

# FY2024 Full Year Earnings Results

# FY2024 Earnings Results

Core Revenue

¥4,579.8<sub>B</sub>

+2.8%

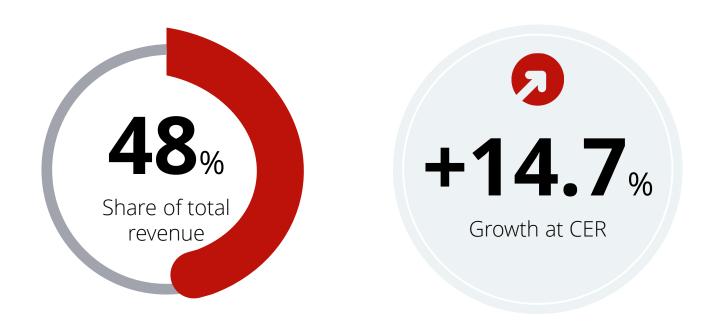
Growth at Constant Exchange Rate (CER)

+7.4%

Growth at Actual Exchange Rate (AER)

### FY2024 Earnings Results - Growth Drivers

**Growth & Launch Products** continue their strong momentum, more than offsetting generic impact



## FY2024 Earnings Results

Core Operating Profit

¥1,162.6B

+4.9% growth at CER and +10.2% at AER.

Efficiency program driving cost savings

Core Operating Profit Margin

**25.4**%

Increased +0.6pp vs FY2023

Reported Operating Profit

¥342.6B

Growth in Core Operating
Profit and lower impairment of
intangible assets compared to
FY2023

## Progress in Late-Stage Pipeline

Positive topline results from Phase 3 study in our Oncology pipeline

On track for Phase 3 data readouts for **two other potential new therapies** in 2025

Regulatory filings for these 3 programs are anticipated in FY2025-FY2026

### FY2025 Full Year Outlook

Continued momentum of Growth & Launch Products while preparing for new product launches from late-stage pipeline

Core Revenue

Core Operating Profit

Core EPS

¥4,530.0B

¥1,140.0B

¥485

#### **Management Guidance at CER**

**Core Revenue** 

Broadly flat

**Core Operating Profit** 

Broadly flat

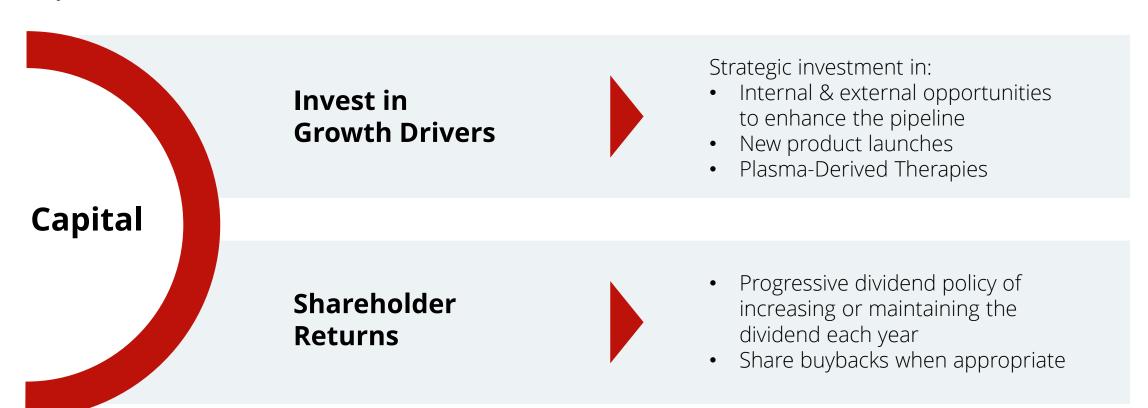
**Core EPS** 

Broadly flat

#### Capital Allocation Policy

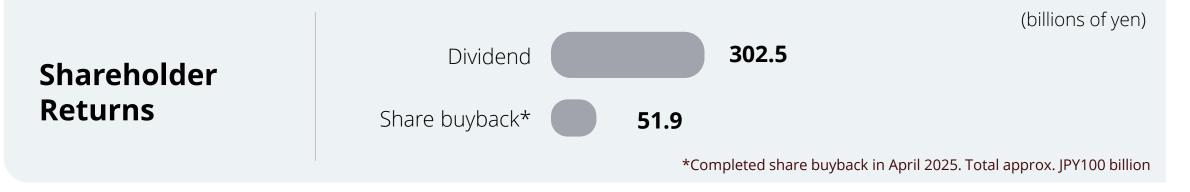
### Committed to Growth & Shareholder Returns

Delivering sustainable value to patients and attractive returns to shareholders, supported by our balance sheet (maintaining solid investment grade credit ratings; targeting 2x adjusted net debt / adjusted EBITDA)



### FY2024 Capital Allocation





# Takeda

This presentation contains forward-looking statements, beliefs or opinions regarding Takeda's future business, future position and results of operations. For more information about our use of forward-looking statements, including important cautionary language, see Takeda's FY2024 investor presentation (available at https://www.takeda.com/investors/financial-results/quarterly-results/), which is hereby incorporated by reference. Nothing contained herein should be considered a solicitation, promotion or advertisement for any prescription drugs including the ones under development.

CER (Constant Exchange Rate) change eliminates the effect of foreign exchange rates from year-over-year comparisons by translating financial results in accordance with IFRS or Core (non-IFRS) financial measures for the current period using corresponding exchange rates in the same period of the previous fiscal year.

Core Revenue, Core Operating Profit, Core Net Profit for the year attributable to owners of the Company, Core EPS, Constant Exchange Rate ("CER") change, Net Debt, Adjusted Net Debt, EBITDA, Adjusted EBITDA, Free Cash Flow and Adjusted Free Cash Flow are Non-IFRS measures, i.e., measures not calculated and presented in accordance with IFRS. See the financial appendix at the end of Takeda's FY2024 investor presentation (available at https://www.takeda.com/investors/financial-results/quarterly-results/) for further information about Takeda's Non-IFRS Measures and reconciliations to the most directly comparable measures calculated and presented in accordance with IFRS.