYQVIA vs. placebo. Favorable data across other endpoints from the study and favorable tolerability were also observed. These findings were presented at the 2023 Peripheral Nerve Society (PNS) Annual Meeting in Denmark in June 2023, and simultaneously published in *the Journal of the Peripheral Nervous System (JPNS)*.

CEPROTIN / Generic name: Human Dry Protein C Concentrate (Development code: TAK-662)

- In April 2023, Takeda announced that it submitted a New Drug Application (NDA) to the Japanese Ministry of Health, Labour and Welfare (MHLW) for manufacturing and marketing approval of human dry protein C concentrate (TAK-662) for the treatment of venous thromboembolism and purpura fulminans caused by congenital protein C deficiency, as well as for the suppression of thrombi. The application is based primarily on a Phase 1/2 trial in Japanese patients with congenital protein C deficiency and two Phase 2/3 trials (IMAG-098 and 400101) outside of Japan in patients with congenital protein C deficiency. In these trials, TAK-662 demonstrated its efficacy and safety as a treatment for congenital protein C deficiency.

Vaccine

In Vaccines, Takeda is applying innovation to tackle some of the world's most challenging infectious diseases such as dengue (QDENG A (development code: TAK-003)), COVID-19 (NUVAXOVID), and zika (TAK-426). To support the expansion of our pipeline and the development of our programs, we have entered into partnerships with government organizations in Japan and the U.S., and leading global institutions. Such partnerships have been essential in building the critical capabilities that will be necessary to deliver on our programs and realize their full potential.

QDENG A / Generic name: Dengue tetravalent vaccine [live, attenuated] (Development code: TAK-003)

- In July 2023, Takeda announced that it voluntarily withdrew the U.S. Biologics License Application (BLA) for TAK-003, following discussions with the U.S. Food and Drug Administration (FDA) on aspects of data collection, which cannot be addressed within the current BLA review cycle. The future plan for TAK-003 in the U.S. will be further evaluated given the need for travelers and those living in dengue-endemic areas of the U.S., such as Puerto Rico. The efficacy and safety profiles of TAK-003 have been demonstrated through a robust clinical trial program, including a 4.5-year Phase 3 study of over 20,000 children and adolescents living in eight dengue endemic areas. The study was designed per World Health Organization (WHO) guidance for a second-generation dengue vaccine, and it considered the need to achieve high levels of subject retention and protocol compliance in endemic regions. The vaccine is approved in multiple endemic and non-endemic countries, with more approvals expected over the coming years.

Building a sustainable research platform / Enhancing R&D collaboration

In addition to our concentrated efforts to increase our in-house R&D capabilities, external partnerships with third-party partners are a key component of our strategy for enhancing our R&D pipeline. Our strategy to expand and diversify our external partnerships allows us to take part in research of a wide variety of new products and increases the chances that we will be able to take part in a major research-related breakthrough.

Analysis of Results of Operations, Financial Position, and Cash Flow

Consolidated Financial Results

| | Billion JPY or percentage | | | | |
|--|---------------------------|-----------|---|----------|----------|
| | FY2022 Q1 | FY2023 Q1 | Change versus the same period of the previous fiscal year | | |
| | | | AER | | CER |
| | | | Amount of Change | % Change | % Change |
| Revenue | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |
| Cost of sales | (292.9) | (321.1) | (28.2) | 9.6 % | 4.6 % |
| Selling, general and administrative expenses | (231.5) | (248.1) | (16.6) | 7.2 % | 1.9 % |
| Research and development expenses | (143.6) | (162.7) | (19.1) | 13.3 % | 6.6 % |
| Amortization and impairment losses on intangible assets associated with products | (131.3) | (129.4) | 1.9 | (1.4)% | (8.1)% |
| Other operating income | 5.5 | 4.3 | (1.2) | (22.4)% | (22.0)% |
| Other operating expenses | (28.2) | (32.9) | (4.7) | 16.8 % | 10.0 % |
| Operating profit | 150.5 | 168.6 | 18.1 | 12.0 % | 10.0 % |
| Finance income and (expenses), net | 5.5 | (33.1) | (38.6) | — | — |
| Share of loss of investments accounted for using the equity method | (0.5) | (0.4) | 0.1 | (15.9)% | (51.6)% |
| Profit before tax | 155.5 | 135.0 | (20.4) | (13.1)% | (14.0)% |
| Income tax expenses | (50.5) | (45.6) | 4.8 | (9.6)% | (11.2)% |
| Net profit for the period | 105.0 | 89.4 | (15.6) | (14.9)% | (15.4)% |

In this section, when comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to Core Results (April 1 to June 30, 2023), Definition of Core financial measures and Constant Exchange Rate change, for the definition of “Constant Exchange Rate change”.

Revenue

Revenue for the three-month period ended June 30, 2023 was JPY 1,058.6 billion (JPY +86.2 billion and +8.9% AER, +3.7% CER). The increase is primarily attributable to favorable foreign exchange rates and growth from business momentum of our five key business areas (i.e. Gastroenterology (“GI”), Rare Diseases, Plasma-Derived Therapies (“PDT”) Immunology, Oncology, and Neuroscience), with the exception of Oncology which was impacted by generic erosion and intensified competition on certain products in the current period. In addition, revenue outside of our five key business areas decreased mainly due to lower revenue contribution from COVID-19 vaccines.

Revenue by Geographic Region

The following shows revenue by geographic region:

| Revenue: | Billion JPY or percentage | | | | |
|------------------------|----------------------------------|-----------|---|----------|----------|
| | FY2022 Q1 | FY2023 Q1 | Change versus the same period of the previous fiscal year | | |
| | | | AER | | CER |
| | | | Amount of Change | % Change | % Change |
| Japan | 140.5 | 124.8 | (15.7) | (11.2)% | (11.3)% |
| United States | 501.1 | 554.4 | 53.3 | 10.6 % | 2.9 % |
| Europe and Canada | 205.6 | 224.3 | 18.8 | 9.1 % | 2.8 % |
| Asia (excluding Japan) | 46.1 | 60.8 | 14.7 | 32.0 % | 29.6 % |
| Latin America | 40.3 | 43.7 | 3.4 | 8.5 % | 13.9 % |
| Russia/CIS | 17.4 | 17.4 | (0.0) | (0.0)% | 0.1 % |
| Other* ¹ | 21.6 | 33.2 | 11.6 | 53.9 % | 56.4 % |
| Total | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |

*1 Other includes the Middle East, Oceania and Africa.

Revenue by Business Area

The following shows revenue by business area:

| Revenue: | Billion JPY or percentage | | | | |
|-------------------------|----------------------------------|-----------|---|----------|----------|
| | FY2022 Q1 | FY2023 Q1 | Change versus the same period of the previous fiscal year | | |
| | | | AER | | CER |
| | | | Amount of Change | % Change | % Change |
| GI | 270.4 | 293.5 | 23.2 | 8.6 % | 2.7 % |
| Rare Diseases | 181.6 | 192.6 | 11.0 | 6.1 % | 2.0 % |
| Rare Hematology | 79.1 | 81.4 | 2.2 | 2.8 % | (1.7)% |
| Rare Genetics and Other | 102.5 | 111.3 | 8.8 | 8.5 % | 4.9 % |
| PDT Immunology | 141.9 | 186.5 | 44.7 | 31.5 % | 24.3 % |
| Oncology | 117.5 | 110.5 | (7.0) | (6.0)% | (8.6)% |
| Neuroscience | 142.4 | 177.0 | 34.6 | 24.3 % | 17.2 % |
| Other | 118.7 | 98.4 | (20.3) | (17.1)% | (20.3)% |
| Total | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |

Year-on-year change in revenue for this three-month period in each of our business areas was primarily attributable to the following products:

GI

In GI, revenue was JPY 293.5 billion (JPY +23.2 billion and +8.6% AER, +2.7% CER).

Sales of ENTYVIO (for ulcerative colitis (“UC”) and Crohn’s disease (“CD”)) were JPY 192.0 billion (JPY +23.7 billion and +14.1% AER, +7.1% CER). Sales in the U.S. were JPY 134.3 billion (JPY +16.4 billion and +13.9% AER). The increase was due to demand in the first line biologic inflammatory bowel disease (“IBD”) population both in UC and CD and favorable foreign exchange rates. Sales in Europe and Canada were JPY 44.0 billion (JPY +5.1 billion and +13.2% AER). The increase was primarily due to continued launches of the subcutaneous formulation, new patient gains and favorable foreign exchange rates.

Sales of GATTEX/REVESTIVE (for short bowel syndrome) were JPY 27.1 billion (JPY +5.2 billion and +23.6% AER, +17.0% CER). The increase was primarily due to increased demand across all regions and favorable foreign exchange rates.

Sales of TAKECAB/VOCINTI (for acid-related diseases) were JPY 29.8 billion (JPY +2.2 billion and +7.9% AER, +7.6% CER). The increase was primarily due to increased sales in China.

Sales of DEXILANT (for acid reflux disease) were JPY 12.0 billion (JPY -10.3 billion and -46.1% AER, -48.8% CER). The decrease was due to the loss of exclusivity and the termination of the authorized generics program in the U.S.

Rare Diseases

In Rare Diseases, revenue was JPY 192.6 billion (JPY +11.0 billion and +6.1% AER, +2.0% CER).

Revenue of Rare Hematology was JPY 81.4 billion (JPY +2.2 billion and +2.8% AER, -1.7% CER).

Sales of ADVATE (for hemophilia A) were JPY 33.8 billion (JPY +1.7 billion and +5.4% AER, +0.6% CER). The increase was due to favorable foreign exchange rates.

Sales of FEIBA (for hemophilia A and B) were JPY 11.9 billion (JPY +1.3 billion and +12.5% AER, +7.2% CER). The increase was primarily due to the favorable timing of shipments in the U.S. and favorable foreign exchange rates.

Aggregate sales of plasma-derived human coagulation factor products, HEMOFIL (for hemophilia A), IMMUNATE (for hemophilia A), and IMMUNINE (for hemophilia B) were JPY 4.2 billion (JPY -1.2 billion and -21.7% AER, -23.3% CER). The decrease was primarily due to decreased sales in the Growth and Emerging Markets.

Revenue of Rare Genetics and Other was JPY 111.3 billion (JPY +8.8 billion and +8.5% AER, +4.9% CER).

Sales of TAKHZYRO (for hereditary angioedema) were JPY 41.3 billion (JPY +7.3 billion and +21.4% AER, +14.7% CER). The increase was primarily due to continued strong demand across all regions and favorable foreign exchange rates.

Sales of LIVTENCITY (for post-transplant cytomegalovirus (“CMV”) infection/disease) were JPY 4.1 billion (JPY +1.8 billion and +83.4% AER, +70.7% CER). The increase was primarily due to continued patient uptake in the U.S. and Europe and Canada.

Sales of FIRAZYR (for hereditary angioedema) were JPY 5.5 billion (JPY -1.2 billion and -18.3% AER, -20.2% CER). The decrease was primarily due to the loss of exclusivity in the U.S. and Europe.

PDT Immunology

In PDT Immunology, revenue was JPY 186.5 billion (JPY +44.7 billion and +31.5% AER, +24.3% CER).

Aggregate sales of immunoglobulin products were JPY 145.6 billion (JPY +33.8 billion and +30.2% AER, +22.5% CER). Sales of each of our three global immunoglobulin brands marked double digit percentage of revenue growth, due to continued strong demand globally and growing supply, especially in the U.S., as well as favorable foreign exchange rates. Those include GAMMAGARD LIQUID/KIOVIG (for the treatment of primary immunodeficiency (“PID”) and multifocal motor neuropathy (“MMN”)), and subcutaneous immunoglobulin therapies (CUVITRU and HYQVIA) which are growing due to their benefit to patients and convenience in administration compared to intravenous therapies.

Aggregate sales of albumin products including HUMAN ALBUMIN and FLEXBUMIN (primarily used for hypovolemia and hypoalbuminemia) were JPY 30.8 billion (JPY +8.8 billion and +40.0% AER, +36.0% CER). The increase was primarily driven by strong albumin demand in China.

Oncology

In Oncology, revenue was JPY 110.5 billion (JPY -7.0 billion and -6.0% AER, -8.6% CER).

Sales of VELCADE (for multiple myeloma) were JPY 1.8 billion (JPY -14.7 billion and -89.0% AER, -89.8% CER). The decrease was primarily due to multiple generic entrants in the U.S. starting in May 2022.

Sales of ADCETRIS (for malignant lymphomas) were JPY 27.1 billion (JPY +7.2 billion and +35.8% AER, +35.3% CER). The increase was led by strong growth in Growth and Emerging Markets.

Neuroscience

In Neuroscience, revenue was JPY 177.0 billion (JPY +34.6 billion and +24.3% AER, +17.2% CER).

Sales of VYVANSE/ELVANSE (for attention deficit hyperactivity disorder (“ADHD”)) were JPY 123.2 billion (JPY +23.2 billion and +23.2% AER, +16.0% CER). The increase was mainly due to the growth of the adult market, including an impact from a shortage of generic versions of the instant release formulation of ADDERALL in the U.S., and favorable foreign exchange rates.

Sales of ADDERALL XR (for ADHD) were JPY 13.5 billion (JPY +7.3 billion and +117.7% AER, +100.8% CER). The increase was mainly due to a shortage of generic versions of the instant release formulation marketed by competitors in the U.S. and favorable foreign exchange rates.

Cost of Sales

Cost of Sales was JPY 321.1 billion (JPY +28.2 billion and +9.6% AER, +4.6% CER). The increase was primarily due to the depreciation of Japanese yen and revenue growth in our five key business areas as compared to the same period of the previous fiscal year. This was partially offset by a decrease in non-cash charges related to the unwind of the fair value step up on acquired inventories recognized in connection with the acquisition of Shire.

Selling, General and Administrative (SG&A) expenses

SG&A expenses were JPY 248.1 billion (JPY +16.6 billion and +7.2% AER, +1.9% CER). The increase was mainly due to the impact from the depreciation of Japanese yen.

Research and Development (R&D) expenses

R&D expenses were JPY 162.7 billion (JPY +19.1 billion and +13.3% AER, +6.6% CER). The increase was mainly due to the impact from the depreciation of Japanese yen and various investments including those for advancement of pipeline in the current period.

Amortization and Impairment Losses on Intangible Assets Associated with Products

Amortization and Impairment Losses on Intangible Assets Associated with Products was JPY 129.4 billion (JPY -1.9 billion and -1.4% AER, -8.1% CER). The decrease was mainly due to a decrease in impairment charges for certain assets related to in-process R&D and marketed products, partially offset by the increase of amortization expenses due to the depreciation of Japanese yen.

Other Operating Income

Other Operating Income was JPY 4.3 billion (JPY -1.2 billion and -22.4% AER, -22.0% CER).

Other Operating Expenses

Other Operating Expenses were JPY 32.9 billion (JPY +4.7 billion and +16.8% AER, +10.0% CER). The increase was primarily due to an increased valuation reserve for pre-launch inventory and the write-off of a certain asset related to a collaboration agreement booked during the current period.

Operating Profit

As a result of the above factors, Operating Profit was JPY 168.6 billion (JPY +18.1 billion and +12.0% AER, +10.0% CER).

Net Finance Expenses

Net Finance Expenses were JPY 33.1 billion (JPY +38.6 billion, compared to Net Finance Income of JPY 5.5 billion in the same period of the previous fiscal year). The change was primarily attributable to a decrease in Finance Income reflecting gains from acquisitions of prior equity method companies and other income recorded in the same period of the previous fiscal year.

Share of Loss of Investments Accounted for Using the Equity Method

Share of Loss of Investments Accounted for Using the Equity Method was JPY 0.4 billion (JPY -0.1 billion and -15.9% AER, -51.6% CER).

Income Tax Expenses. Income Tax Expenses were JPY 45.6 billion (JPY -4.8 billion, -9.6% AER, -11.2% CER). The decrease was primarily due to a decrease in Profit Before Tax.

Net Profit for the Period

Net Profit for the Period was JPY 89.4 billion (JPY -15.6 billion and -14.9% AER, -15.4% CER).

Core Results

Definition of Core financial measures and Constant Exchange Rate change

Takeda uses the concept of Core financial measures for measuring financial performance. These measures are not defined by International Financial Reporting Standards (IFRS).

Core Revenue represents revenue adjusted to exclude significant items unrelated to Takeda's core operations.

Core Operating Profit represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as non-recurring items, purchase accounting effects and transaction related costs.

Core EPS represents net profit adjusted to exclude the impact of items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the average outstanding shares (excluding treasury shares) of the reporting periods presented.

Constant Exchange Rate (CER) change eliminates the effect of foreign exchange rates from year-over-year comparisons by translating Reported or Core results for the current period using corresponding exchange rates in the same period of the previous fiscal year.

Results of Core Operations

| | Billion JPY or percentage | | | | |
|-----------------------|----------------------------------|-----------|---|----------|----------|
| | FY2022 Q1 | FY2023 Q1 | Change versus the same period of the previous fiscal year | | |
| | | | AER | CER | |
| | | | Amount of Change | % change | % change |
| Core Revenue | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |
| Core Operating Profit | 319.1 | 326.3 | 7.3 | 2.3 % | (2.0)% |
| Core EPS (JPY) | 145 | 150 | 5 | 3.5 % | 0.3 % |

Core Revenue

Core Revenue for the three-month period ended June 30, 2023 was JPY 1,058.6 billion (JPY +86.2 billion and +8.9% AER, +3.7% CER). There were no significant items unrelated to Takeda's core operations excluded from revenue in the current period or in the same period of the previous fiscal year, and, accordingly, Core Revenue for these periods is the same as Reported Revenue. Business momentum was led by Takeda's Growth and Launch Products* which totaled JPY 424.1 billion (JPY +79.9 billion and +23.2% AER, +16.2% CER).

- * Takeda's Growth and Launch Products
- GI: ENTYVIO, ALOFISEL
- Rare Diseases: TAKHZYRO, LIVTENCITY
- PDT Immunology: Immunoglobulin products including GAMMAGARD LIQUID/KIOVIG, HYQVIA, and CUVITRU,
Albumin products including HUMAN ALBUMIN and FLEXBUMIN
- Oncology: ALUNBRIG, EXKIVITY
- Other: QDENGGA

Core Operating Profit

Core Operating Profit for the current period was JPY 326.3 billion (JPY +7.3 billion and +2.3% AER, -2.0% CER). The increase on an AER basis was due to the depreciation of the yen in the current period, while the decline on a CER basis was due to a change in product mix resulted in higher cost of sales ratio and increased investment in R&D and data and technology.

Core EPS

Core EPS for the current period was JPY 150 (JPY +5 and +3.5% AER, +0.3% CER).

Consolidated Financial Position

The amount of change from the previous fiscal year-end is presented based on Actual Exchange Rate.

Assets.

Total Assets as of June 30, 2023 were JPY 14,792.7 billion (JPY +835.0 billion). The increases of Goodwill, Intangible Assets, and Property, Plant and Equipment (JPY +391.4 billion, JPY +244.4 billion, and JPY +104.1 billion, respectively) were mainly due to the effect of foreign currency translation. In addition, Trade and Other Receivables increased (JPY +143.5 billion). These increases were partially offset by a decrease in Cash and Cash Equivalents (JPY -217.1 billion).

Liabilities.

Total Liabilities as of June 30, 2023 were JPY 7,871.1 billion (JPY +268.0 billion). Bonds and Loans were JPY 4,747.1 billion* (JPY +364.8 billion), which increased primarily due to the effect of foreign currency translation and the issuance of commercial paper in June 2023. This increase was partially offset by a decrease in Trade and Other Payables (JPY -208.3 billion).

* The carrying amount of Bonds was JPY 4,006.3 billion and Loans was JPY 740.8 billion as of June 30, 2023. Breakdown of Bonds and Loans' carrying amount is as follows.

Bonds:

| Name of Bond (Face Value if Denominated in Foreign Currency) | Issuance | Maturity | Carrying Amount (Billion JPY) |
|---|-----------------|------------------------------------|--|
| Unsecured US dollar denominated senior notes (1,301 million USD) | June 2015 | June 2025 ~ June 2045 | 188.9 |
| Unsecured US dollar denominated senior notes (4,000 million USD) | September 2016 | September 2023 ~ September 2026 | 560.2 |
| Unsecured Euro denominated senior notes (3,000 million EUR) | November 2018 | November 2026 ~ November 2030 | 467.9 |
| Unsecured US dollar denominated senior notes (2,250 million USD) | November 2018 | November 2023 ~ November 2028 | 324.0 |
| Hybrid bonds (subordinated bonds) | June 2019 | June 2079 | 499.1 |
| Unsecured US dollar denominated senior notes (7,000 million USD) | July 2020 | March 2030 ~ July 2060 | 1,006.0 |
| Unsecured Euro denominated senior notes (3,600 million EUR) | July 2020 | July 2027 ~ July 2040 | 560.8 |
| Unsecured JPY denominated senior bonds | October 2021 | October 2031 | 249.4 |
| Commercial paper | June 2023 | September 2023 | 150.0 |
| Total | | | <u><u>4,006.3</u></u> |

Loans:

| Name of Loan (Face Value if Denominated in Foreign Currency) | Execution | Maturity | Carrying Amount (Billion JPY) |
|--|----------------------------|----------------------------|----------------------------------|
| Syndicated loans | April 2016 | April 2026 | 100.0 |
| Syndicated loans | April 2017 | April 2027 | 113.5 |
| Syndicated loans (1,500 million USD) | April 2017 | April 2027 | 216.8 |
| Syndicated loans | April 2023 | April 2030 | 100.0 |
| Bilateral loans | March 2016 ~ March 2023 | April 2024 ~ March 2029 | 210.0 |
| Other | | | 0.5 |
| Total | | | 740.8 |

On April 26, 2023, Takeda repaid JPY 100.0 billion in Syndicated Loans falling due and on the same day entered into new Syndicated Loans of JPY 100.0 billion maturing on April 26, 2030. Furthermore, Takeda had short term commercial paper drawings outstanding of JPY 150.0 billion as at June 30, 2023.

Equity.

Total Equity as of June 30, 2023 was JPY 6,921.7 billion (JPY +567.0 billion). The increase of Other Components of Equity (JPY +604.7 billion) was mainly due to fluctuation in currency translation adjustments reflecting the depreciation of Japanese yen. This increase was partially offset by a decrease in Retained Earnings (JPY -51.0 billion) mainly due to the decrease of JPY 140.1 billion related to dividends payments despite recording Net Profit for the Period.

Consolidated Cash Flows

| | Billion JPY | |
|---|--------------------|------------------|
| | FY2022 Q1 | FY2023 Q1 |
| Net cash from (used in) operating activities | 84.2 | 92.4 |
| Net cash from (used in) investing activities | (94.7) | (266.5) |
| Net cash from (used in) financing activities | (215.7) | (57.8) |
| Net increase (decrease) in cash and cash equivalents | (226.2) | (231.9) |
| Cash and cash equivalents at the beginning of the year | 849.7 | 533.5 |
| Effects of exchange rate changes on cash and cash equivalents | 22.5 | 14.8 |
| Cash and cash equivalents at the end of the period | <u>646.0</u> | <u>316.4</u> |

The amount of change from the same period of the previous fiscal year is presented based on Actual Exchange Rate.

Net cash from operating activities

Net cash from operating activities for the current period was JPY 92.4 billion (JPY +8.2 billion). This increase was primarily due to a favorable impact from changes in trade and other payables and other financial liabilities in addition to a higher net profit for the period adjusted for non-cash items and other adjustments. These were partially offset by an unfavorable impact from changes in trade and other receivables and an increase in income taxes paid.

Net cash used in investing activities

Net cash used in investing activities was JPY 266.5 billion (JPY +171.8 billion). This increase was mainly due to an increase in acquisition of intangible assets related to the acquisition of TAK-279 from Nimbus Therapeutics, LLC (Nimbus) and the exclusive license agreement with HUTCHMED (China) Limited (HUTCHMED).

Net cash used in financing activities

Net cash used in financing activities was JPY 57.8 billion (JPY -157.9 billion). The decrease was mainly due to a net increase in commercial paper drawings of JPY 110.0 billion during the current period.

Outlook for the Fiscal Year Ending March 31, 2024

The full year consolidated reported forecast for the fiscal year ending March 31, 2024 (FY2023) has not been changed from the forecast announced at the FY2022 financial results announcement on May 11, 2023.

Consolidated Reported Forecast for the Fiscal Year Ending March 31, 2024 (FY2023)

| | Billion JPY or percentage | | | |
|--|---------------------------|--------------------|---------------------------------|---------|
| | FY2022 Actual Results | FY2023 Forecast | Change versus the previous year | |
| Revenue | 4,027.5 | 3,840.0 | (187.5) | (4.7)% |
| Operating profit | 490.5 | 349.0 | (141.5) | (28.8)% |
| Profit before tax | 375.1 | 185.0 | (190.1) | (50.7)% |
| Net profit for the year (attributable to owners of the Company) | 317.0 | 142.0 | (175.0) | (55.2)% |
| EPS (JPY) | 204.29 | 90.75 | (113.54) | (55.6)% |
| Core Revenue | 4,027.5 | 3,840.0 | (187.5) | (4.7)% |
| Core Operating Profit | 1,188.4 | 1,015.0 | (173.4) | (14.6)% |
| Core EPS (JPY) | 558 | 434 | (124) | (22.2)% |

Major assumptions used in preparing the FY2023 Reported Forecast

| | Billion JPY or percentage | | | |
|--|---------------------------|------|--------------------|------|
| | FY2022 Actual Results | | FY2023 Forecast | |
| FX rates (JPY) | USD/JPY | 135 | USD/JPY | 131 |
| | EUR/JPY | 141 | EUR/JPY | 141 |
| | RUB/JPY | 2.1 | RUB/JPY | 1.9 |
| | BRL/JPY | 26.3 | BRL/JPY | 25.9 |
| | CNY/JPY | 19.7 | CNY/JPY | 19.5 |
| R&D expenses | (633.3) | | (643.0) | |
| Amortization of intangible assets associated with products | (485.1) | | (480.0) | |
| Impairment of intangible assets associated with products | (57.3) | | (50.0) | |
| Other operating income | 25.4 | | 14.0 | |
| Other operating expenses | (145.2) | | (150.0) | |
| Other Core Operating Profit adjustments | (35.6) | | — | |
| Finance income and (expenses), net | (106.8) | | (165.0) | |
| Free cash flow | 446.2 | | 400.0 - 500.0* | |
| Capital expenditures (cash flow base) | (633.7) | | (480.0 - 530.0)* | |
| Depreciation and amortization (excluding intangible assets associated with products) | (179.3) | | (170.0) | |
| Cash tax rate on adjusted EBITDA (excluding divestitures) | ~13% | | Mid-to-high teen % | |

* Reflects expenditures related to the acquisition of TAK-279 from Nimbus (USD 1.0 billion) and in-licensing of fruquintinib from HUTCHMED (USD 400 million). The USD 1.0 billion payment related to the acquisition of TAK-279 represents the portion of the USD 4.0 billion upfront payment paid in April 2023 (USD 0.9 billion), and scheduled to be paid in August 2023 (USD 0.1 billion).

Management Guidance

Takeda uses changes in Core Revenue, Core Operating Profit and Core EPS at Constant Exchange Rate (CER) basis as its Management Guidance. The full year management guidance for the fiscal year ending March 31, 2024 (FY2023) has not been changed from the management guidance announced at the FY2022 financial results announcement on May 11, 2023.

| | FY2023 Management Guidance CER % Change* |
|-----------------------|---|
| Core Revenue | Low-single-digit % decline |
| Core Operating Profit | Low-10s % decline |
| Core EPS | Low-20s % decline |

* Please refer to Analysis of Results of Operations, Financial Position, and Cash Flow, Results of Operations (Reported), Core Results (April 1 to June 30, 2023), Definition of Core financial measures and Constant Exchange Rate change, for the definition.

Other assumptions used in preparing the FY2023 Reported Forecast and the Management Guidance

The FY2023 reported forecast and the management guidance assume approximately JPY 330.0 billion revenue loss from loss of exclusivities (on a CER basis), including AZILVA (for hypertension) in Japan in June 2023, and VYVANSE (for attention deficit hyperactivity disorder) in the U.S. in August 2023.

Forward looking statements

All forecasts in this document are based on information currently available to management, and do not represent a promise or guarantee to achieve these forecasts. Various uncertain factors could cause actual results to differ, such as changes in the business environment and fluctuations in foreign exchange rates. Should any significant event occur which requires the forecast to be revised, the Company will disclose it in a timely manner.

Condensed Interim Consolidated Financial Statements [IFRS]

(1) Condensed Interim Consolidated Statements of Profit or Loss

| | JPY (millions, except per share data) | | USD (millions) ^(*) |
|--|---------------------------------------|-------------|---|
| | Three-month Period Ended June 30, | | Three-month Period Ended June 30, |
| | 2022 | 2023 | 2023 |
| Revenue | ¥ 972,465 | ¥ 1,058,618 | \$ 7,328 |
| Cost of sales | (292,882) | (321,114) | (2,223) |
| Selling, general and administrative expenses | (231,480) | (248,113) | (1,717) |
| Research and development expenses | (143,607) | (162,741) | (1,126) |
| Amortization and impairment losses on intangible assets associated with products | (131,277) | (129,423) | (896) |
| Other operating income | 5,479 | 4,251 | 29 |
| Other operating expenses | (28,182) | (32,907) | (228) |
| Operating profit | 150,515 | 168,571 | 1,167 |
| Finance income | 60,925 | 26,455 | 183 |
| Finance expenses | (55,469) | (59,575) | (412) |
| Share of loss of investments accounted for using the equity method | (497) | (418) | (3) |
| Profit before tax | 155,473 | 135,033 | 935 |
| Income tax expenses | (50,452) | (45,627) | (316) |
| Net profit for the period | 105,021 | 89,406 | 619 |
| Attributable to: | | | |
| Owners of the Company | 105,014 | 89,395 | 619 |
| Non-controlling interests | 7 | 11 | 0 |
| Net profit for the period | 105,021 | 89,406 | 619 |
| Earnings per share (JPY) | | | |
| Basic earnings per share | 67.94 | 57.51 | 0.40 |
| Diluted earnings per share | 67.56 | 57.12 | 0.40 |

(*) Condensed interim consolidated statements of profit or loss have been translated solely for the convenience of the reader at an exchange rate of 1USD = 144.47 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on June 30, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

(2) Condensed Interim Consolidated Statements of Comprehensive Income

| | JPY (millions) | | USD (millions) ^(*) |
|---|-----------------------------------|----------|---|
| | Three-month Period Ended June 30, | | Three-month Period Ended June 30, |
| | 2022 | 2023 | 2023 |
| Net profit for the period | ¥ 105,021 | ¥ 89,406 | \$ 619 |
| Other comprehensive income (loss) | | | |
| Items that will not be reclassified to profit or loss: | | | |
| Changes in fair value of financial assets measured at fair value through other comprehensive income | (180) | 14,192 | 98 |
| Remeasurement of defined benefit pension plans | 10,533 | (310) | (2) |
| | 10,354 | 13,881 | 96 |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Exchange differences on translation of foreign operations | 722,771 | 593,939 | 4,111 |
| Cash flow hedges | (25,473) | (11,021) | (76) |
| Hedging cost | (27,415) | 7,859 | 54 |
| Share of other comprehensive loss of investments accounted for using the equity method | (641) | (191) | (1) |
| | 669,242 | 590,586 | 4,088 |
| Other comprehensive income for the period, net of tax | 679,596 | 604,467 | 4,184 |
| Total comprehensive income for the period | 784,617 | 693,874 | 4,803 |
| Attributable to: | | | |
| Owners of the Company | 784,571 | 693,816 | 4,802 |
| Non-controlling interests | 46 | 58 | 0 |
| Total comprehensive income for the period | 784,617 | 693,874 | 4,803 |

(*) Condensed interim consolidated statements of comprehensive income have been translated solely for the convenience of the reader at an exchange rate of 1USD = 144.47 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on June 30, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

(3) Condensed Interim Consolidated Statements of Financial Position

| | JPY (millions) | | USD (millions) ^(*) |
|---|-------------------------|------------------------|-------------------------------|
| | As of March 31, 2023 | As of June 30, 2023 | As of June 30, 2023 |
| ASSETS | | | |
| Non-current assets: | | | |
| Property, plant and equipment | ¥ 1,691,229 | ¥ 1,795,315 | \$ 12,427 |
| Goodwill | 4,790,723 | 5,182,128 | 35,870 |
| Intangible assets | 4,269,657 | 4,514,084 | 31,246 |
| Investments accounted for using the equity method | 99,174 | 100,421 | 695 |
| Other financial assets | 279,683 | 293,108 | 2,029 |
| Other non-current assets | 63,325 | 60,143 | 416 |
| Deferred tax assets | 366,003 | 375,522 | 2,599 |
| Total non-current assets | 11,559,794 | 12,320,721 | 85,282 |
| Current assets: | | | |
| Inventories | 986,457 | 1,083,374 | 7,499 |
| Trade and other receivables | 649,429 | 792,895 | 5,488 |
| Other financial assets | 20,174 | 52,229 | 362 |
| Income taxes receivable | 32,264 | 32,586 | 226 |
| Other current assets | 160,868 | 179,884 | 1,245 |
| Cash and cash equivalents | 533,530 | 316,380 | 2,190 |
| Assets held for sale | 15,235 | 14,670 | 102 |
| Total current assets | 2,397,956 | 2,472,017 | 17,111 |
| Total assets | 13,957,750 | 14,792,738 | 102,393 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES | | | |
| Non-current liabilities: | | | |
| Bonds and loans | 4,042,741 | 4,330,254 | 29,973 |
| Other financial liabilities | 534,269 | 495,494 | 3,430 |
| Net defined benefit liabilities | 127,594 | 137,108 | 949 |
| Income taxes payable | 24,558 | 4,807 | 33 |
| Provisions | 55,969 | 59,504 | 412 |
| Other non-current liabilities | 65,389 | 72,612 | 503 |
| Deferred tax liabilities | 270,620 | 269,549 | 1,866 |
| Total non-current liabilities | 5,121,138 | 5,369,328 | 37,166 |
| Current liabilities: | | | |
| Bonds and loans | 339,600 | 416,860 | 2,885 |
| Trade and other payables | 649,233 | 440,924 | 3,052 |
| Other financial liabilities | 185,537 | 313,882 | 2,173 |
| Income taxes payable | 232,377 | 242,756 | 1,680 |
| Provisions | 508,360 | 527,773 | 3,653 |
| Other current liabilities | 566,689 | 559,547 | 3,873 |
| Liabilities held for sale | 144 | — | — |
| Total current liabilities | 2,481,940 | 2,501,741 | 17,317 |
| Total liabilities | 7,603,078 | 7,871,069 | 54,482 |

| | JPY (millions) | | USD (millions) ^(*) |
|--|----------------------|---------------------|-------------------------------|
| | As of March 31, 2023 | As of June 30, 2023 | As of June 30, 2023 |
| EQUITY | | | |
| Share capital | 1,676,345 | 1,676,411 | 11,604 |
| Share premium | 1,728,830 | 1,741,937 | 12,057 |
| Treasury shares | (100,317) | (100,255) | (694) |
| Retained earnings | 1,541,146 | 1,490,097 | 10,314 |
| Other components of equity | 1,508,119 | 2,112,861 | 14,625 |
| Equity attributable to owners of the Company | 6,354,122 | 6,921,052 | 47,906 |
| Non-controlling interests | 549 | 617 | 4 |
| Total equity | 6,354,672 | 6,921,668 | 47,911 |
| Total liabilities and equity | 13,957,750 | 14,792,738 | 102,393 |

(*) Condensed interim consolidated statements of financial position have been translated solely for the convenience of the reader at an exchange rate of 1USD = 144.47 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on June 30, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

(4) Condensed Interim Consolidated Statements of Changes in Equity

Three-month period ended June 30, 2022 (From April 1 to June 30, 2022)

| | JPY (millions) | | | | | |
|--|--|---------------|-----------------|-------------------|---|---|
| | Equity attributable to owners of the company | | | | Other components of equity | |
| | Share capital | Share premium | Treasury shares | Retained earnings | Exchange differences on translation of foreign operations | Changes in fair value of financial assets measured at fair value through other comprehensive income |
| As of April 1, 2022 | 1,676,263 | 1,708,873 | (116,007) | 1,479,716 | 984,141 | 22,068 |
| Effect of hyperinflation | | | | (1,960) | 4121 | |
| Restated opening balance | 1,676,263 | 1,708,873 | (116,007) | 1,477,756 | 988,263 | 22,068 |
| Net profit for the period | | | | 105,014 | | |
| Other comprehensive income (loss) | | | | | 722,137 | (225) |
| Comprehensive income (loss) for the period | — | — | — | 105,014 | 722,137 | (225) |
| Transactions with owners: | | | | | | |
| Issuance of new shares | 14 | 14 | | | | |
| Acquisition of treasury shares | | (5) | (27,045) | | | |
| Dividends | | | | (138,218) | | |
| Transfers from other components of equity | | | | 15,213 | | (4,679) |
| Share-based compensation | | 12,292 | | | | |
| Exercise of share-based awards | | (13,838) | 13,867 | | | |
| Total transactions with owners | 14 | (1,537) | (13,177) | (123,005) | — | (4,679) |
| As of June 30, 2022 | 1,676,277 | 1,707,336 | (129,184) | 1,459,764 | 1,710,399 | 17,163 |

| | Equity attributable to owners of the company | | | | | | |
|--|--|--------------|---|----------------------------------|--|---------------------------|--------------|
| | Equity attributable to owners of the company | | | | Other components of equity | | |
| | Cash flow hedges | Hedging cost | Remeasurements of defined benefit pension plans | Total other components of equity | Total equity attributable to owners of the Company | Non-controlling interests | Total equity |
| As of April 1, 2022 | (65,901) | (6,135) | — | 934,173 | 5,683,019 | 504 | 5,683,523 |
| Effect of hyperinflation | | | | 4,121 | 2,161 | | 2,161 |
| Restated opening balance | (65,901) | (6,135) | — | 938,294 | 5,685,180 | 504 | 5,685,684 |
| Net profit for the period | | | | — | 105,014 | 7 | 105,021 |
| Other comprehensive income (loss) | (25,473) | (27,415) | 10,533 | 679,557 | 679,557 | 39 | 679,596 |
| Comprehensive income (loss) for the period | (25,473) | (27,415) | 10,533 | 679,557 | 784,571 | 46 | 784,617 |
| Transactions with owners: | | | | | | | |
| Issuance of new shares | | | | — | 29 | | 29 |
| Acquisition of treasury shares | | | | — | (27,050) | | (27,050) |
| Dividends | | | | — | (138,218) | | (138,218) |
| Transfers from other components of equity | | | (10,533) | (15,213) | — | | — |
| Share-based compensation | | | | — | 12,292 | | 12,292 |
| Exercise of share-based awards | | | | — | 30 | | 30 |
| Total transactions with owners | — | — | (10,533) | (15,213) | (152,918) | — | (152,918) |
| As of June 30, 2022 | (91,375) | (33,549) | — | 1,602,638 | 6,316,832 | 551 | 6,317,383 |

Three-month period ended June 30, 2023 (From April 1 to June 30, 2023)

| | JPY (millions) | | | | | |
|--|--|---------------|-----------------|-------------------|---|---|
| | Equity attributable to owners of the company | | | | Other components of equity | |
| | Share capital | Share premium | Treasury shares | Retained earnings | Exchange differences on translation of foreign operations | Changes in fair value of financial assets measured at fair value through other comprehensive income |
| As of April 1, 2023 | 1,676,345 | 1,728,830 | (100,317) | 1,541,146 | 1,606,128 | 12,470 |
| Net profit for the period | | | | 89,395 | | |
| Other comprehensive income (loss) | | | | | 593,692 | 14,201 |
| Comprehensive income (loss) for the period | — | — | — | 89,395 | 593,692 | 14,201 |
| Transactions with owners: | | | | | | |
| Issuance of new shares | 66 | 66 | | | | |
| Acquisition of treasury shares | | | (2,350) | | | |
| Disposal of treasury shares | | 0 | 0 | | | |
| Dividends | | | | (140,122) | | |
| Changes in ownership | | | | | | |
| Transfers from other components of equity | | | | (322) | | 12 |
| Share-based compensation | | 15,467 | | | | |
| Exercise of share-based awards | | (2,425) | 2,412 | | | |
| Total transactions with owners | 66 | 13,108 | 62 | (140,444) | — | 12 |
| As of June 30, 2023 | 1,676,411 | 1,741,937 | (100,255) | 1,490,097 | 2,199,820 | 26,682 |

| | Equity attributable to owners of the company | | | | | | |
|--|--|--------------|---|----------------------------------|--|---------------------------|--------------|
| | Other components of equity | | | | Total equity attributable to owners of the Company | Non-controlling interests | Total equity |
| | Cash flow hedges | Hedging cost | Remeasurements of defined benefit pension plans | Total other components of equity | | | |
| As of April 1, 2023 | (87,352) | (23,127) | — | 1,508,119 | 6,354,122 | 549 | 6,354,672 |
| Net profit for the period | | | | — | 89,395 | 11 | 89,406 |
| Other comprehensive income (loss) | (11,021) | 7,859 | (310) | 604,421 | 604,421 | 47 | 604,467 |
| Comprehensive income (loss) for the period | (11,021) | 7,859 | (310) | 604,421 | 693,816 | 58 | 693,874 |
| Transactions with owners: | | | | | | | |
| Issuance of new shares | | | | — | 132 | | 132 |
| Acquisition of treasury shares | | | | — | (2,350) | | (2,350) |
| Disposal of treasury shares | | | | — | 0 | | 0 |
| Dividends | | | | — | (140,122) | | (140,122) |
| Changes in ownership | | | | — | — | 9 | 9 |
| Transfers from other components of equity | | | 310 | 322 | — | | — |
| Share-based compensation | | | | — | 15,467 | | 15,467 |
| Exercise of share-based awards | | | | — | (13) | | (13) |
| Total transactions with owners | — | — | 310 | 322 | (126,886) | 9 | (126,877) |
| As of June 30, 2023 | (98,373) | (15,268) | — | 2,112,861 | 6,921,052 | 617 | 6,921,668 |

(5) Condensed Interim Consolidated Statements of Cash Flows

| | JPY (millions) | | USD (millions)(*) |
|---|--------------------------------------|-----------|---|
| | Three-month Period Ended June 30, | | Three-month Period Ended June 30, |
| | 2022 | 2023 | 2023 |
| Cash flows from operating activities: | | | |
| Net profit for the period | ¥ 105,021 | ¥ 89,406 | \$ 619 |
| Depreciation and amortization | 158,283 | 171,501 | 1,187 |
| Impairment losses | 14,238 | 7,829 | 54 |
| Equity-settled share-based compensation | 12,292 | 15,442 | 107 |
| Loss on sales and disposal of property, plant and equipment | 7 | 326 | 2 |
| Gain on divestment of business and subsidiaries | (320) | (147) | (1) |
| Change in fair value of financial assets and liabilities associated with contingent consideration arrangements, net | 136 | 44 | 0 |
| Finance (income) and expenses, net | (5,456) | 33,120 | 229 |
| Share of loss of investments accounted for using the equity method | 497 | 418 | 3 |
| Income tax expenses | 50,452 | 45,627 | 316 |
| Changes in assets and liabilities: | | | |
| Increase in trade and other receivables | (17,970) | (90,373) | (626) |
| Increase in inventories | (9,118) | (28,589) | (198) |
| Decrease in trade and other payables | (97,123) | (34,656) | (240) |
| Decrease in provisions | (20,106) | (22,583) | (156) |
| Increase (decrease) in other financial liabilities | (44,152) | 25,254 | 175 |
| Other, net | (41,583) | (67,640) | (468) |
| Cash generated from operations | 105,097 | 144,980 | 1,004 |
| Income taxes paid | (24,945) | (55,907) | (387) |
| Tax refunds and interest on tax refunds received | 4,090 | 3,327 | 23 |
| Net cash from operating activities | 84,241 | 92,400 | 640 |
| Cash flows from investing activities: | | | |
| Interest received | 470 | 2,322 | 16 |
| Dividends received | 138 | 147 | 1 |
| Acquisition of property, plant and equipment | (42,125) | (45,957) | (318) |
| Proceeds from sales of property, plant and equipment | 34 | 11 | 0 |
| Acquisition of intangible assets | (56,251) | (223,280) | (1,546) |
| Acquisition of investments | (2,933) | (674) | (5) |
| Proceeds from sales and redemption of investments | 6,178 | 543 | 4 |
| Proceeds from sales of business, net of cash and cash equivalents divested | — | 372 | 3 |
| Other, net | (224) | (15) | (0) |
| Net cash used in investing activities | (94,714) | (266,530) | (1,845) |

| | JPY (millions) | | USD (millions)(*) |
|---|--------------------------------------|-----------|---|
| | Three-month Period Ended June 30, | | Three-month Period Ended June 30, |
| | 2022 | 2023 | 2023 |
| Cash flows from financing activities: | | | |
| Net increase in short-term loans and commercial papers | — | 110,000 | 761 |
| Proceeds from issuance of bonds and long-term loans | — | 100,000 | 692 |
| Repayments of bonds and long-term loans | (26,804) | (100,088) | (693) |
| Acquisition of treasury shares | (26,929) | (2,326) | (16) |
| Interest paid | (22,770) | (19,815) | (137) |
| Dividends paid | (128,873) | (130,746) | (905) |
| Repayments of lease liabilities | (10,325) | (10,546) | (73) |
| Other, net | (17) | (4,257) | (29) |
| Net cash used in financing activities | (215,717) | (57,778) | (400) |
| Net decrease in cash and cash equivalents | (226,190) | (231,908) | (1,605) |
| Cash and cash equivalents at the beginning of the year | 849,695 | 533,530 | 3,693 |
| Effects of exchange rate changes on cash and cash equivalents | 22,485 | 14,759 | 102 |
| Cash and cash equivalents at the end of the period | 645,991 | 316,380 | 2,190 |

(*) Condensed interim consolidated statements of cash flows have been translated solely for the convenience of the reader at an exchange rate of 1USD = 144.47 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on June 30, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

(6) Other Information

(Significant Subsequent Events)

Not applicable.

Supplementary Information

| | |
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1. Pipeline

I. Clinical Development Activities

- The following table lists the pipeline assets that we are clinically developing as of July 27, 2023 (the date of our annual earnings release), unless otherwise specifically noted. The assets in our pipeline are in various stages of development, and the contents of the pipeline may change as therapeutic candidates currently under development drop out and new therapeutic candidates are introduced. Whether the therapeutic candidates listed below are ever successfully released as products depends on various factors, including the results of pre-clinical and clinical trials, market conditions for various drugs and regulatory approvals.
- This table primarily shows the indications for which we are actively pursuing regulatory approval and those regulatory approvals granted during fiscal year 2023. We are also conducting additional studies of certain assets to examine their potential for use in further indications and in additional formulations.
- The listings in this table are limited to the U.S., EU and Japan and China, but we are also actively conducting development activities in other regions, including in Emerging Markets. Country/region column denotes where a pivotal clinical study is ongoing or a filing has been made with our specific intention to pursue approval in any of the U.S., EU, Japan or China. 'Global' refers to U.S., EU, Japan and China.
- Brand name and country/region indicate the brand name and country in which the specific asset has already been approved for any indication in any of the U.S., EU, Japan or China and Takeda has commercialization rights for such asset.
- Stage-ups are recognized in the table upon achievement of First Subject In, unless otherwise specified.
- Modality of our pipeline assets in the following table is classified into either of the following categories: 'small molecule', 'peptide/oligonucleotide', 'cell and gene therapy' or 'biologic and other.'

Gastrointestinal and Inflammation Pipeline

| Development code <generic name> Brand name (country/region) | Type of Drug (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|--|--|------------------------------|---|--------------------|---------------------------|
| MLN0002 <vedolizumab> ENTYVIO (Global) | Humanized monoclonal antibody against $\alpha 4\beta 7$ integrin (injection) | Biologic and other | Ulcerative colitis (subcutaneous formulation) | U.S. | Filed (Apr 2023) |
| | | | Crohn's disease (subcutaneous formulation) | Japan U.S. | Filed (Oct 2022) P-III |
| | | | Graft-versus-Host Disease prophylaxis in patients undergoing allogeneic hematopoietic stem cell transplantation (intravenous formulation) | EU Japan | P-III P-III |
| | | | Pediatrics Study (intravenous formulation for ulcerative colitis, Crohn's disease) | Global | P-III |
| TAK-438 <vonoprazan> TAKECAB (Japan) VOCINTI (China) | Potassium-competitive acid blocker (oral) | Small molecule | Acid related diseases (adjunct to <i>Helicobacter pylori</i> eradication) | China | Filed (Aug 2022) |
| Cx601 <darvadstrocel> ALOFISEL (EU, Japan) | A suspension of allogeneic expanded adipose-derived stem cells (injection) | Biologic and other | Refractory complex perianal fistulas in patients with Crohn's disease | U.S. | P-III |
| | | | Pediatric indication for refractory complex perianal fistulas in patients with Crohn's disease | EU Japan | P-III P-III |
| TAK-999 ¹ <fazirsiran> | GalNAc based RNA interference (RNAi) (injection) | Peptide/ Oligo-nucleotide | Alpha-1 antitrypsin-deficiency associated liver disease | U.S. EU | P-III P-III |
| TAK-625 ² <maralixibat> | IBAT inhibitor (oral) | Small molecule | Alagille Syndrome | Japan | P-III |
| | | | Progressive Familial Intrahepatic Cholestasis | Japan | P-III |
| TAK-227/ZED1227 ³ | Transglutaminase 2 inhibitor (oral) | Small molecule | Celiac disease | - | P-II (b) |

| | | | | | |
|----------------------------|---|---------------------------|-------------------------------------|---|------------------|
| TAK-279 | TYK2 inhibitor (oral) | Small molecule | Psoriasis | - | P-II (b) |
| | | | Psoriatic Arthritis | - | P-II (b) |
| TAK-062 <zamaglutinase> | Glutenase (oral) | Biologic and other | Celiac disease | - | P-II |
| TAK-101 ⁴ | Tolerizing Immune Modifying nanoParticle (TIMP) (injection) | Biologic and other | Celiac disease | - | P-II |
| TAK-951 | Peptide agonist (subcutaneous infusion) | Peptide/ Oligo-nucleotide | Nausea and vomiting | - | P-II |
| TAK-647 ⁵ | Anti MAdCAM-1 antibody (injection) | Biologic and other | Nonalcoholic Steatohepatitis (NASH) | - | P-I ⁶ |

1. Partnership with Arrowhead Pharmaceuticals, Inc.
2. Partnership with Mirum Pharmaceuticals.
3. Partnership with Zedira and Dr. Falk Pharma.
4. Acquired development and commercialization license for TAK-101 from COUR Pharmaceuticals.
5. Partnership with Pfizer.
6. Study actively recruiting

Additions since FY2022 Q4: None

Removals since FY2022 Q4: TAK-105 for Nausea and vomiting (P-I, discontinued)

Neuroscience Pipeline

| Development code <generic name> Brand name (country/region) | Type of Drug (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|--|--|--------------------|---|--------------------|-------------------|
| TAK-935 <soficicostat> | CH24H inhibitor (oral) | Small molecule | Dravet syndrome | Global | P-III |
| | | | Lennox-Gastaut syndrome | Global | P-III |
| TAK-141/JR-141 ¹ <pabinafusp alfa> | Fusion protein of an antibody against the human transferrin receptor and iduronate-2-sulfatase [recombinant] (injection) | Biologic | Hunter syndrome (CNS and somatic symptoms) | EU | P-III |
| TAK-861 | Orexin 2R agonist (oral) | Small molecule | Narcolepsy type 1 | - | P-II (b) |
| | | | Narcolepsy type 2 | - | P-II (b) |
| TAK-071 | M1 positive allosteric modulator (M1PAM) (oral) | Small molecule | Parkinson's disease | - | P-II |
| TAK-041/NBI-846 ² | GPR139 agonist (oral) | Small molecule | Anhedonia in major depressive disorder (MDD) | - | P-II |
| TAK-653/NBI-845 ² | AMPA receptor potentiator (oral) | Small molecule | Inadequate response to treatment in major depressive disorder (MDD) | - | P-II |
| TAK-341/MEDI1341 ³ | Alpha-synuclein antibody (injection) | Biologic and other | Multiple systems atrophy (MSA) | - | P-II |
| TAK-611 | Human arylsulfatase A for intrathecal administration [recombinant] (injection) | Biologic and other | Metachromatic leukodystrophy | - | P-II ⁴ |
| TAK-594/DNL593 ⁵ | Brain-penetrant progranulin fusion protein (injection) | Biologic and other | Frontotemporal dementia | - | P-II |
| TAK-925 <danavorexton> | Orexin 2R agonist (injection) | Small molecule | Postanesthesia Recovery | - | P-II |
| | | | Narcolepsy | - | P-I |
| TAK-920/DNL919 ⁵ | Brain-penetrant TREM2 agonist monoclonal antibody (injection) | Biologic and other | Alzheimer's disease | - | P-I |

- Partnership with JCR Pharma. JCR leads development.
- Partnership with Neurocrine Biosciences. Neurocrine leads development.
- Partnership with AstraZeneca. P-I Parkinson's disease study is completed.
- Phase 2 trial topline results did not meet primary and secondary endpoints.
- Partnership with Denali Therapeutics. Denali leads P-I development.

Additions since FY2022 Q4: None

Removals since FY2022 Q4: None

Oncology Pipeline

| Development code <generic name> Brand name (country/region) | Type of Drug (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|---|--|-----------------------------|--|--------------------------|---|
| TAK-113 ¹ <fruquintinib> | VEGFR inhibitor (oral) | Small molecule | Previously treated metastatic Colorectal Cancer (mCRC) | U.S. EU Japan | Filed (Mar 2023) Filed (Jun 2023) P-III |
| SGN-35 ² <brentuximab vedotin> ADCETRIS (EU, Japan, China) | CD30 monoclonal antibody-drug conjugate (injection) | Biologic and other | Relapsed or refractory cutaneous T-cell lymphoma | Japan | Filed (Feb 2023) |
| | | | Front line Hodgkin's lymphoma – Stage III | EU | Filed (Mar 2023) |
| | | | Front line Peripheral T-cell lymphoma-Not Otherwise Specified (PTCL-NOS) | EU | Filed (Jul 2023)* |
| TAK-788 <mobocertinib> EXKIVITY (U.S., China) | EGFR/HER2 exon 20 inhibitor (oral) | Small molecule | Previously treated Non-Small Cell Lung Cancer with EGFR exon 20 insertion | EU ³ Japan | Filing withdrawn (Jul 2022) P-III |
| | | | Treatment Naïve Non-Small Cell Lung Cancer with EGFR exon 20 insertion | Global | P-III ⁴ |
| MLN9708 <ixazomib> NINLARO (Global) | Proteasome inhibitor (oral) | Small molecule | Maintenance therapy in patients with newly diagnosed Multiple Myeloma following autologous stem cell transplant (TOURMALINE-MM3) | U.S. EU | P-III P-III |
| <cabozantinib> ⁵ CABOMETYX (Japan) | Multi-targeted kinase inhibitor (oral) | Small molecule | Metastatic Castration-Resistant Prostate Cancer in combination with atezolizumab ⁶ | Japan | P-III |
| <ponatinib> ICLUSIG (U.S.) | BCR-ABL inhibitor (oral) | Small molecule | Front line Philadelphia chromosome-positive Acute Lymphoblastic Leukemia | U.S. | P-III |
| | | | Pediatric indication for Philadelphia chromosome-positive Acute Lymphoblastic Leukemia | - | P-I |
| TAK-385 <relugolix> | LH-RH antagonist (oral) | Small molecule | Prostate cancer | Japan China | P-III P-III |
| TAK-981 <subasumstat> | SUMO inhibitor (injection) | Small molecule | Multiple cancers | - | P-II |
| TAK-573 ⁷ <modakafusp alfa> | Anti-CD38-targeted IgG4 genetically fused with an attenuated IFN α (injection) | Biologic and other | Relapsed/refractory Multiple Myeloma | - | P-II |
| | | | Solid tumors | - | P-I |
| TAK-007 ⁸ | CD19 CAR-NK (injection) | Cell and gene therapy | Relapsed/refractory B cell malignancies | - | P-II |
| TAK-102 ⁹ | GPC3 CAR-T (injection) | Cell and gene therapy | Solid tumors | - | P-I |
| TAK-103 ⁹ | Mesothelin CAR-T (injection) | Cell and gene therapy | Solid tumors | - | P-I |

| | | | | | |
|-----------------------|---|-----------------------|--|---|-------------------|
| TAK-676 | STING agonist (injection) | Small molecule | Solid tumors | - | P-I |
| TAK-500 | STING agonist antibody drug conjugate (injection) | Biologic and other | Solid tumors | - | P-I |
| TAK-940 ¹⁰ | CD19 1XX CAR-T (injection) | Cell and gene therapy | Relapsed/refractory B cell malignancies | - | P-I |
| TAK-186 | T Cell Engager (injection) | Biologic and other | EGFR expressing solid tumors | - | P-I |
| TAK-280 | T Cell Engager (injection) | Biologic and other | B7-H3 expressing solid tumors | - | P-I |
| TAK-012 | Variable delta 1 (Vδ1) gamma delta (γδ) T cells (injection) | Cell and gene therapy | Relapsed/refractory Acute Myeloid Leukemia | - | P-I ¹¹ |

1. Partnership with HUTCHMED
2. Partnership with Seagen, Inc.
3. Following discussions with the EMA, Takeda decided to withdraw the marketing authorization application (MAA).
4. Phase 3 EXCLAIM-2 trial stopped for futility; discussions with global regulatory authorities ongoing
5. Partnership with Exelixis, Inc.
6. Partnership with Chugai Pharmaceutical. Takeda operates P-III development
7. Partnership with Teva Pharmaceutical Industries Ltd.
8. Partnership with The University of Texas MD Anderson Cancer Center
9. Partnership with Noile-Immune Biotech, Inc.
10. Partnership with Memorial Sloan Kettering Cancer Center
11. Study actively recruiting

* Event occurred after the end of the Q1 reporting period: Update after July 1, 2023

Additions since FY2022 Q4:

SGN-35 for Front line Peripheral T-cell lymphoma-Not Otherwise Specified (PTCL-NOS) (Filed, EU)

TAK-012 for Relapsed/refractory Acute Myeloid Leukemia (P-I)

Removals since FY2022 Q4: None

Rare Genetics and Hematology Pipeline

| Development code <generic name> Brand name (country/region) | Type of Drug (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|--|---|-----------------------|---|------------------------------|--|
| TAK-620 ¹ <maribavir> <i>LIVTENCITY</i> (U.S., EU) | Benzimidazole riboside inhibitor (oral) | Small molecule | Post-transplant cytomegalovirus (CMV) infection/disease resistant/refractory to (val) ganciclovir, cidofovir or foscarnet | China | Filed (Dec 2022) |
| | | | Treatment of CMV Infection/disease Post Transplantation (Including HSCT) | Japan | P-III |
| TAK-743 <lanadelumab> <i>TAKHZYRO</i> (Global) | Plasma kallikrein inhibitor (injection) | Biologic and other | Pediatric Hereditary Angioedema | EU | Filed (Dec 2022) |
| TAK-672 ² <i>OBIZUR</i> (U.S., EU) | Porcine Coagulation Factor VIII [recombinant] (injection) | Biologic and other | Acquired hemophilia A (AHA) | China Japan | Filed (Jun 2022) Filed (Jun 2023) |
| TAK-577 <i>VONVENDI</i> (U.S., Japan) <i>VEYVONDI</i> (EU) | von Willebrand factor [recombinant] (injection) | Biologic and other | Adult on-demand and surgery treatment of von Willebrand disease | China | Filed (Jan 2023) |
| | | | Adult prophylactic treatment of von Willebrand disease | EU China | Filed (Mar 2023) P-III |
| | | | Pediatric on-demand and surgery treatment of von Willebrand disease | Global | P-III |
| TAK-755 ³ <apadamtase alfa/ cinaxadamtase alfa> | Replacement of the deficient ADAMTS13 enzyme (injection) | Biologic and other | Congenital Thrombotic Thrombocytopenic Purpura | U.S. EU Japan China | Filed (May 2023) Filed (May 2023) P-III P-III |
| | | | Immune Thrombotic Thrombocytopenic Purpura | U.S. EU | P-II P-II |
| | | | Sickle cell disease | U.S. | P-I |
| TAK-660 <i>ADYNOVATE</i> (U.S., Japan) <i>ADYNOVI</i> (EU) | Antihemophilic factor [recombinant], PEGylated (injection) | Biologic and other | Pediatric Hemophilia A | EU | P-III |
| | | | Hemophilia A | China | P-III |
| TAK-079 ⁴ <mezagitamab> | Anti-CD38 monoclonal antibody (injection) | Biologic and other | Myasthenia gravis | - | P-II |
| | | | Immune thrombocytopenic purpura | - | P-II |
| | | | Systemic lupus erythematosus | - | P-I/II |
| | | | Immunoglobulin A nephropathy | - | P-I |

- Partnership with GSK
- Partnership with Ipsen
- Partnership with KM Biologics.
- Relapsed/refractory Multiple Myeloma will continue until trial completion.

Additions since FY2022 Q4: TAK-660 for Hemophilia A (China, P-III)

Removals since FY2022 Q4: None

Plasma-Derived Therapies Pipeline

| Development code <generic name> Brand name (country/region) | Type of Drug (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|---|--|-----------------------|---|--------------------|---|
| TAK-771 ¹ <IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase> <i>HYQVIA</i> (U.S., EU) | Immunoglobulin (IgG) + recombinant hyaluronidase replacement therapy (subcutaneous infusion) | Biologic and other | Pediatric indication for primary immunodeficiency | U.S. | Approved (Apr 2023) |
| | | | Chronic inflammatory demyelinating polyradiculoneuropathy | U.S. EU | Filed (Feb 2023) Filed (Mar 2023) |
| | | | Chronic inflammatory demyelinating polyradiculoneuropathy and Multifocal Motor Neuropathy | Japan | P-III |
| | | | Primary Immunodeficiencies | Japan | P-III |
| TAK-662 <i>CEPROTIN</i> (U.S., EU) | Protein C concentrate [human] (injection) | Biologic and other | Severe congenital protein C deficiency | Japan | Filed (Apr 2023) |
| TAK-664 <IG Infusion 20% (Human)> <i>CUVITRU</i> (U.S., EU) | Immunoglobulin 20% [human] (subcutaneous infusion) | Biologic and other | Primary Immunodeficiencies and Secondary Immunodeficiencies | Japan | Filed (Oct 2022) |
| TAK-339 <IG Infusion 10% (Human)> <i>GAMMAGUARD LIQUID</i> (U.S.) <i>KIOVIG</i> (EU) | Immunoglobulin 10% [human] (intravenous and subcutaneous infusion) | Biologic and other | Chronic inflammatory demyelinating polyradiculoneuropathy | U.S. | Filed (May 2023) |
| TAK-880 <10% IVIG (Low IgA)> | Immunoglobulin (10%) [human] (injection) (Low IgA) | Biologic and other | Primary Immunodeficiencies and Multifocal Motor Neuropathy | U.S. EU | Complete Response Letter (CRL) received (May 2023) ² Filing in preparation ³ |
| TAK-330 <i>PROTHROMPLEX TOTAL</i> (EU) | Four-factor prothrombin complex concentrate [human] (injection) | Biologic and other | Coagulation Disorder, Direct Oral Anticoagulants (DOAC) reversal in surgical situations | U.S. | P-III |
| TAK-961 <5% IVIG> <i>GLOVENIN-I</i> (Japan) | Immunoglobulin (5%) [human] (injection) | Biologic and other | Autoimmune Encephalitis (AE) | Japan | P-III |
| TAK-881 <Facilitated 20% SCIG> | Immunoglobulin (20%) [human] + recombinant hyaluronidase replacement therapy (injection) | Biologic and other | Immunodeficiencies | U.S. E.U. | P-I/II |

1. Partnership with Halozyme

2. TAK-880 received a CRL from the FDA; re-submission timing is under evaluation.

3. Non-interventional study to collect data is in progress

Additions since FY2022 Q4: TAK-339 for Chronic inflammatory demyelinating polyradiculoneuropathy (Filed, U.S.)

Removals since FY2022 Q4: None

Vaccines Pipeline

| Development code Brand name (country/region) | Type of vaccine (administration route) | Modality | Indications / additional formulations | Country/ Region | Stage |
|--|---|--------------------|--|--------------------|------------------------------|
| TAK-003 ¹ <i>QDENG</i> (EU) ² | Tetravalent dengue vaccine (injection) | Biologic and other | For the prevention of dengue fever of any severity, due to any serotype, in individuals aged 4 and older | U.S. | Filing withdrawn (Jul 2023)* |
| | | | For the prevention of dengue fever of any severity, due to any serotype, in individuals aged 4 and older (booster extension) | - | P-III |
| TAK-019/ NVX-CoV2373 ³ <i>NUVAXOVID</i> Intramuscular Injection (Japan) | SARS-CoV-2 vaccine (injection) | Biologic and other | Active immunization for the prevention of COVID-19 (heterologous booster) | Japan | P-III |
| TAK-426 ⁴ | Zika vaccine (injection) | Biologic and other | Active immunization for the prevention of disease caused by Zika virus | - | P-I |

1. Takeda participated in the European Medicines Agency's (EMA) parallel assessment of a medicinal product for use in EU, and through the EU-M4all procedure for countries outside of the EU. In October 2022, the Committee for Medicinal Products for Human Use (CHMP) of the EMA recommended the approval of TAK-003 in Europe and in dengue-endemic countries participating in the parallel EU-M4all procedure.

2. QDENG (TAK-003) is also approved in Indonesia, Brazil, the U.K., Argentina, and Thailand.

3. Partnership with Novavax, Inc.

4. Partnership with The Biomedical Advanced Research and Development Authority (BARDA) of the U.S. Government

* Event occurred after the end of the Q1 reporting period: Update after July 1, 2023

Additions since FY2022 Q4: None

Removals since FY2022 Q4: None

II. Recent Progress in stage [Progress in stage since April 1st, 2023]

| Development code <generic name> | Indications / additional formulations | Country/Region | Progress in stage |
|---|--|----------------|---------------------|
| TAK-771 <IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase> | Pediatric indication for primary immunodeficiency | U.S. | Approved (Apr 2023) |
| MLN0002 <vedolizumab> | Subcutaneous formulation for ulcerative colitis | U.S. | Filed (Apr 2023) |
| TAK-662 | Severe congenital protein C deficiency | Japan | Filed (Apr 2023) |
| TAK-755 <apadamtase alfa/ cinaxadamtase alfa> | Congenital Thrombotic Thrombocytopenic Purpura | U.S. | Filed (May 2023) |
| TAK-755 <apadamtase alfa/ cinaxadamtase alfa> | Congenital Thrombotic Thrombocytopenic Purpura | EU | Filed (May 2023) |
| TAK-339 <IG Infusion 10% (Human)> | Chronic inflammatory demyelinating polyradiculoneuropathy | U.S. | Filed (May 2023) |
| TAK-113 <fruquintinib> | Previously treated metastatic Colorectal Cancer (mCRC) | EU | Filed (Jun 2023) |
| TAK-672 | Acquired hemophilia A (AHA) | Japan | Filed (Jun 2023) |
| SGN-35 <brentuximab vedotin> | Front line Peripheral T-cell lymphoma-Not Otherwise Specified (PTCL-NOS) | EU | Filed (Jul 2023)* |
| TAK-660 | Hemophilia A | China | P-III |
| TAK-925 <danavorexton> | Postanesthesia Recovery | - | P-II |
| TAK-647 | Nonalcoholic Steatohepatitis (NASH) | - | P-I** |
| TAK-012 | Relapsed/refractory Acute Myeloid Leukemia | - | P-I** |

* Event occurred after the end of the Q1 reporting period: Update after July 1, 2023

** Study actively recruiting

III. Discontinued projects [Update since April 1st, 2023]

| Development code <generic name> | Indications (Region/Country, Stage) | Reason |
|------------------------------------|-------------------------------------|---|
| <niraparib> | Breast cancer (Japan, P-III) | Following GSK's permanent discontinuation of enrolment in the ZEST global Phase 3 study due to eligibility challenges impacting the ability to fully enroll targeted patients, Takeda discontinued enrollment in this study in Japan. |
| TAK-105 | Nausea and vomiting (P-I) | Phase 1 data did not support further development. |

IV. Research & Development collaborations/partnering

- The following tables describe research & development collaborations/partnering and externalization projects entered into by Takeda, but do not represent a comprehensive list of all Takeda R&D collaborations. All of the “subject” descriptions listed below are as of the date of execution of the relevant agreement unless otherwise noted.
- † shows collaborations/partnering and ♦ shows externalization project, which have been executed since April 1, 2023.

Gastrointestinal and Inflammation

| Partner | Country of incorporation | Subject |
|-------------------------------|--------------------------|---|
| Arrowhead Pharmaceuticals | U.S. | Collaboration and licensing agreement to develop fazirsiran (TAK-999; ARO-AAT), an investigational RNA interference (RNAi) therapy in development to treat alpha-1 antitrypsin-associated liver disease (AATLD). ARO-AAT is a potential first-in-class therapy designed to reduce the production of mutant alpha-1 antitrypsin protein, the cause of AATLD progression. |
| Cerevance | U.S. | Multi-year research alliance to identify novel target proteins expressed in the central nervous system and to develop new therapies against them for certain GI disorders. Goal of the collaboration is to select, confirm and validate targets from gene expression data sets generated by Cerevance’s NETSseq technology. |
| COUR Pharmaceuticals | U.S. | Takeda has acquired an exclusive global license to develop and commercialize the investigational medicine TIMP-GLIA (TAK-101), an immune modifying nanoparticle containing gliadin proteins. |
| Engitix | U.K. | Collaboration and licensing agreement to utilize Engitix’s unique extracellular matrix discovery platform to identify and develop novel therapeutics for liver fibrosis and fibrostenotic inflammatory bowel disease, including Crohn’s disease and ulcerative colitis. |
| Genevant Sciences Corporation | U.S. | Collaboration and License Agreements to leverage Genevant’s hepatic stellate cell-partitioning LNP platform to deliver Takeda-designed RNAi oligonucleotides intended to halt or reverse the progression of liver fibrosis. |
| Mirum Pharmaceuticals | U.S. | Exclusive licensing agreement for the development and commercialization of maralixibat (TAK-625) in Japan for Alagille syndrome (ALGS), progressive familial intrahepatic cholestasis (PFIC), and biliary atresia (BA). |
| Pfizer | U.S. | 2016 exclusive licensing agreement for development and commercialization of TAK-647 worldwide. |
| Sosei Heptares | U.K. | Collaboration and License agreement to leverage Sosei Heptares’s StaR® technology and structural biology expertise with GPCRs to enable structure based drug discovery to advance novel therapeutics for gastroenterology diseases. |
| UCSD/Fortis Advisors | U.S. | Technology license for the development of oral budesonide formulation (TAK-721) for treatment of eosinophilic esophagitis. |
| Zedira/Dr. Falk Pharma | Germany | Collaboration and license agreement to develop and commercialize a potential first-in-class therapy TAK-227/ZED1227, a tissue transglutaminase 2 (TG2) inhibitor, designed to prevent the immune response to gluten in celiac disease. Takeda has exclusive rights in the US and other territories outside of Europe, Canada, Australia and China. |

Neuroscience

| Partner | Country of incorporation | Subject |
|------------------------|--------------------------|--|
| Anima Biotech | U.S. | Strategic collaboration to discover and develop mRNA translation modulators for genetically-defined neurological diseases. |
| AstraZeneca | U.K. | Agreement for the joint development and commercialization of MEDI1341/TAK-341, an alpha-synuclein antibody currently in development as a potential treatment for Multiple system atrophy (MSA) and Parkinson's disease. |
| BioMarin | U.S. | Agreement for the in-license of enabling technology for the exogenous replacement of Arylsulfatase A enzyme with intrathecal (IT) administration directly into the central nervous system for the long-term treatment of patients with metachromatic leukodystrophy (MLD), a rapidly-progressive and ultimately fatal neuro-degenerative rare disease (TAK-611). |
| BridGene Biosciences | U.S. | Research collaboration to discover small molecule drugs for “undruggable” targets using BridGene's chemoproteomics platform. |
| Denali Therapeutics | U.S. | Strategic option and collaboration agreement to develop and commercialize up to three specified therapeutic product candidates for neurodegenerative diseases, incorporating Denali's transport vehicle (TV) platform for increased exposure of biotherapeutic products in the brain; options exercised on DNL593/TAK-594 and DNL919/TAK-920 in Q3 FY2021. |
| JCR Pharmaceuticals | Japan | Exclusive collaboration and license agreement to commercialize TAK-141 (JR-141, pabinafusp alfa), applied with J-Brain Cargo®, JCR's proprietary blood-brain barrier (BBB) penetration technology, for the treatment of Hunter syndrome (MPS II). Takeda will exclusively commercialize TAK-141 outside of the United States, including Canada, Europe, and other regions (excluding Japan and certain other Asia-Pacific countries). Takeda receives an option under a separate option agreement, which allows Takeda to acquire an exclusive license to commercialize TAK-141 in the U.S. upon completion of the Phase 3 program. In March 2022, Takeda and JCR has entered into new exclusive license and collaboration agreement to develop gene therapies that apply J-Brain Cargo® BBB penetration technology for lysosomal storage disorders (LSDs); Takeda has the option to nominate additional rare disease and other disease indications. |
| Lundbeck | Denmark | Collaboration agreement to develop and commercialize vortioxetine. |
| Luxna Biotech | Japan | Exclusive worldwide license agreement for the use of Luxna's breakthrough xeno nucleic acid technology for multiple undisclosed target genes in the area of neurological diseases. |
| Neurocrine Biosciences | U.S. | Collaboration to develop and commercialize 7 compounds in Takeda's early-to-mid stage neuroscience pipeline, including TAK-041/NBI-846, TAK-653/NBI-845 and TAK-831/NBI-844 (luvadaxistat). Takeda will be entitled to certain development milestones, commercial milestones and royalties on net sales and will, at certain development events, be able opt in or out of a 50:50 profit share on all clinical programs on an asset-by-asset basis. In June 2021, Takeda decided not to cost share further TAK-831/NBI-844 (luvadaxistat) development; Takeda maintains its right to receive milestones and royalties regarding TAK-831/NBI-844 (luvadaxistat). |
| PeptiDream | Japan | Collaborative research and exclusive license agreement to create peptide-drug conjugates (PDCs) for neuromuscular and neurodegenerative diseases. |
| Wave Life Sciences | Singapore | Multi-program option agreement to co-develop and co-commercialize antisense oligonucleotides for a range of neurological diseases. |

Oncology

| Partner | Country of incorporation | Subject |
|--|--------------------------|---|
| Adimab | U.S. | Agreement for the discovery, development and commercialization of three mAbs and three CD3 Bi-Specific antibodies for oncology indications. |
| Crescendo Biologics | U.K. | Collaboration and licensing agreement for the discovery, development and commercialization of Humabody [®] -based therapeutics for cancer indications. |
| Egle Therapeutics | France | Identify novel tumor-specific regulatory T cell targets and develop unique anti-suppressor-based immunotherapies. |
| Exelixis, Inc. | U.S. | Exclusive licensing agreement to commercialize and develop novel cancer therapy cabozantinib and all potential future cabozantinib indications in Japan, including advanced renal cell carcinoma and hepatocellular carcinoma. |
| F-star [‡] | U.K. | Discovery collaboration and worldwide, exclusive royalty-bearing license to Takeda to research, develop, and commercialize a bispecific antibody directed towards an undisclosed immuno-oncology target using F-star's proprietary Fcab [™] and mAb2 [™] platforms. Takeda will be responsible for all research, development and commercialization activities under the agreement. |
| GSK | U.K. | Exclusive licensing agreement to develop and commercialize novel cancer therapy niraparib for the treatment of all tumor types in Japan, and all tumor types excluding prostate cancer in South Korea and Taiwan. |
| Heidelberg Pharma | Germany | Antibody-Drug-Conjugate (ADC) research collaboration on 2 targets and licensing agreement (α -amanitin payload and proprietary linker). |
| HUTCHMED | China | Exclusive licensing agreement with HUTCHMED (China) Limited and its subsidiary HUTCHMED Limited for the further development and commercialization of fruquintinib (TAK-113) in all indications, including metastatic colorectal cancer, outside of mainland China, Hong Kong and Macau. |
| KSQ Therapeutics | U.S. | Strategic collaboration to research, develop and commercialize novel immune-based therapies for cancer using KSQ's CRISPRomics [®] technology. |
| MD Anderson Cancer Center (MDACC) | U.S. | Exclusive license and research agreement to utilize MDACC's platform and expertise, and to leverage Takeda's development, manufacturing and commercialization capabilities to bring patients cord blood-derived chimeric antigen receptor-directed natural killer (CAR-NK) cell therapies for the treatment of B cell malignancies and other cancers. |
| Memorial Sloan Kettering Cancer Center | U.S. | Strategic research collaboration and license to develop novel chimeric antigen receptor T cell (CAR-T) products for the treatment of multiple myeloma, acute myeloid leukemia and additional solid tumor indications. The collaboration is co-led by Michel Sadelain, who is currently head of the Center for Cell Engineering at Memorial Sloan Kettering |
| National Cancer Center of Japan | Japan | Partnership agreement to develop basic research to clinical development by promoting exchanges among researchers, physicians, and others engaged in anti-cancer drug discovery and cancer biology research. |
| Noile-Immune Biotech | Japan | Collaboration agreement for the development of next generation CAR-T cell therapy, developed by Professor Koji Tamada at Yamaguchi University. Takeda has exclusive options to obtain licensing rights for the development and commercialization of Noile-Immune Biotech's pipeline and products resulting from this partnership. Due to the success of the collaboration, Takeda licensed NIB-102 and NIB-103. |
| Seagen | U.S. | Agreement for the joint development of ADCETRIS, an ADC technology which targets CD30 for the treatment of HL. Approved in 67 countries with ongoing clinical trials for additional indications. |
| Teva Pharmaceutical Industries | Israel | Agreement for worldwide License to TEV-48573/TAK-573 (modakafusp alfa, Anti-CD38-Attenukine [™]) and multi-target discovery collaboration accessing Teva's Attenukine [™] platform. |

Rare Genetics and Hematology

| Partner | Country of incorporation | Subject |
|-----------------------------------|--------------------------|--|
| Asklepios Biopharmaceuticals | U.S. | Agreement for multiple research and development collaborations using FVIII Gene Therapy for the treatment of Hemophilia A and B. |
| Code Bio | U.S. | Collaboration and license agreement for Takeda and Code Bio to design and develop a targeted gene therapy leveraging Code Bio's 3DNA platform for a liver-directed rare disease program, plus conduct additional studies for central nervous system-directed rare disease programs. Takeda has the right to exercise options for an exclusive license for four programs. |
| Codexis, Inc. | U.S. | Strategic collaboration and license for the research and development of novel gene therapies for certain disease indications, including the treatment of lysosomal storage disorders and blood factor deficiencies. |
| Ensoma | U.S. | Research collaboration and license provides Takeda with an exclusive worldwide license to Ensoma's Engenious™ vectors for up to five rare disease indication. |
| Evozyne | U.S. | Research collaboration and license agreement with Takeda to research and develop proteins that could be incorporated into next-generation gene therapies for up to four rare disease targets. |
| GSK | U.K. | In-license agreement between GSK and University of Michigan for TAK-620 (maribavir) in the treatment of human cytomegalovirus. |
| IPSEN | France | Purchase agreement for the development of Obizur for the treatment of Acquired Hemophilia A including for patients with Congenital Hemophilia A with inhibitors indication in elective or emergency surgery. |
| KM Biologics | Japan | Collaboration and license agreement for the development of therapeutic uses of rADAMTS13 (TAK-755), including but not limited to TTP. |
| Poseida Therapeutics ¹ | U.S. | Research collaboration and exclusive license agreement to utilize Poseida's piggyBac, Cas-CLOVER, biodegradable DNA and RNA nanoparticle delivery technology and other proprietary genetic engineering platforms for up to eight gene therapies. |
| Xenetic Biosciences | U.S. | Exclusive R&D license agreement for PolyXen delivery technology for hemophilia factors VII, VIII, IX, X. |

1. Takeda notified Poseida Therapeutics of its intention to terminate the research collaboration and license agreement effective July 30, 2023.

Plasma Derived Therapies

| Partner | Country of incorporation | Subject |
|---|--------------------------|--|
| Halozyme | U.S. | Agreement for the in-license of Halozyme's proprietary ENHANZE™ platform technology to increase dispersion and absorption of HYQVIA. |
| Kamada | Israel | In-license agreement to develop and commercialize IV Alpha-1 proteinase inhibitor (GLASSIA); Exclusive supply and distribution of GLASSIA in the U.S., Canada, Australia and New Zealand; work on post market commitments ongoing. |
| Johnson & Johnson/Momenta Pharmaceuticals | U.S. | In-licensing agreement with Momenta Pharmaceuticals, Inc. which was acquired by Johnson & Johnson for an investigational hypersialylated immunoglobulin (hslgG) candidate. |
| PreviPharma | EU | Research collaboration and option agreement to develop new targeted proteins |

Vaccines

| Partner | Country of incorporation | Subject |
|--|--------------------------|---|
| U.S. Government - The Biomedical Advanced Research and Development Authority (BARDA) | U.S. | Partnership to develop TAK-426, a Zika vaccine candidate, for the U.S. with the option to use data generated for filing also in affected regions around the world. |
| Novavax | U.S. | Partnership for the development, manufacturing and commercialization of Nuvaxovid Intramuscular Injection, Novavax' COVID-19 vaccine in Japan, which is being funded by the Government of Japan's Ministry of Health, Labour and Welfare (MHLW) and Agency for Medical Research and Development (AMED). Takeda finalized an agreement with the MHLW to supply 150 million doses of Nuvaxovid, the supply of which will be dependent on many factors, including need. In February 2023, MHLW cancelled the order of the remaining doses not yet supplied. Takeda is working with Novavax to develop vaccines against the future variants including the Omicron variant. |
| Moderna | U.S. | Three-way agreement with Moderna and the Government of Japan's Ministry of Health Labour & Welfare (MHLW) to import and distribute Moderna's COVID-19 vaccine, known as Spikevax Intermuscular Injection in Japan. The MHLW granted special approval for the primary series in May 2021 and regulatory approval for a 50 µg booster dose in December 2021. Takeda started importation of 93 million doses (50 µg booster dose) to Japan in 2022, in addition to the 50 million doses (100 µg) delivered in 2021. As of August 2022, Moderna assumed responsibility for all Spikevax™ activities, including import, local regulatory, development, quality assurance and commercialization. Takeda will continue to provide distribution support under the current national vaccination campaign for Moderna COVID-19 vaccines for a transitional period. Both companies will be responsible for ensuring proper implementation of operations associated with this transfer. |

Other / Multiple Therapeutic Area

| Partner | Country of incorporation | Subject |
|---|--------------------------|---|
| Bridge Medicines | U.S. | Partnership with Tri-Institutional Therapeutics Discovery Institute, Bay City Capital and Deerfield Management in the establishment of Bridge Medicines. Bridge Medicines will give financial, operational and managerial support to move projects seamlessly from a validating, proof-of-concept study to an in-human clinical trial. |
| Center for iPS Cell Research Application, Kyoto University (CiRA) | Japan | Collaboration agreement for clinical applications of iPS cells in Takeda strategic areas including applications in neuroscience, oncology and gastroenterology as well as discovery efforts in additional areas of compelling iPSC translational science. |
| Charles River Laboratories | U.S. | Collaboration on multiple integrated programs across Takeda's core therapeutic areas using Charles River Laboratories' end-to-end drug discovery and safety assessment platform to progress these programs towards candidate status. |
| Evotec SE | Germany | Research alliance to support Takeda's growing number of research stage gene therapy discovery programs. Evotec and Takeda have also entered into a multi-RNA target alliance to discover and develop RNA targeting small molecule therapeutics for targets that are difficult to address via more conventional approaches. |
| Massachusetts Institute of Technology | U.S. | MIT-Takeda Program to fuel the development and application of artificial intelligence (AI) capabilities to benefit human health and drug development. Centered within the Abdul Latif Jameel Clinic for Machine Learning in Health (J-Clinic), the new program will leverage the combined expertise of both organizations, and is supported by Takeda's investment. |
| Schrödinger | U.S. | Agreement for the multi-target research collaboration combining Schrödinger's in silico platform-driven drug discovery capabilities with Takeda's deep therapeutic area knowledge and expertise in structural biology. |
| Tri-Institutional Therapeutics Discovery Institute (Tri-I TDI) | U.S. | Agreement for the collaboration of academic institutions and industry to more effectively develop innovative treatments and therapies. |
| Twist Bioscience | U.S. | Agreement and license for Takeda to access Twist's "Library of Libraries," a panel of synthetic antibody phage display libraries derived only from sequences that exist in the human body. Together, the companies will work to discover, validate and optimize new antibody candidates. |

Completed Partnerships [Update since April 1st, 2023]

| Partner | Country of incorporation | Subject |
|--|--------------------------|---|
| Enterome | France | Collaboration agreement to research and develop microbiome targets thought to play crucial roles in gastrointestinal disorders, including inflammatory bowel diseases (e.g. ulcerative colitis). The agreement includes a global license and co-development of EB8018/TAK-018 in Crohn's disease. |
| Immusoft | U.S. | Research collaboration and license option agreement to discover, develop and commercialize cell therapies in rare inherited metabolic disorders with central nervous system (CNS) manifestations and complications using Immusoft's Immune System Programming (ISP™) technology platform. |
| Selecta Biosciences | U.S. | Research collaboration and license agreement to develop targeted, next-generation gene therapies for two indications within the field of lysosomal storage disorders using Selecta's ImmTOR platform. |
| CNDAP (Cure Network Dolby Acceleration Partners) | U.S. | Research collaboration to develop small molecules targeting tau, a protein involved in Alzheimer's disease and other major brain disorders. |
| Turnstone Biologics | U.S. | Collaboration to conduct collaborative discovery efforts to identify additional novel product candidates based on a Turnstone's vaccinia virus platform. The termination of the collaboration was effective as of July 6, 2023. |
| Presage Biosciences | U.S. | Research collaboration and license for multiple programs using Presage's proprietary platform CIVO (Comparative In Vivo Oncology) to evaluate patients' unique responses to microdoses of cancer drugs. |
| Stanford University | U.S. | Collaboration agreement with Stanford University to form the Stanford Alliance for Innovative Medicines to more effectively develop innovative treatments and therapies. |

■ Clinical study protocol summaries

Clinical study protocol summaries are disclosed on the English-language web-site (<https://clinicaltrials.takeda.com/>) and clinical study protocol information in the Japanese-language is disclosed on the Japanese-language web-site (<https://www.takeda.com/ja-jp/who-we-are/research/clinical-trial/>).

We anticipate that this disclosure will assure transparency of information on Takeda's clinical trials for the benefit of healthcare professionals, their patients and other stakeholders, which we believe will contribute to the appropriate use of Takeda's products worldwide.

2. Supplementary Revenue Information

Revenue by region

Year to date

| (Bn JPY) | Reported* ¹ | | | | Core* ^{1,3} |
|---|------------------------|---------|-------------------|----------|----------------------|
| | FY22 Q1 | FY23 Q1 | AER* ² | | CER* ³ |
| | | | Amount of Change | % Change | % Change |
| Total revenue | 972.5 | 1,058.6 | 86.2 | 8.9 % | 3.7 % |
| Japan | 140.5 | 124.8 | (15.7) | (11.2)% | (11.3)% |
| % of revenue | 14.5% | 11.8% | (2.7)pt | | |
| United States | 501.1 | 554.4 | 53.3 | 10.6 % | 2.9 % |
| % of revenue | 51.5% | 52.4% | 0.8pt | | |
| Europe and Canada | 205.6 | 224.3 | 18.8 | 9.1 % | 2.8 % |
| % of revenue | 21.1% | 21.2% | 0.1pt | | |
| Growth and Emerging Markets* ⁴ | 125.3 | 155.1 | 29.8 | 23.8 % | 25.1 % |
| % of revenue | 12.9% | 14.6% | 1.8pt | | |
| Asia (excluding Japan) | 46.1 | 60.8 | 14.7 | 32.0 % | 29.6 % |
| % of revenue | 4.7% | 5.7% | 1.0pt | | |
| Latin America | 40.3 | 43.7 | 3.4 | 8.5 % | 13.9 % |
| % of revenue | 4.1% | 4.1% | 0.0pt | | |
| Russia/CIS | 17.4 | 17.4 | (0.0) | (0.0)% | 0.1 % |
| % of revenue | 1.8% | 1.6% | (0.1)pt | | |
| Other* ⁵ | 21.6 | 33.2 | 11.6 | 53.9 % | 56.4 % |
| % of revenue | 2.2% | 3.1% | 0.9pt | | |
| Of which royalty / service income | 33.6 | 24.8 | (8.8) | (26.1)% | (28.8)% |

*1 Revenue amount is classified into countries or regions based on the customer location.

*2 Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS).

*3 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

*4 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa.

*5 Other region includes Middle East, Oceania and Africa.

Quarterly

| (Bn JPY) | Reported ^{*1} | | | | | | | | | | | | |
|---|------------------------|---------|---------|-------|---------|-------------------------------|----|-------------------------------|----|-------------------------------|----|-------------------------------|--|
| | FY22 | | | | FY23 | | | | | | | | |
| | Q1 | Q2 | Q3 | Q4 | Q1 | AER ^{*2} % Change | Q2 | AER ^{*2} % Change | Q3 | AER ^{*2} % Change | Q4 | AER ^{*2} % Change | |
| Total revenue | 972.5 | 1,002.3 | 1,096.6 | 956.2 | 1,058.6 | 8.9% | | | | | | | |
| Japan | 140.5 | 120.8 | 128.5 | 122.2 | 124.8 | (11.2)% | | | | | | | |
| % of revenue | 14.5% | 12.1% | 11.7% | 12.8% | 11.8% | | | | | | | | |
| United States | 501.1 | 531.5 | 589.2 | 482.0 | 554.4 | 10.6% | | | | | | | |
| % of revenue | 51.5% | 53.0% | 53.7% | 50.4% | 52.4% | | | | | | | | |
| Europe and Canada | 205.6 | 203.4 | 223.4 | 210.3 | 224.3 | 9.1% | | | | | | | |
| % of revenue | 21.1% | 20.3% | 20.4% | 22.0% | 21.2% | | | | | | | | |
| Growth and Emerging Markets ^{*3} | 125.3 | 146.6 | 155.4 | 141.7 | 155.1 | 23.8% | | | | | | | |
| % of revenue | 12.9% | 14.6% | 14.2% | 14.8% | 14.6% | | | | | | | | |
| Asia (excluding Japan) | 46.1 | 59.6 | 63.3 | 56.0 | 60.8 | 32.0% | | | | | | | |
| % of revenue | 4.7% | 5.9% | 5.8% | 5.9% | 5.7% | | | | | | | | |
| Latin America | 40.3 | 43.0 | 38.2 | 38.9 | 43.7 | 8.5% | | | | | | | |
| % of revenue | 4.1% | 4.3% | 3.5% | 4.1% | 4.1% | | | | | | | | |
| Russia/CIS | 17.4 | 20.5 | 28.9 | 21.7 | 17.4 | (0.0)% | | | | | | | |
| % of revenue | 1.8% | 2.0% | 2.6% | 2.3% | 1.6% | | | | | | | | |
| Other ^{*4} | 21.6 | 23.6 | 25.0 | 25.0 | 33.2 | 53.9% | | | | | | | |
| % of revenue | 2.2% | 2.4% | 2.3% | 2.6% | 3.1% | | | | | | | | |
| Of which royalty / service income | 33.6 | 26.8 | 28.0 | 16.8 | 24.8 | (26.1)% | | | | | | | |

*1 Revenue amount is classified into countries or regions based on the customer location.

*2 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

*3 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa.

*4 Other region includes Middle East, Oceania and Africa.

Product Sales Analysis (vs PY Reported Actual) (Sales amount includes royalty income and service income)

- *Year to date*

| (Bn JPY) | Reported | | | | | | | | | | | | |
|---|--------------|--------------|----------------------------|--------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------------|----------------------------|------------|----------------------------|
| | FY22 Q1 | FY23 Q1 | AER ^{*1} % change | US | AER ^{*1} % change | Japan | AER ^{*1} % change | EUCAN | AER ^{*1} % change | GEM ^{*2} | AER ^{*1} % change | Ex-US | AER ^{*1} % change |
| GI | 270.4 | 293.5 | 8.6 % | 169.5 | 7.1 % | 30.4 | 5.9 % | 61.8 | 11.0 % | 25.8 | 16.2 % | 5.9 | 10.5 % |
| ENTYVIO | 168.3 | 192.0 | 14.1 % | 134.3 | 13.9 % | 3.7 | 10.9 % | 44.0 | 13.2 % | 10.0 | 22.7 % | | |
| TAKECAB/VOCINTI ^{*3} | 27.6 | 29.8 | 7.9 % | — | - | 24.5 | 2.1 % | — | - | 5.3 | 47.0 % | | |
| GATTEX/REVESTIVE | 21.9 | 27.1 | 23.6 % | 19.8 | 17.1 % | 1.9 | 73.6 % | 3.9 | 24.9 % | 1.4 | 89.3 % | | |
| DEXILANT | 22.3 | 12.0 | (46.1)% | 4.3 | (71.1)% | — | - | 3.6 | 18.4 % | 4.2 | (6.0)% | | |
| PANTOLOC/CONTROLOC ^{*4} | 11.3 | 11.2 | (1.6)% | 0.7 | (26.3)% | — | - | 7.4 | (0.1)% | 3.1 | 2.3 % | | |
| LIALDA/MEZAVANT ^{*5} | 5.7 | 7.5 | 30.3 % | 1.5 | 328.8 % | | | | | | | 5.9 | 10.5 % |
| RESOLOR/MOTTEGRITY | 3.9 | 4.7 | 20.1 % | 4.2 | 32.8 % | — | - | 0.5 | (35.6)% | — | - | | |
| ALOFISEL | 0.6 | 0.9 | 40.2 % | — | - | 0.1 | 526.6 % | 0.7 | 38.8 % | 0.1 | (27.7)% | | |
| Others | 8.7 | 8.4 | (2.6)% | 4.7 | 12.7 % | 0.2 | (19.4)% | 1.7 | (14.8)% | 1.7 | (18.9)% | | |
| Rare Diseases | 181.6 | 192.6 | 6.1 % | 87.9 | 6.4 % | 10.3 | 5.7 % | 51.2 | 0.3 % | 43.3 | 13.0 % | | |
| Rare Hematology | 79.1 | 81.4 | 2.8 % | 36.1 | 1.4 % | 6.0 | (0.2)% | 16.8 | (1.7)% | 22.5 | 10.0 % | | |
| ADVATE | 32.1 | 33.8 | 5.4 % | 17.0 | 1.6 % | 1.0 | (7.4)% | 5.0 | (20.1)% | 10.9 | 34.3 % | | |
| ADYNOVATE/ADYNOVI | 17.5 | 17.4 | (0.8)% | 7.0 | (14.2)% | 3.5 | (3.2)% | 4.6 | 13.4 % | 2.2 | 36.1 % | | |
| FEIBA ^{*6} | 10.5 | 11.9 | 12.5 % | 3.6 | 27.9 % | 0.3 | (5.9)% | 2.4 | 13.6 % | 5.6 | 4.8 % | | |
| RECOMBINATE | 3.2 | 3.0 | (6.0)% | 2.9 | (3.4)% | — | - | 0.1 | (48.4)% | 0.0 | (84.4)% | | |
| VONVENDI | 2.9 | 3.8 | 28.6 % | 2.5 | 20.5 % | 0.2 | 78.1 % | 1.1 | 43.2 % | — | - | | |
| HEMOFIL/IMMUNATE/IMMUNINE ^{*6} | 5.4 | 4.2 | (21.7)% | 0.9 | 2.4 % | — | - | 1.0 | 0.7 % | 2.3 | (34.6)% | | |
| Other PDT Products ^{*6} | 1.1 | 1.2 | 9.5 % | — | - | 0.0 | - | 1.0 | 5.6 % | 0.2 | 26.1 % | | |
| Others | 6.3 | 6.1 | (3.6)% | 2.1 | 15.2 % | 1.0 | 12.5 % | 1.6 | (10.6)% | 1.3 | (24.5)% | | |
| Rare Genetics and Other | 102.5 | 111.3 | 8.5 % | 51.8 | 10.2 % | 4.3 | 15.2 % | 34.4 | 1.3 % | 20.8 | 16.6 % | | |
| TAKHZYRO | 34.0 | 41.3 | 21.4 % | 28.6 | 15.6 % | 0.7 | 151.4 % | 9.5 | 28.7 % | 2.5 | 53.6 % | | |
| ELAPRASE | 22.2 | 22.8 | 3.0 % | 6.6 | 2.2 % | 0.5 | 85.8 % | 7.2 | (7.4)% | 8.6 | 11.3 % | | |
| REPLAGAL | 17.6 | 18.0 | 2.1 % | — | - | 2.3 | (6.5)% | 9.8 | (1.8)% | 5.9 | 13.7 % | | |
| VPRIV | 11.9 | 11.9 | 0.2 % | 5.0 | — % | 0.3 | 14.5 % | 4.0 | (3.2)% | 2.5 | 4.5 % | | |
| FIRAZYR | 6.8 | 5.5 | (18.3)% | 3.5 | (11.8)% | 0.5 | 8.8 % | 0.8 | (52.5)% | 0.7 | 3.1 % | | |
| CINRYZE ^{*6} | 4.7 | 4.5 | (3.7)% | 3.2 | (0.2)% | — | - | 0.9 | (37.9)% | 0.5 | 429.0 % | | |
| LIVTENCITY | 2.2 | 4.1 | 83.4 % | 3.2 | 47.1 % | — | - | 0.8 | 9,794.5 % | 0.0 | - | | |
| Others | 3.2 | 3.2 | (0.4)% | 1.6 | 15.3 % | — | - | 1.5 | (12.4)% | 0.0 | (82.7)% | | |

*1 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

*3 The figures include the amounts of fixed dose combinations and blister packs.

*4 Generic name: pantoprazole

*5 License-out product : Regional breakdown is not available due to contract.

*6 PDT products

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| (Bn JPY) | Reported | | | | | | | | | | | | |
|-----------------------|--------------|--------------|----------------|--------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | FY22 Q1 | FY23 Q1 | AER*1 % change | US | AER*1 % change | Japan | AER*1 % change | EUCAN | AER*1 % change | GEM*2 | AER*1 % change | Ex-US | AER*1 % change |
| PDT Immunology | 141.9 | 186.5 | 31.5 % | 119.8 | 25.7 % | | | | | | | 66.7 | 43.3 % |
| immunoglobulin*3 | 111.8 | 145.6 | 30.2 % | 106.4 | 27.5 % | | | | | | | 39.2 | 38.3 % |
| albumin*3 | 22.0 | 30.8 | 40.0 % | 5.4 | (7.3)% | | | | | | | 25.4 | 57.0 % |
| Others*3*4 | 8.0 | 10.1 | 26.0 % | 8.0 | 33.5 % | | | | | | | 2.1 | 4.0 % |
| Oncology | 117.5 | 110.5 | (6.0)% | 32.4 | (32.8)% | 25.2 | 6.8 % | 25.0 | 4.1 % | 26.2 | 33.5 % | 1.6 | (19.7)% |
| LEUPLIN/ENANTONE | 28.0 | 24.6 | (12.1)% | 1.9 | (60.7)% | 7.1 | 8.4 % | 10.2 | 0.3 % | 5.4 | (15.7)% | | |
| NINLARO | 23.7 | 21.0 | (11.4)% | 13.5 | (8.5)% | 1.8 | (2.3)% | 2.5 | (28.9)% | 3.2 | (10.7)% | | |
| ADCETRIS | 20.0 | 27.1 | 35.8 % | | | 3.3 | 0.7 % | 10.0 | 17.4 % | 13.8 | 69.4 % | | |
| ICLUSIG*5 | 11.3 | 12.6 | 11.9 % | 11.0 | 12.2 % | | | | | | | 1.6 | 10.0 % |
| VELCADE*5 | 16.5 | 1.8 | (89.0)% | 1.8 | (88.6)% | | | | | | | — | (100.0)% |
| VECTIBIX | 6.7 | 6.8 | 2.0 % | | | 6.8 | 2.0 % | | | | | | |
| ALUNBRIG | 4.5 | 6.6 | 45.8 % | 2.3 | 19.7 % | 0.6 | 31.9 % | 1.9 | 31.5 % | 1.9 | 147.7 % | | |
| ZEJULA | 3.0 | 3.8 | 23.5 % | | | 3.1 | 26.0 % | | | 0.6 | 12.1 % | | |
| CABOMETYX | 2.1 | 2.2 | 5.7 % | | | 2.2 | 5.7 % | | | | | | |
| EXKIVITY | 0.7 | 2.1 | 203.9 % | 0.9 | 35.0 % | — | - | 0.0 | - | 1.2 | 24,575.3 % | | |
| Others | 1.0 | 1.7 | 81.1 % | 1.0 | 279.7 % | 0.2 | 16.3 % | 0.4 | 3.8 % | 0.2 | 2.8 % | | |
| Neuroscience | 142.4 | 177.0 | 24.3 % | 136.3 | 25.8 % | 11.0 | 13.0 % | 24.4 | 19.5 % | 5.3 | 36.6 % | | |
| VYVANSE/ELVANSE | 100.0 | 123.2 | 23.2 % | 97.6 | 22.0 % | 0.3 | 68.5 % | 20.3 | 25.7 % | 4.9 | 37.0 % | | |
| TRINTELLIX | 21.4 | 24.3 | 13.5 % | 21.7 | 11.2 % | 2.6 | 37.1 % | | | — | - | | |
| ADDERALL XR | 6.2 | 13.5 | 117.7 % | 12.8 | 128.4 % | — | - | 0.6 | 9.5 % | — | - | | |
| INTUNIV | 5.1 | 7.9 | 54.3 % | 0.4 | 89.0 % | 4.8 | 116.1 % | 2.4 | (3.7)% | 0.3 | 37.1 % | | |
| Others | 9.7 | 8.2 | (15.4)% | 3.8 | 27.1 % | 3.2 | (40.1)% | 1.2 | (9.8)% | 0.0 | (11.2)% | | |
| Others | 118.7 | 98.4 | (17.1)% | | | | | | | | | | |
| AZILVA*6 | 19.6 | 18.7 | (4.5)% | — | - | 18.7 | (4.5)% | — | - | — | - | | |
| FOSRENOL*5 | 4.2 | 4.2 | (0.9)% | 0.5 | (27.4)% | | | | | | | 3.7 | 4.1 % |
| QDenga | — | 0.7 | - | — | - | — | - | 0.3 | - | 0.4 | - | | |

*1 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

*3 PDT products

*4 Others in PDT Immunology include GLASSIA and ARALAST.

*5 License-out product : Regional breakdown is not available due to contract.

*6 The figures include the amounts of fixed dose combinations.

Product Sales Analysis (Reported AER & Core CER Change)

| (Bn JPY) | FY22 Reported | | | | FY23 Reported AER* ¹ & Core CER Change* ² | | | | | | | | | | | | | | |
|---|---------------|--------------|--------------|--------------|---|--------------|---------------|----|------------|------------|------------|----|------------|------------|------------|----|------------|------------|------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | @AER (QTD) | @CER (QTD) | Q2 | @AER (QTD) | @CER (QTD) | @CER (YTD) | Q3 | @AER (QTD) | @CER (QTD) | @CER (YTD) | Q4 | @AER (QTD) | @CER (QTD) | @CER (YTD) |
| GI | 270.4 | 276.0 | 311.1 | 237.0 | 293.5 | 8.6 % | 2.7 % | | | | | | | | | | | | |
| ENTYVIO | 168.3 | 178.3 | 201.3 | 154.9 | 192.0 | 14.1 % | 7.1 % | | | | | | | | | | | | |
| TAKECAB/VOCINTI * ³ | 27.6 | 27.1 | 29.8 | 24.2 | 29.8 | 7.9 % | 7.6 % | | | | | | | | | | | | |
| GATTEX/REVESTIVE | 21.9 | 26.5 | 29.8 | 14.9 | 27.1 | 23.6 % | 17.0 % | | | | | | | | | | | | |
| DEXILANT | 22.3 | 15.7 | 17.1 | 14.3 | 12.0 | (46.1)% | (48.8)% | | | | | | | | | | | | |
| PANTOLOC/CONTROLOC* ⁴ | 11.3 | 10.9 | 11.6 | 11.7 | 11.2 | (1.6)% | (7.6)% | | | | | | | | | | | | |
| LIALDA/MEZAVANT | 5.7 | 5.6 | 6.3 | 6.1 | 7.5 | 30.3 % | 24.9 % | | | | | | | | | | | | |
| RESOLOR/MOTTEGRITY | 3.9 | 3.8 | 5.6 | 4.8 | 4.7 | 20.1 % | 11.5 % | | | | | | | | | | | | |
| ALOFISEL | 0.6 | 0.5 | 0.8 | 0.7 | 0.9 | 40.2 % | 30.8 % | | | | | | | | | | | | |
| Others | 8.7 | 7.6 | 8.7 | 5.5 | 8.4 | (2.6)% | (8.6)% | | | | | | | | | | | | |
| Rare Diseases | 181.6 | 180.6 | 191.4 | 169.8 | 192.6 | 6.1 % | 2.0 % | | | | | | | | | | | | |
| Rare Hematology | 79.1 | 76.6 | 76.9 | 72.1 | 81.4 | 2.8 % | (1.7)% | | | | | | | | | | | | |
| ADVATE | 32.1 | 30.3 | 29.7 | 26.1 | 33.8 | 5.4 % | 0.6 % | | | | | | | | | | | | |
| ADYNOVATE/ADYNOVI | 17.5 | 16.9 | 15.5 | 16.7 | 17.4 | (0.8)% | (4.8)% | | | | | | | | | | | | |
| FEIBA * ⁵ | 10.5 | 10.8 | 11.3 | 8.7 | 11.9 | 12.5 % | 7.2 % | | | | | | | | | | | | |
| RECOMBINATE | 3.2 | 3.0 | 3.5 | 3.1 | 3.0 | (6.0)% | (12.6)% | | | | | | | | | | | | |
| VONVENDI | 2.9 | 3.0 | 3.3 | 3.0 | 3.8 | 28.6 % | 20.1 % | | | | | | | | | | | | |
| HEMOFIL/IMMUNATE/ IMMUNINE* ⁵ | 5.4 | 5.3 | 4.2 | 4.7 | 4.2 | (21.7)% | (23.3)% | | | | | | | | | | | | |
| Other PDT Products * ⁵ | 1.1 | 1.0 | 1.2 | 1.1 | 1.2 | 9.5 % | 5.9 % | | | | | | | | | | | | |
| Others | 6.3 | 6.5 | 8.2 | 8.7 | 6.1 | (3.6)% | (7.2)% | | | | | | | | | | | | |
| Rare Genetics and Other | 102.5 | 104.0 | 114.4 | 97.8 | 111.3 | 8.5 % | 4.9 % | | | | | | | | | | | | |
| TAKHZYRO | 34.0 | 38.8 | 44.1 | 34.9 | 41.3 | 21.4 % | 14.7 % | | | | | | | | | | | | |
| ELAPRASE | 22.2 | 20.2 | 22.6 | 20.3 | 22.8 | 3.0 % | (0.6)% | | | | | | | | | | | | |
| REPLAGAL | 17.6 | 16.7 | 16.3 | 16.2 | 18.0 | 2.1 % | 3.9 % | | | | | | | | | | | | |
| VPRIV | 11.9 | 11.5 | 13.0 | 12.0 | 11.9 | 0.2 % | (0.7)% | | | | | | | | | | | | |
| FIRAZYR | 6.8 | 6.6 | 6.4 | 4.8 | 5.5 | (18.3)% | (20.2)% | | | | | | | | | | | | |
| CINRYZE * ⁵ | 4.7 | 4.9 | 5.3 | 3.6 | 4.5 | (3.7)% | (9.7)% | | | | | | | | | | | | |
| LIVTENCITY | 2.2 | 2.0 | 3.1 | 3.2 | 4.1 | 83.4 % | 70.7 % | | | | | | | | | | | | |
| Others | 3.2 | 3.3 | 3.8 | 2.7 | 3.2 | (0.4)% | (6.8)% | | | | | | | | | | | | |

*1 Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS).

*2 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

*3 The figures include the amounts of fixed dose combinations and blister packs.

*4 Generic name: pantoprazole

*5 PDT products

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| (Bn JPY) | FY22 Reported | | | | FY23 Reported AER* ¹ & Core CER Change* ² | | | | | | | | | | | | | | |
|--------------------------------------|---------------|--------------|--------------|--------------|---|----------------|----------------|----|------------|------------|------------|----|------------|------------|------------|----|------------|------------|------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | @AER (QTD) | @CER (QTD) | Q2 | @AER (QTD) | @CER (QTD) | @CER (YTD) | Q3 | @AER (QTD) | @CER (QTD) | @CER (YTD) | Q4 | @AER (QTD) | @CER (QTD) | @CER (YTD) |
| PDT Immunology | 141.9 | 172.1 | 188.4 | 176.0 | 186.5 | 31.5 % | 24.3 % | | | | | | | | | | | | |
| immunoglobulin * ³ | 111.8 | 133.2 | 145.4 | 131.7 | 145.6 | 30.2 % | 22.5 % | | | | | | | | | | | | |
| albumin * ³ | 22.0 | 29.8 | 33.7 | 35.9 | 30.8 | 40.0 % | 36.0 % | | | | | | | | | | | | |
| Others * ³ * ⁴ | 8.0 | 9.1 | 9.3 | 8.4 | 10.1 | 26.0 % | 18.1 % | | | | | | | | | | | | |
| Oncology | 117.5 | 107.8 | 119.7 | 93.8 | 110.5 | (6.0)% | (8.6)% | | | | | | | | | | | | |
| LEUPLIN/ENANTONE | 28.0 | 25.7 | 31.5 | 26.1 | 24.6 | (12.1)% | (14.3)% | | | | | | | | | | | | |
| NINLARO | 23.7 | 25.1 | 27.1 | 16.8 | 21.0 | (11.4)% | (15.6)% | | | | | | | | | | | | |
| ADCETRIS | 20.0 | 21.8 | 24.1 | 18.2 | 27.1 | 35.8 % | 35.3 % | | | | | | | | | | | | |
| ICLUSIG | 11.3 | 12.0 | 12.3 | 11.7 | 12.6 | 11.9 % | 4.1 % | | | | | | | | | | | | |
| VELCADE | 16.5 | 4.3 | 3.9 | 3.0 | 1.8 | (89.0)% | (89.8)% | | | | | | | | | | | | |
| VECTIBIX | 6.7 | 6.6 | 6.8 | 5.7 | 6.8 | 2.0 % | 2.0 % | | | | | | | | | | | | |
| ALUNBRIG | 4.5 | 5.2 | 6.1 | 4.8 | 6.6 | 45.8 % | 41.2 % | | | | | | | | | | | | |
| ZEJULA | 3.0 | 3.3 | 3.5 | 3.1 | 3.8 | 23.5 % | 23.3 % | | | | | | | | | | | | |
| CABOMETYX | 2.1 | 1.9 | 2.1 | 1.7 | 2.2 | 5.7 % | 5.7 % | | | | | | | | | | | | |
| EXKIVITY | 0.7 | 0.7 | 0.8 | 1.5 | 2.1 | 203.9 % | 192.3 % | | | | | | | | | | | | |
| Others | 1.0 | 1.3 | 1.4 | 1.2 | 1.7 | 81.1 % | 76.4 % | | | | | | | | | | | | |
| Neuroscience | 142.4 | 159.9 | 174.8 | 160.6 | 177.0 | 24.3 % | 17.2 % | | | | | | | | | | | | |
| VYVANSE/ELVANSE | 100.0 | 111.3 | 124.2 | 123.8 | 123.2 | 23.2 % | 16.0 % | | | | | | | | | | | | |
| TRINTELLIX | 21.4 | 28.4 | 29.9 | 20.4 | 24.3 | 13.5 % | 6.3 % | | | | | | | | | | | | |
| ADDERALL XR | 6.2 | 6.3 | 6.5 | 9.5 | 13.5 | 117.7 % | 100.8 % | | | | | | | | | | | | |
| INTUNIV | 5.1 | 5.3 | 6.2 | (0.3) | 7.9 | 54.3 % | 53.5 % | | | | | | | | | | | | |
| Others | 9.7 | 8.6 | 8.0 | 7.1 | 8.2 | (15.4)% | (19.0)% | | | | | | | | | | | | |
| Others | 118.7 | 105.9 | 111.1 | 118.9 | 98.4 | (17.1)% | (20.3)% | | | | | | | | | | | | |
| AZILVA * ⁵ | 19.6 | 17.6 | 19.4 | 16.3 | 18.7 | (4.5)% | (4.5)% | | | | | | | | | | | | |
| FOSRENOL | 4.2 | 3.3 | 3.4 | 2.6 | 4.2 | (0.9)% | (7.7)% | | | | | | | | | | | | |
| QDENGGA | — | — | — | 0.1 | 0.7 | - | - | | | | | | | | | | | | |

*1 Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS).

*2 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

*3 PDT products

*4 Others in PDT Immunology include GLASSIA and ARALAST.

*5 The figures include the amounts of fixed dose combinations.

Product Forecasts

| (Bn JPY) | Disclosed on May 11, 2023 | | | | |
|---|---------------------------|------------------------------------|------------------|--|----------------|
| | FY22 Reported | FY23 Reported Forecasts | | FY23 Core Forecasts at CER ^{*1} | |
| | Annual | Annual | Amount of Change | % Change | |
| GI | 1,094.5 | High-single-digit % growth | | Low-10s % growth | |
| ENTYVIO | 702.7 | 788.0 | 85.3 | 12 % | 15 % |
| TAKECAB/VOCINTI ^{*2} | 108.7 | 132.0 | 23.3 | 21 % | 22 % |
| GATTEX/REVESTIVE | 93.1 | 106.0 | 12.9 | 14 % | 16 % |
| DEXILANT | 69.4 | 36.0 | (33.4) | (48)% | (46)% |
| PANTOLOC/CONTROLOC ^{*3} | 45.5 | 43.0 | (2.5) | (6)% | (4)% |
| LIALDA/MEZAVANT | 23.7 | 26.0 | 2.3 | 9 % | 13 % |
| RESOLOR/MOTTEGRITY | 18.2 | 19.0 | 0.8 | 5 % | 11 % |
| ALOFISEL | 2.7 | 4.0 | 1.3 | 47 % | 65 % |
| Others | 30.5 | | | (20)% to (25)% | (20)% to (25)% |
| Rare Diseases | 723.4 | | | | |
| Rare Hematology | 304.7 | High-single-digit % decline | | Mid-single-digit % decline | |
| ADVATE | 118.2 | 172.0 | (12.7) | (7)% | (6)% |
| ADYNOVATE/ADYNOVI | 66.6 | | | | |
| FEIBA ^{*4} | 41.3 | 37.0 | (4.3) | (10)% | (8)% |
| RECOMBINATE | 12.8 | 10.0 | (2.8) | (22)% | (15)% |
| VONVENDI | 12.2 | 15.0 | 2.8 | 23 % | 28 % |
| HEMOFIL/IMMUNATE/ IMMUNINE ^{*4} | 19.6 | 17.0 | (2.6) | (13)% | (14)% |
| Other PDT Products ^{*4} | 4.4 | 4.0 | (0.4) | (10)% | (4)% |
| Others | 29.7 | | | (15)% to (20)% | (10)% to (15)% |
| Rare Genetics and Other | 418.7 | Mid-single-digit % growth | | High-single-digit % growth | |
| TAKHZYRO | 151.8 | 158.0 | 6.2 | 4 % | 7 % |
| ELAPRASE | 85.3 | 84.0 | (1.3) | (2)% | 0 % |
| REPLAGAL | 66.7 | 76.0 | 9.3 | 14 % | 13 % |
| VPRIV | 48.4 | 51.0 | 2.6 | 5 % | 7 % |
| FIRAZYR | 24.6 | 20.0 | (4.6) | (19)% | (18)% |
| CINRYZE ^{*4} | 18.4 | 16.0 | (2.4) | (13)% | (9)% |
| LIVTENCITY | 10.5 | | | 120% to 150% | 120% to 150% |
| Others | 13.0 | | | (5%) to (10)% | 0% to (5)% |

*1 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

*2 The figures include the amounts of fixed dose combinations and blister packs.

*3 Generic name: pantoprazole

*4 PDT products

Average FX rates for FY22: 1 USD = 135 JPY, 1 Euro = 141 JPY, 1 RUB = 2.1 JPY, 1 BRL = 26.3 JPY, 1 CNY = 19.7 JPY

Assumption of FX rates for FY23 Reported Forecasts : 1 USD = 131 JPY, 1 Euro = 141 JPY, 1 RUB = 1.9 JPY, 1 BRL = 25.9 JPY, 1 CNY = 19.5 JPY

| (Bn JPY) | Disclosed on May 11, 2023 | | | |
|------------------------------|---------------------------|----------------------------------|------------------|--|
| | FY22 Reported | FY23 Reported Forecasts | | FY23 Core Forecasts at CER ^{*1} |
| | Annual | Annual | Amount of Change | % Change |
| PDT Immunology | 678.4 | | | 10% to 20% |
| immunoglobulin ^{*2} | 522.2 | | | 10% to 20% |
| albumin ^{*2} | 121.4 | | | 5% to 15% |
| Others ^{*2 *3} | 34.8 | | | 5% to 15% |
| Oncology | 438.7 | Low-single-digit % growth | | Low-single-digit % growth |
| LEUPLIN/ENANTONE | 111.3 | 109.0 | (2.3) | (2)% |
| NINLARO | 92.7 | 91.0 | (1.7) | (2)% |
| ADCETRIS | 83.9 | 94.0 | 10.1 | 12 % |
| ICLUSIG | 47.2 | 48.0 | 0.8 | 2 % |
| VELCADE | 27.8 | 6.0 | (21.8) | (78)% |
| VECTIBIX | 25.8 | 26.0 | 0.2 | 1 % |
| ALUNBRIG | 20.6 | 29.0 | 8.4 | 41 % |
| ZEJULA | 12.9 | 14.0 | 1.1 | 8 % |
| CABOMETYX | 7.9 | 10.0 | 2.1 | 27 % |
| EXKIVITY | 3.7 | | | 70% to 100% |
| Others | 4.9 | | | >30% |
| Neuroscience | 637.7 | High-20s % decline | | Mid-20s % decline |
| VYVANSE/ELVANSE | 459.3 | 283.0 | (176.3) | (38)% |
| TRINTELLIX | 100.1 | 108.0 | 7.9 | 8 % |
| ADDERALL XR | 28.6 | 17.0 | (11.6) | (41)% |
| INTUNIV | 16.4 | 34.0 | 17.6 | 108 % |
| Others | 33.4 | | | >(30)% |
| Others | 454.6 | | | >(30)% |
| AZILVA ^{*4} | 72.9 | 30.0 | (42.9) | (59)% |
| FOSRENOL | 13.5 | 10.0 | (3.5) | (26)% |

*1 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

*2 PDT products

*3 Others in PDT Immunology include GLASSIA and ARALAST.

*4 The figures include the amounts of fixed dose combinations.

Average FX rates for FY22: 1 USD = 135 JPY, 1 Euro = 141 JPY, 1 RUB = 2.1 JPY, 1 BRL = 26.3 JPY, 1 CNY = 19.7 JPY

Assumption of FX rates for FY23 Reported Forecasts : 1 USD = 131 JPY, 1 Euro = 141 JPY, 1 RUB = 1.9 JPY, 1 BRL = 25.9 JPY, 1 CNY = 19.5 JPY

FINANCIAL APPENDIX



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Definition of Core Financial Measures, Constant Exchange Rate Change, and Free Cash Flow

Core Revenue represents revenue adjusted to exclude significant items unrelated to Takeda's core operations.

Core Operating Profit represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as non-recurring items, purchase accounting effects and transaction related costs.

Core EPS represents net profit adjusted to exclude the impact of items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the average outstanding shares (excluding treasury shares) of the reporting periods presented.

Constant Exchange Rate (CER) change eliminates the effect of foreign exchange rates from year-over-year comparisons by translating Reported or Core results for the current period using corresponding exchange rates in the same period of the previous fiscal year.

We present **Free Cash Flow** because we believe that this measure is useful to investors as similar measures of liquidity are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. Free Cash Flow is also used by our management to evaluate our liquidity and our cash flows, particularly as they relate to our ability to meet our liquidity requirements and to support our capital allocation policies. We also believe that Free Cash Flow is helpful to investors in understanding how our strategic divestitures of non-core businesses and of portions of our investment portfolio contribute to the cash flows and liquidity available to us.

We define Free Cash Flow as cash flows from operating activities, subtracting acquisition of property, plant and equipment ("PP&E"), intangible assets and investments as well as removing any other cash that is not available to Takeda's immediate or general business use, and adding proceeds from sales of PP&E, as well as from sales of investments and businesses, net of cash and cash equivalents divested.

The usefulness of Free Cash Flow to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the effect of our current and future contractual and other commitments requiring the use or allocation of capital and (iii) the addition of proceeds from sales and redemption of investments and the proceeds from sales of business, net of cash and cash equivalents divested do not reflect cash received from our core ongoing operations. Free Cash Flow should not be considered in isolation and is not, and should not be viewed as, a substitute for cash flows from operating activities or any other measure of liquidity presented in accordance with IFRS. The most directly comparable measure under IFRS for Free Cash Flow is net cash from operating activities.

Definition of EBITDA/Adjusted EBITDA and Net Debt

We present **EBITDA and Adjusted EBITDA** because we believe that these measures are useful to investors as they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. We further believe that Adjusted EBITDA is helpful to investors in identifying trends in its business that could otherwise be obscured by certain items unrelated to ongoing operations because they are highly variable, difficult to predict, may substantially impact our results of operations and may limit the ability to evaluate our performance from one period to another on a consistent basis.

EBITDA and Adjusted EBITDA should not be considered in isolation or construed as alternatives to operating income, net profit for the year or any other measure of performance presented in accordance with IFRS. These non-IFRS measures may not be comparable to similarly-titled measures presented by other companies.

The usefulness of EBITDA and Adjusted EBITDA to investors has limitations including, but not limited to, (i) they may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) they exclude financial information and events, such as the effects of an acquisition or amortization of intangible assets, that some may consider important in evaluating our performance, value or prospects for the future, (iii) they exclude items or types of items that may continue to occur from period to period in the future and (iv) they may not exclude all items which investors may consider to be unrelated to our long-term operations. These non-IFRS measures are not, and should not be viewed as, substitutes for IFRS reported net income (loss). We encourage investors to review our historical financial statements in their entirety and caution investors to IFRS measures as the primary means of evaluating our performance, value and prospects for the future, and EBITDA and Adjusted EBITDA as supplemental measures.

We define EBITDA as consolidated net profit before income tax expenses, depreciation and amortization and net interest expense. We define Adjusted EBITDA as EBITDA further adjusted to exclude impairment losses, other operating income and expenses (excluding depreciation and amortization), finance income and expenses (excluding net interest expense), our share of loss from investments accounted for under the equity method and other items that management believes are unrelated to our core operations such as purchase accounting effects and transaction related costs.

The most closely comparable measure presented in accordance with IFRS is net profit for the period. Please refer to Net Profit to Adjusted EBITDA Bridge for a reconciliation to the respective most closely comparable measures presented in accordance with IFRS.

We present **Net Debt** because we believe that it is useful to investors in that our management uses it to monitor and evaluate our indebtedness, net of cash and cash equivalents, and, in conjunction with Adjusted EBITDA, to monitor our leverage. We also believe that similar measures of indebtedness are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry.

We define Net Debt first by calculating the sum of the current and non-current portions of bonds and loans as shown on our consolidated statement of financial position, which is then adjusted to reflect (i) the use of prior 12-month average exchange rates for non-JPY debt outstanding at the beginning of the period and the use of relevant spot rates for new non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period, which reflects the methodology our management uses to monitor our leverage, and (ii) a 50% equity credit applied to our aggregate principal amount of 500.0 billion hybrid (subordinated) bonds issued in June 2019 by S&P Global Rating Japan in recognition of the equity-like features of those bonds pursuant to such agency's ratings methodology. To calculate Net Debt, we deduct from this figure cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

The usefulness of Net Debt to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the amounts of interest payments to be paid on our indebtedness, (iii) it does not reflect any restrictions on our ability to prepay or redeem any of our indebtedness, (iv) it does not reflect any fees, costs or other expenses that we may incur in converting cash equivalents to cash, in converting cash from one currency into another or in moving cash within our consolidated group, (v) it applies to gross debt an adjustment for average foreign exchange rates which, although consistent with our financing agreements, does not reflect the actual rates at which we would be able to convert one currency into another and (vi) it reflects an equity credit due to the fact that the amounts of our subordinated bonds, although we believe it to be reasonable, do not affect the status of those instruments as indebtedness. Net Debt should not be considered in isolation and are not, and should not be viewed as, a substitute for bonds and loans or any other measure of indebtedness presented in accordance with IFRS.

The most directly comparable measures under IFRS for Net Debt is bonds and loans. Please refer to Net Debt to Adjusted EBITDA for a reconciliation to this measure.



FY2023 Q1 Reported Results with CER % Change

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | | |
|---|-----------|-----------|------------------|----------|----------|
| | | | AER | | CER |
| | | | Amount of Change | % CHANGE | % CHANGE |
| Revenue | 972.5 | 1,058.6 | 86.2 | 8.9% | 3.7% |
| Cost of sales | (292.9) | (321.1) | (28.2) | (9.6)% | (4.6)% |
| Gross profit | 679.6 | 737.5 | 57.9 | 8.5% | 3.3% |
| <i>Margin</i> | 69.9 % | 69.7 % | | (0.2) pp | (0.3) pp |
| SG&A expenses | (231.5) | (248.1) | (16.6) | (7.2)% | (1.9)% |
| R&D expenses | (143.6) | (162.7) | (19.1) | (13.3)% | (6.6)% |
| Amortization of intangible assets associated with products | (117.0) | (123.2) | (6.2) | (5.3)% | 2.0% |
| Impairment losses on intangible assets associated with products | (14.2) | (6.2) | 8.0 | 56.3% | 58.2% |
| Other operating income | 5.5 | 4.3 | (1.2) | (22.4)% | (22.0)% |
| Other operating expenses | (28.2) | (32.9) | (4.7) | (16.8)% | (10.0)% |
| Operating profit | 150.5 | 168.6 | 18.1 | 12.0% | 10.0% |
| <i>Margin</i> | 15.5 % | 15.9 % | | 0.4 pp | 1.0 pp |
| Finance income | 60.9 | 26.5 | (34.5) | (56.6)% | (56.9)% |
| Finance expenses | (55.5) | (59.6) | (4.1) | (7.4)% | (4.6)% |
| Share of profit (loss) of investments accounted for using the equity method | (0.5) | (0.4) | 0.1 | 15.9% | 51.6% |
| Profit before tax | 155.5 | 135.0 | (20.4) | (13.1)% | (14.0)% |
| Income tax expenses | (50.5) | (45.6) | 4.8 | 9.6% | 11.2% |
| Net profit for the period | 105.0 | 89.4 | (15.6) | (14.9)% | (15.4)% |
| Non-controlling interests | (0.0) | (0.0) | (0.0) | (57.0)% | (70.2)% |
| Net profit attributable to owners of the Company | 105.0 | 89.4 | (15.6) | (14.9)% | (15.4)% |
| Basic EPS (JPY) | 67.94 | 57.51 | (10.43) | (15.4)% | (15.9)% |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, and Free Cash Flow, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.



FY2023 Q1 Core Results with CER % Change

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | | |
|---|---------------|---------------|------------------|-----------------|-----------------|
| | | | AER | | CER |
| | | | Amount of Change | % CHANGE | % CHANGE |
| Revenue | 972.5 | 1,058.6 | 86.2 | 8.9% | 3.7% |
| Cost of sales | (278.2) | (321.2) | (43.0) | (15.5)% | (10.2)% |
| Gross profit | 694.3 | 737.4 | 43.1 | 6.2% | 1.1% |
| <i>Margin</i> | <i>71.4 %</i> | <i>69.7 %</i> | | <i>(1.7) pp</i> | <i>(1.8) pp</i> |
| SG&A expenses | (231.7) | (248.3) | (16.6) | (7.2)% | (1.9)% |
| R&D expenses | (143.5) | (162.7) | (19.3) | (13.4)% | (6.7)% |
| Operating profit | 319.1 | 326.3 | 7.3 | 2.3% | (2.0)% |
| <i>Margin</i> | <i>32.8 %</i> | <i>30.8 %</i> | | <i>(2.0) pp</i> | <i>(1.8) pp</i> |
| Finance income | 23.7 | 26.3 | 2.6 | 11.1% | 10.4% |
| Finance expenses | (50.8) | (54.8) | (4.0) | (8.0)% | (1.0)% |
| Share of profit (loss) of investments accounted for using the equity method | 1.0 | 0.8 | (0.2) | (19.5)% | (18.1)% |
| Profit before tax | 292.9 | 298.6 | 5.7 | 1.9% | (1.6)% |
| Income tax expenses | (68.7) | (65.2) | 3.6 | 5.2% | 9.5% |
| Net profit for the period | 224.2 | 233.4 | 9.2 | 4.1% | 0.9% |
| Non-controlling interests | (0.0) | (0.0) | (0.0) | (57.0)% | (70.2)% |
| Net profit attributable to owners of the Company | 224.1 | 233.4 | 9.2 | 4.1% | 0.9% |
| Basic EPS (JPY) | 145 | 150 | 5 | 3.5% | 0.3% |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, and Free Cash Flow, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.



FY2023 Q1 Reconciliation from Reported to Core

| (Billion JPY) | REPORTED | REPORTED TO CORE ADJUSTMENTS | | | | CORE |
|---|----------|-----------------------------------|---------------------------------|---------------------------------|--------|---------|
| | | Amortization of intangible assets | Impairment of intangible assets | Other operating income/expenses | Others | |
| Revenue | 1,058.6 | | | | | 1,058.6 |
| Cost of sales | (321.1) | | | | (0.1) | (321.2) |
| Gross profit | 737.5 | | | | (0.1) | 737.4 |
| SG&A expenses | (248.1) | | | | (0.2) | (248.3) |
| R&D expenses | (162.7) | | | | (0.0) | (162.7) |
| Amortization of intangible assets associated with products | (123.2) | 123.2 | | | | — |
| Impairment losses on intangible assets associated with products | (6.2) | | 6.2 | | | — |
| Other operating income | 4.3 | | | (4.3) | | — |
| Other operating expenses | (32.9) | | | 32.9 | | — |
| Operating profit | 168.6 | 123.2 | 6.2 | 28.7 | (0.3) | 326.3 |
| <i>Margin</i> | 15.9 % | | | | | 30.8% |
| Finance income and (expenses), net | (33.1) | | | | 4.6 | (28.5) |
| Share of profit (loss) of investments accounted for using the equity method | (0.4) | | | | 1.2 | 0.8 |
| Profit before tax | 135.0 | 123.2 | 6.2 | 28.7 | 5.4 | 298.6 |
| Tax expenses | (45.6) | (26.2) | (1.4) | (6.4) | 14.5 | (65.2) |
| Non-controlling interests | (0.0) | | | | | (0.0) |
| Net profit attributable to owners of the Company | 89.4 | 97.0 | 4.9 | 22.2 | 19.9 | 233.4 |
| EPS (JPY) | 58 | | | | | 150 |
| Number of shares (millions) | 1,554 | | | | | 1,554 |

FY2022 Q1 Reconciliation from Reported to Core

| (Billion JPY) | REPORTED | REPORTED TO CORE ADJUSTMENTS | | | | CORE |
|---|----------|-----------------------------------|---------------------------------|---------------------------------|--------|---------|
| | | Amortization of intangible assets | Impairment of intangible assets | Other operating income/expenses | Others | |
| Revenue | 972.5 | | | | | 972.5 |
| Cost of sales | (292.9) | | | | 14.7 | (278.2) |
| Gross profit | 679.6 | | | | 14.7 | 694.3 |
| SG&A expenses | (231.5) | | | | (0.2) | (231.7) |
| R&D expenses | (143.6) | | | | 0.1 | (143.5) |
| Amortization of intangible assets associated with products | (117.0) | 117.0 | | | | — |
| Impairment losses on intangible assets associated with products | (14.2) | | 14.2 | | | — |
| Other operating income | 5.5 | | | (5.5) | | — |
| Other operating expenses | (28.2) | | | 28.2 | | — |
| Operating profit | 150.5 | 117.0 | 14.2 | 22.7 | 14.6 | 319.1 |
| <i>Margin</i> | 15.5 % | | | | | 32.8% |
| Finance income and (expenses), net | 5.5 | | | | (32.6) | (27.1) |
| Share of profit (loss) of investments accounted for using the equity method | (0.5) | | | | 1.5 | 1.0 |
| Profit before tax | 155.5 | 117.0 | 14.2 | 22.7 | (16.6) | 292.9 |
| Tax expenses | (50.5) | (25.1) | (3.1) | (3.9) | 13.8 | (68.7) |
| Non-controlling interests | (0.0) | | | | | (0.0) |
| Net profit attributable to owners of the Company | 105.0 | 92.0 | 11.1 | 18.8 | (2.7) | 224.1 |
| EPS (JPY) | 68 | | | | | 145 |
| Number of shares (millions) | 1,546 | | | | | 1,546 |



FY2023 Q1 Free Cash Flow

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | |
|---|--------------|--------------|---------|---------|
| Net profit | 105.0 | 89.4 | (15.6) | (14.9)% |
| Depreciation, amortization and impairment loss | 172.5 | 179.3 | 6.8 | |
| Decrease (increase) in trade working capital | (124.2) | (153.6) | (29.4) | |
| Income taxes paid | (24.9) | (55.9) | (31.0) | |
| Tax refunds and interest on tax refunds received | 4.1 | 3.3 | (0.8) | |
| Other | (48.2) | 29.9 | 78.1 | |
| Net cash from operating activities (Operating Cash Flow) | 84.2 | 92.4 | 8.2 | 9.7% |
| Adjustment for cash temporarily held by Takeda on behalf of third parties ^{*1} | 53.5 | (30.9) | (84.4) | |
| Acquisition of PP&E | (42.1) | (46.0) | (3.8) | |
| Proceeds from sales of PP&E | 0.0 | 0.0 | (0.0) | |
| Acquisition of intangible assets | (56.3) | (223.3) | (167.0) | |
| Acquisition of investments | (2.9) | (0.7) | 2.3 | |
| Proceeds from sales and redemption of investments | 6.2 | 0.5 | (5.6) | |
| Proceeds from sales of business, net of cash and cash equivalents divested | — | 0.4 | 0.4 | |
| Free Cash Flow | 42.6 | (207.5) | (250.1) | —% |

*1 Adjustment refers to changes in cash balance that is temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.

FY2023 Q1 Net Debt to Adjusted EBITDA

NET DEBT/ADJUSTED EBITDA RATIO

| (Billion JPY) | FY2023 Q1 |
|--|------------------|
| Cash & cash equivalents and Level 1 debt investments ^{*1} | 159.7 |
| Book value debt on consolidated statements of financial position | (4,747.1) |
| Hybrid bond 50% equity credit | 250.0 |
| FX adjustment ^{*2} | 205.0 |
| Gross debt ^{*3} | (4,292.2) |
| Net cash (debt) | (4,132.5) |
| Net debt/Adjusted EBITDA ratio | 2.9x |
| Adjusted EBITDA | 1,438.8 |

NET INCREASE (DECREASE) IN CASH

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | |
|--|----------------|----------------|--------------|---------------|
| Net cash from operating activities | 84.2 | 92.4 | 8.2 | 9.7 % |
| Acquisition of PP&E | (42.1) | (46.0) | | |
| Proceeds from sales of PP&E | 0.0 | 0.0 | | |
| Acquisition of intangible assets | (56.3) | (223.3) | | |
| Acquisition of investments | (2.9) | (0.7) | | |
| Proceeds from sales and redemption of investments | 6.2 | 0.5 | | |
| Proceeds from sales of business, net of cash and cash equivalents divested | — | 0.4 | | |
| Net increase in short-term loans and commercial papers | — | 110.0 | | |
| Proceeds from long-term loans | — | 100.0 | | |
| Repayment of long-term loans | — | (100.1) | | |
| Repayment of bonds | (26.8) | — | | |
| Purchase of treasury shares | (26.9) | (2.3) | | |
| Interest paid | (22.8) | (19.8) | | |
| Dividends paid | (128.9) | (130.7) | | |
| Others | (10.0) | (12.3) | | |
| Net increase (decrease) in cash | (226.2) | (231.9) | (5.7) | (2.5)% |

*1 Represents cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

For the calculation of net debt, starting from the quarter ended June 30, 2023, debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets are included in the items deducted from gross debt. Had the same methodology been used for the calculation of net debt as of March 31, 2023 and prior periods, net debt would have remained unchanged.

*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

*3 Bonds and loans of current and non-current liabilities. 250.0 billion JPY reduction in debt due to 500.0 billion JPY hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.



FY2022 Q4 Net Debt to Adjusted EBITDA

NET DEBT/ADJUSTED EBITDA RATIO

| (Billion JPY) | FY2022 |
|---|------------------|
| Cash and cash equivalents ^{*1} | 407.7 |
| Book value debt on consolidated statements of financial position | (4,382.3) |
| Hybrid bond 50% equity credit | 250.0 |
| FX adjustment ^{*2} | 8.5 |
| Gross debt ^{*3} | (4,123.9) |
| Net cash (debt) | (3,716.1) |
| Upfront payment related to the acquisition of TAK-279 ^{*4} | 400.4 |
| Net cash (debt) excluding upfront payment related to the acquisition of TAK-279 | (3,315.7) |
| Net debt/Adjusted EBITDA ratio | 2.6 x |
| Net debt/Adjusted EBITDA ratio excluding upfront payment related to the acquisition of TAK-279 | 2.3 x |
| Adjusted EBITDA | 1,421.8 |

NET INCREASE (DECREASE) IN CASH

| (Billion JPY) | FY2021 | FY2022 | vs. PY | |
|--|----------------|----------------|----------------|-----------------|
| Net cash from operating activities | 1,123.1 | 977.2 | (145.9) | (13.0)% |
| Acquisition of PP&E | (123.3) | (140.7) | | |
| Proceeds from sales of PP&E | 1.8 | 1.0 | | |
| Acquisition of intangible assets | (62.8) | (493.0) | | |
| Acquisition of investments | (8.3) | (10.2) | | |
| Proceeds from sales and redemption of investments | 16.9 | 22.3 | | |
| Acquisition of business, net of cash and cash equivalents acquired | (49.7) | — | | |
| Proceeds from sales of business, net of cash and cash equivalents divested | 28.2 | 8.0 | | |
| Net decrease in short-term loans and commercial papers | (0.0) | 40.0 | | |
| Proceeds from long-term loans | — | 75.0 | | |
| Repayment of long-term loans | (414.1) | (75.2) | | |
| Proceeds from issuance of bonds | 249.3 | — | | |
| Repayment of bonds | (396.0) | (281.5) | | |
| Purchase of treasury shares | (77.5) | (26.9) | | |
| Interest paid | (108.2) | (108.6) | | |
| Dividends paid | (283.7) | (279.4) | | |
| Others | (41.1) | (47.0) | | |
| Net increase (decrease) in cash | (145.3) | (339.1) | (193.8) | (133.4)% |

*1 Includes short-term investments which mature or become due within one year from the reporting date and excludes cash temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.

*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

*3 Bonds and loans of current and non-current liabilities. 250.0 billion JPY reduction in debt due to 500.0 billion JPY hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.

*4 This represents the portion of the 4.0 billion USD upfront payment related to the acquisition of TAK-279 paid in February 2023 (such portion totaling 3.0 billion USD), converted to JPY using the Japanese yen – U.S. dollar exchange rate of 133.48, which is applicable to translation of foreign currency denominated cash as of March 31, 2023.



FY2023 Q1 Net Profit to Adjusted EBITDA Bridge

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | |
|---|--------------|--------------|--------|---------|
| | | | | |
| Net profit | 105.0 | 89.4 | (15.6) | (14.9)% |
| Income tax expenses | 50.5 | 45.6 | | |
| Depreciation and amortization | 158.3 | 171.5 | | |
| Interest expense, net | 28.5 | 26.6 | | |
| EBITDA | 342.3 | 333.2 | (9.1) | (2.7)% |
| Impairment losses | 14.2 | 7.8 | | |
| Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item) | 21.5 | 25.7 | | |
| Finance expense (income), net, excluding interest income and expense, net | (34.0) | 6.5 | | |
| Share of loss on investments accounted for under the equity method | 0.5 | 0.4 | | |
| Other adjustments: | 26.7 | 14.6 | | |
| Non-core expense related to COVID-19 | 2.7 | — | | |
| Impact on profit related to fair value step up of inventory in Shire acquisition | 12.4 | — | | |
| Other costs ^{*1} | 11.6 | 14.6 | | |
| Adjusted EBITDA | 371.2 | 388.2 | 17.0 | 4.6% |

*1 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.



FY2023 Q1 Net Profit to Adjusted EBITDA LTM Bridge

| (Billion JPY) | FY2022 Full Year (Apr - Mar) | FY2022 Q1 (Apr - Jun) | FY2023 Q1 (Apr - Jun) | FY2023 Q1 LTM ^{*1} (Jul - Jun) |
|---|------------------------------------|-----------------------------|-----------------------------|---|
| Net profit | 317.0 | 105.0 | 89.4 | 301.4 |
| Income tax expenses | 58.1 | 50.5 | 45.6 | 53.2 |
| Depreciation and amortization | 664.4 | 158.3 | 171.5 | 677.6 |
| Interest expense, net | 111.5 | 28.5 | 26.6 | 109.6 |
| EBITDA | 1,151.0 | 342.3 | 333.2 | 1,141.9 |
| Impairment losses | 64.4 | 14.2 | 7.8 | 58.0 |
| Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item) | 109.0 | 21.5 | 25.7 | 113.2 |
| Finance expense (income), net, excluding interest income and expense, net | (4.7) | (34.0) | 6.5 | 35.8 |
| Share of loss on investments accounted for under the equity method | 8.6 | 0.5 | 0.4 | 8.6 |
| Other adjustments: | 93.5 | 26.7 | 14.6 | 81.4 |
| Non-core expense related to COVID-19 | 9.9 | 2.7 | — | 7.3 |
| Impact on profit related to fair value step up of inventory in Shire acquisition | 24.9 | 12.4 | — | 12.5 |
| Other costs ^{*2} | 58.7 | 11.6 | 14.6 | 61.7 |
| Adjusted EBITDA | 1,421.8 | 371.2 | 388.2 | 1,438.8 |

*1 LTM represents Last Twelve Months (July 2022 - June 2023). Calculated by subtracting FY2022 Q1 from FY2022 Full Year and adding FY2023 Q1.

*2 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.



FY2023 Q1 CAPEX, Depreciation and Amortization and Impairment Losses

| (Billion JPY) | FY2022 Q1 | FY2023 Q1 | vs. PY | | FY2023 Forecast |
|--|--------------|--------------|--------|---------|-----------------------------|
| | | | | | |
| Capital expenditures ^{*1} | 98.4 | 269.2 | 170.9 | 173.7% | 480.0 - 530.0 ^{*3} |
| Tangible assets | 42.1 | 46.0 | 3.8 | 9.1% | |
| Intangible assets | 56.3 | 223.3 | 167.0 | 296.9% | |
| Depreciation and amortization | 158.3 | 171.5 | 13.2 | 8.4% | 650.0 |
| Depreciation of tangible assets ^{*2} (A) | 35.5 | 41.1 | 5.6 | 15.7% | |
| Amortization of intangible assets (B) | 122.8 | 130.4 | 7.6 | 6.2% | |
| Of which Amortization associated with products (C) | 117.0 | 123.2 | 6.2 | 5.3% | 480.0 |
| Of which Amortization excluding intangible assets associated with products (D) | 5.8 | 7.2 | 1.5 | 25.9% | |
| Depreciation and amortization (excluding intangible assets associated with products) (A)+(D) | 41.2 | 48.3 | 7.1 | 17.1% | 170.0 |
| Impairment losses | 14.2 | 7.8 | (6.4) | (45.0)% | |
| Impairment losses associated with products | 14.2 | 6.2 | (8.0) | (56.3)% | 50.0 |
| Amortization and impairment losses on intangible assets associated with products | 131.3 | 129.4 | (1.9) | (1.4)% | 530.0 |

*1 Cash flow base

*2 Including depreciation of investment properties

*3 FY2023 Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus (USD 1.0 billion) and in-licensing of fruquintinib from HUTCHMED (USD 400 million). In FY2022, Takeda paid USD 3.0 billion out of USD 4.0 billion upfront payment related to the acquisition of TAK-279. For the remaining USD 1.0 billion payment, Takeda paid USD 0.9 billion in April 2023, with USD 0.1 billion to be paid in August 2023.



FY2023 Full Year Detailed Forecast

| (BN JPY) | FY2022 Actual | FY2023 Forecast (May 11, 2023) | vs. PY | | Variations | |
|--|---|--------------------------------|---------|---------|---|--|
| REPORTED | Revenue | 4,027.5 | 3,840.0 | (187.5) | (4.7)% | Growth & Launch Products momentum largely offsetting LOE impact (e.g. VYVANSE, AZILVA), with additional headwinds from lower coronavirus vaccines revenue and FX |
| | R&D expenses | (633.3) | (643.0) | (9.7) | (1.5)% | Increase would be (4.0)% vs. PY on a CER basis |
| | Amortization of intangible assets associated with products | (485.1) | (480.0) | 5.1 | 1.1 % | |
| | Impairment losses on intangible assets associated with products | (57.3) | (50.0) | 7.3 | 12.8 % | |
| | Other operating income | 25.4 | 14.0 | (11.4) | (44.9)% | Fewer one-time gains anticipated in FY2023 |
| | Other operating expenses | (145.2) | (150.0) | (4.8) | (3.3)% | Includes expectations for higher restructuring costs and additional pre-launch inventory |
| | Operating profit | 490.5 | 349.0 | (141.5) | (28.8)% | |
| | Finance income (expenses), net | (106.8) | (165.0) | (58.2) | (54.5)% | Lower financial income due to one-time revaluation gains booked in FY2022 |
| | Profit before tax | 375.1 | 185.0 | (190.1) | (50.7)% | |
| | Net profit attributable to owners of the Company | 317.0 | 142.0 | (175.0) | (55.2)% | |
| Basic EPS (JPY) | 204 | 91 | (114) | (55.6)% | | |
| Core Revenue* ¹ | 4,027.5 | 3,840.0 | (187.5) | (4.7)% | Growth & Launch Products momentum largely offsetting LOE impact (e.g. VYVANSE, AZILVA), with additional headwinds from lower coronavirus vaccines revenue and FX | |
| Core Operating Profit* ¹ | 1,188.4 | 1,015.0 | (173.4) | (14.6)% | | |
| Core EPS (JPY) | 558 | 434 | (124) | (22.2)% | Normalization of core tax rate following tax benefit in FY2022 | |
| Free cash flow | 446.2 | 400.0 to 500.0 | | | FY2023 Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus (USD 1.0 BN) and in-licensing of fruquintinib from HUTCHMED (USD 400 MM). | |
| CAPEX (cash flow base) | (633.7) | (480.0) to (530.0) | | | | |
| Depreciation and amortization (excl. intangible assets associated with products) | (179.3) | (170.0) | 9.3 | 5.2 % | | |
| Cash tax rate on adjusted EBITDA (excl. divestitures) | ~13% | Mid-to-high teen % | | | | |
| USD/JPY | 135 | 131 | (4) | (2.9)% | | |
| EUR/JPY | 141 | 141 | 0 | 0.3 % | | |

*1 Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate change, and Free Cash Flow, for the definition and A-14 FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast, for reconciliation.



FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast

| (Billion JPY) | REPORTED | REPORTED TO CORE ADJUSTMENTS | | | CORE |
|---|----------|-----------------------------------|---------------------------------|-----------------------------------|---------|
| | | Amortization of intangible assets | Impairment of intangible assets | Other operating income (expenses) | |
| Revenue | 3,840.0 | | | | 3,840.0 |
| Cost of sales | | | | | |
| Gross Profit | | | | | |
| SG&A and R&D expenses | | | | | |
| Amortization of intangible assets associated with products | (480.0) | 480.0 | | | — |
| Impairment losses on intangible assets associated with products | (50.0) | | 50.0 | | — |
| Other operating income | 14.0 | | | (14.0) | — |
| Other operating expenses | (150.0) | | | 150.0 | — |
| Operating profit | 349.0 | 480.0 | 50.0 | 136.0 | 1,015.0 |



FY2023 Full Year FX Rates Assumptions and Currency Sensitivity

| Average Exchange Rates vs. JPY | | | Impact of depreciation of yen from April 2023 to March 2024 (100 million JPY) | | | | | |
|--------------------------------|----------------------------|----------------------------|---|--------------------|----------------|-------------------------|-------------------|----------------------------------|
| | FY2022 Q1 Actual (Apr-Jun) | FY2023 Q1 Actual (Apr-Jun) | FY2023 Assumption (Apr-Mar) | | Revenue (IFRS) | Operating Profit (IFRS) | Net Profit (IFRS) | Core Operating Profit (non-IFRS) |
| USD | 127 | 136 | 131 | 1% depreciation | 195.9 | 17.0 | 6.7 | 61.5 |
| | | | | 1 yen depreciation | 149.6 | 13.0 | 5.1 | 47.0 |
| EUR | 137 | 148 | 141 | 1% depreciation | 53.5 | (39.1) | (31.6) | (30.1) |
| | | | | 1 yen depreciation | 37.9 | (27.8) | (22.4) | (21.3) |
| RUB | 1.8 | 1.7 | 1.9 | 1% depreciation | 5.6 | 3.2 | 2.5 | 3.8 |
| CNY | 19.4 | 19.6 | 19.5 | | 18.8 | 11.1 | 8.5 | 11.1 |
| BRL | 26.3 | 27.1 | 25.9 | | 10.0 | 6.3 | 4.9 | 6.4 |

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