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# **Takeda Quarterly Financial Report**

**For the Quarter Ended December 31, 2023**

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# Financial Highlights

## Selected Financial Results

Takeda uses certain non-IFRS measures to supplement the analysis of results of operations under International Financial Reporting Standards ("IFRS"). Refer to "Financial Appendix" for the definition and reconciliations of non-IFRS Measures.

### Results of Operation

(JPY millions)	Nine-month period ended December 31, 2023		Change versus the same period of the previous fiscal year		
			AER*		CER*
	2022	2023	Amount of Change	% Change	% Change
Revenue	3,071,322	3,212,893	141,571	4.6 %	0.0 %
Operating profit	401,943	224,144	(177,799)	(44.2)%	(42.9)%
Profit before tax	327,175	100,313	(226,863)	(69.3)%	(67.9)%
Net profit for the period	285,903	147,191	(138,712)	(48.5)%	(50.1)%
Basic earnings per share (JPY)	184.32	94.10	(90.22)	(48.9)%	(50.5)%

\* Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS) and Constant Exchange Rate is presented in "CER" (which is a non-IFRS measure).

### Core Results

#### Results of Core Operations

(JPY billions)	Nine-month period ended December 31, 2023		Change versus the same period of the previous fiscal year		
			AER*		CER*
	2022	2023	Amount of Change	% Change	% Change
Core Revenue	3,071.3	3,212.9	141.6	4.6 %	0.0 %
Core Operating Profit	954.7	865.6	(89.1)	(9.3)%	(12.7)%
Core EPS (JPY)	456	412	(44)	(9.7)%	(12.9)%

\* Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS) and Constant Exchange Rate is presented in "CER" (which is a non-IFRS measure). Refer to Analysis of Results of Operations, Financial Position, and Cash Flow, [Core Results](#), Definition of Core Financial Measures and Constant Exchange Rate change, for the definition.

#### Leverage

(JPY billions)	As of	
	March 31, 2023	December 31, 2023
Net debt	(3,716.1)	(4,189.0)
Adjusted EBITDA	1,421.8	1,358.9
Net debt/Adjusted EBITDA ratio	2.6 x	3.1 x

### Consolidated Cash Flows

(JPY millions)	Nine-month period ended December 31, 2023		Change versus the same period of the previous fiscal year	
	2022	2023	JPY	%
Cash flows from (used in) operating activities	683,463	437,756	(245,707)	(36.0) %
Cash flows from (used in) investing activities	(168,610)	(402,378)	(233,767)	(138.6) %
Cash flows from (used in) financing activities	(702,548)	(296,193)	406,355	57.8 %

#### Free Cash Flow

(JPY billions)	Nine-month period ended December 31, 2023		Change versus the same period of the previous fiscal year	
	2022	2023	JPY	%
Free Cash Flow	585.2	36.3	(548.9)	(93.8)

### Consolidated Financial Position

(JPY millions)	As of		Change versus the previous fiscal year-end	
	March 31, 2023	December 31, 2023	JPY	%
Non-current Assets	11,559,794	11,794,117	234,323	2.0 %
Current Assets	2,397,956	2,428,830	30,874	1.3 %
<b>Total Assets</b>	<b>13,957,750</b>	<b>14,222,947</b>	<b>265,197</b>	<b>1.9 %</b>
Non-current Liabilities	5,121,138	5,198,172	77,034	1.5 %
Current Liabilities	2,481,940	2,282,168	(199,772)	(8.0) %
<b>Total Liabilities</b>	<b>7,603,078</b>	<b>7,480,340</b>	<b>(122,738)</b>	<b>(1.6) %</b>
<b>Equity</b>	<b>6,354,672</b>	<b>6,742,607</b>	<b>387,935</b>	<b>6.1 %</b>
<b>Total liabilities and equity</b>	<b>13,957,750</b>	<b>14,222,947</b>	<b>265,197</b>	<b>1.9 %</b>

### Forecast and Management Guidance

Forecast\*

(JPY billions)	FY2022 Actual Results	Latest Forecast (October 26, 2023)	Change vs. FY2022 Actual Results	
<b>Reported:</b>				
Revenue	4,027.5	3,980.0	(47.5)	(1.2) %
Operating profit	490.5	225.0	(265.5)	(54.1) %
Profit before tax	375.1	70.0	(305.1)	(81.3) %
Net profit for the year (attributable to owners of the Company)	317.0	93.0	(224.0)	(70.7) %
Basic EPS (JPY)	204.29	59.45	(144.84)	(70.9) %
<b>Non-IFRS Measures</b>				
Core Operating Profit	1,188.4	1,015.0	(173.4)	(14.6) %
Core EPS (JPY)	558	447	(111)	(19.9) %
Free cash flow	446.2	400.0 - 500.0		
<b>Dividends per share (JPY)</b>	<b>180</b>	<b>188</b>	<b>8</b>	<b>4.4 %</b>

\*Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "[Outlook for the Fiscal Year Ending March 31, 2024](#)" for details.

#### Management Guidance

Takeda uses changes in Core Revenue, Core Operating Profit and Core EPS at Constant Exchange Rate (CER) basis as its Management Guidance. The full year management guidance for the fiscal year ending March 31, 2024 (FY2023) has not been changed from the management guidance announced at the FY2022 financial results announcement on May 11, 2023.

	FY2023 Management Guidance CER % Change*
Core Revenue	Low-single-digit % decline
Core Operating Profit	Low-10s % decline
Core EPS	Low-20s % decline

\*Refer to Analysis of Results of Operations, Financial Position, and Cash Flow, [Core Results](#), Definition of Core Financial Measures and Constant Exchange Rate change, for the definition.

### Revenue by Region

		JPY (millions)						
		Nine-month period Ended December 31, 2023						
		Japan	United States	Europe and Canada	Asia (excluding Japan)	Latin America	Russia/CIS	Other
	2022	389,843	1,621,772	632,403	169,024	121,425	66,700	70,156
	2023	342,647	1,685,498	721,538	188,779	138,375	45,360	90,696
Change versus the previous year	JPY	(47,196)	63,726	89,135	19,754	16,949	(21,339)	20,540
	%	(12.1) %	3.9 %	14.1 %	11.7 %	14.0 %	(32.0) %	29.3 %
Total								
		3,071,322	3,212,893	141,571				

"Other" includes the Middle East, Oceania and Africa. This disaggregation provides revenue attributable to countries or regions based on the customer location.

## Recent Developments

### Pipeline and R&D Activities

Research and development expenses for the nine-month period ended December 31, 2023 were JPY 534.1 billion.

Takeda's R&D engine is focused on translating science into highly innovative, life-transformative medicines that make a critical difference to patients. Takeda supports dedicated R&D efforts across three areas: Innovative Biopharma, Plasma-Derived Therapies ("PDT") and Vaccines. The R&D engine for Innovative Biopharma is the largest component of our R&D investment and has produced exciting new molecular entities ("NMEs") that represent potential best-in-class and/or first-in-class medicines in areas of high unmet medical need across our core therapeutic areas (Gastrointestinal and inflammation, neuroscience, oncology, and rare genetics and hematology). We are working to harness the potential of cell and gene therapies by investing in new capabilities and next-generation platforms internally and through a network of partnerships. We are embracing data and digital technologies to improve the quality of innovation and accelerate execution.

Takeda's pipeline is positioned to support both the near-term and mid- to long-term sustained growth of the company. Once first approval of a product is achieved, Takeda R&D is equipped to support geographic expansions of such approval and approvals in additional indications, as well as post-marketing commitment and potential additional formulation work. Takeda's R&D team works closely with the commercial functions to maximize the value of marketed products and reflect commercial insights in its R&D strategies and portfolio.

Major progress on R&D events since April 2023 are listed as follows:

#### R&D pipeline

##### **Gastrointestinal and Inflammation**

In Gastrointestinal and Inflammation, Takeda focuses on delivering innovative, life-changing therapeutics for patients with gastrointestinal diseases, including those of the liver as well as immune-mediated inflammatory diseases. Takeda is maximizing the potential of our inflammatory bowel disease (IBD) franchise around ENTYVIO, including development of a subcutaneous formulation and expansion into other indications such as active chronic pouchitis. Takeda is also expanding its position with GATTEX/REVESTIVE to support further potential geographic expansion. Furthermore, Takeda is progressing a pipeline built through in-house discovery, partnerships and business development, exploring opportunities in inflammatory diseases (specifically in gastric, dermatological and rheumatic disorders, along with select rare hematological & renal diseases), liver diseases, and motility disorders. TAK-279 is an example of an acquisition through business development of a late-stage, potential best-in-class oral allosteric tyrosine kinase 2 (TYK2) inhibitor with potential to treat multiple immune-mediated inflammatory diseases. Fazirsiran (TAK-999) is an example of an addition through partnership and a potential first-in-class RNAi for alpha-1 antitrypsin-deficiency associated liver disease in late-stage development.

Note: ADZYNMA (TAK-755) and mezagitamab (TAK-079) have been developed in Gastrointestinal and Inflammation starting from FY2023 Q4.

##### *ENTYVIO / Generic name: vedolizumab*

- In April 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) accepted for review its Biologics License Application (BLA) resubmission for the investigational subcutaneous (SC) administration of ENTYVIO for maintenance therapy in adults with moderately to severely active ulcerative colitis (UC) after induction therapy with ENTYVIO intravenous (IV). The resubmission was intended to address FDA feedback in a December 2019 Complete Response Letter (CRL). Since receiving the CRL Takeda worked closely with the FDA to address the Agency's feedback; and this resubmission package included additional data collected to investigate the use of subcutaneous administration of ENTYVIO. The contents of the letter were unrelated to the IV formulation of ENTYVIO, the clinical safety and efficacy data, and conclusions from the pivotal VISIBLE 1 trial supporting the ENTYVIO SC BLA. VISIBLE 1 assessed the safety and efficacy of a SC formulation of ENTYVIO as maintenance therapy in 216 adult patients with moderately to severely active UC who achieved clinical response at week 6 following two doses of open-label ENTYVIO IV therapy at weeks 0 and 2. The primary endpoint was clinical remission at week 52, which was defined as a total Mayo score of  $\leq 2$  and no subscore  $>1$ . In September 2023, Takeda announced that the FDA approved a SC administration of ENTYVIO for maintenance therapy in adults with moderately to severely active UC after induction therapy with ENTYVIO IV.
- In September 2023, Takeda announced that the FDA accepted for review its BLA for the investigational SC administration of ENTYVIO for maintenance therapy in adults with moderately to severely active Crohn's disease (CD) after induction therapy with ENTYVIO IV. The BLA package is based on data from VISIBLE 2 trial that

assessed the safety and efficacy of an SC formulation of ENTYVIO as maintenance therapy compared to placebo in 409 adult patients with moderately to severely active CD who achieved clinical response at week 6 following two doses of open-label ENTYVIO IV therapy at weeks 0 and 2. The primary endpoint was clinical remission at week 52, which was defined as CD Activity Index (CAI) score  $\leq 150$ .

- In September 2023, Takeda announced that it received an approval from the Japanese Ministry of Health, Labour and Welfare (MHLW) for a partial change to the marketing authorization status of ENTYVIO Pens for S.C. Injection 108 mg /Syringes for S.C. Injection 108 mg (ENTYVIO SC) as a maintenance therapy for moderate to severe active Crohn's disease (CD) with inadequate response to conventional treatment. This approval is based on the results of the MLN0002SC-3031 and MLN0002SC-3030 clinical trials, which are international Phase 3 trials that evaluated the efficacy and safety of ENTYVIO SC as a maintenance therapy in moderate to severe active CD.

*ALOFISEL / Generic name: darvadstrocel*

- In October 2023, Takeda announced that the Phase 3 ADMIRE-CD II study, assessing the efficacy and safety of ALOFISEL for the treatment of complex Crohn's Perianal Fistulas (CPF), did not meet its primary endpoint of combined remission at 24 weeks, based on topline data. The safety profile for darvadstrocel was consistent with prior studies and there were no new safety signals identified. Full results of the study will be presented at a future medical meeting or published in a peer-reviewed journal. ALOFISEL is approved in the European Union (EU), Israel, Switzerland, Serbia, United Kingdom and Japan based on positive data from the previously completed ADMIRE-CD study.

*ADZYNMA / Generic name: apadamtase alfa/cinaxadamtase alfa (Development code: TAK-755)*

- In June 2023, Takeda presented favorable interim results from a global pivotal Phase 3 randomized, controlled, open-label, crossover trial evaluating the safety and efficacy of TAK-755 replacement therapy for the prophylactic treatment of congenital thrombotic thrombocytopenic purpura (cTTP), and pharmacokinetics (PK) characteristics of TAK-755, as well as long-term data on TAK-755 prophylaxis from a Phase 3b continuation study at the International Society on Thrombosis and Haemostasis (ISTH) 2023 Congress. In the pivotal trial, no patient had an acute TTP event while receiving TAK-755 prophylactic treatment. TAK-755 also reduced the incidence of thrombocytopenia by 60%, as compared to plasma-based therapy (hazard ratio [HR] 0.40; 95% confidence interval [CI]; 0.3- 0.7). Treatment-emergent adverse events (TEAEs) were reported in 10.3% of patients ages 12-68 receiving TAK-755 compared to 50% of patients receiving plasma-based therapy, demonstrating a favorable safety and tolerability profile with a potential safety advantage over plasma-based therapies. PK characteristics of ADAMTS13 after a single infusion (0-168 hours) were evaluated and compared to plasma-based therapy in 36 cTTP patients aged 12 and older. Patients receiving TAK-755 achieved a five-fold increase in their ADAMTS13 activity levels compared to those receiving plasma-based therapy (Cmax 100% activity for TAK-755 vs. 19% activity for plasma-based therapy) and lower variability (23.8% vs. 56% coefficient of variation [CV], respectively). Also, the results of an interim analysis of the Phase 3b continuation study, evaluating the safety and efficacy of long-term TAK-755 prophylaxis in 29 patients with cTTP, demonstrated a consistently favorable safety profile with TAK-755 prophylaxis and no development of neutralizing antibodies. Zero acute TTP events occurred during TAK-755 prophylaxis, and the incidence rates of subacute TTP events and TTP manifestations were comparable to those with TAK-755 prophylaxis in the pivotal study.
- In August 2023, Takeda announced that it filed an application for manufacturing and marketing approval for TAK-755 for the expected indication of cTTP with the Japanese Ministry of Health, Labour and Welfare (MHLW). The application is based on the interim analysis of the global Phase 3 clinical trial 281102 primarily focusing on patients with cTTP, including five Japanese individuals, and the Phase 3b continuation trial TAK-755-3002. In these trials, TAK-755 was evaluated for its efficacy and safety as a treatment for cTTP.
- In November 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) approved ADZYNMA for the prophylactic and on-demand treatment of adult and pediatric patients with cTTP. The FDA previously granted Fast Track Designation, Orphan Drug Designation, and Rare Pediatric Disease Designation in cTTP, as well as Priority Review for ADZYNMA's Biologic License Application (BLA). The FDA granted the company a Rare Pediatric

Disease Voucher for the approval of ADZYNMA. The FDA approval of ADZYNMA was supported by the totality of the evidence provided by the analysis of efficacy, pharmacokinetic, safety and tolerability data from the first randomized, controlled, open-label, crossover Phase 3 trial in cTTP as well as by data from the continuation trial. ADZYNMA is the first and only FDA-approved recombinant ADAMTS13 (rADAMTS13) designed to address an unmet medical need in people with cTTP by replacing the deficient ADAMTS13 enzyme.

*Development Code: TAK-279*

- In November 2023, Takeda presented positive results from its randomized, double-blind, placebo-controlled, Phase 2b trial evaluating TAK-279 in patients with active psoriatic arthritis during a late-breaking session at the American College of Rheumatology (ACR) Convergence 2023. The study met its primary endpoint with a statistically significant proportion of patients, 53.3% (15 mg) and 54.2% (30 mg), treated once-daily with TAK-279 achieving at least an American College of Rheumatology 20 (ACR 20) response compared to 29.2% in the placebo arm at week 12 ( $p = 0.002$ ). TAK-279 demonstrated improvements in key secondary endpoints and the safety and tolerability profile in the trial was consistent with that observed in the Phase 2b plaque psoriasis clinical study. Based on the Phase 2b results, Takeda intends to initiate a Phase 3 development program of TAK-279 in psoriatic arthritis. Takeda also initiated a Phase 3 development program of TAK-279 in plaque psoriasis in Q3 FY2023 and plans to evaluate TAK-279 in Crohn's disease, ulcerative colitis and additional immune-mediated inflammatory diseases.

*Development code: TAK-721 (Planned trade name: Eohilia) / Generic name: budesonide*

- In September 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) accepted for review its New Drug Application (NDA) resubmission for TAK-721 (budesonide oral suspension) which is being investigated for the short-term treatment of eosinophilic esophagitis (EoE). The resubmission is intended to address previous FDA feedback to Takeda's original NDA submission.

## Neuroscience

In Neuroscience, Takeda is focusing its R&D investments on potentially transformative treatments for neurological and neuromuscular diseases of high unmet need and building its pipeline through a combination of in-house expertise and partnerships. By harnessing advances in disease biology understanding, translational tools, and innovative modalities, Takeda is primarily focusing on rare neurology, in particular, on potential investigative therapies for sleep-wake disorders such as narcolepsy and idiopathic hypersomnia with a franchise of orexin-2 receptor agonists (TAK-861, danavorexton (TAK-925), etc.), rare epilepsies with soticlestat (TAK-935) and central nervous system (CNS) and somatic symptoms of Hunter Syndrome with pabinafusp alfa (TAK-141). Additionally, Takeda makes targeted investments to investigate well-defined segments of neuromuscular diseases, neurodegenerative diseases and movement disorders.

## Oncology

In Oncology, we aspire to cure cancer, with inspiration from patients and innovation from everywhere. We are focused on: (1) building on our legacy in hematologic malignancies with marketed products (NINLARO, ADCETRIS, and ICLUSIG, etc.); (2) growing a solid tumor portfolio with marketed products (ALUNBRIG and FRUZAQLA [marketed in the U.S., development in other regions outside of mainland China, Hong Kong and Macau ongoing]); and (3) advancing a cutting-edge pipeline of highly innovative assets and platforms.

*CABOMETRYX / Generic name: cabozantinib*

- In January 2024, Takeda announced that the detailed results from CONTACT-02, a phase 3 pivotal study led by Exelixis, evaluating CABOMETRYX in combination with atezolizumab compared with a second novel hormonal therapy (NHT) in patients with metastatic castration-resistant prostate cancer (mCRPC) and measurable extra-pelvic soft tissue disease who have progressed on one prior NHT were presented during Oral Abstract Session at the American Society of Clinical Oncology 2024 Genitourinary Cancers Symposium (ASCO GU). For the primary endpoint of progression-free survival (PFS), at a median follow-up of 14.3 months for the PFS ITT (intent-to-treat) population ( $n=400$ ), the hazard ratio (HR) was 0.65 (95% confidence interval [CI]: 0.50-0.84;  $p=0.0007$ ); the median PFS (mPFS) was 6.3 months for CABOMETRYX in combination with atezolizumab compared with 4.2 months for NHT. This was nearly identical to the PFS for the ITT population ( $n=507$ ): HR was 0.64 (95% CI: 0.50-0.81,  $p=0.0002$ ). At a median follow-up of 12.0 months for the ITT population, the median overall survival (OS), the other primary endpoint, was 16.7 months for CABOMETRYX in combination with atezolizumab compared with 14.6 months for second NHT (HR: 0.79; 95% CI: 0.58-1.07;  $p=0.13$ ), showing a trend toward OS improvement. The safety profiles



of CABOMETYX and atezolizumab observed in this trial were consistent with their known safety profiles as monotherapies, and no new safety concerns were identified with the combination regimen.

*ADCETRIS / Generic name: brentuximab vedotin*

- In October 2023, Takeda announced that the European Commission (EC) approved ADCETRIS in combination with doxorubicin, vinblastine and dacarbazine (AVD) to treat adult patients with previously untreated CD30+ Stage III Hodgkin lymphoma. The decision follows a positive opinion from the Committee for Medicinal Products for Human Use (CHMP) in September, 2023. The approval is based on the results of the randomized Phase 3 ECHELON-1 trial designed to compare ADCETRIS plus AVD to doxorubicin, bleomycin, vinblastine, and dacarbazine (ABVD) as a therapy in adult patients with previously untreated Stage III or IV Hodgkin lymphoma. The trial met its primary endpoint of modified progression-free survival (PFS), as well as its key secondary endpoint of overall survival (OS), demonstrating a statistically significant improvement in OS in adult patients with previously untreated Stage III or IV classical Hodgkin lymphoma treated with ADCETRIS+AVD. The safety profile of ADCETRIS was consistent with previous studies, and no new safety signals were observed.
- In November 2023, Takeda announced that it received an approval from the Japanese Ministry of Health, Labour and Welfare (MHLW) for a partial change in approved items of the manufacturing and marketing approval of ADCETRIS with the new indication of relapsed or refractory CD30-positive cutaneous T-cell lymphoma (CTCL). The approval is based on the results of the Phase 3 ALCANZA trial conducted outside of Japan as well as the Japanese Phase 2 investigator-initiated SGN-35-OU trial in patients with relapsed or refractory CD30-positive CTCL.

*NINLARO / Generic name: ixazomib*

- In September 2023, Takeda announced that it submitted a New Drug Application (NDA) to the Japanese Ministry of Health, Labour and Welfare (MHLW) for NINLARO capsules 0.5 mg as an additional dosage form of NINLARO (Capsules 2.3 mg/3 mg/4 mg). Aiming to achieve more appropriate dose adjustment in maintenance therapy for patients with multiple myeloma, Takeda filed this application to provide patients with a new treatment option (1.5 mg dose (0.5 mg/capsule x 3)) using a low-dose formulation of NINLARO.

*EXKIVITY / Generic name: mobocertinib*

- In October 2023, Takeda announced that, following discussions with the U.S. Food and Drug Administration (FDA), it will be working with the FDA towards a voluntary withdrawal of EXKIVITY in the U.S. for adult patients with epidermal growth factor receptor (EGFR) exon20 insertion mutation-positive (insertion+) locally advanced or metastatic non-small cell lung cancer (NSCLC) whose disease has progressed on or after platinum-based chemotherapy. Takeda intends to similarly initiate voluntary withdrawal globally where EXKIVITY is approved and is working with regulators in other countries where it is currently available on next steps. This decision was based on the outcome of the Phase 3 EXCLAIM-2 confirmatory trial, which did not meet its primary endpoint and thus did not fulfill the confirmatory data requirements of the accelerated approval granted by the U.S. FDA nor the conditional marketing approvals granted in other countries. The EXCLAIM-2 trial was a Phase 3, multicenter, open-label study designed to investigate the safety and efficacy of EXKIVITY as a monotherapy versus platinum-based chemotherapy in first-line EGFR exon20 insertion+ locally advanced or metastatic NSCLC. No new safety signals were observed in the EXCLAIM-2 trial. Full data from the trial will be presented at an upcoming medical meeting or published in a peer-reviewed journal.

*FRUZAQLA / Generic name: fruquintinib*

- In June 2023, Takeda and HUTCHMED (China) Limited announced that the European Medicines Agency (EMA) validated and accepted for regulatory review the marketing authorization application (MAA) for fruquintinib for the treatment of adult patients with previously treated metastatic colorectal cancer (mCRC). If approved, fruquintinib will be the first and only highly selective and potent inhibitor of vascular endothelial growth factor receptors (VEGFR) -1, -2 and -3 approved in the European Union (EU) for previously treated mCRC. The MAA for fruquintinib includes results from the global Phase 3 FRESCO-2 clinical trial along with data from the Phase 3 FRESCO clinical trial.
- In June 2023, Takeda and HUTCHMED (China) Limited announced that results of the Phase 3 FRESCO-2 study evaluating fruquintinib in patients with previously treated mCRC were published in *The Lancet*. FRESCO-2 is a global Phase 3 clinical trial (MRCT) conducted in the U.S., Europe, Japan and Australia investigating fruquintinib plus best supportive care (BSC) vs placebo plus BSC in patients with previously treated mCRC. The FRESCO-2 study met its primary and key secondary endpoints, demonstrating that treatment with fruquintinib resulted in a statistically significant and clinically meaningful improvement in overall survival (OS) and progression-free survival (PFS),



respectively. The safety profile of fruquintinib in FRESCO-2 was consistent with previously reported fruquintinib studies.

- In September 2023, Takeda announced that it submitted a New Drug Application (NDA) to the Japanese Ministry of Health, Labour and Welfare (MHLW) for fruquintinib for the treatment of previously treated mCRC. The NDA for fruquintinib is based on the global Phase 3 FRESCO-2 clinical trial and the Phase 3 FRESCO clinical trial.
- In November 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) approved FRUZAQLA for adults with mCRC who have been previously treated with fluoropyrimidine-, oxaliplatin-, and irinotecan-based chemotherapy, an anti-VEGF therapy, and, if RAS wild-type and medically appropriate, an anti-EGFR therapy. FRUZAQLA is the first and only selective inhibitor of all three VEGF receptor kinases approved in the U.S. for previously treated mCRC regardless of biomarker status. The approval of FRUZAQLA is based on data from two large Phase 3 trials: the global FRESCO-2 clinical trial along with the FRESCO clinical trial conducted in China.

## **Rare Genetics and Hematology**

In Rare Genetics and Hematology, Takeda focuses on several areas of high unmet medical need. In hereditary angioedema, Takeda aspires to transform the treatment paradigm, including through TAKHZYRO, with continued investment in lifecycle management programs. In rare hematology, Takeda focuses on addressing today's needs in the treatment of bleeding disorders, including through ADVATE and ADYNOVATE/ADYNOVI. In addition, Takeda aims to redefine the management of post-transplant cytomegalovirus (CMV) infection/disease with LIVTENCITY. Takeda commits to fulfilling our vision to deliver life-transforming medicines to patients with rare diseases.

*ADYNOVATE/ADYNOVI / Generic name: antihemophilic factor (recombinant), PEGylated*

- In June 2023, Takeda announced that it received an approval from the Japanese Ministry of Health, Labour and Welfare (MHLW) for a partial change in approved items of the manufacturing and marketing approval of ADYNOVATE for dosage and administration. This approval will contribute driving personalized treatments by adjusting dosage and administration including dosing amount and intervals, depending on individual patient's clinical presentation and activity level. The approval is based primarily on the results of the global Phase 3 CONTINUATION study and Phase 3 PROPEL study conducted outside of Japan.

*OBIZUR / Generic name: Susoctocog Alfa (recombinant)*

- In June 2023, Takeda announced that it has submitted a marketing authorization application to the Japanese Ministry of Health, Labour and Welfare (MHLW) for Susoctocog Alfa (recombinant) for the control of bleeding in patients with acquired hemophilia A (AHA). The application is based primarily on a Japanese Phase 2/3 trial in adult Japanese patients with AHA and a Phase 2/3 trial conducted outside of Japan in non-Japanese adult patients with AHA.

*LIVTENCITY / Generic name: maribavir*

- In November 2023, Takeda announced that it submitted a New Drug Application (NDA) to the Japanese Ministry of Health, Labour and Welfare (MHLW) for maribavir for the treatment of patients with post-transplant (including hematopoietic stem cell transplant) cytomegalovirus (CMV) infection/disease. The NDA is primarily based on the Japanese Phase 3 open-label trial in patients with CMV infection who underwent hematopoietic stem cell transplant (HSCT) or solid organ transplant (SOT), and the Phase 3 open-label SOLSTICE trial conducted outside of Japan in patients with CMV infection refractory or resistant to prior anti-CMV treatment who underwent HSCT or SOT.
- In December 2023, Takeda announced that LIVTENCITY was approved by the National Medical Products Administration (NMPA) of China for the treatment of adult patients with post- HSCT or SOT CMV infection/disease that is refractory to treatment (with or without genotypic resistance) with ganciclovir, valganciclovir, cidofovir or foscarnet. The NMPA approval is based on the results of the Phase 3 SOLSTICE trial. LIVTENCITY was granted Breakthrough Therapy Designation by China Center for Drug Evaluation (CDE) in 2021. LIVTENCITY is the first and only inhibitor of CMV-specific UL97 protein kinase in China for this indication.

## **Plasma-Derived Therapies (PDT)**

Takeda has created a dedicated PDT business unit with a focus to manage the business end-to-end, from plasma collection to manufacturing, R&D, and commercialization. In PDT, we aspire to develop life-saving plasma derived treatments which are essential for patients with a variety of rare and complex chronic diseases. The dedicated R&D organization in PDT is charged with maximizing the value of existing therapies, identifying new targeted therapies, and optimizing efficiencies of current product manufacturing. Near-term, our priority is focused on delivering value from our broad immunoglobulin portfolio

(HYQVIA, CUVITRU, GAMMAGARD and GAMMAGARD S/D) through pursuit of new indications, geographic expansions, and enhanced patient experience through integrated healthcare technologies. In our hematology and specialty care portfolio, our priority is pursuing new indication and formulation development opportunities for PROTHROMPLEX (4F-PCC), FEIBA, CEPROTIN and ARALAST. Additionally, we are developing next generation immunoglobulin products with 20% fSCIg (TAK-881), IgG Low IgA (TAK-880) and pursuing other early stage opportunities (e.g. hypersialylated Immunoglobulin (hsIgG)) that would add to our diversified commercial portfolio of more than 20 therapeutic products distributed worldwide.

*HYQVIA / Generic name: Immunoglobulin (IG) Infusion 10% (Human) w/ Recombinant Human Hyaluronidase for subcutaneous administration*

- In April 2023, Takeda announced that the U.S. Food and Drug Administration (FDA) approved a supplemental biologics license application (sBLA) to expand the use of HYQVIA to treat primary immunodeficiency (PI) in children 2-16 years old. The FDA approval of HYQVIA for the treatment of PI in pediatric patients was based on evidence from a pivotal, prospective, open-label, non-controlled Phase 3 clinical trial that included 44 PI patients between the ages of 2 and 16. During the 12-month trial period, HYQVIA was shown to be efficacious with respect to the occurrence of acute serious bacterial infections (aSBIs), a primary endpoint. The mean aSBI rate per year was 0.04 and was statistically significantly lower (with an upper 1-sided 99% confidence interval of 0.21,  $p < 0.001$ ) than the predefined success rate of less than one aSBI per subject per year, favoring efficacy of HYQVIA treatment in pediatric subjects with PI diseases. Results from the interim data analysis, where all subjects completed 12 months of participation (one year of observation period) in the study, indicated similar safety profiles to adults.
- In June 2023, Takeda announced full results from the pivotal Phase 3 ADVANCE-CIDP 1 clinical trial investigating HYQVIA as maintenance therapy in adult patients with chronic inflammatory demyelinating polyneuropathy (CIDP). ADVANCE-CIDP 1 is a Phase 3, prospective, randomized, double-blind, multicenter, placebo-controlled study in which adults with stable CIDP on intravenous immunoglobulin (IVIG) were randomized 1:1 to be switched to HYQVIA (n=62) or placebo (n=70) and received their assigned treatment for six months or until relapse or study withdrawal. The primary endpoint was proportion of participants who experienced a relapse defined as worsening of CIDP symptoms as measured by Inflammatory Neuropathy Cause and Treatment (INCAT). Secondary endpoints included patient proportion experiencing functional worsening, time to relapse, change from pre-subcutaneous treatment baseline in Rasch-built Overall Disability Scale (R-ODS) centile score and safety. Results showed a clinically significant reduction in relapse rate with HYQVIA vs placebo (9.7% vs. 31.4%, respectively;  $p = 0.0045$ ) and other analysis showed delayed time to relapse with HYQVIA vs. placebo. Favorable data across other endpoints from the study and favorable tolerability were also observed. These findings were presented at the 2023 Peripheral Nerve Society (PNS) Annual Meeting in Denmark in June 2023, and simultaneously published in *the Journal of the Peripheral Nervous System (JPNS)*.
- In January 2024, Takeda announced that the FDA approved HYQVIA for the treatment of CIDP as maintenance therapy to prevent the relapse of neuromuscular disability and impairment in adult patients. The approval is based on results from ADVANCE-CIDP 1 clinical trial and ADVANCE-CIDP 3, a single-arm, open-label, extension study. HYQVIA is the only FDA-approved combination of immunoglobulin (IG) and hyaluronidase, which makes it a facilitated subcutaneous immunoglobulin (SCIg) infusion. For adults with CIDP, HYQVIA can be infused up to once monthly (every two, three or four weeks) due to the hyaluronidase component, which facilitates the dispersion and absorption of large IG volumes in the subcutaneous space between the skin and the muscle. Because it is delivered subcutaneously, HYQVIA can be administered by a healthcare professional in a medical office, infusion center or at a patient's home. In addition, it can be self-administered after appropriate patient or caregiver training.
- In January 2024, Takeda announced that the European Commission (EC) approved HYQVIA as maintenance therapy in patients of all ages with CIDP after stabilization with IVIG therapy. The approval is based on data from the pivotal Phase 3 ADVANCE-CIDP 1 clinical trial, which evaluated efficacy and safety of HYQVIA as maintenance therapy to prevent relapse in patients with CIDP.

*CEPROTIN / Generic name: Human Dry Protein C Concentrate (Development code: TAK-662)*

- In April 2023, Takeda announced that it submitted a New Drug Application (NDA) to the Japanese Ministry of Health, Labour and Welfare (MHLW) for manufacturing and marketing approval of human dry protein C concentrate (TAK-662) for the treatment of venous thromboembolism and purpura fulminans caused by congenital protein C deficiency, as well as for the suppression of thrombi. The application is based primarily on a Phase 1/2 trial in Japanese patients with congenital protein C deficiency and two Phase 2/3 trials (IMAG-098 and 400101) outside of Japan in patients with congenital protein C deficiency. In these trials, TAK-662 demonstrated its efficacy and safety as a treatment for congenital protein C deficiency.

*CUVITRU / Generic name: Immunoglobulin (IG) Infusion 20% (Human) for subcutaneous administration*

- In September 2023, Takeda announced that the Japanese Ministry of Health, Labour and Welfare (MHLW) approved the use of CUVITRU in patients aged 2 years and older with agammaglobulinemia or hypogammaglobulinemia, disorders characterized by very low or absent levels of antibodies and an increased risk of serious recurring infection caused by primary immunodeficiency (PID) or secondary immunodeficiency (SID). The approval marks Takeda's first subcutaneous immunoglobulin (SCIG) therapy for patients in Japan. The approval is based on results from a Phase 3 clinical trial that evaluated the efficacy, safety, tolerability and pharmacokinetics of CUVITRU in Japanese patients with PID, as well as two Phase 2/3 clinical trials conducted in patients with PID in North America and Europe. Results from the clinical trial in 17 patients in Japan confirmed its efficacy and safety profile. No serious or severe adverse events were reported, and CUVITRU was well-tolerated. The most frequently reported adverse reactions were headache and injection site swelling in four patients (23.5%) and injection site erythema in three patients (17.6%) during CUVITRU treatment. Previously reported clinical trial results also confirmed the efficacy and safety of CUVITRU.

*GAMMAGARD LIQUID / Generic name: Immunoglobulin (IG) Infusion 10% (Human)*

- In January 2024, Takeda announced that the U.S. Food and Drug Administration (FDA) approved GAMMAGARD LIQUID as an intravenous immunoglobulin (IVIG) therapy to improve neuromuscular disability and impairment in adults with chronic inflammatory demyelinating polyneuropathy (CIDP). It can be used as induction therapy, which includes an induction dose and maintenance doses. For treatment of CIDP, GAMMAGARD LIQUID has not been studied in immunoglobulin-naïve patients nor as maintenance therapy has not been studied for periods longer than 6 months. The approval is based on results from a prospective, open-label, single-arm, multicenter ADVANCE-CIDP 2 clinical trial that evaluated the efficacy and safety of GAMMAGARD LIQUID in adults with CIDP who developed a relapse in HYQVIA's ADVANCE-CIDP 1 trial.

## **Vaccine**

In Vaccines, Takeda is applying innovation to tackle some of the world's most challenging infectious diseases such as dengue (QDENG (development code: TAK-003)), COVID-19 (NUVAXOVID). To support the expansion of our pipeline and the development of our programs, we have entered into partnerships with government organizations in Japan and the U.S., and leading global institutions. Such partnerships have been essential in building the critical capabilities that will be necessary to deliver on our programs and realize their full potential.

*QDENG / Generic name: Dengue tetravalent vaccine [live, attenuated] (Development code: TAK-003)*

- In July 2023, Takeda announced that it voluntarily withdrew the U.S. Biologics License Application (BLA) for TAK-003, following discussions with the U.S. Food and Drug Administration (FDA) on aspects of data collection, which cannot be addressed within the current BLA review cycle. The future plan for TAK-003 in the U.S. will be further evaluated given the need for travelers and those living in dengue-endemic areas of the U.S., such as Puerto Rico. The efficacy and safety profiles of TAK-003 have been demonstrated through a robust clinical trial program, including a 4.5-year Phase 3 study of over 20,000 children and adolescents living in eight dengue endemic areas. The study was designed per World Health Organization (WHO) guidance for a second-generation dengue vaccine, and it considered the need to achieve high levels of subject retention and protocol compliance in endemic regions. The vaccine is approved in multiple endemic and non-endemic countries, with more approvals expected over the coming years.
- In October 2023, Takeda announced that the WHO Strategic Advisory Group of Experts on Immunization (SAGE) shared recommendations for use of QDENG.  
SAGE made the following recommendations:
  - The vaccine to be considered for introduction in settings with high dengue disease burden and high transmission intensity to maximize the public health impact and minimize any potential risk in seronegative persons.
  - The vaccine to be introduced to children aged 6 to 16 years of age. Within this age range, the vaccine should be introduced about 1-2 years prior to the age-specific peak incidence of dengue-related hospitalizations. The vaccine should be administered in a 2-dose schedule with a 3-month interval between doses.
  - The vaccine introduction should be accompanied by a well-designed communication strategy and community engagement.

SAGE reviewed data across 19 Phase 1, 2 and 3 trials with more than 28,000 children and adults, including the pivotal Phase 3 Tetravalent Immunization against Dengue Efficacy Study (TIDES) trial, which was designed according to the WHO's guidance for a second-generation dengue vaccine.

The WHO will consider the SAGE recommendation and is expected to update its position paper on dengue vaccines to include final guidance on the use of QDENG A in public vaccination programs.

**Building a sustainable research platform / Enhancing R&D collaboration**

In addition to our concentrated efforts to increase our in-house R&D capabilities, external partnerships with third-party partners are a key component of our strategy for enhancing our R&D pipeline. Our strategy to expand and diversify our external partnerships allows us to take part in research of a wide variety of new products and increases the chances that we will be able to take part in a major research-related breakthrough.

- In August 2023, Takeda announced that it entered into an exclusive licensing agreement with ImmunoGen, Inc. (ImmunoGen) to develop and commercialize mirvetuximab soravtansine-gynx (MIRV) for the Japanese market. MIRV is an intravenous injection antibody-drug conjugate (ADC), in which a microtubule inhibitor is linked to an anti-folate receptor- $\alpha$  (FR $\alpha$ ) antibody. It is the first ADC developed for the treatment of ovarian cancer. MIRV is approved under accelerated approval in the U.S. for the treatment of adult patients with FR $\alpha$  positive, platinum-resistant epithelial ovarian, fallopian tube, or primary peritoneal cancer, who have received one to three prior systemic treatment regimens. MIRV was the first medicine to show a significant prolongation of overall survival (OS) compared with conventional chemotherapy for the treatment of platinum-resistant relapsed or refractory ovarian cancer in a phase 3 MIRASOL study, conducted outside of Japan.

## Analysis of Results of Operations, Financial Position, and Cash Flow

### Consolidated Financial Results

	FY2022 Q3YTD	FY2023 Q3YTD	Billion JPY or percentage		
			Change versus the same period of the previous fiscal year		
			AER		CER
			Amount of Change	% Change	% Change
Revenue	3,071.3	3,212.9	141.6	4.6 %	0.0 %
Cost of sales	(934.3)	(1,044.2)	(109.9)	11.8 %	6.8 %
Selling, general and administrative expenses	(742.5)	(768.6)	(26.1)	3.5 %	(1.3)%
Research and development expenses	(472.4)	(534.1)	(61.7)	13.1 %	7.3 %
Amortization and impairment losses on intangible assets associated with products	(409.2)	(507.0)	(97.8)	23.9 %	16.3 %
Other operating income	16.7	10.8	(5.9)	(35.4)%	(35.7)%
Other operating expenses	(127.6)	(145.7)	(18.0)	14.1 %	9.1 %
Operating profit	401.9	224.1	(177.8)	(44.2)%	(42.9)%
Finance income and (expenses), net	(71.6)	(126.6)	(54.9)	76.7 %	77.9 %
Share of profit (loss) of investments accounted for using the equity method	(3.1)	2.7	5.9	—	—
Profit before tax	327.2	100.3	(226.9)	(69.3)%	(67.9)%
Income tax (expenses) benefit	(41.3)	46.9	88.2	—	—
Net profit for the period	285.9	147.2	(138.7)	(48.5)%	(50.1)%

In this section, when comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to Core Results, Definition of Core financial measures and Constant Exchange Rate change, for the definition of “Constant Exchange Rate change”.

#### Revenue

Revenue for the nine-month period ended December 31, 2023 was JPY 3,212.9 billion (JPY +141.6 billion and +4.6% AER, +0.0% CER). The increase is attributable to favorable foreign exchange rates and growth from business momentum of Plasma-Derived Therapies (“PDT”) Immunology, Gastroenterology (“GI”) and Rare Diseases. The increase of these business areas was offset by the decrease in Oncology and Neuroscience. Although the decrease was partially mitigated by favorable foreign exchange rates, it was largely impacted by generic erosion and intensified competition on certain products in the current period. In addition, revenue outside of our five key business areas decreased mainly due to lower revenue contribution from COVID-19 vaccines in Japan.

### Revenue by Geographic Region

The following shows revenue by geographic region:

Revenue:	FY2022 Q3YTD	FY2023 Q3YTD	Billion JPY or percentage		
			Change versus the same period of the previous fiscal year		
			AER		CER
			Amount of Change	% Change	% Change
Japan	389.8	342.6	(47.2)	(12.1)%	(12.3)%
United States	1,621.8	1,685.5	63.7	3.9 %	(1.8)%
Europe and Canada	632.4	721.5	89.1	14.1 %	4.7 %
Asia (excluding Japan)	169.0	188.8	19.8	11.7 %	8.9 %
Latin America	121.4	138.4	16.9	14.0 %	15.2 %
Russia/CIS	66.7	45.4	(21.3)	(32.0)%	(16.9)%
Other <sup>*1</sup>	70.2	90.7	20.5	29.3 %	35.4 %
Total	3,071.3	3,212.9	141.6	4.6 %	0.0 %

\*1 Other includes the Middle East, Oceania and Africa.

### Revenue by Business Area

The following shows revenue by business area:

Revenue:	FY2022 Q3YTD	FY2023 Q3YTD	Billion JPY or percentage		
			Change versus the same period of the previous fiscal year		
			AER		CER
			Amount of Change	% Change	% Change
GI	857.5	936.1	78.5	9.2 %	3.6 %
Rare Diseases	553.6	585.1	31.5	5.7 %	3.3 %
Rare Hematology	232.6	230.0	(2.6)	(1.1)%	(4.3)%
Rare Genetics and Other	321.0	355.0	34.1	10.6 %	8.9 %
PDT Immunology	502.4	611.2	108.8	21.7 %	16.2 %
Oncology	345.0	346.3	1.3	0.4 %	(2.2)%
Neuroscience	477.1	474.9	(2.3)	(0.5)%	(5.8)%
Other	335.7	259.4	(76.3)	(22.7)%	(28.3)%
Total	3,071.3	3,212.9	141.6	4.6 %	0.0 %

Year-on-year change in revenue for this nine-month period in each of our business areas was primarily attributable to the following products:

#### GI

In GI, revenue was JPY 936.1 billion (JPY +78.5 billion and +9.2% AER, +3.6% CER).

Sales of ENTYVIO (for ulcerative colitis (“UC”) and Crohn’s disease (“CD”)) were JPY 619.3 billion (JPY +71.4 billion and +13.0% AER, +6.6% CER). Sales in the U.S. were JPY 431.8 billion (JPY +43.5 billion and +11.2% AER). The increase was due to favorable foreign exchange rates and demand in the first line biologic inflammatory bowel disease (“IBD”) population primarily in UC. Sales in Europe and Canada were JPY 143.1 billion (JPY +20.7 billion and +16.9% AER). The increase was primarily due to favorable foreign exchange rates and new patient gains by an increased use of the subcutaneous formulation.

Sales of GATTEX/REVESTIVE (for short bowel syndrome) were JPY 90.0 billion (JPY +11.8 billion and +15.1% AER, +10.9% CER). The increase was primarily due to increased demand in the U.S., Europe and Japan, expansion activities (infant indication label expansion and geographic expansion), and favorable exchange rates.

Sales of TAKECAB/VOCINTI (for acid-related diseases) were JPY 90.3 billion (JPY +5.8 billion and +6.8% AER, +6.2% CER). The increase was primarily due to increased sales in Japan and the Growth and Emerging Markets including Brazil and China.

Sales of DEXILANT (for acid reflux disease) were JPY 36.1 billion (JPY -19.0 billion and -34.5% AER, -38.7% CER). The decrease was due to the loss of exclusivity and the termination of the authorized generics program in the U.S.



### ***Rare Diseases***

In Rare Diseases, revenue was JPY 585.1 billion (JPY +31.5 billion and +5.7% AER, +3.3% CER).

Revenue of Rare Hematology was JPY 230.0 billion (JPY -2.6 billion and -1.1% AER, -4.3% CER).

Sales of FEIBA (for hemophilia A and B) were JPY 28.9 billion (JPY -3.7 billion and -11.3% AER, -14.1% CER). The decrease was mainly due to competition in many countries as well as tender delays in Growth and Emerging Markets.

Sales of VONVENDI (for von Willebrand disease) were JPY 12.0 billion (JPY +2.8 billion and +30.6% AER, +22.5% CER). The increase was primarily due to increased demand in the U.S.

Sales of ADVATE (for hemophilia A) were JPY 93.9 billion (JPY +1.8 billion and +2.0% AER, -0.9% CER). The increase was attributable to favorable foreign exchange rates.

The increase of VONVENDI and ADVATE was partially offset by the decrease of other rare hematology products.

Revenue of Rare Genetics and Other was JPY 355.0 billion (JPY +34.1 billion and +10.6% AER, +8.9% CER).

Sales of TAKHZYRO (for hereditary angioedema) were JPY 136.4 billion (JPY +19.5 billion and +16.7% AER, +11.5% CER). The continued growth was attributable to sustained launch momentum, expansion into new patient populations such as pediatrics, rising diagnosis rates, the growth of the prophylactic market, and favorable exchange rates.

Sales of LIVTENCITY (for post-transplant cytomegalovirus (“CMV”) infection/disease) were JPY 13.9 billion (JPY +6.6 billion and +90.8% AER, +78.8% CER). The increase was primarily attributable to strong market penetration and successful launch performance in the U.S., complemented by continued geographical expansion in Europe.

Sales of enzyme replacement therapy ELAPRASE (for Hunter syndrome) were JPY 70.0 billion (JPY +5.0 billion and +7.7% AER, +7.5% CER). The increase was primarily due to strong demand in the Growth and Emerging Markets.

### ***PDT Immunology***

In PDT Immunology, revenue was JPY 611.2 billion (JPY +108.8 billion and +21.7% AER, +16.2% CER).

Aggregate sales of immunoglobulin products were JPY 485.7 billion (JPY +95.2 billion and +24.4% AER, +18.4% CER). Sales of each of our three global immunoglobulin brands marked double digit percentage of revenue growth, due to continued strong demand globally and growing supply, as well as favorable foreign exchange rates. Those include GAMMAGARD LIQUID/KIOVIG (for the treatment of primary immunodeficiency (“PID”) and multifocal motor neuropathy (“MMN”)), and subcutaneous immunoglobulin therapies (CUVITRU and HYQVIA) which are growing due to their benefit to patients and convenience in administration compared to intravenous therapies.

Aggregate sales of albumin products including HUMAN ALBUMIN and FLEXBUMIN (both primarily used for hypovolemia and hypoalbuminemia) were JPY 94.3 billion (JPY +8.8 billion and +10.2% AER, +6.9% CER). The increase was primarily driven by strong albumin demand in China.

### ***Oncology***

In Oncology, revenue was JPY 346.3 billion (JPY +1.3 billion and +0.4% AER, -2.2% CER).

Sales of VELCADE (for multiple myeloma) were JPY 4.1 billion (JPY -20.6 billion and -83.3% AER, -84.2% CER). The decrease was due to generic erosion in the U.S.

Sales of NINLARO (for multiple myeloma) were JPY 66.7 billion (JPY -9.2 billion and -12.1% AER, -15.1% CER). The decrease was due to intensified competition and decreased demand mainly in the U.S, partially aided by favorable foreign exchange rates.

Sales of ADCETRIS (for malignant lymphomas) were JPY 84.2 billion (JPY +18.5 billion and +28.1% AER, +27.9% CER). The increase was led by strong growth in Growth and Emerging Markets.

Sales of ICLUSIG (for leukemia) were JPY 41.5 billion (JPY +5.9 billion and +16.7% AER, +9.2% CER). The increase was due to steady growth in the U.S. and favorable foreign exchange rates.

Sales of ALUNBRIG (for small-cell lung cancer) were JPY 21.1 billion (JPY +5.4 billion and +34.0% AER, +30.3% CER). The increase benefited from strong demand across all regions.

Sales of other Oncology products in aggregate increased year-on-year, including the contribution from FRUZAQLA (for colorectal cancer), a product newly launched in the U.S. in November 2023.

### ***Neuroscience***

In Neuroscience, revenue was JPY 474.9 billion (JPY -2.3 billion and -0.5% AER, -5.8% CER).



Sales of VYVANSE/ELVANSE (for attention deficit hyperactivity disorder (“ADHD”)) were JPY 312.9 billion (JPY -22.6 billion and -6.7% AER, -12.1% CER). The decrease was due to the multiple generic entrants in the U.S. starting from August 2023, while the growth of the adult market in Europe and favorable foreign exchange rates could only offset the negative impacts partially.

Sales of ADDERALL XR (for ADHD) were JPY 35.2 billion (JPY +16.2 billion and +84.7% AER, +73.5% CER). The increase was primarily due to a shortage of generic versions of the instant release formulation marketed by competitors in the U.S.

Sales of INTUNIV (for ADHD) were JPY 25.4 billion (JPY +8.8 billion and +52.7% AER, +50.2% CER). The increase was primarily due to buy-back of full rights in Japan.

The increase of ADDERALL XR and INTUNIV was partially offset by the decrease of other neuroscience products such as ROZEREM (for insomnia), attributable to the continued impact of generic products in Japan.

### ***Cost of Sales***

Cost of Sales was JPY 1,044.2 billion (JPY +109.9 billion and +11.8% AER, +6.8% CER). The increase was primarily due to revenue growth in our five key business area with a change in product mix and the depreciation of Japanese yen as compared to the same period of the previous fiscal year. This was partially offset by a decrease in non-cash charges related to the unwind of the fair value step up on acquired inventories recognized in connection with the acquisition of Shire.

### ***Selling, General and Administrative (SG&A) expenses***

SG&A expenses were JPY 768.6 billion (JPY +26.1 billion and +3.5% AER, -1.3% CER). The increase was mainly due to the depreciation of Japanese yen partially offset by various cost efficiencies.

### ***Research and Development (R&D) expenses***

R&D expenses were JPY 534.1 billion (JPY +61.7 billion and +13.1% AER, +7.3% CER). The increase was mainly due to various investments in pipeline programs and the depreciation of Japanese yen.

### ***Amortization and Impairment Losses on Intangible Assets Associated with Products***

Amortization and Impairment Losses on Intangible Assets Associated with Products was JPY 507.0 billion (JPY +97.8 billion and +23.9% AER, +16.3% CER). The increase was mainly due to an increase in impairment charges for certain assets related to in-process R&D and marketed products and an increase of amortization expenses due to the depreciation of Japanese yen. The JPY 119.3 billion impairment losses recorded in the current period primarily includes JPY 74.0 billion impairment charges for ALOFISEL (for complex Crohn's perianal fistulas) following topline results of phase 3 ADMIRE-CD II trial and JPY 28.5 billion impairment charges following a decision to voluntarily withdraw EXKIVITY (for non-small cell lung cancer) globally.

### ***Other Operating Income***

Other Operating Income was JPY 10.8 billion (JPY -5.9 billion and -35.4% AER, -35.7% CER).

### ***Other Operating Expenses***

Other Operating Expenses were JPY 145.7 billion (JPY +18.0 billion and +14.1% AER, +9.1% CER). The increase was primarily driven by increases of restructuring expenses and additional losses recorded for the supply agreement litigation with AbbVie, Inc. (AbbVie) in the current period, partially offset by a decrease in valuation reserve for pre-launch inventories.

### ***Operating Profit***

As a result of the above factors, Operating Profit was JPY 224.1 billion (JPY -177.8 billion and -44.2% AER, -42.9% CER).

### ***Net Finance Expenses***

Net Finance Expenses were JPY 126.6 billion (JPY +54.9 billion and +76.7% AER, +77.9% CER). The increase of Net Finance Expenses compared to the same period of the previous fiscal year was primarily due to a decrease in financial income reflecting gains from acquisitions of prior equity method companies and a positive impact from the remeasurement of warrants to purchase stocks of company held by Takeda recorded in the same period of the previous fiscal year.

### ***Share of Profit of Investments Accounted for Using the Equity Method***

Share of Profit of Investments Accounted for Using the Equity Method was JPY 2.7 billion (JPY +5.9 billion, compared to Share of Loss of Investments Accounted for Using the Equity Method of JPY 3.1 billion in the same period of the previous fiscal year).

### ***Income Tax (Expenses) Benefit***

Income Tax Benefit was JPY 46.9 billion (JPY +88.2 billion, compared to Income Tax Expenses of JPY 41.3 billion in the same period of the previous fiscal year). The increase was primarily due to a tax expense reduction of JPY 63.5 billion resulting from the reversal of the income taxes payable in excess of the settlement with Irish Revenue Commissioners with respect to a tax assessment related to the treatment of an acquisition break fee Shire received from AbbVie in 2014 as well as lower pretax earnings. These increases were partially offset by the tax charges from the write-down of deferred tax assets and legal entity restructuring in the current period.

### ***Net Profit for the Period***

Net Profit for the Period was JPY 147.2 billion (JPY -138.7 billion and -48.5% AER, -50.1% CER).

## **Core Results**

### ***Definition of Core financial measures and Constant Exchange Rate change***

Takeda uses the concept of Core financial measures for measuring financial performance. These measures are not defined by International Financial Reporting Standards (IFRS).

Core Revenue represents revenue adjusted to exclude significant items unrelated to Takeda's core operations.

Core Operating Profit represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as non-recurring items, purchase accounting effects and transaction related costs.

Core EPS represents net profit adjusted to exclude the impact of items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the average outstanding shares (excluding treasury shares) of the reporting periods presented.

Constant Exchange Rate (CER) change eliminates the effect of foreign exchange rates from year-over-year comparisons by translating Reported or Core results for the current period using corresponding exchange rates in the same period of the previous fiscal year.

### ***Results of Core Operations***

	FY2022 Q3YTD	FY2023 Q3YTD	Billion JPY or percentage		
			Change versus the same period of the previous fiscal year		
			AER	CER	
			Amount of Change	% change	% change
Core Revenue	3,071.3	3,212.9	141.6	4.6 %	0.0 %
Core Operating Profit	954.7	865.6	(89.1)	(9.3)%	(12.7)%
Core EPS (JPY)	456	412	(44)	(9.7)%	(12.9)%

### ***Core Revenue***

Core Revenue for the nine-month period ended December 31, 2023 was JPY 3,212.9 billion (JPY +141.6 billion and +4.6% AER, +0.0% CER). There were no significant items unrelated to Takeda's core operations excluded from revenue in the current period or in the same period of the previous fiscal year, and, accordingly, Core Revenue for these periods is the same as Reported Revenue. Business momentum was led by Takeda's Growth and Launch Products\* which totaled JPY 1,384.7 billion (JPY +216.6 billion and +18.5% AER, +12.7% CER).

\* Takeda's Growth and Launch Products

GI: ENTYVIO, ALOFISEL

Rare Diseases: TAKHZYRO, LIVTENCITY, ADZYNMA

PDT Immunology: Immunoglobulin products including GAMMAGARD LIQUID/KIOVIG, HYQVIA, and CUVITRU,

Albumin products including HUMAN ALBUMIN and FLEXBUMIN

Oncology: ALUNBRIG, EXKIVITY (Takeda decided to voluntarily withdraw the product globally), FRUZAQLA

Other: QDENG

***Core Operating Profit***

Core Operating Profit for the current period was JPY 865.6 billion (JPY -89.1 billion and -9.3% AER, -12.7% CER). The decrease was primarily due to a change in product mix and investments in various pipeline programs and data and technology.

***Core EPS***

Core EPS for the current period was JPY 412 (JPY -44 and -9.7% AER, -12.9% CER).

## **Consolidated Financial Position**

The amount of change from the previous fiscal year-end is presented based on Actual Exchange Rates.

### **Assets.**

Total Assets as of December 31, 2023 were JPY 14,222.9 billion (JPY +265.2 billion). The increases of Goodwill, Inventories, and Property, Plant and Equipment (JPY +320.6 billion, JPY +183.2 billion, JPY +150.3 billion, respectively) were mainly due to the effect of foreign currency translation. These increases were partially offset by a decrease in Cash and Cash Equivalents (JPY -245.2 billion). In addition, Intangible Assets decreased (JPY -172.6 billion) mainly due to amortization along with impairments partially offset by the effect of foreign currency translation.

### **Liabilities.**

Total Liabilities as of December 31, 2023 were JPY 7,480.3 billion (JPY -122.7 billion). The decrease of Trade and Other Payables (JPY -165.6 billion) was primarily due to payments for the remaining upfront payment related to the acquisition of TAK-279 from Nimbus Therapeutics, LLC (Nimbus) and the exclusive license agreement with HUTCHMED (China) Limited (HUTCHMED). The decrease of Income Taxes Payable (JPY -140.4 billion) was mainly due to income taxes paid during the current period. In addition, Deferred Tax Liabilities decreased (JPY -137.6 billion). These decreases were partially offset by an increase in Bonds and Loans (JPY +281.8 billion) due to the issuance of commercial paper and the effect of foreign currency translation. Total Bonds and Loans were JPY 4,664.2 billion\*.

\* The carrying amount of Bonds was JPY 3,927.6 billion and Loans was JPY 736.5 billion as of December 31, 2023. Breakdown of Bonds and Loans' carrying amount is as follows.

### **Bonds:**

<b>Name of Bond (Face Value if Denominated in Foreign Currency)</b>	<b>Issuance</b>	<b>Maturity</b>	<b>Carrying Amount (Billion JPY)</b>
Unsecured US dollar denominated senior notes (USD 1,301 million)	June 2015	June 2025 ~ June 2045	185.5
Unsecured US dollar denominated senior notes (USD 3,000 million)	September 2016	September 2026	410.6
Unsecured Euro denominated senior notes (EUR 3,000 million)	November 2018	November 2026 ~ November 2030	467.9
Unsecured US dollar denominated senior notes (USD 1,750 million)	November 2018	November 2028	246.9
Hybrid bonds (subordinated bonds)	June 2019	June 2079	499.4
Unsecured US dollar denominated senior notes (USD 7,000 million)	July 2020	March 2030 ~ July 2060	986.9
Unsecured Euro denominated senior notes (EUR 3,600 million)	July 2020	July 2027 ~ July 2040	560.8
Unsecured JPY denominated senior bonds	October 2021	October 2031	249.5
Commercial paper	November 2023 ~ December 2023	February 2024 ~ March 2024	320.0
<b>Total</b>			<b>3,927.6</b>

Loans:

<b>Name of Loan</b> <b>(Face Value if Denominated in Foreign Currency)</b>	<b>Execution</b>	<b>Maturity</b>	<b>Carrying Amount</b> <b>(Billion JPY)</b>
Syndicated loans	April 2016	April 2026	100.0
Syndicated loans	April 2017	April 2027	113.5
Syndicated loans (USD 1,500 million)	April 2017	April 2027	212.6
Syndicated loans	April 2023	April 2030	100.0
Bilateral loans	March 2016 ~ March 2023	April 2024 ~ March 2029	210.0
Other			0.4
<b>Total</b>			<b>736.5</b>

On April 26, 2023, Takeda repaid JPY 100.0 billion in Syndicated Loans falling due and on the same day entered into new Syndicated Loans of JPY 100.0 billion maturing on April 26, 2030. Following this, Takeda redeemed USD 1,000 million of unsecured senior notes issued in September 2016 on their maturity date of September 23, 2023. Furthermore, Takeda redeemed USD 500 million of unsecured senior notes issued in November 2018 on their maturity date of November 26, 2023. Takeda had short term commercial paper drawings outstanding of JPY 320.0 billion as at December 31, 2023.

***Equity.***

Total Equity as of December 31, 2023 was JPY 6,742.6 billion (JPY +387.9 billion). The increase of Other Components of Equity (JPY +481.5 billion) was mainly due to fluctuation in currency translation adjustments reflecting the depreciation of Japanese yen. This increase was partially offset by a decrease in Retained Earnings (JPY -144.3 billion) mainly due to the decrease of JPY 287.8 billion related to dividends payments while Net Profit for the Period contributed to an increase.

## **Consolidated Cash Flows**

	<b>Billion JPY</b>	
	<b>FY2022 Q3YTD</b>	<b>FY2023 Q3YTD</b>
Net cash from (used in) operating activities	683.5	437.8
Net cash from (used in) investing activities	(168.6)	(402.4)
Net cash from (used in) financing activities	(702.5)	(296.2)
Net increase (decrease) in cash and cash equivalents	(187.7)	(260.8)
Cash and cash equivalents at the beginning of the year	849.7	533.5
Effects of exchange rate changes on cash and cash equivalents	23.1	15.6
Cash and cash equivalents at the end of the period	685.1	288.4

The amount of change from the same period of the previous fiscal year is presented based on Actual Exchange Rates.

### ***Net cash from operating activities***

Net cash from operating activities for the current period was JPY 437.8 billion (JPY -245.7 billion). The decrease was due to unfavorable impacts from Changes in Assets and Liabilities, unfavorable impacts from a lower net profit for the period adjusted for non-cash items and other adjustments, and other changes.

### ***Net cash used in investing activities***

Net cash used in investing activities was JPY 402.4 billion (JPY +233.8 billion). This increase was mainly due to an increase in Acquisition of Intangible Assets related to the acquisition of TAK-279 from Nimbus and the exclusive license agreement with HUTCHMED.

### ***Net cash used in financing activities***

Net cash used in financing activities was JPY 296.2 billion (JPY -406.4 billion). The decrease was mainly due to a net increase in commercial paper drawings of JPY 280.0 billion, a net decrease in redemption of bonds of JPY 60.9 billion, and the settlement of cross currency interest rate swaps related to bonds during the current period.

## Outlook for the Fiscal Year Ending March 31, 2024

Based on Takeda's financial results through the nine-month period ended December 31, 2023, and taking into account the anticipated financial outlook for the remaining three-month period of the fiscal year ending March 31, 2024 (FY2023), the full year consolidated reported forecast for FY2023 has not been revised from the latest forecast announced on October 26, 2023.

### Consolidated Reported Forecast for the Fiscal Year Ending March 31, 2024 (FY2023)

Billion JPY or percentage

	FY2022 Actual Results	FY2023 Latest Forecast (October 26, 2023)	Change vs. FY2022 Actual Results	
Revenue	4,027.5	3,980.0	(47.5)	(1.2)%
Operating profit	490.5	225.0	(265.5)	(54.1)%
Profit before tax	375.1	70.0	(305.1)	(81.3)%
Net profit for the year (attributable to owners of the Company)	317.0	93.0	(224.0)	(70.7)%
Basic EPS (JPY)	204.29	59.45	(144.84)	(70.9)%
Core Revenue	4,027.5	3,980.0	(47.5)	(1.2)%
Core Operating Profit	1,188.4	1,015.0	(173.4)	(14.6)%
Core EPS (JPY)	558	447	(111)	(19.9)%

### Major assumptions used in preparing the FY2023 Latest Reported Forecast

Billion JPY or percentage

	FY2022 Actual Results	FY2023 Latest Forecast (October 26, 2023)
FX rates (JPY)	USD/JPY 135	USD/JPY 137
	EUR/JPY 141	EUR/JPY 145
	RUB/JPY 2.1	RUB/JPY 1.6
	BRL/JPY 26.3	BRL/JPY 28.5
	CNY/JPY 19.7	CNY/JPY 19.8
R&D expenses	(633.3)	(680.0)
Amortization of intangible assets associated with products	(485.1)	(500.0)
Impairment of intangible assets associated with products <sup>*1</sup>	(57.3)	(120.0)
Other operating income	25.4	14.0
Other operating expenses	(145.2)	(180.0)
Other Core Operating Profit adjustments	(35.6)	4.0
Finance income and (expenses), net	(106.8)	(157.0)
Free cash flow <sup>*2</sup>	446.2	400.0 - 500.0
Capital expenditures (cash flow base) <sup>*2</sup>	(633.7)	(480.0 - 530.0)
Depreciation and amortization (excluding intangible assets associated with products)	(179.3)	(180.0)
Cash tax rate on adjusted EBITDA (excluding divestitures)	~13%	Mid-teen % <sup>*3</sup>

\*1 Includes in-process R&D.

\*2 FY2023 Latest Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus and in-licensing of FRUZAQLA (fruquintinib) from HUTCHMED.

\*3 Adjusted from "Mid-to-high teen %" to "Mid-teen %" (February 1, 2024).



## Management Guidance

Takeda uses changes in Core Revenue, Core Operating Profit and Core EPS at Constant Exchange Rate (CER) basis as its Management Guidance. The full year management guidance for the fiscal year ending March 31, 2024 (FY2023) has not been changed from the management guidance announced at the FY2022 financial results announcement on May 11, 2023.

	<b>FY2023 Management Guidance CER % Change<sup>*4</sup></b>
Core Revenue	Low-single-digit % decline
Core Operating Profit	Low-10s % decline
Core EPS	Low-20s % decline

\*4 Please refer to Analysis of Results of Operations, Financial Position, and Cash Flow, "Core Results, Definition of Core financial measures and Constant Exchange Rate change", for the definition.

## Forward looking statements

All forecasts in this document are based on information and assumptions currently available to management, and do not represent a promise or guarantee to achieve these forecasts. Various uncertain factors could cause actual results to differ, such as changes in the business environment and fluctuations in foreign exchange rates. Should any significant event occur which requires the forecast to be revised, Takeda will disclose it in a timely manner.

# Condensed Interim Consolidated Financial Statements [IFRS]

## (1) Condensed Interim Consolidated Statements of Profit or Loss

	JPY (millions, except per share data)		USD (millions) <sup>(*)</sup>
	Nine-month Period Ended December 31,		Nine-month Period Ended December 31,
	2022	2023	2023
Revenue	¥ 3,071,322	¥ 3,212,893	\$ 22,799
Cost of sales	(934,300)	(1,044,177)	(7,410)
Selling, general and administrative expenses	(742,513)	(768,585)	(5,454)
Research and development expenses	(472,381)	(534,068)	(3,790)
Amortization and impairment losses on intangible assets associated with products	(409,219)	(507,003)	(3,598)
Other operating income	16,676	10,768	76
Other operating expenses	(127,643)	(145,685)	(1,034)
Operating profit	401,943	224,144	1,591
Finance income	55,130	46,101	327
Finance expenses	(126,765)	(172,663)	(1,225)
Share of profit (loss) of investments accounted for using the equity method	(3,133)	2,731	19
Profit before tax	327,175	100,313	712
Income tax (expenses) benefit	(41,273)	46,878	333
Net profit for the period	285,903	147,191	1,045
Attributable to:			
Owners of the Company	285,883	147,085	1,044
Non-controlling interests	19	106	1
Net profit for the period	285,903	147,191	1,045
Earnings per share (JPY or USD)			
Basic earnings per share	184.32	94.10	0.67
Diluted earnings per share	182.65	93.17	0.66

(\*) Condensed interim consolidated statements of profit or loss have been translated solely for the convenience of the reader at an exchange rate of 1USD = 140.92 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on December 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

## (2) Condensed Interim Consolidated Statements of Comprehensive Income

	JPY (millions)		USD (millions) <sup>(*)</sup>
	Nine-month Period Ended December 31,		Nine-month Period Ended December 31,
	2022	2023	2023
Net profit for the period	¥ 285,903	¥ 147,191	\$ 1,045
Other comprehensive income (loss)			
Items that will not be reclassified to profit or loss:			
Changes in fair value of financial assets measured at fair value through other comprehensive income	730	(1,383)	(10)
Remeasurement of defined benefit pension plans	12,977	(3,038)	(22)
	13,707	(4,421)	(31)
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations	481,206	459,803	3,263
Cash flow hedges	(17,584)	22,746	161
Hedging cost	(12,107)	301	2
Share of other comprehensive loss of investments accounted for using the equity method	(915)	(466)	(3)
	450,599	482,383	3,423
Other comprehensive income for the period, net of tax	464,306	477,963	3,392
Total comprehensive income for the period	750,209	625,154	4,436
Attributable to:			
Owners of the Company	750,193	625,030	4,435
Non-controlling interests	16	124	1
Total comprehensive income for the period	750,209	625,154	4,436

(\*) Condensed interim consolidated statements of comprehensive income have been translated solely for the convenience of the reader at an exchange rate of 1USD = 140.92 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on December 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

### (3) Condensed Interim Consolidated Statements of Financial Position

	JPY (millions)		USD (millions) <sup>(*)</sup>
	As of March 31, 2023	As of December 31, 2023	As of December 31, 2023
<b>ASSETS</b>			
Non-current assets:			
Property, plant and equipment	¥ 1,691,229	¥ 1,841,499	\$ 13,068
Goodwill	4,790,723	5,111,287	36,271
Intangible assets	4,269,657	4,097,022	29,073
Investments accounted for using the equity method	99,174	103,312	733
Other financial assets	279,683	269,606	1,913
Other non-current assets	63,325	54,703	388
Deferred tax assets	366,003	316,689	2,247
Total non-current assets	11,559,794	11,794,117	83,694
Current assets:			
Inventories	986,457	1,169,640	8,300
Trade and other receivables	649,429	716,230	5,083
Other financial assets	20,174	29,045	206
Income taxes receivable	32,264	26,849	191
Other current assets	160,868	179,393	1,273
Cash and cash equivalents	533,530	288,359	2,046
Assets held for sale	15,235	19,313	137
Total current assets	2,397,956	2,428,830	17,236
Total assets	13,957,750	14,222,947	100,929
<b>LIABILITIES AND EQUITY</b>			
<b>LIABILITIES</b>			
Non-current liabilities:			
Bonds and loans	4,042,741	4,293,872	30,470
Other financial liabilities	534,269	542,126	3,847
Net defined benefit liabilities	127,594	138,945	986
Income taxes payable	24,558	4,101	29
Provisions	55,969	13,619	97
Other non-current liabilities	65,389	72,473	514
Deferred tax liabilities	270,620	133,036	944
Total non-current liabilities	5,121,138	5,198,172	36,887
Current liabilities:			
Bonds and loans	339,600	370,292	2,628
Trade and other payables	649,233	483,666	3,432
Other financial liabilities	185,537	248,100	1,761
Income taxes payable	232,377	112,446	798
Provisions	508,360	482,467	3,424
Other current liabilities	566,689	585,197	4,153
Liabilities held for sale	144	—	—
Total current liabilities	2,481,940	2,282,168	16,195
Total liabilities	7,603,078	7,480,340	53,082

	JPY (millions)		USD (millions) <sup>(*)</sup>
	As of March 31, 2023	As of December 31, 2023	As of December 31, 2023
<b><u>EQUITY</u></b>			
Share capital	1,676,345	1,676,543	11,897
Share premium	1,728,830	1,730,138	12,277
Treasury shares	(100,317)	(51,253)	(364)
Retained earnings	1,541,146	1,396,838	9,912
Other components of equity	1,508,119	1,989,669	14,119
Equity attributable to owners of the Company	6,354,122	6,741,934	47,842
Non-controlling interests	549	673	5
Total equity	6,354,672	6,742,607	47,847
Total liabilities and equity	13,957,750	14,222,947	100,929

(\*) Condensed interim consolidated statements of financial position have been translated solely for the convenience of the reader at an exchange rate of 1USD = 140.92 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on December 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

#### (4) Condensed Interim Consolidated Statements of Changes in Equity

Nine-month period ended December 31, 2022 (From April 1 to December 31, 2022)

	JPY (millions)					
	Equity attributable to owners of the company				Other components of equity	
	Share capital	Share premium	Treasury shares	Retained earnings	Exchange differences on translation of foreign operations	Changes in fair value of financial assets measured at fair value through other comprehensive income
As of April 1, 2022	1,676,263	1,708,873	(116,007)	1,479,716	984,141	22,068
Effect of hyperinflation				(1,960)	4,121	
Restated opening balance	1,676,263	1,708,873	(116,007)	1,477,756	988,263	22,068
Net profit for the period				285,883		
Other comprehensive income (loss)					480,326	698
Comprehensive income (loss) for the period	—	—	—	285,883	480,326	698
Transactions with owners:						
Issuance of new shares	71	71				
Acquisition of treasury shares		(5)	(27,056)			
Disposal of treasury shares		0	1			
Dividends				(278,321)		
Transfers from other components of equity				22,402		(9,424)
Share-based compensation		45,823				
Exercise of share-based awards		(42,727)	42,749			
Total transactions with owners	71	3,162	15,693	(255,919)	—	(9,424)
As of December 31, 2022	1,676,334	1,712,036	(100,314)	1,507,720	1,468,588	13,341

	Equity attributable to owners of the company						
	Other components of equity						Total equity
	Cash flow hedges	Hedging cost	Remeasurement s of defined benefit pension plans	Total other components of equity	Total equity attributable to owners of the Company	Non-controlling interests	
As of April 1, 2022	(65,901)	(6,135)	—	934,173	5,683,019	504	5,683,523
Effect of hyperinflation				4,121	2,161		2,161
Restated opening balance	(65,901)	(6,135)	—	938,294	5,685,180	504	5,685,684
Net profit for the period				—	285,883	19	285,903
Other comprehensive income (loss)	(17,584)	(12,107)	12,977	464,310	464,310	(4)	464,306
Comprehensive income (loss) for the period	(17,584)	(12,107)	12,977	464,310	750,193	16	750,209
Transactions with owners:							
Issuance of new shares				—	142		142
Acquisition of treasury shares				—	(27,062)		(27,062)
Disposal of treasury shares				—	1		1
Dividends				—	(278,321)		(278,321)
Transfers from other components of equity			(12,977)	(22,402)	—		—
Share-based compensation				—	45,823		45,823
Exercise of share-based awards				—	22		22
Total transactions with owners	—	—	(12,977)	(22,402)	(259,395)	—	(259,395)
As of December 31, 2022	(83,486)	(18,242)	—	1,380,202	6,175,978	520	6,176,498

Nine-month period ended December 31, 2023 (From April 1 to December 31, 2023)

	JPY (millions)					
	Equity attributable to owners of the company					Other components of equity
	Share capital	Share premium	Treasury shares	Retained earnings	Exchange differences on translation of foreign operations	
As of April 1, 2023	1,676,345	1,728,830	(100,317)	1,541,146	1,606,128	12,470
Net profit for the period				147,085		
Other comprehensive income (loss)					459,256	(1,320)
Comprehensive income (loss) for the period	—	—	—	147,085	459,256	(1,320)
Transactions with owners:						
Issuance of new shares	198	198				
Acquisition of treasury shares			(2,362)			
Disposal of treasury shares		0	0			
Dividends				(287,788)		
Changes in ownership						
Transfers from other components of equity				(3,605)		567
Share-based compensation		52,603				
Exercise of share-based awards		(51,492)	51,426			
Total transactions with owners	198	1,308	49,064	(291,393)	—	567
As of December 31, 2023	1,676,543	1,730,138	(51,253)	1,396,838	2,065,384	11,717

	Equity attributable to owners of the company						
	Other components of equity				Total equity attributable to owners of the Company	Non-controlling interests	Total equity
	Cash flow hedges	Hedging cost	Remeasurements of defined benefit pension plans	Total other components of equity			
As of April 1, 2023	(87,352)	(23,127)	—	1,508,119	6,354,122	549	6,354,672
Net profit for the period				—	147,085	106	147,191
Other comprehensive income (loss)	22,746	301	(3,038)	477,945	477,945	18	477,963
Comprehensive income (loss) for the period	22,746	301	(3,038)	477,945	625,030	124	625,154
Transactions with owners:							
Issuance of new shares				—	395		395
Acquisition of treasury shares				—	(2,362)		(2,362)
Disposal of treasury shares				—	1		1
Dividends				—	(287,788)		(287,788)
Changes in ownership				—	—	(0)	(0)
Transfers from other components of equity			3,038	3,605	—		—
Share-based compensation				—	52,603		52,603
Exercise of share-based awards				—	(67)		(67)
Total transactions with owners	—	—	3,038	3,605	(237,218)	(0)	(237,219)
As of December 31, 2023	(64,606)	(22,826)	—	1,989,669	6,741,934	673	6,742,607



## (5) Condensed Interim Consolidated Statements of Cash Flows

	JPY (millions)		USD (millions)(*)
	Nine-month Period Ended December 31,		Nine-month Period Ended December 31,
	2022	2023	2023
Cash flows from operating activities:			
Net profit for the period	¥ 285,903	¥ 147,191	\$ 1,045
Depreciation and amortization	502,990	541,258	3,841
Impairment losses	41,969	134,281	953
Equity-settled share-based compensation	45,823	52,683	374
Loss (gain) on sales and disposal of property, plant and equipment	(161)	1,988	14
Gain on divestment of business and subsidiaries	(959)	(441)	(3)
Change in fair value of financial assets and liabilities associated with contingent consideration arrangements, net	4,323	12,773	91
Finance (income) and expenses, net	71,635	126,563	898
Share of loss (profit) of investments accounted for using the equity method	3,133	(2,731)	(19)
Income tax expenses (benefit)	41,273	(46,878)	(333)
Changes in assets and liabilities:			
Decrease (increase) in trade and other receivables	6,856	(58,793)	(417)
Increase in inventories	(34,240)	(128,490)	(912)
Increase (decrease) in trade and other payables	(144,971)	20,587	146
Increase (decrease) in provisions	11,605	(138,669)	(984)
Decrease in other financial liabilities	(7,906)	(10,014)	(71)
Other, net	21,258	(47,242)	(335)
Cash generated from operations	848,529	604,064	4,287
Income taxes paid	(173,363)	(179,298)	(1,272)
Tax refunds and interest on tax refunds received	8,297	12,990	92
Net cash from operating activities	683,463	437,756	3,106
Cash flows from investing activities:			
Interest received	2,792	8,245	59
Dividends received	3,234	531	4
Acquisition of property, plant and equipment	(104,888)	(130,884)	(929)
Proceeds from sales of property, plant and equipment	80	8,604	61
Acquisition of intangible assets	(84,721)	(285,520)	(2,026)
Acquisition of investments	(5,441)	(4,724)	(34)
Proceeds from sales and redemption of investments	20,553	1,089	8
Proceeds from sales of business, net of cash and cash equivalents divested	—	365	3
Other, net	(219)	(82)	(1)
Net cash used in investing activities	(168,610)	(402,378)	(2,855)

	JPY (millions)		USD (millions)(*)
	Nine-month Period Ended December 31,		Nine-month Period Ended December 31,
	2022	2023	2023
Cash flows from financing activities:			
Net increase in short-term loans and commercial papers	—	280,000	1,987
Proceeds from issuance of bonds and long-term loans	—	100,000	710
Repayments of bonds and long-term loans	(281,585)	(320,817)	(2,277)
Proceeds from the settlement of cross currency interest rate swaps related to bonds	—	60,063	426
Acquisition of treasury shares	(26,929)	(2,326)	(17)
Interest paid	(86,563)	(78,685)	(558)
Dividends paid	(268,997)	(278,062)	(1,973)
Repayments of lease liabilities	(32,510)	(43,394)	(308)
Other, net	(5,964)	(12,971)	(92)
Net cash used in financing activities	(702,548)	(296,193)	(2,102)
Net decrease in cash and cash equivalents	(187,695)	(260,814)	(1,851)
Cash and cash equivalents at the beginning of the year	849,695	533,530	3,786
Effects of exchange rate changes on cash and cash equivalents	23,141	15,644	111
Cash and cash equivalents at the end of the period	685,141	288,359	2,046

(\*) Condensed interim consolidated statements of cash flows have been translated solely for the convenience of the reader at an exchange rate of 1USD = 140.92 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on December 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

## (6) Other Information

### (Significant Subsequent Events)

Not applicable.

### (Others)

#### Tax Assessment Settlement with Irish Revenue Commissioners

Shire received a tax assessment from the Irish Revenue Commissioners (“Irish Revenue”) on November 28, 2018 for EUR 398 million. This assessment relates to the tax treatment of the USD 1,635 million break fee Shire received from AbbVie in connection with the terminated offer to acquire Shire made by AbbVie in 2014. Shire was acquired by Takeda in January 2019. Takeda appealed the assessment to the Tax Appeals Commission (“TAC”) and the appeal was heard by the TAC in late 2020. On July 30, 2021, Takeda received a ruling on the matter from the TAC, with the TAC ruling in favor of the Irish Revenue and recorded an income taxes payable for the case. Subsequently, on October 17, 2023, Takeda agreed with the Irish Revenue to settle the tax assessment for EUR 130 million including interest and without penalties, as a full and final settlement of all liabilities in relation to the receipt of the break fee. As a result, Takeda reversed its income taxes payable in excess of the settlement amount of EUR 130 million and recorded JPY 63.5 billion reduction to tax expenses for the current period. Takeda made a payment in the settlement in the three-month period ended December 31, 2023.

#### AbbVie Supply Agreement Litigation

In November 2020, AbbVie brought suit against Takeda Pharmaceutical Company Limited (“Takeda”) in Delaware Chancery Court alleging Takeda breached its agreement with AbbVie related to the supply of LUPRON in the U.S. due to shortages arising from quality issues the U.S. Food & Drug Administration identified concerning Takeda’s production facility in Hikari, Japan as part of a Form 483 issued in November 2019 and a Warning Letter issued in June 2020. In the litigation, AbbVie sought both preliminary injunctive relief and monetary damages. In September 2021, the court issued an order denying AbbVie’s request for injunctive relief. The court subsequently issued a decision finding Takeda in breach of the supply agreement. In September 2023, the court issued a decision regarding the quantification of AbbVie’s monetary damages and subsequently entered judgment in December 2023. In accordance with the judgment, Takeda will pay USD 506 million, including interest, in April 2024. Takeda had established a provision against this case during the course of the litigation and, as a result of the court’s September 2023 decision, recorded an additional JPY 25.3 billion loss in other operating expenses and JPY 6.6 billion in finance expenses for the interest for the current period.

## Supplementary Information

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## I. Pipeline

### – Clinical Development Activities

- The following table lists the pipeline assets that we are clinically developing as of February 1, 2024 (the date of our earnings release for the third quarter ended December 31, 2023), unless otherwise specifically noted. The assets in our pipeline are in various stages of development, and the contents of the pipeline may change as therapeutic candidates currently under development drop out and new therapeutic candidates are introduced. Whether the therapeutic candidates listed below are ever successfully released as products depends on various factors, including the results of pre-clinical and clinical trials, market conditions for various drugs and regulatory approvals.
- This table primarily shows the indications for which we are actively pursuing regulatory approval and those regulatory approvals granted during fiscal year 2023. We are also conducting additional studies of certain assets to examine their potential for use in further indications and in additional formulations.
- The listings in this table are limited to the U.S., EU and Japan and China, but we are also actively conducting development activities in other regions, including in Emerging Markets. Country/region column denotes where a pivotal clinical study is ongoing or a filing has been made with our specific intention to pursue approval in any of the U.S., EU, Japan or China. 'Global' refers to U.S., EU, Japan and China.
- Brand name and country/region indicate the brand name and country in which the specific asset has already been approved for any indication in any of the U.S., EU, Japan or China and Takeda has commercialization rights for such asset.
- Stage-ups are recognized in the table upon achievement of First Subject In, unless otherwise specified.
- Modality of our pipeline assets in the following table is classified into either of the following categories: 'small molecule', 'peptide/oligonucleotide', 'cell and gene therapy' or 'biologic and other.'

### Gastrointestinal and Inflammation Pipeline

Development code <generic name> Brand name (country/region)	Type of Drug (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
MLN0002 <vedolizumab> ENTYVIO (Global)	Humanized monoclonal antibody against $\alpha 4\beta 7$ integrin (injection)	Biologic and other	Ulcerative colitis (subcutaneous formulation)	U.S.	Approved (Sep 2023)
			Crohn's disease (subcutaneous formulation)	Japan U.S.	Approved (Sep 2023) Filed (Sep 2023)
			Graft-versus-Host Disease prophylaxis in patients undergoing allogeneic hematopoietic stem cell transplantation (intravenous formulation)	EU Japan	P-III P-III
			Pediatrics Study (intravenous formulation for ulcerative colitis, Crohn's disease)	Global	P-III
TAK-438 <vonoprazan> TAKECAB (Japan) VOCINTI (China)	Potassium-competitive acid blocker (oral)	Small molecule	Acid related diseases (adjunct to <i>Helicobacter pylori</i> eradication)	China	Approved (Nov 2023)
TAK-755 <sup>1</sup> <apadamtase alfa/ cinaxadamtase alfa> ADZYNMA (U.S.)	ADAMTS13 enzyme replacement therapy (injection)	Biologic and other	Congenital Thrombotic Thrombocytopenic Purpura	U.S. EU Japan China	Approved (Nov 2023) Filed (May 2023) Filed (Aug 2023) P-III
			Immune Thrombotic Thrombocytopenic Purpura	U.S. EU	P-II (b) P-II (b)
			Sickle cell disease	U.S.	P-I
TAK-721 <budesonide>	Glucocorticosteroid (oral)	Small molecule	Eosinophilic esophagitis	U.S.	Filed (Sep 2023)
Cx601 <darvadstrocel> ALOFISEL (EU, Japan)	A suspension of allogeneic expanded adipose- derived stem cells (injection)	Biologic and other	Pediatric indication for refractory complex perianal fistulas in patients with Crohn's disease	EU Japan	P-III P-III
TAK-999 <sup>2</sup> <fazirsiran>	GalNAc based RNA interference (RNAi) (injection)	Peptide/ Oligo- nucleotide	Alpha-1 antitrypsin-deficiency associated liver disease	U.S. EU	P-III P-III

TAK-625 <sup>3</sup> <maralixibat>	IBAT inhibitor (oral)	Small molecule	Alagille Syndrome	Japan	P-III
			Progressive Familial Intrahepatic Cholestasis	Japan	P-III
TAK-279	TYK2 inhibitor (oral)	Small molecule	Psoriasis	U.S.	P-III
			Psoriatic Arthritis	-	P-II (b)
TAK-227/ZED1227 <sup>4</sup>	Transglutaminase 2 inhibitor (oral)	Small molecule	Celiac disease	-	P-II (b)
TAK-062 <zamaglutinase>	Glutenase (oral)	Biologic and other	Celiac disease	-	P-II
TAK-101 <sup>5</sup>	Tolerizing Immune Modifying nanoParticle (TIMP) (injection)	Biologic and other	Celiac disease	-	P-II
TAK-951	Peptide agonist (subcutaneous infusion)	Peptide/Oligo-nucleotide	Nausea and vomiting	-	P-II
TAK-079 <mezagitamab>	Anti-CD38 monoclonal antibody (injection)	Biologic and other	Myasthenia gravis		P-II
			Immune thrombocytopenic purpura	-	P-II
			Systemic lupus erythematosus		P-I/II
			Immunoglobulin A nephropathy	-	P-I
TAK-647 <sup>6</sup>	Anti MAdCAM-1 antibody (injection)	Biologic and other	Nonalcoholic Steatohepatitis (NASH)	-	P-I

1. Partnership with KM Biologics.
2. Partnership with Arrowhead Pharmaceuticals, Inc.
3. Partnership with Mirum Pharmaceuticals.
4. Partnership with Zedira and Dr. Falk Pharma.
5. Partnership with COUR Pharmaceuticals.
6. Partnership with Pfizer.

Additions since FY2023 Q2: None

Removals since FY2023 Q2:

Cx601 for Refractory complex perianal fistulas in patients with Crohn's disease (U.S., P-III, discontinued)

## Neuroscience Pipeline

Development code <generic name> Brand name (country/region)	Type of Drug (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
TAK-935 <soticlestat>	CH24H inhibitor (oral)	Small molecule	Dravet syndrome	Global	P-III
			Lennox-Gastaut syndrome	Global	P-III
TAK-141/JR-141 <sup>1</sup> <pabinafusp alfa>	Fusion protein of an antibody against the human transferrin receptor and iduronate-2-sulfatase [recombinant] (injection)	Biologic	Hunter syndrome (CNS and somatic symptoms)	EU	P-III
TAK-861	Orexin 2R agonist (oral)	Small molecule	Narcolepsy type 1	-	P-II (b)
			Narcolepsy type 2	-	P-II (b)
TAK-653/NBI-845 <sup>2</sup>	AMPA receptor potentiator (oral)	Small molecule	Inadequate response to treatment in major depressive disorder (MDD)	-	P-II
TAK-341/MEDI1341 <sup>3</sup>	Alpha-synuclein antibody (injection)	Biologic and other	Multiple System Atrophy (MSA)	-	P-II
TAK-594/DNL593 <sup>4</sup>	Brain-penetrant progranulin fusion protein (injection)	Biologic and other	Frontotemporal dementia	-	P-II
TAK-925 <danavorexton>	Orexin 2R agonist (injection)	Small molecule	Postanesthesia Recovery	-	P-II
			Narcolepsy	-	P-I

1. Partnership with JCR Pharma. JCR leads development.
2. Partnership with Neurocrine Biosciences. Neurocrine leads development.
3. Partnership with AstraZeneca. P-I Parkinson's disease study is completed.
4. Partnership with Denali Therapeutics. Denali leads development.

Additions since FY2023 Q2: None

Removals since FY2023 Q2:

TAK-071 for Parkinson's disease (P-II, discontinued)

TAK-041/NBI-846 for Anhedonia in MDD (P-II, discontinued)

## Oncology Pipeline

Development code <generic name> Brand name (country/region)	Type of Drug (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
SGN-35 <sup>1</sup> <brentuximab vedotin> ADCETRIS (EU, Japan, China)	CD30 monoclonal antibody-drug conjugate (injection)	Biologic and other	Front line Hodgkin's lymphoma – Stage III	EU	Approved (Oct 2023)
			Relapsed or refractory cutaneous T-cell lymphoma	Japan	Approved (Nov 2023)
			Front line Peripheral T-cell lymphoma-Not Otherwise Specified (PTCL-NOS)	EU	Filed (Jul 2023)
TAK-113 <sup>2</sup> <fruquintinib> FRUZAQLA (U.S.)	VEGFR inhibitor (oral)	Small molecule	Previously treated metastatic Colorectal Cancer (mCRC)	U.S. EU Japan	Approved (Nov 2023) Filed (Jun 2023) Filed (Sep 2023)
<ponatinib> ICLUSIG (U.S.)	BCR-ABL inhibitor (oral)	Small molecule	Front line Philadelphia chromosome-positive Acute Lymphoblastic Leukemia	U.S.	Filed (Dec 2023)
			Pediatric indication for Philadelphia chromosome-positive Acute Lymphoblastic Leukemia	-	P-I
MLN9708 <ixazomib> NINLARO (Global)	Proteasome inhibitor (oral)	Small molecule	Maintenance therapy in patients with newly diagnosed Multiple Myeloma following autologous stem cell transplant (TOURMALINE-MM3)	U.S. EU	P-III P-III
<cabozantinib> <sup>3</sup> CABOMETYX (Japan)	Multi-targeted kinase inhibitor (oral)	Small molecule	Metastatic Castration-Resistant Prostate Cancer in combination with atezolizumab <sup>4</sup>	Japan	P-III
TAK-385 <relugolix>	LH-RH antagonist (oral)	Small molecule	Prostate cancer	Japan China	P-III P-III
TAK-981 <subasumstat>	SUMO inhibitor (injection)	Small molecule	Multiple cancers	-	P-II
TAK-007 <sup>5</sup>	CD19 CAR-NK (injection)	Cell and gene therapy	Relapsed/refractory B cell malignancies	-	P-II
TAK-676 <dazostinag>	STING agonist (injection)	Small molecule	Solid tumors	-	P-II
TAK-500	STING agonist antibody drug conjugate (injection)	Biologic and other	Solid tumors	-	P-I
TAK-186	T Cell Engager (injection)	Biologic and other	EGFR expressing solid tumors	-	P-I
TAK-280	T Cell Engager (injection)	Biologic and other	B7-H3 expressing solid tumors	-	P-I
TAK-012	Variable delta 1 (Vδ1) gamma delta (γδ) T cells (injection)	Cell and gene therapy	Relapsed/refractory Acute Myeloid Leukemia	-	P-I

1. Partnership with Pfizer Inc. (Seagen acquired by Pfizer in December 2023.)

2. Partnership with HUTCHMED

3. Partnership with Exelixis, Inc.

4. Partnership with Chugai Pharmaceutical. Takeda operates P-III development

5. Partnership with The University of Texas MD Anderson Cancer Center



Additions since FY2023 Q2: None

Removals since FY2023 Q2:

TAK-573 for Relapsed/refractory Multiple Myeloma (P-II, discontinued)

TAK-573 for Solid tumors (P-I, discontinued)

TAK-102 for Solid tumors (P-I, discontinued)

TAK-103 for Solid tumors (P-I, discontinued)

TAK-940 for Relapsed/refractory B cell malignancies (P-I, discontinued)

## Rare Genetics and Hematology Pipeline

Development code <generic name> Brand name (country/region)	Type of Drug (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
TAK-620 <sup>1</sup> <maribavir> <i>LIVTENCITY</i> (U.S., EU)	Benzimidazole riboside inhibitor (oral)	Small molecule	Post-transplant cytomegalovirus (CMV) infection/disease resistant/refractory to (val) ganciclovir, cidofovir or foscarnet	China	Approved (Dec 2023)
			Treatment of CMV Infection/disease Post Transplantation (Including HSCT)	Japan	Filed (Nov 2023)
			Treatment of children and teenage transplant recipients with CMV infection	EU	P-III
TAK-743 <lanadelumab> <i>TAKHZYRO</i> (Global)	Plasma kallikrein inhibitor (injection)	Biologic and other	Pediatric Hereditary Angioedema	EU	Approved (Nov 2023)
TAK-577 <i>VONVENDI</i> (U.S., Japan) <i>VEYVONDI</i> (EU)	von Willebrand factor [recombinant] (injection)	Biologic and other	Adult prophylactic treatment of von Willebrand disease	EU	Approved (Nov 2023)
			Adult on-demand and surgery treatment of von Willebrand disease	China	Filed (Jan 2023)
			Pediatric on-demand and surgery treatment of von Willebrand disease	Global	P-III
TAK-672 <sup>2</sup> <i>OBIZUR</i> (U.S., EU)	Porcine Coagulation Factor VIII [recombinant] (injection)	Biologic and other	Acquired hemophilia A (AHA)	China Japan	Filed (Jun 2022) Filed (Jun 2023)
TAK-660 <i>ADYNOVATE</i> (U.S., Japan) <i>ADYNOVI</i> (EU)	Antihemophilic factor [recombinant], PEGylated (injection)	Biologic and other	Pediatric Hemophilia A	EU	P-III
			Hemophilia A	China	P-III

1. Partnership with GSK
2. Partnership with Ipsen

Additions since FY2023 Q2:

TAK-620 for Treatment of children and teenage transplant recipients with CMV infection (EU, P-III)

Removals since FY2023 Q2:

TAK-577 for Adult prophylactic treatment of von Willebrand disease (China, P-III, discontinued)

## Plasma-Derived Therapies Pipeline

Development code <generic name> Brand name (country/region)	Type of Drug (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
TAK-771 <sup>1</sup> <IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase> <i>HYQVIA</i> (U.S., EU)	Immunoglobulin (IgG) + recombinant hyaluronidase replacement therapy (subcutaneous infusion)	Biologic and other	Pediatric indication for primary immunodeficiency	U.S.	Approved (Apr 2023)
			Chronic inflammatory demyelinating polyradiculoneuropathy	U.S. EU	Approved (Jan 2024)* Approved (Jan 2024)*
			Chronic inflammatory demyelinating polyradiculoneuropathy and Multifocal Motor Neuropathy	Japan	P-III
			Primary Immunodeficiencies and Secondary Immunodeficiencies	Japan	P-III
TAK-664 <IG Infusion 20% (Human)> <i>CUVITRU</i> (U.S., EU, Japan)	Immunoglobulin 20% [human] (subcutaneous infusion)	Biologic and other	Primary Immunodeficiencies and Secondary Immunodeficiencies	Japan	Approved (Sep 2023)
			Secondary Immunodeficiencies	EU	Approved (Jan 2024)*
<Anti-Inhibitor Coagulant Complex> <i>FEIBA</i> (U.S., EU, Japan)	Activated prothrombin complex concentrate [human](injection)	Biologic and other	FEIBA STAR label extension: Label updated to enable up to 5x faster infusion and a new presentation which allows for a 50% reduced volume of diluent for use in patients with hemophilia A or B with inhibitors	U.S. EU	Approved (June 2023) Approved (Dec 2023)
TAK-662 <i>CEPROTIN</i> (U.S., EU)	Protein C concentrate [human] (injection)	Biologic and other	Severe congenital protein C deficiency	Japan	Filed (Apr 2023)
TAK-339 <IG Infusion 10% (Human)> <i>GAMMAGARD LIQUID</i> (U.S.) <i>KIOVIG</i> (EU)	Immunoglobulin 10% [human] (intravenous and subcutaneous infusion)	Biologic and other	Chronic inflammatory demyelinating polyradiculoneuropathy	U.S.	Approved (Jan 2024)*
TAK-880 <10% IVIG (Low IgA)>	Immunoglobulin (10%) [human] (injection) (Low IgA)	Biologic and other	Primary Immunodeficiencies and Multifocal Motor Neuropathy	U.S. EU	Complete Response Letter (CRL) received (May 2023) Filing in preparation <sup>2</sup>
TAK-330 <i>PROTHROMPLEX TOTAL</i> (EU)	Four-factor prothrombin complex concentrate [human] (injection)	Biologic and other	Coagulation Disorder, Direct Oral Anticoagulants (DOAC) reversal in surgical situations	U.S.	P-III
TAK-961 <5% IVIG> <i>GLOVENIN-I</i> (Japan)	Immunoglobulin (5%) [human] (injection)	Biologic and other	Autoimmune Encephalitis (AE)	Japan	P-III
TAK-881 <Facilitated 20% SCIG>	Immunoglobulin (20%) [human] + recombinant hyaluronidase replacement therapy (injection)	Biologic and other	Immunodeficiencies	U.S. E.U.	P-III

1. Partnership with Halozyme

2. Non-interventional study to collect data is in progress

\* Event occurred after the end of the Q3 reporting period: Update after January 1, 2024

Additions since FY2023 Q2:

FEIBA for STAR label extension (U.S., EU, approved)

TAK-664 for Secondary Immunodeficiencies (EU, approved)

Removals since FY2023 Q2: None

## Vaccines Pipeline

Development code Brand name (country/region)	Type of vaccine (administration route)	Modality	Indications / additional formulations	Country/ Region	Stage
TAK-003 <sup>1</sup> <i>QDENG</i> (EU) <sup>2</sup>	Tetravalent dengue vaccine (injection)	Biologic and other	For the prevention of dengue fever of any severity, due to any serotype, in individuals aged 4 and older	U.S.	Filing withdrawn (Jul 2023)
			For the prevention of dengue fever of any severity, due to any serotype, in individuals aged 4 and older (booster extension)	-	P-III

1. In October 2022, the Committee for Medicinal Products for Human Use (CHMP) of the European Medicine Agency (EMA) recommended the approval of TAK-003 in Europe and in dengue-endemic countries participating in the parallel EU-M4all procedure. QDENG (TAK-003) was approved for use in the EU in December 2022.
2. QDENG (TAK-003) is also approved in Indonesia, Brazil, the U.K., Argentina, Colombia and Thailand.

Additions since FY2023 Q2: None

Removals since FY2023 Q2:

TAK-426 for Active immunization for the prevention of disease caused by Zika virus (P-I, discontinued)

## II. Recent Progress in stage [Progress in stage since April 1st, 2023]

Development code <generic name>	Indications / additional formulations	Country/Region	Progress in stage
TAK-771 <IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase>	Pediatric indication for primary immunodeficiency	U.S.	Approved (Apr 2023)
<Anti-Inhibitor Coagulant Complex>	FEIBA STAR label extension: Label updated to enable up to 5x faster infusion and a new presentation which allows for a 50% reduced volume of diluent for use in patients with hemophilia A or B with inhibitors	U.S.	Approved (June 2023)
MLN0002 <vedolizumab>	Subcutaneous formulation for ulcerative colitis	U.S.	Approved (Sep 2023)
MLN0002 <vedolizumab>	Subcutaneous formulation for Crohn's disease	Japan	Approved (Sep 2023)
TAK-664 <IG Infusion 20% (Human)>	Primary Immunodeficiencies and Secondary Immunodeficiencies	Japan	Approved (Sep 2023)
SGN-35 <brentuximab vedotin>	Front line Hodgkin's lymphoma – Stage III	EU	Approved (Oct 2023)
TAK-438 <vonoprazan>	Acid related diseases (adjunct to <i>Helicobacter pylori</i> eradication)	China	Approved (Nov 2023)
SGN-35 <brentuximab vedotin>	Relapsed or refractory cutaneous T-cell lymphoma	Japan	Approved (Nov 2023)
TAK-113 <fruquintinib>	Previously treated metastatic Colorectal Cancer (mCRC)	U.S.	Approved (Nov 2023)
TAK-743 <lanadelumab>	Pediatric Hereditary Angioedema	EU	Approved (Nov2023)
TAK-755 <apadamtase alfa/ cinaxadamtase alfa>	Congenital Thrombotic Thrombocytopenic Purpura	U.S.	Approved (Nov 2023)
TAK-577	Adult prophylactic treatment of von Willebrand disease	EU	Approved (Nov 2023)
TAK-620 <maribavir>	Post-transplant cytomegalovirus (CMV) infection/disease resistant/refractory to (val) ganciclovir, cidofovir or foscarnet	China	Approved (Dec 2023)
<Anti-Inhibitor Coagulant Complex>	FEIBA STAR label extension: Label updated to enable up to 5x faster infusion and a new presentation which allows for a 50% reduced volume of diluent for use in patients with hemophilia A or B with inhibitors	EU	Approved (Dec 2023)
TAK-771<IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase>	Chronic inflammatory demyelinating polyradiculoneuropathy	U.S.	Approved (Jan 2024)*
TAK-771<IG Infusion 10% (Human) w/ Recombinant Human Hyaluronidase>	Chronic inflammatory demyelinating polyradiculoneuropathy	EU	Approved (Jan 2024)*
TAK-339 <IG Infusion 10% (Human)>	Chronic inflammatory demyelinating polyradiculoneuropathy	U.S.	Approved (Jan 2024)*
TAK-664 <IG Infusion 20% (Human)>	Secondary Immunodeficiencies	EU	Approved (Jan 2024)*

TAK-662	Severe congenital protein C deficiency	Japan	Filed (Apr 2023)
TAK-755 <apadamtase alfa/ cinaxadamtase alfa>	Congenital Thrombotic Thrombocytopenic Purpura	EU	Filed (May 2023)
TAK-113 <fruquintinib>	Previously treated metastatic Colorectal Cancer (mCRC)	EU	Filed (Jun 2023)
TAK-672	Acquired hemophilia A (AHA)	Japan	Filed (Jun 2023)
SGN-35 <brentuximab vedotin>	Front line Peripheral T-cell lymphoma-Not Otherwise Specified (PTCL-NOS)	EU	Filed (Jul 2023)
TAK-755 <apadamtase alfa/ cinaxadamtase alfa>	Congenital Thrombotic Thrombocytopenic Purpura	Japan	Filed (Aug 2023)
MLN0002 <vedolizumab>	Subcutaneous formulation for Crohn's disease	U.S.	Filed (Sep 2023)
TAK-721 <budesonide>	Eosinophilic esophagitis	U.S.	Filed (Sep 2023)
TAK-113 <fruquintinib>	Previously treated metastatic Colorectal Cancer (mCRC)	Japan	Filed (Sep 2023)
TAK-620 <maribavir>	Treatment of CMV Infection/disease Post Transplantation (Including HSCT)	Japan	Filed (Nov 2023)
<ponatinib>	Front line Philadelphia chromosome-positive Acute Lymphoblastic Leukemia	U.S.	Filed (Dec 2023)
TAK-660	Hemophilia A	China	P-III
TAK-279	Psoriasis	U.S.	P-III
TAK-881 <Facilitated 20% SCIG>	Immunodeficiencies	U.S. EU	P-III
TAK-620 <maribavir>	Treatment of children and teenage transplant recipients with CMV infection	EU	P-III
TAK-925 <danavorexton>	Postanesthesia Recovery	-	P-II
TAK-676 <dazostinag>	Solid tumors	-	P-II
TAK-647	Nonalcoholic Steatohepatitis (NASH)	-	P-I
TAK-012	Relapsed/refractory Acute Myeloid Leukemia	-	P-I

\* Event occurred after the end of the Q3 reporting period: Update after January 1, 2024

### III. Discontinued projects [Update since April 1st, 2023]

Development code <generic name>	Indications (Region/Country, Stage)	Reason
<niraparib>	Breast cancer (Japan, P-III)	Following GSK's permanent discontinuation of enrolment in the ZEST global Phase 3 study due to eligibility challenges impacting the ability to fully enroll targeted patients, Takeda discontinued enrollment in this study in Japan.
TAK-788 <mobocertinib>	Previously treated Non-Small Cell Lung Cancer with EGFR exon 20 insertion (Japan, P-III)	Global voluntary withdrawal due to failure of confirmatory trial in 1L NSCLC with EGFR Exon 20 insertion mutations.
	Treatment Naïve Non-Small Cell Lung Cancer with EGFR exon 20 insertion (Global, P-III)	
Cx601 <darvadstrocel>	Refractory complex perianal fistulas in patients with Crohn's disease (U.S., P-III)	ALOFISEL Phase 3 ADMIRE CD-II study did not meet primary endpoint, and as result Takeda does not plan to file regulatory applications in the US.
TAK-577	Adult prophylactic treatment of von Willebrand disease (China, P-III)	A business decision considering the current unmet medical need in China.
TAK-611	Metachromatic leukodystrophy (P-II)	TAK-611 Phase 2 trial results did not meet primary and secondary endpoints, which did not support further development.
TAK-041/NBI-846	Anhedonia in major depressive disorder (MDD) (P-II)	TAK-041/NBI-846 Phase 2 trial results did not meet primary and secondary endpoints, which does not support further development in MDD.
TAK-071	Parkinson's disease (P-II)	A business decision to maximize the value of TAK-071 for patients and for Takeda through the pursuit of externalization options is in progress.
TAK-573 <modakafusp alfa>	Relapsed/refractory Multiple Myeloma (P-II)	Takeda made a decision to discontinue the modakafusp alfa (TAK-573) development programs based on strategic considerations and is evaluating other options for the asset.
	Solid tumors (P-I)	
TAK-105	Nausea and vomiting (P-I)	Phase 1 data did not support further development.
TAK-920/DNL919	Alzheimer disease (P-I)	Discontinuation based on the totality of Phase 1 clinical data and the treatment landscape. Denali and Takeda will focus research efforts on back-up molecules in preclinical development, including exploration of potential combination therapy.
TAK-102	Solid tumors (P-I)	Takeda decided to terminate the further development of TAK-102 and TAK-103 due to the pipeline prioritization considerations and Takeda's strategic focus on developing allogeneic cell therapies, and is not related to any concerns about the safety or efficacy of TAK-102 and TAK-103.
TAK-103	Solid tumors (P-I)	
TAK-940	Solid tumors (P-I)	Takeda decided to terminate further development of TAK-940 due to the pipeline prioritization considerations and Takeda's strategic focus on developing allogeneic cell therapies, and is not related to any concerns about the safety or efficacy of TAK-940.
TAK-426	Active immunization for the prevention of disease caused by Zika virus (P-I)	Takeda decided to terminate further development of TAK-426 based on limited potential use given the current state of Zika virus epidemiology.

## IV. Research & Development collaborations/partnering

- The following tables describe research & development collaborations/partnering and externalization projects entered into by Takeda, but do not represent a comprehensive list of all Takeda R&D collaborations. All of the “subject” descriptions listed below are as of the date of execution of the relevant agreement unless otherwise noted.
- ‡ shows collaborations/partnering and ♦ shows externalization project that have been executed since April 1, 2023.

### Gastrointestinal and Inflammation

Partner	Country of incorporation	Subject
Arrowhead Pharmaceuticals	U.S.	Collaboration and licensing agreement to develop fazirsiran (TAK-999; ARO-AAT), an investigational RNA interference (RNAi) therapy in development to treat alpha-1 antitrypsin-associated liver disease (AATLD). ARO-AAT is a potential first-in-class therapy designed to reduce the production of mutant alpha-1 antitrypsin protein, the cause of AATLD progression.
COUR Pharmaceuticals	U.S.	Takeda has acquired an exclusive global license to develop and commercialize the investigational medicine TIMP-GLIA (TAK-101), an immune modifying nanoparticle containing gliadin proteins.
Engitix	U.K.	Collaboration and licensing agreement to utilize Engitix’s unique extracellular matrix discovery platform to identify and develop novel therapeutics for liver fibrosis and fibrostenotic inflammatory bowel disease, including Crohn’s disease and ulcerative colitis.
Genevant Sciences Corporation	U.S.	Collaboration and License Agreements to leverage Genevant’s hepatic stellate cell-partitioning LNP platform to deliver Takeda-designed RNAi oligonucleotides intended to halt or reverse the progression of liver fibrosis.
KM Biologics	Japan	Collaboration and license agreement for the development of therapeutic uses of rADAMTS13 (TAK-755), including but not limited to TTP.
Mirum Pharmaceuticals	U.S.	Exclusive licensing agreement for the development and commercialization of maralixibat (TAK-625) in Japan for Alagille syndrome (ALGS), progressive familial intrahepatic cholestasis (PFIC), and biliary atresia (BA).
Pfizer	U.S.	2016 exclusive licensing agreement for development and commercialization of TAK-647 worldwide.
Sosei Heptares	U.K.	Collaboration and License agreement to leverage Sosei Heptares’s StaR® technology and structural biology expertise with GPCRs to enable structure based drug discovery to advance novel therapeutics for gastroenterology diseases.
UCSD/Fortis Advisors	U.S.	Technology license for the development of oral budesonide formulation (TAK-721) for treatment of eosinophilic esophagitis.
Zedira/Dr. Falk Pharma	Germany	Collaboration and license agreement to develop and commercialize a potential first-in-class therapy TAK-227/ZED1227, a tissue transglutaminase 2 (TG2) inhibitor, designed to prevent the immune response to gluten in celiac disease. Takeda has exclusive rights in the US and other territories outside of Europe, Canada, Australia and China.



## Neuroscience

Partner	Country of incorporation	Subject
AcuraStem <sup>‡</sup>	U.S.	Exclusive worldwide license agreement to develop and commercialize AcuraStem's PIKFYVE targeted therapeutics including AS-202, an antisense oligonucleotide (ASO) for the treatment of Amyotrophic Lateral Sclerosis (ALS).
Anima Biotech	U.S.	Strategic collaboration to discover and develop mRNA translation modulators for genetically-defined neurological diseases.
AstraZeneca	U.K.	Agreement for the joint development and commercialization of MEDI1341/TAK-341, an alpha-synuclein antibody currently in development as a potential treatment for Multiple System Atrophy (MSA) and Parkinson's disease.
BioMarin	U.S.	Agreement for the in-license of enabling technology for the exogenous replacement of Arylsulfatase A enzyme with intrathecal (IT) administration directly into the central nervous system for the long-term treatment of patients with metachromatic leukodystrophy (MLD), a rapidly-progressive and ultimately fatal neuro-degenerative rare disease (TAK-611).
BridGene Biosciences	U.S.	Research collaboration to discover small molecule drugs for "undruggable" targets using BridGene's chemoproteomics platform.
Denali Therapeutics	U.S.	Strategic option and collaboration agreement to develop and commercialize up to three specified therapeutic product candidates for neurodegenerative diseases, incorporating Denali's transport vehicle (TV) platform for increased exposure of biotherapeutic products in the brain; options exercised on DNL593/TAK-594 and DNL919/TAK-920 in Q3 FY2021. DNL919/TAK-920 molecule was discontinued in Q2 FY2023, and exploration for ATV:TREM2 backup is ongoing.
JCR Pharmaceuticals	Japan	Exclusive collaboration and license agreement to commercialize TAK-141 (JR-141, pabinafusp alfa), applied with J-Brain Cargo®, JCR's proprietary blood-brain barrier (BBB) penetration technology, for the treatment of Hunter syndrome (MPS II). Takeda will exclusively commercialize TAK-141 outside of the United States, including Canada, Europe, and other regions (excluding Japan and certain other Asia-Pacific countries). Takeda receives an option under a separate option agreement, which allows Takeda to acquire an exclusive license to commercialize TAK-141 in the U.S. upon completion of the Phase 3 program. Separately, in Q3 FY2023, Takeda exited its collaboration with JCR consistent with its announcement to exit adeno associated viruses (AAV) in May 2023. The license and collaboration agreement was entered into in March of 2022, and involved utilizing JCR's JCR J-Brain Cargo® technology in the development of gene therapies using AAV to access the CNS for the treatment of certain rare diseases.
Lundbeck	Denmark	Collaboration agreement to develop and commercialize vortioxetine.
Luxna Biotech	Japan	Exclusive worldwide license agreement for the use of Luxna's breakthrough xeno nucleic acid technology for multiple undisclosed target genes in the area of neurological diseases.
Neurocrine Biosciences	U.S.	Collaboration to develop and commercialize 7 compounds in Takeda's early-to-mid stage neuroscience pipeline, including TAK-041/NBI-846, TAK-653/NBI-845 and TAK-831/NBI-844 (luvadaxistat). Takeda will be entitled to certain development milestones, commercial milestones and royalties on net sales and will, at certain development events, be able opt in or out of a 50:50 profit share on all clinical programs on an asset-by-asset basis. In June 2021, Takeda decided not to cost share further TAK-831/NBI-844 (luvadaxistat) development; Takeda maintains its right to receive milestones and royalties regarding TAK-831/NBI-844 (luvadaxistat). In Nov 2023, Neurocrine announced that TAK-041/NBI-846 Phase 2 trial results did not meet primary and secondary endpoints, which does not support further development of the asset.
PeptiDream	Japan	Collaborative research and exclusive license agreement to create peptide-drug conjugates (PDCs) for neuromuscular and neurodegenerative diseases.
Wave Life Sciences	Singapore	Multi-program option agreement to co-develop and co-commercialize antisense oligonucleotides for a range of neurological diseases.

## Oncology

Partner	Country of incorporation	Subject
Adimab	U.S.	Agreement for the discovery, development and commercialization of three mAbs and three CD3 Bi-Specific antibodies for oncology indications.
Crescendo Biologics	U.K.	Collaboration and licensing agreement for the discovery, development and commercialization of Humabody®-based therapeutics for cancer indications.
Egle Therapeutics	France	Identify novel tumor-specific regulatory T cell targets and develop unique anti-suppressor-based immunotherapies.
Exelixis, Inc.	U.S.	Exclusive licensing agreement to commercialize and develop novel cancer therapy cabozantinib and all potential future cabozantinib indications in Japan, including advanced renal cell carcinoma and hepatocellular carcinoma.
F-star <sup>‡</sup>	U.K.	Discovery collaboration and worldwide, exclusive royalty-bearing license to Takeda to research, develop, and commercialize a bispecific antibody directed towards an undisclosed immuno-oncology target using F-star's proprietary Fcab™ and mAb2™ platforms. Takeda will be responsible for all research, development and commercialization activities under the agreement.
GSK	U.K.	Exclusive licensing agreement to develop and commercialize novel cancer therapy niraparib for the treatment of all tumor types in Japan, and all tumor types excluding prostate cancer in South Korea and Taiwan.
Heidelberg Pharma	Germany	Antibody-Drug-Conjugate (ADC) research collaboration on 2 targets and licensing agreement ( $\alpha$ -amanitin payload and proprietary linker).
HUTCHMED	China	Exclusive licensing agreement with HUTCHMED (China) Limited and its subsidiary HUTCHMED Limited for the further development and commercialization of fruquintinib (TAK-113) in all indications, including metastatic colorectal cancer, outside of mainland China, Hong Kong and Macau.
ImmunoGen <sup>‡</sup>	U.S.	Exclusive licensing agreement to develop and commercialize mirvetuximab soravtansine-gynx in Japan for folate receptor-alpha (FRa) positive ovarian cancer.
KSQ Therapeutics	U.S.	Strategic collaboration to research, develop and commercialize novel immune-based therapies for cancer using KSQ's CRISPRomics® technology.
MD Anderson Cancer Center (MDACC)	U.S.	Exclusive license and research agreement to utilize MDACC's platform and expertise, and to leverage Takeda's development, manufacturing and commercialization capabilities to bring patients cord blood-derived chimeric antigen receptor-directed natural killer (CAR-NK) cell therapies for the treatment of B cell malignancies and other cancers.
Memorial Sloan Kettering Cancer Center	U.S.	Strategic research collaboration and license to develop novel chimeric antigen receptor T cell (CAR-T) products for the treatment of multiple myeloma, acute myeloid leukemia and additional solid tumor indications. The collaboration is co-led by Michel Sadelain, who is currently head of the Center for Cell Engineering at Memorial Sloan Kettering. Takeda decided to terminate further development of TAK-940 due to the pipeline prioritization considerations and Takeda's strategic focus on developing allogeneic cell therapies.
Noile-Immune Biotech	Japan	Collaboration agreement for the development of next generation CAR-T cell therapy, developed by Professor Koji Tamada at Yamaguchi University. Takeda has exclusive options to obtain licensing rights for the development and commercialization of Noile-Immune Biotech's pipeline and products resulting from this partnership. Due to the success of the collaboration, Takeda licensed NIB-102 and NIB-103. Takeda decided to terminate the further development of TAK-102 and TAK-103 due to the pipeline prioritization considerations and Takeda's strategic focus on developing allogeneic cell therapies.
Pfizer <sup>*</sup>	U.S.	Agreement for the joint development of ADCETRIS, an ADC technology which targets CD30 for the treatment of HL. Approved in more than 80 countries with ongoing clinical trials for additional indications.
Teva Pharmaceutical Industries	Israel	Agreement for worldwide License to TEV-48573/TAK-573 (modakafusp alfa, Anti-CD38-Attenukine™) and multi-target discovery collaboration accessing Teva's Attenukine™ platform. Takeda made a decision to discontinue the modakafusp alfa (TAK-573) development programs based on strategic considerations and is evaluating other options for the asset.

<sup>\*</sup>Seagen acquired by Pfizer in December 2023.

## Rare Genetics and Hematology

Partner	Country of incorporation	Subject
Asklepios Biopharmaceuticals	U.S.	Agreement for multiple research and development collaborations using FVIII Gene Therapy for the treatment of Hemophilia A and B.
Code Bio	U.S.	Collaboration and license agreement for Takeda and Code Bio to design and develop a targeted gene therapy leveraging Code Bio's 3DNA platform for a liver-directed rare disease program, plus conduct additional studies for central nervous system-directed rare disease programs. Takeda has the right to exercise options for an exclusive license for four programs.
Codexis, Inc.	U.S.	Strategic collaboration and license for the research and development of novel gene therapies for certain disease indications, including the treatment of lysosomal storage disorders and blood factor deficiencies.
Evozyne	U.S.	Research collaboration and license agreement with Takeda to research and develop proteins that could be incorporated into next-generation gene therapies for up to four rare disease targets.
GSK	U.K.	In-license agreement between GSK and University of Michigan for TAK-620 (maribavir) in the treatment of human cytomegalovirus.
IPSEN	France	Purchase agreement for the development of Obizur for the treatment of Acquired Hemophilia A including for patients with Congenital Hemophilia A with inhibitors indication in elective or emergency surgery.

## Plasma Derived Therapies

Partner	Country of incorporation	Subject
Halozyme	U.S.	Agreement for the in-license of Halozyme's proprietary ENHANZE™ platform technology to increase dispersion and absorption of HYQVIA.
Kamada	Israel	In-license agreement to develop and commercialize IV Alpha-1 proteinase inhibitor (GLASSIA); Exclusive supply and distribution of GLASSIA in the U.S., Canada, Australia and New Zealand; work on post market commitments ongoing.
Johnson & Johnson/Momenta Pharmaceuticals	U.S.	In-licensing agreement with Momenta Pharmaceuticals, Inc. which was acquired by Johnson & Johnson for an investigational hypersialylated immunoglobulin (hslgG) candidate.
PreviPharma	EU	Research collaboration and option agreement to develop new targeted proteins

## Vaccines

Partner	Country of incorporation	Subject
U.S. Government - The Biomedical Advanced Research and Development Authority (BARDA)	U.S.	Partnership to develop TAK-426, a Zika vaccine candidate, for the U.S. with the option to use data generated for filing also in affected regions around the world. Takeda decided to terminate further development of TAK-426.
Novavax	U.S.	Partnership for the development, manufacturing and commercialization of Nuvaxovid Intramuscular Injection, Novavax' COVID-19 vaccine in Japan, which is being funded by the Government of Japan's Ministry of Health, Labour and Welfare (MHLW) and Agency for Medical Research and Development (AMED). Takeda finalized an agreement with the MHLW to supply 150 million doses of Nuvaxovid, the supply of which will be dependent on many factors, including need. In February 2023, MHLW cancelled the order of the remaining doses not yet supplied. Takeda is working with Novavax to develop vaccines against the future variants including the Omicron variant.
Moderna	U.S.	Three-way agreement with Moderna and the Government of Japan's Ministry of Health Labour & Welfare (MHLW) to import and distribute Moderna's COVID-19 vaccine, known as Spikevax Intermuscular Injection in Japan. The MHLW granted special approval for the primary series in May 2021 and regulatory approval for a 50 µg booster dose in December 2021. Takeda started importation of 93 million doses (50 µg booster dose) to Japan in 2022, in addition to the 50 million doses (100 µg) delivered in 2021. As of August 2022, Moderna assumed responsibility for all Spikevax™ activities, including import, local regulatory, development, quality assurance and commercialization. Takeda will continue to provide distribution support under the current national vaccination campaign for Moderna COVID-19 vaccines for a transitional period. Both companies will be responsible for ensuring proper implementation of operations associated with this transfer.

## Other / Multiple Therapeutic Area

Partner	Country of incorporation	Subject
Bridge Medicines	U.S.	Partnership with Tri-Institutional Therapeutics Discovery Institute, Bay City Capital and Deerfield Management in the establishment of Bridge Medicines. Bridge Medicines will give financial, operational and managerial support to move projects seamlessly from a validating, proof-of-concept study to an in-human clinical trial.
Center for iPS Cell Research Application, Kyoto University (CiRA)	Japan	Collaboration agreement for clinical applications of iPS cells in Takeda strategic areas including applications in neuroscience, oncology and gastroenterology as well as discovery efforts in additional areas of compelling iPSC translational science.
Charles River Laboratories	U.S.	Collaboration on multiple integrated programs across Takeda's core therapeutic areas using Charles River Laboratories' end-to-end drug discovery and safety assessment platform to progress these programs towards candidate status.
Massachusetts Institute of Technology	U.S.	MIT-Takeda Program to fuel the development and application of artificial intelligence (AI) capabilities to benefit human health and drug development. Centered within the Abdul Latif Jameel Clinic for Machine Learning in Health (J-Clinic), the new program will leverage the combined expertise of both organizations, and is supported by Takeda's investment.
Schrödinger	U.S.	Agreement for the multi-target research collaboration combining Schrödinger's in silico platform-driven drug discovery capabilities with Takeda's deep therapeutic area knowledge and expertise in structural biology.
Tri-Institutional Therapeutics Discovery Institute (Tri-I TDI)	U.S.	Agreement for the collaboration of academic institutions and industry to more effectively develop innovative treatments and therapies.

## Completed Partnerships [Update since April 1st, 2023]

Partner	Country of incorporation	Subject
Enterome	France	Collaboration agreement to research and develop microbiome targets thought to play crucial roles in gastrointestinal disorders, including inflammatory bowel diseases (e.g. ulcerative colitis). The agreement includes a global license and co-development of EB8018/TAK-018 in Crohn's disease.
Immusoft	U.S.	Research collaboration and license option agreement to discover, develop and commercialize cell therapies in rare inherited metabolic disorders with central nervous system (CNS) manifestations and complications using Immusoft's Immune System Programming (ISP™) technology platform.
Selecta Biosciences	U.S.	Research collaboration and license agreement to develop targeted, next-generation gene therapies for two indications within the field of lysosomal storage disorders using Selecta's ImmTOR platform.
CNDAP (Cure Network Dolby Acceleration Partners)	U.S.	Research collaboration to develop small molecules targeting tau, a protein involved in Alzheimer's disease and other major brain disorders.
Turnstone Biologics	U.S.	Collaboration to conduct collaborative discovery efforts to identify additional novel product candidates based on a Turnstone's vaccinia virus platform. The termination of the collaboration was effective as of July 6, 2023.
Presage Biosciences	U.S.	Research collaboration and license for multiple programs using Presage's proprietary platform CIVO (Comparative In Vivo Oncology) to evaluate patients' unique responses to microdoses of cancer drugs.
Stanford University	U.S.	Collaboration agreement with Stanford University to form the Stanford Alliance for Innovative Medicines to more effectively develop innovative treatments and therapies.
Poseida Therapeutics	U.S.	Research collaboration and exclusive license agreement to utilize Poseida's piggyBac, Cas-CLOVER, biodegradable DNA and RNA nanoparticle delivery technology and other proprietary genetic engineering platforms for up to eight gene therapies.
Ensoma	U.S.	Research collaboration and license provides Takeda with an exclusive worldwide license to Ensoma's Engenius™ vectors for up to five rare disease indication.
Xenetic Biosciences	U.S.	Exclusive R&D license agreement for PolyXen delivery technology for hemophilia factors VII, VIII, IX, X.
Cerevance	U.S.	Multi-year research alliance to identify novel target proteins expressed in the central nervous system and to develop new therapies against them for certain GI disorders. Goal of the collaboration is to select, confirm and validate targets from gene expression data sets generated by Cerevance's NETSeq technology.

## ■ Clinical study protocol summaries

Clinical study protocol summaries are disclosed on the English-language web-site (<https://clinicaltrials.takeda.com/>) and clinical study protocol information in the Japanese-language is disclosed on the Japanese-language web-site (<https://www.takeda.com/ja-jp/who-we-are/research/clinical-trial/>).

We anticipate that this disclosure will assure transparency of information on Takeda's clinical trials for the benefit of healthcare professionals, their patients and other stakeholders, which we believe will contribute to the appropriate use of Takeda's products worldwide.

## 2. Supplementary Revenue Information

### Revenue by region

Year to date

	Reported <sup>*1</sup>				Core <sup>*1*3</sup>
	FY22Q3 YTD	FY23Q3 YTD	AER <sup>*2</sup>		CER <sup>*3</sup>
(Bn JPY)			Amount of Change	% Change	% Change
Total revenue	3,071.3	3,212.9	141.6	4.6 %	0.0 %
Japan	389.8	342.6	(47.2)	(12.1)%	(12.3)%
% of revenue	12.7%	10.7%	(2.0)pt		
United States	1,621.8	1,685.5	63.7	3.9 %	(1.8)%
% of revenue	52.8%	52.5%	(0.3)pt		
Europe and Canada	632.4	721.5	89.1	14.1 %	4.7 %
% of revenue	20.6%	22.5%	1.9pt		
Growth and Emerging Markets <sup>*4</sup>	427.3	463.2	35.9	8.4 %	11.0 %
% of revenue	13.9%	14.4%	0.5pt		
Asia (excluding Japan)	169.0	188.8	19.8	11.7 %	8.9 %
% of revenue	5.5%	5.9%	0.4pt		
Latin America	121.4	138.4	16.9	14.0 %	15.2 %
% of revenue	4.0%	4.3%	0.4pt		
Russia/CIS	66.7	45.4	(21.3)	(32.0)%	(16.9)%
% of revenue	2.2%	1.4%	(0.8)pt		
Other <sup>*5</sup>	70.2	90.7	20.5	29.3 %	35.4 %
% of revenue	2.3%	2.8%	0.5pt		
Of which royalty / service income	88.4	63.1	(25.3)	(28.6)%	(31.6)%

\*1 Revenue amount is classified into countries or regions based on the customer location.

\*2 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

\*3 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

\*4 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa.

\*5 Other region includes Middle East, Oceania and Africa.

# Quarterly

(Bn JPY)	Reported <sup>*1</sup>											
	FY22				FY23							
	Q1	Q2	Q3	Q4	Q1	AER <sup>*2</sup> % Change	Q2	AER <sup>*2</sup> % Change	Q3	AER <sup>*2</sup> % Change	Q4	AER <sup>*2</sup> % Change
Total revenue	972.5	1,002.3	1,096.6	956.2	1,058.6	8.9%	1,043.1	4.1%	1,111.2	1.3%		
Japan	140.5	120.8	128.5	122.2	124.8	(11.2)%	103.7	(14.2)%	114.1	(11.2)%		
% of revenue	14.5%	12.1%	11.7%	12.8%	11.8%		9.9%		10.3%			
United States	501.1	531.5	589.2	482.0	554.4	10.6%	550.4	3.6%	580.7	(1.4)%		
% of revenue	51.5%	53.0%	53.7%	50.4%	52.4%		52.8 %		52.3 %			
Europe and Canada	205.6	203.4	223.4	210.3	224.3	9.1%	235.6	15.9%	261.6	17.1%		
% of revenue	21.1%	20.3%	20.4%	22.0%	21.2%		22.6 %		23.5 %			
Growth and Emerging Markets <sup>*3</sup>	125.3	146.6	155.4	141.7	155.1	23.8%	153.4	4.6%	154.8	(0.4)%		
% of revenue	12.9%	14.6%	14.2%	14.8%	14.6%		14.7 %		13.9 %			
Asia (excluding Japan)	46.1	59.6	63.3	56.0	60.8	32.0%	62.4	4.7%	65.5	3.5%		
% of revenue	4.7%	5.9%	5.8%	5.9%	5.7%		6.0 %		5.9 %			
Latin America	40.3	43.0	38.2	38.9	43.7	8.5%	48.4	12.5%	46.3	21.3%		
% of revenue	4.1%	4.3%	3.5%	4.1%	4.1%		4.6 %		4.2 %			
Russia/CIS	17.4	20.5	28.9	21.7	17.4	(0.0)%	13.7	(32.9)%	14.3	(50.6)%		
% of revenue	1.8%	2.0%	2.6%	2.3%	1.6%		1.3 %		1.3 %			
Other <sup>*4</sup>	21.6	23.6	25.0	25.0	33.2	53.9%	28.9	22.4%	28.7	14.6%		
% of revenue	2.2%	2.4%	2.3%	2.6%	3.1%		2.8 %		2.6 %			
Of which royalty / service income	33.6	26.8	28.0	16.8	24.8	(26.1)%	16.2	(39.5)%	22.1	(21.1)%		

\*1 Revenue amount is classified into countries or regions based on the customer location.

\*2 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

\*3 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa.

\*4 Other region includes Middle East, Oceania and Africa.



**Product Sales Analysis (vs PY Reported Actual)** (Sales amount includes royalty income and service income)

- Year to date

(Bn JPY)	Reported												
	FY22Q3 YTD	FY23Q3 YTD	AER <sup>*1</sup> % change	US	AER <sup>*1</sup> % change	Japan	AER <sup>*1</sup> % change	EUCAN	AER <sup>*1</sup> % change	GEM <sup>*2</sup>	AER <sup>*1</sup> % change	Ex-US	AER <sup>*1</sup> % change
<b>GI</b>	<b>857.5</b>	<b>936.1</b>	<b>9.2 %</b>	<b>543.8</b>	<b>7.4 %</b>	<b>93.4</b>	<b>6.7 %</b>	<b>199.4</b>	<b>13.9 %</b>	<b>81.4</b>	<b>12.6 %</b>	<b>18.1</b>	<b>10.9 %</b>
ENTYVIO	547.9	619.3	13.0 %	431.8	11.2 %	11.5	11.6 %	143.1	16.9 %	32.9	22.4 %		
TAKECAB/VOCINTI <sup>*3</sup>	84.5	90.3	6.8 %	—	-	74.8	3.4 %	—	-	15.6	27.1 %		
GATTEX/REVESTIVE	78.2	90.0	15.1 %	66.8	13.0 %	6.3	47.7 %	13.0	26.2 %	3.9	(13.7) %		
DEXILANT	55.1	36.1	(34.5) %	11.0	(65.2) %	—	-	11.2	8.7 %	14.0	5.4 %		
PANTOLOC/CONTROLOC <sup>*4</sup>	33.8	35.5	5.2 %	2.5	60.8 %	—	-	23.5	1.8 %	9.6	4.2 %		
LIALDA/MEZAVANT <sup>*5</sup>	17.6	21.7	22.9 %	3.6	173.7 %							18.1	10.9 %
RESOLOR/MOTEGRITY	13.4	15.6	16.7 %	14.1	24.4 %	—	-	1.5	(26.6) %	—	-		
ALOFISEL	2.0	2.6	28.8 %	—	-	0.3	295.7 %	2.2	24.8 %	0.1	(35.5) %		
Others	25.0	25.0	(0.0) %	14.0	7.4 %	0.6	(4.8) %	5.0	(5.7) %	5.4	(10.5) %		
<b>Rare Diseases</b>	<b>553.6</b>	<b>585.1</b>	<b>5.7 %</b>	<b>267.7</b>	<b>4.5 %</b>	<b>29.9</b>	<b>4.5 %</b>	<b>160.8</b>	<b>7.8 %</b>	<b>126.7</b>	<b>5.9 %</b>		
<b>Rare Hematology</b>	<b>232.6</b>	<b>230.0</b>	<b>(1.1) %</b>	<b>98.4</b>	<b>(0.3) %</b>	<b>17.8</b>	<b>(1.2) %</b>	<b>50.5</b>	<b>0.5 %</b>	<b>63.3</b>	<b>(3.5) %</b>		
ADVATE	92.1	93.9	2.0 %	45.5	0.7 %	2.8	(16.1) %	13.8	(17.6) %	31.8	18.6 %		
ADYNOVATE/ADYNOVI	49.9	51.2	2.8 %	19.4	(9.2) %	11.0	(0.8) %	14.1	13.4 %	6.8	35.2 %		
FEIBA <sup>*6</sup>	32.6	28.9	(11.3) %	9.4	(2.9) %	0.6	(2.5) %	7.6	1.6 %	11.3	(23.6) %		
RECOMBIMATE	9.7	9.0	(7.3) %	8.4	(7.2) %	—	-	0.5	(9.8) %	0.0	(4.1) %		
VONVENDI	9.2	12.0	30.6 %	8.0	27.7 %	0.6	73.1 %	3.5	32.1 %	0.0	47.2 %		
HEMOFIL/IMMUNATE/IMMUNINE <sup>*6</sup>	14.9	14.5	(2.1) %	2.5	(0.1) %	—	-	3.5	20.5 %	8.6	(9.5) %		
Other PDT Products <sup>*6</sup>	3.3	3.8	15.0 %	(0.0)	-	0.0	(11.2) %	3.2	9.7 %	0.6	62.6 %		
Others	21.0	16.6	(21.0) %	5.2	12.2 %	2.9	6.6 %	4.4	(5.2) %	4.1	(54.5) %		
<b>Rare Genetics and Other</b>	<b>321.0</b>	<b>355.0</b>	<b>10.6 %</b>	<b>169.3</b>	<b>7.5 %</b>	<b>12.0</b>	<b>14.1 %</b>	<b>110.3</b>	<b>11.6 %</b>	<b>63.4</b>	<b>17.3 %</b>		
TAKHZYRO	116.9	136.4	16.7 %	95.4	9.2 %	2.3	159.8 %	30.5	35.7 %	8.2	34.8 %		
ELAPRASE	65.0	70.0	7.7 %	20.7	6.6 %	0.6	6.8 %	23.5	3.8 %	25.1	12.5 %		
REPLAGAL	50.6	55.1	8.9 %	—	-	6.7	(2.6) %	30.7	6.5 %	17.7	19.0 %		
VPRIV	36.3	39.0	7.2 %	16.4	7.8 %	1.0	7.5 %	12.6	3.7 %	8.9	11.6 %		
FIRAZYR	19.8	17.2	(13.3) %	10.9	(9.1) %	1.5	11.2 %	2.2	(45.9) %	2.5	8.8 %		
CINRYZE <sup>*6</sup>	14.8	13.4	(9.4) %	10.1	(7.6) %	—	-	2.7	(24.4) %	0.7	73.8 %		
LIVTENCITY	7.3	13.9	90.8 %	10.6	48.3 %	—	-	3.2	2,157.4 %	0.2	838.2 %		
Others	10.2	10.0	(2.0) %	5.1	(3.6) %	—	-	4.9	(0.3) %	0.0	15.6 %		

\*1 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

\*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

\*3 The figures include the amounts of fixed dose combinations, blister packs and oral disintegrated tablets.

\*4 Generic name: pantoprazole

\*5 License-out product : Regional breakdown is not available due to contract.

\*6 PDT products

(Bn JPY)	Reported												
	FY22Q3 YTD	FY23Q3 YTD	AER <sup>*1</sup> % change	US	AER <sup>*1</sup> % change	Japan	AER <sup>*1</sup> % change	EUCAN	AER <sup>*1</sup> % change	GEM <sup>*2</sup>	AER <sup>*1</sup> % change	Ex-US	AER <sup>*1</sup> % change
PDT Immunology	502.4	611.2	21.7 %	404.6	20.7 %							206.6	23.5 %
immunoglobulin <sup>*3</sup>	390.5	485.7	24.4 %	362.1	21.8 %							123.5	32.5 %
albumin <sup>*3</sup>	85.5	94.3	10.2 %	17.6	0.4 %							76.6	12.8 %
Others <sup>*3*4</sup>	26.4	31.3	18.3 %	24.9	21.9 %							6.4	6.0 %
Oncology	345.0	346.3	0.4 %	105.7	(17.5)%	75.5	7.0 %	76.4	12.1 %	83.0	15.5 %	5.6	(9.9)%
LEUPLIN/ENANTONE	85.2	79.7	(6.5)%	10.0	(44.6)%	21.5	11.3 %	28.9	10.4 %	19.2	(10.8)%		
NINLARO	75.9	66.7	(12.1)%	40.5	(12.2)%	5.2	0.4 %	8.6	(16.3)%	12.4	(13.3)%		
ADCETRIS	65.8	84.2	28.1 %			10.2	4.3 %	31.6	21.1 %	42.5	41.8 %		
ICLUSIG <sup>*5</sup>	35.5	41.5	16.7 %	35.8	15.9 %							5.6	22.3 %
VELCADE <sup>*5</sup>	24.7	4.1	(83.3)%	4.1	(82.1)%							—	(100.0)%
VECTIBIX	20.1	20.5	2.2 %			20.5	2.2 %						
ALUNBRIG	15.8	21.1	34.0 %	7.3	20.2 %	1.9	42.8 %	6.1	34.8 %	5.8	51.8 %		
ZEJULA	9.8	11.1	12.3 %			9.1	11.4 %			2.0	16.5 %		
CABOMETYX	6.2	6.5	5.2 %			6.5	5.2 %						
EXKIVITY	2.2	3.4	49.2 %	2.7	19.9 %	—	-	0.1	513.1 %	0.6	3,093.4 %		
Others	3.7	7.4	103.9 %	5.2	269.2 %	0.7	6.0 %	1.1	(0.6)%	0.5	1.5 %		
Neuroscience	477.1	474.9	(0.5)%	341.3	(7.4)%	35.4	21.4 %	79.7	23.8 %	18.5	22.0 %		
VYVANSE/ELVANSE	335.4	312.9	(6.7)%	226.6	(15.7)%	1.5	134.2 %	67.1	29.4 %	17.6	23.9 %		
TRINTELLIX	79.7	80.2	0.7 %	72.0	(2.1)%	8.2	33.3 %			—	-		
ADDERALL XR	19.1	35.2	84.7 %	33.3	91.0 %	—	-	2.0	18.4 %	—	-		
INTUNIV	16.6	25.4	52.7 %	0.9	93.0 %	16.6	95.6 %	7.1	3.6 %	0.8	(6.0)%		
Others	26.3	21.1	(19.6)%	8.6	2.0 %	9.0	(34.8)%	3.5	(12.0)%	0.1	(29.6)%		
Others	335.7	259.4	(22.7)%										
AZILVA <sup>*6</sup>	56.6	29.1	(48.7)%	—	-	29.1	(48.7)%	—	-	—	-		
FOSRENOL <sup>*5</sup>	10.9	11.1	2.1 %	1.3	17.0 %							9.9	0.5 %
QDENG	—	5.8	-	—	-	—	-	1.5	-	4.2	-		

\*1 Actual Exchange Rate is presented in “AER” (which is presented in accordance with IFRS).

\*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

\*3 PDT products

\*4 Others in PDT Immunology include GLASSIA and ARALAST.

\*5 License-out product : Regional breakdown is not available due to contract.

\*6 The figures include the amounts of fixed dose combinations.

- Quarterly

■ Q3

(Bn JPY)	Reported												
	FY22 Q3	FY23 Q3	AER <sup>*1</sup> % change	US	AER <sup>*1</sup> % change	Japan	AER <sup>*1</sup> % change	EUCAN	AER <sup>*1</sup> % change	GEM <sup>*2</sup>	AER <sup>*1</sup> % change	Ex-US	AER <sup>*1</sup> % change
GI	311.1	339.2	9.0 %	199.3	7.2 %	32.9	5.6 %	72.1	14.1 %	28.4	11.5 %	6.6	21.5 %
ENTYVIO	201.3	227.6	13.1 %	160.7	11.2 %	4.0	11.9 %	51.1	17.3 %	11.7	22.6 %		
TAKECAB/VOCINTI <sup>*3</sup>	29.8	31.5	5.6 %	—	-	26.2	2.7 %	—	-	5.3	22.9 %		
GATTEX/REVESTIVE	29.8	31.1	4.5 %	22.4	1.4 %	2.3	33.7 %	4.9	22.6 %	1.6	(22.2)%		
DEXILANT	17.1	13.0	(24.3)%	4.0	(53.3)%	—	-	4.3	10.8 %	4.7	0.0 %		
PANTOLOC/CONTROLOC <sup>*4</sup>	11.6	12.6	9.2 %	0.9	-	—	-	8.5	(0.3)%	3.2	5.6 %		
LIALDA/MEZAVANT <sup>*5</sup>	6.3	8.2	29.4 %	1.6	78.4 %							6.6	21.5 %
RESOLOR/MOTEGRITY	5.6	5.5	(2.5)%	5.0	(0.5)%	—	-	0.5	(18.1)%	—	-		
ALOFISEL	0.8	1.0	21.2 %	—	-	0.1	168.5 %	0.9	23.3 %	—	(100.0)%		
Others	8.7	8.7	(0.8)%	4.7	(4.0)%	0.2	(2.2)%	1.9	1.8 %	1.9	6.0 %		
Rare Diseases	191.4	204.1	6.7 %	93.0	3.8 %	10.2	1.4 %	57.8	15.2 %	43.1	3.8 %		
Rare Hematology	76.9	77.3	0.5 %	32.6	4.2 %	6.2	(3.5)%	17.6	3.9 %	21.0	(6.0)%		
ADVATE	29.7	31.2	5.0 %	14.2	(2.9)%	0.9	(28.1)%	4.7	(5.4)%	11.5	28.2 %		
ADYNOVATE/ADYNOVI	15.5	17.8	14.8 %	6.5	18.6 %	4.0	0.8 %	4.9	10.9 %	2.4	46.4 %		
FEIBA <sup>*6</sup>	11.3	9.1	(19.4)%	3.3	0.8 %	0.2	43.2 %	2.9	3.8 %	2.7	(46.7)%		
RECOMBINATE	3.5	3.0	(15.1)%	2.7	(17.4)%	—	-	0.3	12.3 %	0.0	150.6 %		
VONVENDI	3.3	4.6	38.9 %	3.1	40.3 %	0.2	26.8 %	1.3	37.9 %	0.0	5.2 %		
HEMOFIL/IMMUNATE/IMMUNINE <sup>*6</sup>	4.2	5.2	24.2 %	1.0	15.8 %	—	-	1.0	1.0 %	3.2	37.2 %		
Other PDT Products <sup>*6</sup>	1.2	1.3	11.3 %	(0.0)	-	0.0	(18.6) %	1.1	7.1 %	0.2	54.2 %		
Others	8.2	5.1	(37.6)%	1.7	14.1 %	1.0	(0.2)%	1.5	(8.0)%	1.0	(76.2)%		
Rare Genetics and Other	114.4	126.8	10.8 %	60.5	3.6 %	4.0	10.1 %	40.2	21.0 %	22.1	15.2 %		
TAKHZYRO	44.1	49.3	12.0 %	33.9	1.1 %	0.9	120.7 %	11.3	43.3 %	3.2	44.3 %		
ELAPRASE	22.6	24.3	7.6 %	7.4	10.7 %	0.1	8.6 %	8.5	16.9 %	8.2	(2.8)%		
REPLAGAL	16.3	18.9	16.1 %	—	-	2.2	(1.7)%	10.9	11.5 %	5.7	36.5 %		
VPRIV	13.0	14.6	12.6 %	6.1	15.3 %	0.3	(10.6)%	4.6	9.7 %	3.6	14.7 %		
FIRAZZR	6.4	5.5	(15.2)%	3.1	(19.6)%	0.4	(11.7)%	0.9	(29.6)%	1.1	23.3 %		
CINRYZE <sup>*6</sup>	5.3	5.0	(4.8)%	4.0	(0.2)%	—	-	1.0	(7.2)%	0.1	(73.4)%		
LIVTENCITY	3.1	5.6	82.3 %	4.1	37.2 %	—	-	1.4	1,158.5 %	0.1	730.1 %		
Others	3.8	3.5	(6.1)%	1.9	(8.0)%	—	-	1.6	(4.8)%	0.0	787.8 %		

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\*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

\*3 The figures include the amounts of fixed dose combinations, blister packs and oral disintegrated tablets.

\*4 Generic name: pantoprazole

\*5 License-out product : Regional breakdown is not available due to contract.

\*6 PDT products

■ Q3

(Bn JPY)	Reported												
	FY22Q3 YTD	FY23Q3 YTD	AER <sup>*1</sup> % change	US	AER <sup>*1</sup> % change	Japan	AER <sup>*1</sup> % change	EUCAN	AER <sup>*1</sup> % change	GEM <sup>*2</sup>	AER <sup>*1</sup> % change	Ex-US	AER <sup>*1</sup> % change
PDT Immunology	188.4	222.8	18.3 %	147.2	17.9 %							75.6	18.9 %
immunoglobulin <sup>*3</sup>	145.4	176.5	21.4 %	132.1	18.4 %							44.4	31.4 %
albumin <sup>*3</sup>	33.7	35.3	4.7 %	6.4	4.3 %							28.9	4.7 %
Others <sup>*3*4</sup>	9.3	11.0	18.5 %	8.7	22.4 %							2.3	5.5 %
Oncology	119.7	121.1	1.2 %	38.1	(11.1)%	25.7	3.7 %	26.7	15.6 %	28.5	6.7 %	2.0	(5.5)%
LEUPLIN/ENANTONE	31.5	30.9	(2.0)%	5.9	(29.6)%	7.4	4.5 %	10.5	23.7 %	7.1	(6.4)%		
NINLARO	27.1	20.4	(24.8)%	12.0	(28.0)%	1.8	3.1 %	3.0	(11.1)%	3.6	(32.5)%		
ADCETRIS	24.1	30.0	24.5 %			3.5	2.6 %	10.8	16.5 %	15.8	37.5 %		
ICLUSIG <sup>*5</sup>	12.3	14.4	17.4 %	12.4	14.5 %							2.0	38.2 %
VELCADE <sup>*5</sup>	3.9	1.2	(68.5)%	1.2	(61.8)%							—	(100.0)%
VECTIBIX	6.8	6.9	1.3 %			6.9	1.3 %						
ALUNBRIG	6.1	7.4	22.4 %	2.5	8.4 %	0.6	52.4 %	2.1	26.3 %	2.2	30.6 %		
ZEJULA	3.5	3.7	5.2 %			3.0	2.7 %			0.7	18.6 %		
CABOMETYX	2.1	2.3	5.6 %			2.3	5.6 %						
EXKIVITY	0.8	(0.1)	-	0.8	(3.8)%	—	-	0.0	204.3 %	(0.9)	-		
Others	1.4	4.0	182.2 %	3.3	427.4 %	0.2	(17.8)%	0.4	(4.0)%	0.2	11.3 %		
Neuroscience	174.8	144.2	(17.5)%	94.6	(29.9)%	12.9	35.8 %	30.4	28.6 %	6.2	(6.0)%		
VYVANSE/ELVANSE	124.2	86.6	(30.3)%	53.9	(45.2)%	0.8	75.5 %	26.0	35.1 %	5.9	(5.2)%		
TRINTELLIX	29.9	29.3	(2.2)%	26.3	(4.8)%	3.0	29.5 %			—	-		
ADDERALL XR	6.5	12.6	93.0 %	11.9	99.3 %	—	-	0.7	28.1 %	—	-		
INTUNIV	6.2	9.2	49.0 %	0.3	70.8 %	6.2	85.1 %	2.5	6.1 %	0.3	(16.7)%		
Others	8.0	6.5	(19.1)%	2.3	(24.0)%	2.9	(13.7)%	1.2	(20.5)%	0.0	(50.5)%		
Others	111.1	79.8	(28.2)%										
AZILVA <sup>*6</sup>	19.4	5.4	(72.3)%	—	-	5.4	(72.3)%	—	-	—	-		
FOSRENOL <sup>*5</sup>	3.4	3.0	(11.3)%	0.4	144.2 %							2.6	(18.8)%
QDENG	—	3.8	-	—	-	—	-	0.7	-	3.2	-		

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\*2 GEM: Growth and Emerging Markets, which include Asia (excluding Japan), Latin America, Russia/CIS, Middle East, Oceania and Africa

\*3 PDT products

\*4 Others in PDT Immunology include GLASSIA and ARALAST.

\*5 License-out product : Regional breakdown is not available due to contract.

\*6 The figures include the amounts of fixed dose combinations.

**Product Sales Analysis (Reported AER & Core CER Change)**

(Bn JPY)	FY22 Reported				FY23 Reported AER <sup>*1</sup> & Core CER Change <sup>*2</sup>														
	Q1	Q2	Q3	Q4	Q1	@AER (QTD)	@CER (QTD)	Q2	@AER (QTD)	@CER (QTD)	@CER (YTD)	Q3	@AER (QTD)	@CER (QTD)	@CER (YTD)	Q4	@AER (QTD)	@CER (QTD)	@CER (YTD)
GI	270.4	276.0	311.1	237.0	293.5	8.6 %	2.7 %	303.3	9.9 %	3.3 %	3.0 %	339.2	9.0 %	4.6 %	3.6 %				
ENTYVIO	168.3	178.3	201.3	154.9	192.0	14.1 %	7.1 %	199.7	12.0 %	4.6 %	5.8 %	227.6	13.1 %	8.0 %	6.6 %				
TAKECAB/VOCINTI <sup>*3</sup>	27.6	27.1	29.8	24.2	29.8	7.9 %	7.6 %	28.9	7.0 %	6.3 %	6.9 %	31.5	5.6 %	4.8 %	6.2 %				
GATTEX/REVESTIVE	21.9	26.5	29.8	14.9	27.1	23.6 %	17.0 %	31.8	19.9 %	14.2 %	15.5 %	31.1	4.5 %	3.4 %	10.9 %				
DEXILANT	22.3	15.7	17.1	14.3	12.0	(46.1)%	(48.8)%	11.1	(28.9)%	(34.9)%	(43.1)%	13.0	(24.3)%	(28.9)%	(38.7)%				
PANTOLOC/CONTROLOC <sup>*4</sup>	11.3	10.9	11.6	11.7	11.2	(1.6)%	(7.6)%	11.7	7.9 %	(2.6)%	(5.2)%	12.6	9.2 %	0.1 %	(3.4)%				
LIALDA/MEZAVANT	5.7	5.6	6.3	6.1	7.5	30.3 %	24.9 %	6.0	7.8 %	1.8 %	13.5 %	8.2	29.4 %	23.6 %	17.2 %				
RESOLOR/MOTEGRITY	3.9	3.8	5.6	4.8	4.7	20.1 %	11.5 %	5.4	41.3 %	32.4 %	21.9 %	5.5	(2.5)%	(6.5)%	10.0 %				
ALOFISEL	0.6	0.5	0.8	0.7	0.9	40.2 %	30.8 %	0.7	27.8 %	16.7 %	24.4 %	1.0	21.2 %	10.4 %	18.4 %				
Others	8.7	7.6	8.7	5.5	8.4	(2.6)%	(8.6)%	7.9	3.7 %	(2.8)%	(5.9)%	8.7	(0.8)%	(5.3)%	(5.7)%				
Rare Diseases	181.6	180.6	191.4	169.8	192.6	6.1 %	2.0 %	188.3	4.3 %	1.7 %	1.9 %	204.1	6.7 %	6.1 %	3.3 %				
Rare Hematology	79.1	76.6	76.9	72.1	81.4	2.8 %	(1.7)%	71.3	(6.8)%	(9.8)%	(5.7)%	77.3	0.5 %	(1.6)%	(4.3)%				
ADVATE	32.1	30.3	29.7	26.1	33.8	5.4 %	0.6 %	28.9	(4.6)%	(6.9)%	(3.0)%	31.2	5.0 %	3.4 %	(0.9)%				
ADYNOVATE/ADYNOVI	17.5	16.9	15.5	16.7	17.4	(0.8)%	(4.8)%	16.1	(4.6)%	(8.3)%	(6.5)%	17.8	14.8 %	12.6 %	(0.6)%				
FEIBA <sup>*5</sup>	10.5	10.8	11.3	8.7	11.9	12.5 %	7.2 %	8.0	(26.1)%	(28.3)%	(10.7)%	9.1	(19.4)%	(20.5)%	(14.1)%				
RECOMBINATE	3.2	3.0	3.5	3.1	3.0	(6.0)%	(12.6)%	3.0	0.3 %	(6.0)%	(9.4)%	3.0	(15.1)%	(18.6)%	(12.8)%				
VONVENDI	2.9	3.0	3.3	3.0	3.8	28.6 %	20.1 %	3.7	23.5 %	14.6 %	17.3 %	4.6	38.9 %	31.7 %	22.5 %				
HEMOFIL/IMMUNATE/ IMMUNINE <sup>*5</sup>	5.4	5.3	4.2	4.7	4.2	(21.7)%	(23.3)%	5.1	(3.0)%	(9.4)%	(16.4)%	5.2	24.2 %	22.3 %	(5.5)%				
Other PDT Products <sup>*5</sup>	1.1	1.0	1.2	1.1	1.2	9.5 %	5.9 %	1.3	25.6 %	19.7 %	12.3 %	1.3	11.3 %	7.3 %	10.5 %				
Others	6.3	6.5	8.2	8.7	6.1	(3.6)%	(7.2)%	5.4	(16.8)%	(15.0)%	(11.1)%	5.1	(37.6)%	(39.7)%	(22.3)%				
Rare Genetics and Other	102.5	104.0	114.4	97.8	111.3	8.5 %	4.9 %	117.0	12.5 %	10.2 %	7.6 %	126.8	10.8 %	11.2 %	8.9 %				
TAKHZYRO	34.0	38.8	44.1	34.9	41.3	21.4 %	14.7 %	45.8	18.0 %	11.6 %	13.1 %	49.3	12.0 %	9.0 %	11.5 %				
ELAPRASE	22.2	20.2	22.6	20.3	22.8	3.0 %	(0.6)%	22.8	12.9 %	13.9 %	6.3 %	24.3	7.6 %	9.6 %	7.5 %				
REPLAGAL	17.6	16.7	16.3	16.2	18.0	2.1 %	3.9 %	18.2	9.1 %	12.4 %	8.1 %	18.9	16.1 %	23.1 %	12.9 %				
VPRIV	11.9	11.5	13.0	12.0	11.9	0.2 %	(0.7)%	12.4	8.5 %	10.5 %	4.8 %	14.6	12.6 %	19.1 %	9.9 %				
FIRAZYR	6.8	6.6	6.4	4.8	5.5	(18.3)%	(20.2)%	6.2	(6.4)%	(7.6)%	(14.0)%	5.5	(15.2)%	(12.8)%	(13.6)%				
CINRYZE <sup>*5</sup>	4.7	4.9	5.3	3.6	4.5	(3.7)%	(9.7)%	3.9	(19.7)%	(24.5)%	(17.3)%	5.0	(4.8)%	(9.2)%	(14.4)%				
LIVTENCITY	2.2	2.0	3.1	3.2	4.1	83.4 %	70.7 %	4.3	111.7 %	97.0 %	83.2 %	5.6	82.3 %	72.8 %	78.8 %				
Others	3.2	3.3	3.8	2.7	3.2	(0.4)%	(6.8)%	3.3	1.2 %	(7.2)%	(7.0)%	3.5	(6.1)%	(11.7)%	(8.7)%				

\*1 Actual Exchange Rate is presented in "AER" (which is presented in accordance with IFRS).

\*2 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

\*3 The figures include the amounts of fixed dose combinations, blister packs and oral disintegrated tablets.

\*4 Generic name: pantoprazole

\*5 PDT products

(Bn JPY)	FY22 Reported				FY23 Reported AER <sup>*1</sup> & Core CER Change <sup>*2</sup>														
	Q1	Q2	Q3	Q4	Q1	@AER (QTD)	@CER (QTD)	Q2	@AER (QTD)	@CER (QTD)	@CER (YTD)	Q3	@AER (QTD)	@CER (QTD)	@CER (YTD)	Q4	@AER (QTD)	@CER (QTD)	@CER (YTD)
PDT Immunology	141.9	172.1	188.4	176.0	186.5	31.5 %	24.3 %	201.9	17.3 %	11.4 %	17.2 %	222.8	18.3 %	14.4 %	16.2 %				
immunoglobulin <sup>*3</sup>	111.8	133.2	145.4	131.7	145.6	30.2 %	22.5 %	163.6	22.8 %	16.0 %	19.0 %	176.5	21.4 %	17.5 %	18.4 %				
albumin <sup>*3</sup>	22.0	29.8	33.7	35.9	30.8	40.0 %	36.0 %	28.2	(5.4)%	(7.7)%	10.9 %	35.3	4.7 %	0.8 %	6.9 %				
Others <sup>*3*4</sup>	8.0	9.1	9.3	8.4	10.1	26.0 %	18.1 %	10.1	11.2 %	5.6 %	11.4 %	11.0	18.5 %	14.3 %	12.4 %				
Oncology	117.5	107.8	119.7	93.8	110.5	(6.0)%	(8.6)%	114.7	6.4 %	3.1 %	(3.0)%	121.1	1.2 %	(0.8)%	(2.2)%				
LEUPLIN/ENANTONE	28.0	25.7	31.5	26.1	24.6	(12.1)%	(14.3)%	24.2	(5.8)%	(9.5)%	(12.0)%	30.9	(2.0)%	(5.5)%	(9.6)%				
NINLARO	23.7	25.1	27.1	16.8	21.0	(11.4)%	(15.6)%	25.3	1.0 %	(2.2)%	(8.7)%	20.4	(24.8)%	(26.5)%	(15.1)%				
ADCETRIS	20.0	21.8	24.1	18.2	27.1	35.8 %	35.3 %	27.2	24.8 %	23.8 %	29.3 %	30.0	24.5 %	25.5 %	27.9 %				
ICLUSIG	11.3	12.0	12.3	11.7	12.6	11.9 %	4.1 %	14.4	20.5 %	11.6 %	7.9 %	14.4	17.4 %	11.5 %	9.2 %				
VELCADE	16.5	4.3	3.9	3.0	1.8	(89.0)%	(89.8)%	1.1	(74.9)%	(76.4)%	(87.0)%	1.2	(68.5)%	(69.5)%	(84.2)%				
VECTIBIX	6.7	6.6	6.8	5.7	6.8	2.0 %	2.0 %	6.8	3.2 %	3.2 %	2.6 %	6.9	1.3 %	1.3 %	2.2 %				
ALUNBRIG	4.5	5.2	6.1	4.8	6.6	45.8 %	41.2 %	7.1	37.2 %	31.9 %	36.2 %	7.4	22.4 %	20.7 %	30.3 %				
ZEJULA	3.0	3.3	3.5	3.1	3.8	23.5 %	23.3 %	3.6	9.5 %	8.4 %	15.5 %	3.7	5.2 %	3.9 %	11.4 %				
CABOMETYX	2.1	1.9	2.1	1.7	2.2	5.7 %	5.7 %	2.0	4.3 %	4.3 %	5.0 %	2.3	5.6 %	5.6 %	5.2 %				
EXKIVITY	0.7	0.7	0.8	1.5	2.1	203.9 %	192.3 %	1.3	81.1 %	72.7 %	131.0 %	(0.1)	-	-	43.7 %				
Others	1.0	1.3	1.4	1.2	1.7	81.1 %	76.4 %	1.7	32.8 %	27.5 %	48.5 %	4.0	182.2 %	169.1 %	95.7 %				
Neuroscience	142.4	159.9	174.8	160.6	177.0	24.3 %	17.2 %	153.7	(3.9)%	(9.3)%	3.2 %	144.2	(17.5)%	(21.3)%	(5.8)%				
VYVANSE/ELVANSE	100.0	111.3	124.2	123.8	123.2	23.2 %	16.0 %	103.1	(7.3)%	(13.0)%	0.7 %	86.6	(30.3)%	(34.0)%	(12.1)%				
TRINTELLIX	21.4	28.4	29.9	20.4	24.3	13.5 %	6.3 %	26.6	(6.0)%	(11.0)%	(3.5)%	29.3	(2.2)%	(5.1)%	(4.1)%				
ADDERALL XR	6.2	6.3	6.5	9.5	13.5	117.7 %	100.8 %	9.1	44.0 %	36.3 %	68.1 %	12.6	93.0 %	83.9 %	73.5 %				
INTUNIV	5.1	5.3	6.2	(0.3)	7.9	54.3 %	53.5 %	8.3	55.6 %	52.0 %	52.8 %	9.2	49.0 %	45.8 %	50.2 %				
Others	9.7	8.6	8.0	7.1	8.2	(15.4)%	(19.0)%	6.4	(24.8)%	(28.0)%	(23.2)%	6.5	(19.1)%	(21.7)%	(22.7)%				
Others	118.7	105.9	111.1	118.9	98.4	(17.1)%	(20.3)%	81.2	(23.3)%	(26.3)%	(23.1)%	79.8	(28.2)%	(38.9)%	(28.3)%				
AZILVA <sup>*5</sup>	19.6	17.6	19.4	16.3	18.7	(4.5)%	(4.5)%	5.0	(71.6)%	(71.6)%	(36.3)%	5.4	(72.3)%	(72.3)%	(48.7)%				
FOSRENOL	4.2	3.3	3.4	2.6	4.2	(0.9)%	(7.7)%	4.0	19.6 %	7.8 %	(0.8)%	3.0	(11.3)%	(17.6)%	(6.0)%				
QDENG	—	—	—	0.1	0.7	-	-	1.2	-	-	-	3.8	-	-	-				

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\*2 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

\*3 PDT products

\*4 Others in PDT Immunology include GLASSIA and ARALAST.

\*5 The figures include the amounts of fixed dose combinations.

**Product Forecasts**

(Bn JPY)	FY22 Reported Annual	Disclosed on May 11, 2023				Disclosed on October 26, 2023				Disclosed on February 1, 2024			
		FY23 Reported Forecasts			FY23 Core Forecasts at CER*1	FY23 Reported Forecasts			FY23 Core Forecasts at CER*1	FY23 Reported Forecasts			FY23 Core Forecasts at CER*1
		Annual	Amount of Change	% Change	% Change	Annual	Amount of Change	% Change	% Change	Annual	Amount of Change	% Change	% Change
<b>GI</b>	<b>1,094.5</b>	<b>High-single-digit % growth</b>			<b>Low-10s % growth</b>	<b>High-single-digit % growth</b>			<b>Mid-single-digit % growth</b>	<b>Mid-single-digit % growth</b>			<b>Mid-single-digit % growth</b>
ENTYVIO	702.7	788.0	85.3	12 %	15 %	773.0	70.3	10 %	8 %	773.0	70.3	10 %	8 %
TAKECAB/VOCINTI *2	108.7	132.0	23.3	21 %	22 %	133.0	24.3	22 %	22 %	128.0	19.3	18 %	18 %
GATTEX/REVESTIVE	93.1	106.0	12.9	14 %	16 %	108.0	14.9	16 %	16 %	108.0	14.9	16 %	16 %
DEXILANT	69.4	36.0	(33.4)	(48)%	(46)%	39.0	(30.4)	(44)%	(46)%	39.0	(30.4)	(44)%	(46)%
PANTOLOC/ CONTROLOC*3	45.5	43.0	(2.5)	(6)%	(4)%	45.0	(0.5)	(1)%	(4)%	45.0	(0.5)	(1)%	(4)%
LIALDA/MEZAVANT	23.7	26.0	2.3	9 %	13 %	26.0	2.3	9 %	13 %	26.0	2.3	9 %	13 %
RESOLOR/MOTEGRITY	18.2	19.0	0.8	5 %	11 %	20.0	1.8	10 %	11 %	20.0	1.8	10 %	11 %
ALOFISEL	2.7	4.0	1.3	47 %	65 %	4.0	1.3	47 %	65 %	4.0	1.3	47 %	65 %
Others	30.5	(20)% to (25)%			(20)% to (25)%	5% to 10%			0% to 5%	5% to 10%			0% to 5%
<b>Rare Diseases</b>	<b>723.4</b>												
<b>Rare Hematology</b>	<b>304.7</b>	<b>High-single-digit % decline</b>			<b>Mid-single-digit % decline</b>	<b>Mid-single-digit % decline</b>			<b>Mid-single-digit % decline</b>	<b>Mid-single-digit % decline</b>			<b>Mid-single-digit % decline</b>
ADVATE	118.2												
ADYNOVATE/ ADYNOVI	66.6	172.0	(12.7)	(7)%	(6)%	176.0	(8.7)	(5)%	(6)%	176.0	(8.7)	(5)%	(6)%
FEIBA *4	41.3	37.0	(4.3)	(10)%	(8)%	38.0	(3.3)	(8)%	(8)%	38.0	(3.3)	(8)%	(8)%
RECOMBINATE	12.8	10.0	(2.8)	(22)%	(15)%	11.0	(1.8)	(14)%	(15)%	11.0	(1.8)	(14)%	(15)%
VONVENDI	12.2	15.0	2.8	23 %	28 %	16.0	3.8	31 %	28 %	16.0	3.8	31 %	28 %
HEMOFIL/IMMUNATE/ IMMUNINE*4	19.6	17.0	(2.6)	(13)%	(14)%	17.0	(2.6)	(13)%	(14)%	17.0	(2.6)	(13)%	(14)%
Other PDT Products *4	4.4	4.0	(0.4)	(10)%	(4)%	4.0	(0.4)	(10)%	(4)%	4.0	(0.4)	(10)%	(4)%
Others	29.7	(15)% to (20)%			(10)% to (15)%	(15)% to (20)%			(10)% to (15)%	(15)% to (20)%			(10)% to (15)%
<b>Rare Genetics and Other</b>	<b>418.7</b>	<b>Mid-single-digit % growth</b>			<b>High-single-digit % growth</b>	<b>High-single-digit % growth</b>			<b>High-single-digit % growth</b>	<b>High-single-digit % growth</b>			<b>High-single-digit % growth</b>
TAKHZYRO	151.8	158.0	6.2	4 %	7 %	170.0	18.2	12 %	11 %	170.0	18.2	12 %	11 %
ELAPRASE	85.3	84.0	(1.3)	(2)%	0 %	84.0	(1.3)	(2)%	0 %	84.0	(1.3)	(2)%	0 %
REPLAGAL	66.7	76.0	9.3	14 %	13 %	73.0	6.3	9 %	13 %	73.0	6.3	9 %	13 %
VPRIV	48.4	51.0	2.6	5 %	7 %	50.0	1.6	3 %	7 %	50.0	1.6	3 %	7 %
FIRAZYR	24.6	20.0	(4.6)	(19)%	(18)%	20.0	(4.6)	(19)%	(18)%	20.0	(4.6)	(19)%	(18)%
CINRYZE *4	18.4	16.0	(2.4)	(13)%	(9)%	17.0	(1.4)	(8)%	(9)%	17.0	(1.4)	(8)%	(9)%
LIVTENCITY	10.5	120% to 150%			120% to 150%	120% to 150%			120% to 150%	120% to 150%			120% to 150%
Others	13.0	(5%) to (10)%			0% to (5)%	0% to 5%			0% to (5)%	0% to 5%			0% to (5)%

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\*3 The figures include the amounts of fixed dose combinations, blister packs and oral disintegrated tablets.

\*3 Generic name: pantoprazole

\*4 PDT products

Average FX rates for FY22: 1 USD = 135 JPY, 1 Euro = 141 JPY, 1 RUB = 2.1 JPY, 1 BRL = 26.3 JPY, 1 CNY = 19.7 JPY

Assumption of FX rates for FY23 Reported Forecasts (Disclosed on May 11, 2023) : 1 USD = 131 JPY, 1 Euro = 141 JPY, 1 RUB = 1.9 JPY, 1 BRL = 25.9 JPY, 1 CNY = 19.5 JPY

Assumption of FX rates for FY23 Reported Forecasts (Disclosed on October 26, 2023, Disclosed on February 1, 2024) : 1 USD = 137 JPY, 1 Euro = 145 JPY, 1 RUB = 1.6 JPY, 1 BRL = 28.5 JPY, 1 CNY = 19.8 JPY

(Bn JPY)	FY22 Reported	Disclosed on May 11, 2023				Disclosed on October 26, 2023				Disclosed on February 1, 2024			
		FY23 Reported Forecasts			FY23 Core Forecasts at CER <sup>*1</sup>	FY23 Reported Forecasts			FY23 Core Forecasts at CER <sup>*1</sup>	FY23 Reported Forecasts			FY23 Core Forecasts at CER <sup>*1</sup>
		Annual	Amount of Change	% Change	% Change	Annual	Amount of Change	% Change	% Change	Annual	Amount of Change	% Change	% Change
<b>PDT Immunology</b>	<b>678.4</b>	<b>10% to 20%</b>			<b>10% to 20%</b>	<b>10% to 20%</b>			<b>10% to 20%</b>	<b>10% to 20%</b>			<b>10% to 20%</b>
immunoglobulin <sup>*2</sup>	522.2	10% to 20%			10% to 20%	10% to 20%			10% to 20%	10% to 20%			10% to 20%
albumin <sup>*2</sup>	121.4	5% to 15%			5% to 15%	5% to 15%			5% to 15%	5% to 15%			5% to 15%
Others <sup>*2 *3</sup>	34.8	5% to 15%			5% to 15%	5% to 15%			5% to 15%	5% to 15%			5% to 15%
<b>Oncology</b>	<b>438.7</b>	<b>Low-single-digit % growth</b>			<b>Low-single-digit % growth</b>	<b>Low-single-digit % growth</b>			<b>Low-single-digit % growth</b>	<b>Low-single-digit % growth</b>			<b>Low-single-digit % growth</b>
LEUPLIN/ ENANTONE	111.3	109.0	(2.3)	(2)%	(2)%	111.0	(0.3)	(0)%	(2)%	105.0	(6.3)	(6)%	(7)%
NINLARO	92.7	91.0	(1.7)	(2)%	0 %	93.0	0.3	0 %	0 %	89.0	(3.7)	(4)%	(4)%
ADCETRIS	83.9	94.0	10.1	12 %	12 %	103.0	19.1	23 %	25 %	103.0	19.1	23 %	25 %
ICLUSIG	47.2	48.0	0.8	2 %	4 %	50.0	2.8	6 %	4 %	50.0	2.8	6 %	4 %
VELCADE	27.8	6.0	(21.8)	(78)%	(76)%	6.0	(21.8)	(78)%	(76)%	6.0	(21.8)	(78)%	(76)%
VECTIBIX	25.8	26.0	0.2	1 %	1 %	26.0	0.2	1 %	1 %	26.0	0.2	1 %	1 %
ALUNBRIG	20.6	29.0	8.4	41 %	43 %	29.0	8.4	41 %	43 %	29.0	8.4	41 %	43 %
ZEJULA	12.9	14.0	1.1	8 %	11 %	14.0	1.1	8 %	11 %	14.0	1.1	8 %	11 %
CABOMETYX	7.9	10.0	2.1	27 %	27 %	10.0	2.1	27 %	27 %	10.0	2.1	27 %	27 %
EXKIVITY	3.7	70% to 100%			70% to 100%	30% to 40%			20% to 30%	30% to 40%			20% to 30%
Others	4.9	>30%			>30%	>30%			>30%	>30%			>30%
<b>Neuroscience</b>	<b>637.7</b>	<b>High-20s % decline</b>			<b>Mid-20s % decline</b>	<b>High-10s % decline</b>			<b>Low-20s % decline</b>	<b>Mid-10s % decline</b>			<b>High-10s % decline</b>
VYVANSE/ ELVANSE	459.3	283.0	(176.3)	(38)%	(38)%	313.0	(146.3)	(32)%	(35)%	343.0	(116.3)	(25)%	(28)%
TRINTELLIX	100.1	108.0	7.9	8 %	11 %	113.0	12.9	13 %	11 %	108.0	7.9	8 %	8 %
ADDERALL XR	28.6	17.0	(11.6)	(41)%	(37)%	39.0	10.4	36 %	35 %	39.0	10.4	36 %	35 %
INTUNIV	16.4	34.0	17.6	108 %	111 %	35.0	18.6	114 %	111 %	35.0	18.6	114 %	111 %
Others	33.4	>(30)%			>(30)%	>(30)%			>(30)%	>(30)%			>(30)%
<b>Others</b>	<b>454.6</b>	<b>&gt;(30)%</b>			<b>&gt;(30)%</b>	<b>&gt;(30)%</b>			<b>&gt;(30)%</b>	<b>&gt;(30)%</b>			<b>&gt;(30)%</b>
AZILVA <sup>*4</sup>	72.9	30.0	(42.9)	(59)%	(59)%	30.0	(42.9)	(59)%	(59)%	30.0	(42.9)	(59)%	(59)%
FOSRENOL	13.5	10.0	(3.5)	(26)%	(22)%	10.0	(3.5)	(26)%	(22)%	10.0	(3.5)	(26)%	(22)%

\*1 Refer to Analysis of Results of Operations, Financial Position, and Cash Flow "Core Results, Definition of Core financial measures and Constant Exchange Rate change" for the definition.

\*2 PDT products

\*3 Others in PDT Immunology include GLASSIA and ARALAST.

\*4 The figures include the amounts of fixed dose combinations.

Average FX rates for FY22: 1 USD = 135 JPY, 1 Euro = 141 JPY, 1 RUB = 2.1 JPY, 1 BRL = 26.3 JPY, 1 CNY = 19.7 JPY

Assumption of FX rates for FY23 Reported Forecasts (Disclosed on May 11, 2023) : 1 USD = 131 JPY, 1 Euro = 141 JPY, 1 RUB = 1.9 JPY, 1 BRL = 25.9 JPY, 1 CNY = 19.5 JPY

Assumption of FX rates for FY23 Reported Forecasts (Disclosed on October 26, 2023, Disclosed on February 1, 2024) : 1 USD = 137 JPY, 1 Euro = 145 JPY, 1 RUB = 1.6 JPY, 1 BRL = 28.5 JPY, 1 CNY = 19.8 JPY



# FINANCIAL APPENDIX



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# Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations

**Core Revenue** represents revenue adjusted to exclude significant items unrelated to Takeda's core operations.

**Core Operating Profit** represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as non-recurring items, purchase accounting effects and transaction related costs.

**Core EPS** represents net profit adjusted to exclude the impact of items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the average outstanding shares (excluding treasury shares) of the reporting periods presented.

**Constant Exchange Rate (CER) change** eliminates the effect of foreign exchange rates from year-over-year comparisons by translating Reported or Core results for the current period using corresponding exchange rates in the same period of the previous fiscal year.

We present **Free Cash Flow** because we believe that this measure is useful to investors as similar measures of liquidity are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. Free Cash Flow is also used by our management to evaluate our liquidity and our cash flows, particularly as they relate to our ability to meet our liquidity requirements and to support our capital allocation policies. We also believe that Free Cash Flow is helpful to investors in understanding how our strategic divestitures of non-core businesses and of portions of our investment portfolio contribute to the cash flows and liquidity available to us.

We define Free Cash Flow as cash flows from operating activities, subtracting acquisition of property, plant and equipment ("PP&E"), intangible assets and investments as well as removing any other cash that is not available to Takeda's immediate or general business use, and adding proceeds from sales of PP&E, as well as from sales of investments and businesses, net of cash and cash equivalents divested.

The usefulness of Free Cash Flow to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the effect of our current and future contractual and other commitments requiring the use or allocation of capital and (iii) the addition of proceeds from sales and redemption of investments and the proceeds from sales of business, net of cash and cash equivalents divested do not reflect cash received from our core ongoing operations. Free Cash Flow should not be considered in isolation and is not, and should not be viewed as, a substitute for cash flows from operating activities or any other measure of liquidity presented in accordance with IFRS. The most directly comparable measure under IFRS for Free Cash Flow is net cash from operating activities.

## U.S. Dollar Convenience Translations

In Financial Appendix, certain amounts presented in Japanese yen have been translated to U.S. dollars solely for the convenience of the reader at an exchange rate of 1USD = 140.92 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on December 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at this or any other rate.

## Definition of EBITDA/Adjusted EBITDA and Net Debt

We present **EBITDA and Adjusted EBITDA** because we believe that these measures are useful to investors as they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. We further believe that Adjusted EBITDA is helpful to investors in identifying trends in its business that could otherwise be obscured by certain items unrelated to ongoing operations because they are highly variable, difficult to predict, may substantially impact our results of operations and may limit the ability to evaluate our performance from one period to another on a consistent basis.

EBITDA and Adjusted EBITDA should not be considered in isolation or construed as alternatives to operating income, net profit for the year or any other measure of performance presented in accordance with IFRS. These non-IFRS measures may not be comparable to similarly-titled measures presented by other companies.

The usefulness of EBITDA and Adjusted EBITDA to investors has limitations including, but not limited to, (i) they may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) they exclude financial information and events, such as the effects of an acquisition or amortization of intangible assets, that some may consider important in evaluating our performance, value or prospects for the future, (iii) they exclude items or types of items that may continue to occur from period to period in the future and (iv) they may not exclude all items which investors may consider to be unrelated to our long-term operations. These non-IFRS measures are not, and should not be viewed as, substitutes for IFRS reported net income (loss). We encourage investors to review our historical financial statements in their entirety and caution investors to use IFRS measures as the primary means of evaluating our performance, value and prospects for the future, and EBITDA and Adjusted EBITDA as supplemental measures.

We define EBITDA as consolidated net profit before income tax expenses, depreciation and amortization and net interest expense. We define Adjusted EBITDA as EBITDA further adjusted to exclude impairment losses, other operating income and expenses (excluding depreciation and amortization), finance income and expenses (excluding net interest expense), our share of loss from investments accounted for under the equity method and other items that management believes are unrelated to our core operations such as purchase accounting effects and transaction related costs.

The most closely comparable measure presented in accordance with IFRS is net profit for the period. Please refer to Net Profit to Adjusted EBITDA Bridge for a reconciliation to the respective most closely comparable measures presented in accordance with IFRS.

We present **Net Debt** because we believe that it is useful to investors in that our management uses it to monitor and evaluate our indebtedness, net of cash and cash equivalents, and, in conjunction with Adjusted EBITDA, to monitor our leverage. We also believe that similar measures of indebtedness are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry.

We define Net Debt first by calculating the sum of the current and non-current portions of bonds and loans as shown on our consolidated statement of financial position, which is then adjusted to reflect (i) the use of prior 12-month average exchange rates for non-JPY debt outstanding at the beginning of the period and the use of relevant spot rates for new non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period, which reflects the methodology our management uses to monitor our leverage, and (ii) a 50% equity credit applied to our aggregate principal amount of JPY 500.0 billion hybrid (subordinated) bonds issued in June 2019 by S&P Global Rating Japan in recognition of the equity-like features of those bonds pursuant to such agency's ratings methodology. To calculate Net Debt, we deduct from this figure cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

The usefulness of Net Debt to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the amounts of interest payments to be paid on our indebtedness, (iii) it does not reflect any restrictions on our ability to prepay or redeem any of our indebtedness, (iv) it does not reflect any fees, costs or other expenses that we may incur in converting cash equivalents to cash, in converting cash from one currency into another or in moving cash within our consolidated group, (v) it applies to gross debt an adjustment for average foreign exchange rates which, although consistent with our financing agreements, does not reflect the actual rates at which we would be able to convert one currency into another and (vi) it reflects an equity credit due to the fact that the amounts of our subordinated bonds, although we believe it to be reasonable, do not affect the status of those instruments as indebtedness. Net Debt should not be considered in isolation and is not, and should not be viewed as, a substitute for bonds and loans or any other measure of indebtedness presented in accordance with IFRS.

The most directly comparable measures under IFRS for Net Debt is bonds and loans. Please refer to Net Debt to Adjusted EBITDA for a reconciliation to this measure.



## FY2023 Q3 YTD Reported Results with CER % Change

(Billion JPY, except EPS)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY			(Million USD, except EPS) FY2023 Q3 YTD Convenience USD Translation
			AER		CER	
			Amount of Change	% CHANGE	% CHANGE	
Revenue	3,071.3	3,212.9	141.6	4.6%	0.0%	22,799
Cost of sales	(934.3)	(1,044.2)	(109.9)	(11.8)%	(6.8)%	(7,410)
Gross profit	2,137.0	2,168.7	31.7	1.5%	(3.0)%	15,390
<i>Margin</i>	69.6 %	67.5 %		(2.1) pp	(2.1) pp	67.5 %
SG&A expenses	(742.5)	(768.6)	(26.1)	(3.5)%	1.3%	(5,454)
R&D expenses	(472.4)	(534.1)	(61.7)	(13.1)%	(7.3)%	(3,790)
Amortization of intangible assets associated with products	(370.6)	(387.7)	(17.1)	(4.6)%	1.4%	(2,751)
Impairment losses on intangible assets associated with products <sup>*1</sup>	(38.6)	(119.3)	(80.7)	(208.9)%	(186.0)%	(847)
Other operating income	16.7	10.8	(5.9)	(35.4)%	(35.7)%	76
Other operating expenses	(127.6)	(145.7)	(18.0)	(14.1)%	(9.1)%	(1,034)
Operating profit	401.9	224.1	(177.8)	(44.2)%	(42.9)%	1,591
<i>Margin</i>	13.1 %	7.0 %		(6.1) pp	(5.6) pp	7.0 %
Finance income	55.1	46.1	(9.0)	(16.4)%	(17.1)%	327
Finance expenses	(126.8)	(172.7)	(45.9)	(36.2)%	(36.6)%	(1,225)
Share of profit (loss) of investments accounted for using the equity method	(3.1)	2.7	5.9	—	—	19
Profit before tax	327.2	100.3	(226.9)	(69.3)%	(67.9)%	712
Income tax (expenses) benefit	(41.3)	46.9	88.2	—	—	333
Net profit for the period	285.9	147.2	(138.7)	(48.5)%	(50.1)%	1,045
Non-controlling interests	(0.0)	(0.1)	(0.1)	(449.6)%	(439.4)%	(1)
Net profit attributable to owners of the Company	285.9	147.1	(138.8)	(48.6)%	(50.1)%	1,044
Basic EPS (JPY or USD)	184.32	94.10	(90.22)	(48.9)%	(50.5)%	0.67

\*1 Includes in-process R&D

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.

## FY2023 Q3 (Oct-Dec) Reported Results with CER % Change

(Billion JPY, except EPS)	FY2022 Q3 (Oct-Dec)	FY2023 Q3 (Oct-Dec)	vs. PY			(Million USD, except EPS) FY2023 Q3 (Oct-Dec) Convenience USD Translation
			AER		CER	
			Amount of Change	% CHANGE	% CHANGE	
Revenue	1,096.6	1,111.2	14.6	1.3%	(2.6)%	7,885
Cost of sales	(336.0)	(379.5)	(43.5)	(13.0)%	(8.3)%	(2,693)
Gross profit	760.6	731.7	(28.9)	(3.8)%	(7.4)%	5,192
<i>Margin</i>	69.4 %	65.8 %		(3.5) pp	(3.4) pp	65.8 %
SG&A expenses	(262.3)	(267.5)	(5.2)	(2.0)%	2.1%	(1,898)
R&D expenses	(174.6)	(187.4)	(12.8)	(7.3)%	(3.2)%	(1,330)
Amortization of intangible assets associated with products	(129.8)	(133.8)	(4.0)	(3.1)%	1.1%	(949)
Impairment losses on intangible assets associated with products <sup>*1</sup>	(5.8)	(3.6)	2.2	38.6%	42.0%	(25)
Other operating income	3.2	0.9	(2.3)	(72.1)%	(70.0)%	6
Other operating expenses	(44.3)	(35.4)	8.8	20.0%	25.0%	(252)
Operating profit	147.0	104.9	(42.1)	(28.6)%	(29.5)%	744
<i>Margin</i>	13.4 %	9.4 %		(4.0) pp	(3.7) pp	9.4 %
Finance income	41.7	22.5	(19.1)	(45.9)%	(46.2)%	160
Finance expenses	(79.7)	(67.3)	12.4	15.6%	16.5%	(478)
Share of profit (loss) of investments accounted for using the equity method	(1.8)	1.1	2.9	—	—	8
Profit before tax	107.2	61.3	(45.9)	(42.8)%	(43.5)%	435
Income tax (expenses) benefit	12.0	44.5	32.5	270.9%	276.1%	316
Net profit for the period	119.1	105.8	(13.4)	(11.2)%	(11.3)%	750
Non-controlling interests	(0.0)	(0.0)	(0.0)	(61.1)%	(59.8)%	(0)
Net profit attributable to owners of the Company	119.1	105.7	(13.4)	(11.3)%	(11.3)%	750
Basic EPS (JPY or USD)	76.63	67.38	(9.25)	(12.1)%	(12.1)%	0.48

\*1 Includes in-process R&D

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.

## FY2023 Q3 YTD Core Results with CER % Change

(Billion JPY, except EPS)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY			(Million USD, except EPS) FY2023 Q3 YTD Convenience USD Translation
			AER		CER	
			Amount of Change	% CHANGE	% CHANGE	
Revenue	3,071.3	3,212.9	141.6	4.6%	0.0%	22,799
Cost of sales	(901.7)	(1,044.2)	(142.6)	(15.8)%	(10.7)%	(7,410)
Gross profit	2,169.6	2,168.7	(1.0)	(0.0)%	(4.4)%	15,389
<i>Margin</i>	<i>70.6 %</i>	<i>67.5 %</i>		<i>(3.1) pp</i>	<i>(3.1) pp</i>	<i>67.5 %</i>
SG&A expenses	(742.9)	(769.1)	(26.1)	(3.5)%	1.3%	(5,457)
R&D expenses	(472.1)	(534.1)	(62.0)	(13.1)%	(7.3)%	(3,790)
Operating profit	954.7	865.6	(89.1)	(9.3)%	(12.7)%	6,142
<i>Margin</i>	<i>31.1 %</i>	<i>26.9 %</i>		<i>(4.1) pp</i>	<i>(3.9) pp</i>	<i>26.9 %</i>
Finance income	9.2	45.6	36.4	398.2%	394.5%	324
Finance expenses	(114.2)	(152.9)	(38.7)	(33.9)%	(28.3)%	(1,085)
Share of profit (loss) of investments accounted for using the equity method	2.5	4.4	1.9	74.8%	74.9%	31
Profit before tax	852.1	762.6	(89.5)	(10.5)%	(13.5)%	5,412
Income tax (expenses) benefit	(144.9)	(118.9)	26.0	17.9%	20.0%	(844)
Net profit for the period	707.2	643.7	(63.5)	(9.0)%	(12.2)%	4,568
Non-controlling interests	(0.0)	(0.1)	(0.1)	(449.6)%	(439.4)%	(1)
Net profit attributable to owners of the Company	707.2	643.6	(63.6)	(9.0)%	(12.2)%	4,567
Basic EPS (JPY or USD)	456	412	(44)	(9.7)%	(12.9)%	2.92

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.

## FY2023 Q3 (Oct-Dec) Core Results with CER % Change

(Billion JPY, except EPS)	FY2022 Q3 (Oct-Dec)	FY2023 Q3 (Oct-Dec)	vs. PY			(Million USD, except EPS) FY2023 Q3 (Oct-Dec) Convenience USD Translation
			AER		CER	
			Amount of Change	% CHANGE	% CHANGE	
Revenue	1,096.6	1,111.2	14.6	1.3%	(2.6)%	7,885
Cost of sales	(330.1)	(379.4)	(49.3)	(14.9)%	(10.2)%	(2,692)
Gross profit	766.4	731.8	(34.6)	(4.5)%	(8.1)%	5,193
<i>Margin</i>	<i>69.9 %</i>	<i>65.9 %</i>		<i>(4.0) pp</i>	<i>(3.9) pp</i>	<i>65.9 %</i>
SG&A expenses	(262.4)	(267.6)	(5.2)	(2.0)%	2.1%	(1,899)
R&D expenses	(174.6)	(187.4)	(12.8)	(7.3)%	(3.3)%	(1,330)
Operating profit	329.5	276.8	(52.7)	(16.0)%	(18.8)%	1,964
<i>Margin</i>	<i>30.0 %</i>	<i>24.9 %</i>		<i>(5.1) pp</i>	<i>(5.0) pp</i>	<i>24.9 %</i>
Finance income	39.5	21.6	(17.9)	(45.3)%	(45.4)%	153
Finance expenses	(76.2)	(65.1)	11.2	14.6%	15.1%	(462)
Share of profit (loss) of investments accounted for using the equity method	(0.2)	2.1	2.2	—	—	15
Profit before tax	292.5	235.4	(57.1)	(19.5)%	(22.6)%	1,670
Income tax (expenses) benefit	(32.0)	0.5	32.6	—	—	4
Net profit for the period	260.5	235.9	(24.6)	(9.4)%	(9.5)%	1,674
Non-controlling interests	(0.0)	(0.0)	(0.0)	(61.1)%	(59.8)%	(0)
Net profit attributable to owners of the Company	260.5	235.9	(24.6)	(9.4)%	(9.5)%	1,674
Basic EPS (JPY or USD)	168	150	(17)	(10.3)%	(10.3)%	1.07

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in “AER” (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in “CER”. Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the “Constant Exchange Rate change”.

% change versus prior year is presented as positive when favorable to profits, and negative when unfavorable to profits.

## FY2023 Q3 YTD Reconciliation from Reported to Core

(Billion JPY, except EPS and number of shares)	REPORTED	REPORTED TO CORE ADJUSTMENTS				CORE
		Amortization of intangible assets	Impairment of intangible assets	Other operating income/expenses	Others	
Revenue	3,212.9					3,212.9
Cost of sales	(1,044.2)				(0.1)	(1,044.2)
Gross profit	2,168.7				(0.1)	2,168.7
SG&A expenses	(768.6)				(0.5)	(769.1)
R&D expenses	(534.1)				0.0	(534.1)
Amortization of intangible assets associated with products	(387.7)	387.7				—
Impairment losses on intangible assets associated with products <sup>*1</sup>	(119.3)		119.3			—
Other operating income	10.8			(10.8)		—
Other operating expenses	(145.7)			145.7		—
Operating profit	224.1	387.7	119.3	134.9	(0.5)	865.6
<i>Margin</i>	7.0 %					26.9 %
Finance income and (expenses), net	(126.6)				19.3	(107.3)
Share of profit (loss) of investments accounted for using the equity method	2.7				1.6	4.4
Profit before tax	100.3	387.7	119.3	134.9	20.4	762.6
Income tax (expenses) benefit	46.9	(82.5)	(26.4)	(31.8)	(25.1)	(118.9)
Non-controlling interests	(0.1)					(0.1)
Net profit attributable to owners of the Company	147.1	305.2	92.9	103.1	(4.7)	643.6
Basic EPS (JPY)	94					412
Number of shares (millions)	1,563					1,563

\*1 Includes in-process R&D.



## FY2023 Q3 (Oct-Dec) Reconciliation from Reported to Core

(Billion JPY, except EPS and number of shares)	REPORTED	REPORTED TO CORE ADJUSTMENTS				CORE
		Amortization of intangible assets	Impairment of intangible assets	Other operating income/ expenses	Others	
Revenue	1,111.2					1,111.2
Cost of sales	(379.5)				0.1	(379.4)
Gross profit	731.7				0.1	731.8
SG&A expenses	(267.5)				(0.1)	(267.6)
R&D expenses	(187.4)				0.0	(187.4)
Amortization of intangible assets associated with products	(133.8)	133.8				—
Impairment losses on intangible assets associated with products <sup>*1</sup>	(3.6)		3.6			—
Other operating income	0.9			(0.9)		—
Other operating expenses	(35.4)			35.4		—
Operating profit	104.9	133.8	3.6	34.6	(0.0)	276.8
<i>Margin</i>	9.4 %					24.9 %
Finance income and (expenses), net	(44.8)				1.3	(43.5)
Share of profit (loss) of investments accounted for using the equity method	1.1				0.9	2.1
Profit before tax	61.3	133.8	3.6	34.6	2.2	235.4
Income tax (expenses) benefit	44.5	(28.4)	(0.8)	(15.3)	0.5	0.5
Non-controlling interests	(0.0)					(0.0)
Net profit attributable to owners of the Company	105.7	105.3	2.8	19.3	2.8	235.9
Basic EPS (JPY)	67					150
Number of shares (millions)	1,569					1,569

\*1 Includes in-process R&D.

## FY2022 Q3 YTD Reconciliation from Reported to Core

(Billion JPY, except EPS and number of shares)	REPORTED	REPORTED TO CORE ADJUSTMENTS				CORE
		Amortization of intangible assets	Impairment of intangible assets	Other operating income/ expenses	Others	
Revenue	3,071.3					3,071.3
Cost of sales	(934.3)				32.6	(901.7)
Gross profit	2,137.0				32.6	2,169.6
SG&A expenses	(742.5)				(0.4)	(742.9)
R&D expenses	(472.4)				0.3	(472.1)
Amortization of intangible assets associated with products	(370.6)	370.6				—
Impairment losses on intangible assets associated with products <sup>*1</sup>	(38.6)		38.6			—
Other operating income	16.7			(16.7)		—
Other operating expenses	(127.6)			127.6		—
Operating profit	401.9	370.6	38.6	111.0	32.5	954.7
Margin	13.1 %					31.1 %
Finance income and (expenses), net	(71.6)				(33.4)	(105.0)
Share of profit (loss) of investments accounted for using the equity method	(3.1)				5.6	2.5
Profit before tax	327.2	370.6	38.6	111.0	4.8	852.1
Income tax (expenses) benefit	(41.3)	(79.4)	(8.2)	(24.1)	8.0	(144.9)
Non-controlling interests	(0.0)					(0.0)
Net profit attributable to owners of the Company	285.9	291.2	30.4	86.9	12.8	707.2
Basic EPS (JPY)	184					456
Number of shares (millions)	1,551					1,551

\*1 Includes in-process R&D.

## FY2022 Q3 (Oct-Dec) Reconciliation from Reported to Core

(Billion JPY, except EPS and number of shares)	REPORTED	REPORTED TO CORE ADJUSTMENTS				CORE
		Amortization of intangible assets	Impairment of intangible assets	Other operating income/ expenses	Others	
Revenue	1,096.6					1,096.6
Cost of sales	(336.0)				5.9	(330.1)
Gross profit	760.6				5.9	766.4
SG&A expenses	(262.3)				(0.1)	(262.4)
R&D expenses	(174.6)				0.1	(174.6)
Amortization of intangible assets associated with products	(129.8)	129.8				—
Impairment losses on intangible assets associated with products <sup>*1</sup>	(5.8)		5.8			—
Other operating income	3.2			(3.2)		—
Other operating expenses	(44.3)			44.3		—
Operating profit	147.0	129.8	5.8	41.1	5.8	329.5
Margin	13.4 %					30.0 %
Finance income and (expenses), net	(38.1)				1.3	(36.8)
Share of profit (loss) of investments accounted for using the equity method	(1.8)				1.6	(0.2)
Profit before tax	107.2	129.8	5.8	41.1	8.7	292.5
Income tax (expenses) benefit	12.0	(27.9)	(1.2)	(11.0)	(4.0)	(32.0)
Non-controlling interests	(0.0)					(0.0)
Net profit attributable to owners of the Company	119.1	101.9	4.6	30.1	4.7	260.5
Basic EPS (JPY)	77					168
Number of shares (millions)	1,555					1,555

\*1 Includes in-process R&D.

## FY2023 Q3 YTD Free Cash Flow

(Billion JPY)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY		(Million USD) FY2023 Q3 YTD Convenience USD Translation
Net profit	285.9	147.2	(138.7)	(48.5)%	1,045
Depreciation, amortization and impairment loss	545.0	675.5	130.6		4,794
Decrease (increase) in trade working capital	(172.4)	(166.7)	5.7		(1,183)
Income taxes paid	(173.4)	(179.3)	(5.9)		(1,272)
Tax refunds and interest on tax refunds received	8.3	13.0	4.7		92
Other	190.0	(52.0)	(242.0)		(369)
Net cash from operating activities (Operating Cash Flow)	683.5	437.8	(245.7)	(36.0)%	3,106
Adjustment for cash temporarily held by Takeda on behalf of third parties <sup>*1</sup>	76.2	9.6	(66.6)		68
Acquisition of PP&E	(104.9)	(130.9)	(26.0)		(929)
Proceeds from sales of PP&E	0.1	8.6	8.5		61
Acquisition of intangible assets	(84.7)	(285.5)	(200.8)		(2,026)
Acquisition of investments	(5.4)	(4.7)	0.7		(34)
Proceeds from sales and redemption of investments	20.6	1.1	(19.5)		8
Proceeds from sales of business, net of cash and cash equivalents divested	—	0.4	0.4		3
Free Cash Flow	585.2	36.3	(548.9)	(93.8)%	257

\*1 Adjustment refers to changes in cash balance that is temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.

## FY2023 Q3 YTD Net Debt to Adjusted EBITDA

### NET DEBT/ADJUSTED EBITDA RATIO

(Billion JPY)	FY2023 Q3 YTD
Cash & cash equivalents and Level 1 debt investments <sup>*1</sup>	172.2
Book value debt on consolidated statements of financial position	(4,664.2)
Hybrid bond 50% equity credit	250.0
FX adjustment <sup>*2</sup>	53.0
Gross debt <sup>*3</sup>	(4,361.2)
<b>Net cash (debt)</b>	<b>(4,189.0)</b>
<b>Net debt/Adjusted EBITDA ratio</b>	<b>3.1x</b>
<b>Adjusted EBITDA (LTM)<sup>*4</sup></b>	<b>1,358.9</b>

### NET INCREASE (DECREASE) IN CASH

(Billion JPY)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY	
Net cash from operating activities	683.5	437.8	(245.7)	(36.0)%
Acquisition of PP&E	(104.9)	(130.9)		
Proceeds from sales of PP&E	0.1	8.6		
Acquisition of intangible assets	(84.7)	(285.5)		
Acquisition of investments	(5.4)	(4.7)		
Proceeds from sales and redemption of investments	20.6	1.1		
Proceeds from sales of business, net of cash and cash equivalents divested	—	0.4		
Net increase in short-term loans and commercial papers	—	280.0		
Proceeds from long-term loans	—	100.0		
Repayment of long-term loans	(0.1)	(100.3)		
Repayment of bonds	(281.5)	(220.5)		
Proceeds from the settlement of cross currency interest rate swaps related to bonds	—	60.1		
Purchase of treasury shares	(26.9)	(2.3)		
Interest paid	(86.6)	(78.7)		
Dividends paid	(269.0)	(278.1)		
Others	(32.7)	(47.7)		
<b>Net increase (decrease) in cash</b>	<b>(187.7)</b>	<b>(260.8)</b>	<b>(73.1)</b>	<b>(39.0)%</b>

\*1 Represents cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

For the calculation of net debt, starting from the quarter ended June 30, 2023, debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets are included in the items deducted from gross debt. Had the same methodology been used for the calculation of net debt as of March 31, 2023 and prior periods, net debt would have remained unchanged.

\*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

\*3 Bonds and loans of current and non-current liabilities. JPY 250.0 billion reduction in debt due to JPY 500.0 billion hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.

\*4 LTM represents Last Twelve Months (January 2023 - December 2023). Calculated by subtracting FY2022 Q3 YTD from FY2022 Full Year and adding FY2023 Q3 YTD.

## FY2022 Net Debt to Adjusted EBITDA

### NET DEBT/ADJUSTED EBITDA RATIO

(Billion JPY)	FY2022
Cash and cash equivalents <sup>*1</sup>	407.7
Book value debt on consolidated statements of financial position	(4,382.3)
Hybrid bond 50% equity credit	250.0
FX adjustment <sup>*2</sup>	8.5
Gross debt <sup>*3</sup>	(4,123.9)
<b>Net cash (debt)</b>	<b>(3,716.1)</b>
Upfront payment related to the acquisition of TAK-279 <sup>*4</sup>	400.4
<b>Net cash (debt) excluding upfront payment related to the acquisition of TAK-279</b>	<b>(3,315.7)</b>
<b>Net debt/Adjusted EBITDA ratio</b>	<b>2.6 x</b>
<b>Net debt/Adjusted EBITDA ratio excluding upfront payment related to the acquisition of TAK-279</b>	<b>2.3 x</b>
<b>Adjusted EBITDA</b>	<b>1,421.8</b>

### NET INCREASE (DECREASE) IN CASH

(Billion JPY)	FY2021	FY2022	vs. PY	
Net cash from operating activities	1,123.1	977.2	(145.9)	(13.0)%
Acquisition of PP&E	(123.3)	(140.7)		
Proceeds from sales of PP&E	1.8	1.0		
Acquisition of intangible assets	(62.8)	(493.0)		
Acquisition of investments	(8.3)	(10.2)		
Proceeds from sales and redemption of investments	16.9	22.3		
Acquisition of business, net of cash and cash equivalents acquired	(49.7)	—		
Proceeds from sales of business, net of cash and cash equivalents divested	28.2	8.0		
Net decrease in short-term loans and commercial papers	(0.0)	40.0		
Proceeds from long-term loans	—	75.0		
Repayment of long-term loans	(414.1)	(75.2)		
Proceeds from issuance of bonds	249.3	—		
Repayment of bonds	(396.0)	(281.5)		
Purchase of treasury shares	(77.5)	(26.9)		
Interest paid	(108.2)	(108.6)		
Dividends paid	(283.7)	(279.4)		
Others	(41.1)	(47.0)		
<b>Net increase (decrease) in cash</b>	<b>(145.3)</b>	<b>(339.1)</b>	<b>(193.8)</b>	<b>(133.4)%</b>

\*1 Includes short-term investments which mature or become due within one year from the reporting date and excludes cash temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.

\*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

\*3 Bonds and loans of current and non-current liabilities. JPY 250.0 billion reduction in debt due to JPY 500.0 billion hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.

\*4 This represents the portion of the USD 4.0 billion upfront payment related to the acquisition of TAK-279 paid in February 2023 (such portion totaling USD 3.0 billion), converted to JPY using the Japanese yen – U.S. dollar exchange rate of 133.48, which is applicable to translation of foreign currency denominated cash as of March 31, 2023.

## FY2023 Q3 YTD Net Profit to Adjusted EBITDA Bridge

(Billion JPY)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY	
Net profit	285.9	147.2	(138.7)	(48.5)%
Income tax expenses	41.3	(46.9)		
Depreciation and amortization	503.0	541.3		
Interest expense, net	86.0	82.0		
EBITDA	916.2	723.6	(192.6)	(21.0)%
Impairment losses	42.0	134.3		
Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item)	105.4	116.4		
Finance expense (income), net, excluding interest income and expense, net	(14.4)	44.6		
Share of profit (loss) of investments accounted for using the equity method	3.1	(2.7)		
Other adjustments:	77.2	50.5		
Non-core expense related to COVID-19	8.4	—		
Impact on profit related to fair value step up of inventory in Shire acquisition	24.9	—		
Other costs <sup>*1</sup>	43.9	50.5		
Adjusted EBITDA	1,129.5	1,066.6	(62.9)	(5.6)%

\*1 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.

## FY2023 Q3 YTD Net Profit to Adjusted EBITDA LTM Bridge

(Billion JPY)	FY2022 Full Year (Apr - Mar)	FY2022 Q3 YTD (Apr - Dec)	FY2023 Q3 YTD (Apr - Dec)	FY2023 Q3 LTM <sup>*1</sup> (Jan - Dec)
Net profit	317.0	285.9	147.2	178.3
Income tax expenses	58.1	41.3	(46.9)	(30.1)
Depreciation and amortization	664.4	503.0	541.3	702.7
Interest expense, net	111.5	86.0	82.0	107.4
EBITDA	1,151.0	916.2	723.6	958.3
Impairment losses	64.4	42.0	134.3	156.7
Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item)	109.0	105.4	116.4	120.0
Finance expense (income), net, excluding interest income and expense, net	(4.7)	(14.4)	44.6	54.3
Share of profit (loss) on investments accounted for using the equity method	8.6	3.1	(2.7)	2.8
Other adjustments:	93.5	77.2	50.5	66.8
Non-core expense related to COVID-19	9.9	8.4	—	1.6
Impact on profit related to fair value step up of inventory in Shire acquisition	24.9	24.9	—	—
Other costs*2	58.7	43.9	50.5	65.2
Adjusted EBITDA	1,421.8	1,129.5	1,066.6	1,358.9

\*1 LTM represents Last Twelve Months (January 2023 - December 2023). Calculated by subtracting FY2022 Q3 YTD from FY2022 Full Year and adding FY2023 Q3 YTD.

\*2 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.



## FY2023 Q3 YTD CAPEX, Depreciation and Amortization and Impairment Losses

(Billion JPY)	FY2022 Q3 YTD	FY2023 Q3 YTD	vs. PY		FY2023 Latest Forecast
Capital expenditures <sup>*1</sup>	189.6	416.4	226.8	119.6 %	480.0 - 530.0 <sup>*4</sup>
Tangible assets	104.9	130.9	26.0	24.8 %	
Intangible assets	84.7	285.5	200.8	237.0 %	
Depreciation and amortization	503.0	541.3	38.3	7.6 %	680.0
Depreciation of tangible assets <sup>*2</sup> (A)	113.3	129.8	16.5	14.6 %	
Amortization of intangible assets (B)	389.7	411.4	21.8	5.6 %	
Of which Amortization associated with products (C)	370.6	387.7	17.1	4.6 %	500.0
Of which Amortization excluding intangible assets associated with products (D)	19.1	23.8	4.7	24.4 %	
Depreciation and amortization (excluding intangible assets associated with products) (A)+(D)	132.4	153.6	21.2	16.0 %	180.0
Impairment losses	42.0	134.3	92.3	220.0 %	
Impairment losses associated with products <sup>*3</sup>	38.6	119.3	80.7	208.9 %	120.0
Amortization and impairment losses on intangible assets associated with products	409.2	507.0	97.8	23.9 %	620.0

\*1 Cash flow base

\*2 Includes depreciation of investment properties

\*3 Includes in-process R&D

\*4 FY2023 Latest Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus and in-licensing of FRUZAQLA (fruquintinib) from HUTCHMED.

## FY2023 Full Year Detailed Forecast (unchanged from October 26, 2023)

(BN JPY)		FY2022 Actual	FY2023 Latest Forecast (Oct 26, 2023)	FY2023 Latest Forecast % change vs. PY
REPORTED	Revenue	4,027.5	3,980.0	(1.2)%
	R&D expenses	(633.3)	(680.0)	(7.4)%
	Amortization of intangible assets associated with products	(485.1)	(500.0)	(3.1)%
	Impairment losses on intangible assets associated with products <sup>*1</sup>	(57.3)	(120.0)	(109.3)%
	Other operating income	25.4	14.0	(44.9)%
	Other operating expenses	(145.2)	(180.0)	(23.9)%
	Operating profit	490.5	225.0	(54.1)%
	Finance income (expenses), net	(106.8)	(157.0)	(47.0)%
	Profit before tax	375.1	70.0	(81.3)%
	Net profit attributable to owners of the Company	317.0	93.0	(70.7)%
	Basic EPS (yen)	204	59	(70.9)%
	Core Revenue <sup>*2</sup>	4,027.5	3,980.0	(1.2)%
	Core Operating Profit <sup>*2</sup>	1,188.4	1,015.0	(14.6)%
	Core EPS (yen)	558	447	(19.9)%
	Free cash flow <sup>*3</sup>	446.2	400.0 to 500.0	
	CAPEX (cash flow base) <sup>*3</sup>	(633.7)	(480.0) to (530.0)	
	Depreciation and amortization (excl. intangible assets associated with products)	(179.3)	(180.0)	(0.4)%
	Cash tax rate on adjusted EBITDA (excl. divestitures)	~13%	Mid-teen % <sup>*4</sup>	
	USD/JPY	135	137	1.6 %
	EUR/JPY	141	145	3.1 %

\*1 Includes in-process R&D.

\*2 Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition and A-18 FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast, for reconciliation.

\*3 FY2023 Latest Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus and in-licensing of FRUZAQLA (fruquintinib) from HUTCHMED.

\*4 Adjusted from "Mid-to-high teen %" to "Mid-teen %" (February 1, 2024).

## FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast

(Billion JPY)	REPORTED	REPORTED TO CORE ADJUSTMENTS				CORE
		Amortization of intangible assets	Impairment of intangible assets	Other operating income (expenses)	Others	
Revenue	3,980.0					3,980.0
Cost of sales						
Gross Profit						
SG&A and R&D expenses					4.0	
Amortization of intangible assets associated with products	(500.0)	500.0				—
Impairment losses on intangible assets associated with products <sup>*1</sup>	(120.0)		120.0			—
Other operating income	14.0			(14.0)		—
Other operating expenses	(180.0)			180.0		—
Operating profit	225.0	500.0	120.0	166.0	4.0	1,015.0

\*1 Includes in-process R&D

## FY2023 Full Year FX Rates Assumptions and Currency Sensitivity vs Forecast

Average Exchange Rates vs. JPY				Impact of depreciation of yen from April 2023 to March 2024 (100 million JPY)				
	FY2022 Q3 Actual (Apr-Dec)	FY2023 Q3 Actual (Apr-Dec)	FY2023 Assumption (Apr-Mar)		Revenue (IFRS)	Operating Profit (IFRS)	Net Profit (IFRS)	Core Operating Profit (non-IFRS)
USD	136	143	137	1% depreciation	207.0	15.4	5.8	65.1
				1 yen depreciation	151.1	11.2	4.2	47.5
EUR	140	155	145	1% depreciation	57.2	(37.4)	(32.5)	(30.3)
				1 yen depreciation	39.5	(25.8)	(22.4)	(20.9)
RUB	2.2	1.6	1.6	1% depreciation	4.4	2.6	2.0	3.0
CNY	19.8	20.0	19.8		17.3	10.1	7.8	10.1
BRL	26.5	28.9	28.5		10.9	7.0	5.4	7.1

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**Financial Information and Certain Non-IFRS Financial Measures**

Takeda's financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS").

This report and materials distributed in connection with this report include certain financial measures not presented in accordance with IFRS, such as Core Revenue, Core Operating Profit, Core Net Profit, Core EPS, Constant Exchange Rate ("CER") change, Net Debt, EBITDA, Adjusted EBITDA and Free Cash Flow. Takeda's management evaluates results and makes operating and investment decisions using both IFRS and non-IFRS measures included in this presentation. These non-IFRS measures exclude certain income, cost and cash flow items which are included in, or are calculated differently from, the most closely comparable measures presented in accordance with IFRS. By including these non-IFRS measures, management intends to provide investors with additional information to further analyze Takeda's performance and core results, including when controlling for the effect of fluctuations in exchange rates. Takeda's non-IFRS measures are not prepared in accordance with IFRS and such non-IFRS measures should be considered a supplement to, and not a substitute for, measures prepared in accordance with IFRS (which we sometimes refer to as "reported" measures). Investors are encouraged to review the definitions and reconciliations of non-IFRS financial measures to their most directly comparable IFRS measures.

**Medical Information**

This report contains information about products that may not be available in all countries, or may be available under different trademarks, for different indications, in different dosages, or in different strengths. Nothing contained herein should be considered a solicitation, promotion or advertisement for any prescription drugs including the ones under development.