

COMMITTED TO BRINGING BETTER HEALTH AND A BRIGHTER FUTURE TO PEOPLE WORLDWIDE



FY2020 Q2 Earnings Announcement

October 29, 2020

Better Health, Brighter Future

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Certain Non-IFRS Financial Measures

This presentation and materials distributed in connection with this presentation include certain financial measures not presented in accordance with International Financial Reporting Standards ("IFRS"), such as Underlying Revenue, Core Operating Profit, Underlying Core
Operating Profit, Core Net Profit, Underlying Core EPS, Net Debt, EBITDA, Adjusted EBITDA and Free Cash Flow. Takeda's management evaluates results and makes operating and investment decisions using both IFRS and non-IFRS measures included in this presentation. These
non-IFRS measures exclude certain income, cost and cash flow items which are included in, or are calculated differently from, the most closely comparable measures presented in accordance with IFRS. By including these non-IFRS measures, management intends to provide
investors with additional information to further analyze Takeda's performance, core results and underlying trends. Takeda's non-IFRS measures are not prepared in accordance with IFRS and such non-IFRS measures should be considered a supplement to, and not a substitute for,
measures prepared in accordance with IFRS (which we sometimes refer to as "reported" measures). Investors are encouraged to review the reconciliation of non-IFRS financial measures to their most directly comparable IFRS measures, which are on slides 54-61 and 66.

Medical information

This presentation contains information about products that may not be available in all countries, or may be available under different trademarks, for different indications, in different dosages, or in different strengths. Nothing contained herein should be considered a solicitation, promotion or advertisement for any prescription drugs including the ones under development.

Financial information

Takeda's financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS").

The revenue of Shire plc ("Shire"), which was historically presented by Shire in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"), has been conformed to IFRS, without material difference.

The Shire acquisition closed on January 8, 2019, and our consolidated results for the fiscal year ended March 31, 2019 include Shire's results from January 8, 2019 to March 31, 2019. References to "Legacy Takeda" businesses are to our businesses held prior to our acquisition of Shire. References to "Legacy Shire" businesses are to those businesses acquired through the Shire acquisition.

This presentation includes certain pro forma information giving effect to the Shire acquisition as if it had occurred on April 1, 2018. This pro forma information has not been prepared in accordance with Article 11 of Regulation S-X. This pro forma information is presented for illustrative purposes and is based on certain assumptions and judgments based on information available to us as of the date hereof, which may not necessarily have been applicable if the Shire acquisition had actually happened as of April 1, 2018. Moreover, this pro forma information gives effect to certain transactions and other events which are not directly attributable to the Shire acquisition and/or which happened subsequently to the Shire acquisition, such as divestitures and the effects of the purchase price allocation for the Shire acquisition, and therefore may not accurately reflect the effect on our financial condition and results of operations if the Shire acquisition had actually been completed on April 1, 2018. Therefore, undue reliance should not be placed on the pro forma information included herein.



AGENDA

Christophe Weber Introduction President & CEO **R&D Engine Andrew Plump** President, R&D 03. **Financial Strength Costa Saroukos** Chief Financial Officer 04.

Q&A Session



EXECUTING STRATEGY TO DELIVER LONG-TERM VALUE

STRATEGY AS ONE TAKEDA

- FY2020 H1 results demonstrate resilience of Takeda's portfolio
- R&D progress towards 7 potential Wave 1 NME filings within the next twelve months
- Confirming full-year management guidance with acceleration of growth expected in H2
- Raising forecasts for Free Cash Flow, reported Operating Profit and reported EPS

DELIVERING LONG-TERM VALUE TO PATIENTS, SOCIETY & SHAREHOLDERS

- Patient-centric, values-based company with commitment to ESG
- Balanced geographic footprint with scale to be competitive in key markets
- 5 key business areas, 14 global brands and 12 Wave 1 pipeline assets to drive revenue growth
- R&D engine focused on delivering next generation of potentially transformative therapies
- Financial resilience with \$12B+ liquidity¹, outlook for top-tier margins & robust cash flow



H1 RESULTS DEMONSTRATE RESILIENCE OF TAKEDA'S PORTFOLIO



Resilient H1 performance driven by +15% underlying revenue growth of 14 Global Brands

- H1 Reported Revenue JPY 1,590.8 (~USD 15.1B)¹ declined -4.2% mainly due to FX; Underlying Revenue growth +0.5%²
- Normalization of certain COVID-19 related prescription trends to pre-COVID-19 levels towards the end of Q2
- Some decline in plasma donations due to COVID-19 but no revenue impact expected in FY2020



R&D Engine advances Wave 1 pipeline and expands cell therapy capabilities

- Completed rolling NDA submission for BTD-designated TAK-721³; Enrolled first patients in CoVIg-19 and I-SPY COVID-19 trials
- Collaboration with Arrowhead to co-develop TAK-999, a potential first-in-class RNAi for Alpha-1 Antitrypsin-Associated Liver Disease
- Opened new R&D cell therapy manufacturing facility to support next-generation clinical programs including TAK-007



Confirming full-year management guidance, raising forecast for cash flow & reported EPS

- H1 Reported Operating Profit JPY 215.6B (~USD 2.0B)¹ grew +97.7% reflecting lower PPA and integration costs
- H1 Core Operating Profit JPY 507.6B (~USD 4.8B)^{1,4}, Underlying Core OP margin 31.6%⁴ driven by cost synergies and OPEX efficiencies
- H1 Robust Free Cash Flow of JPY 425.5B⁵ (~USD 4.0B)¹; Announced divestiture deals worth up to ~\$11.3B, exceeding target
- Accelerating digital transformation with Accenture and AWS collaboration to move 80% of Takeda applications to the cloud
- Clear path to resolve issues identified during FDA inspection of Hikari manufacturing plant; supply disruption of leuprorelin in certain regions but impact is not material to Takeda group revenue



^{2.} Please refer to slides <u>54</u> for reconciliation



^{3.} NDA submitted; awaiting acceptance by FDA

Please refer to slide <u>48</u> for its definition and slide <u>56</u> for reconciliation.
 Please refer to slide 62 for reconciliation..

COVID-19 RESPONSE PRIORITIZES EMPLOYEES, PATIENTS AND GLOBAL HEALTH

As a patient-centric, values-based biopharmaceutical company, Takeda has been focused on three priorities during the COVID-19 outbreak:

1



Safeguarding employees and their families, and reducing impact on the healthcare system

2.



Maintaining business continuity, to secure the supply of Takeda medicines to patients 3.



Developing potential therapies to treat or
prevent COVID-19

As we look to the post-COVID-19 future, Takeda is taking a holistic and science-driven approach to the work environment, and aims to create a leading hybrid working model (in-person & virtual) to maximize agility, collaboration, and productivity



TAKEDA HAS A MULTI-PRONGED APPROACH TO FIGHT COVID-19

Approach	

Vaccines

Hyperimmune globulin

Evaluating repositioning of internal therapies 1,2

	Candidate	Mechanism	Current status
	NVX-CoV2373 (with Novavax)	Recombinant COVID-19 vaccine candidate adjuvanted with Matrix-M	 License agreement and manufacturing technology transfer for the development, manufacturing and commercialization of Novavax' COVID-19 vaccine candidate in Japan
	mRNA-1273 (with Moderna)	mRNA vaccine candidate against SARS-CoV-2	 Three-way agreement amongst Takeda, Moderna and the Government of Japan's Ministry of Health Labour and Welfare (MHLW) to import and distribute Moderna's COVID-19 vaccine candidate in Japan
	CoVIg-19 (with CoVIg-19 Plasma Alliance)	Anti-SARS-CoV-2 hyperimmune globulin	 First patient dosed in the Inpatient Treatment with Anti-Coronavirus Immunoglobulin (ITAC) clinical study sponsored by NIAID; plan to enroll 500 patients in the U.S., Mexico and 16 other countries on five continents (ClinicalTrials.gov NCT04546581) Promoting convalescent plasma donations with "The Fight Is In Us" campaign
	FIRAZYR (icatibant)	Bradykinin B2 receptor antagonist	 I-SPY COVID-19 platform trial initiated and first patient dosed Clinical publication in JAMA from Netherlands³
	TAKHZYRO (lanadelumab)	Plasma kallikrein inhibitor	 Takeda study underway to support lanadelumab IV administration Entry with IV formulation into a platform trial (adaptive trial design) to test multiple medicines simultaneously

NIAID: National Institute of Allergy and Infectious Diseases, part of the National Institutes of Health (NIH).



^{1.} Discontinued enrollment for two pipeline programs, TAK-671 and TAK-981 due to slow patient recruitment for early stage investigational medicines outside of platform trials

^{2.} Preclinical research activities for COVID-19 not listed.

^{3.} Published August 13, 2020. doi:10.1001/jamanetworkopen.2020.17708



R&D ENGINE

O1.
Introduction

02.

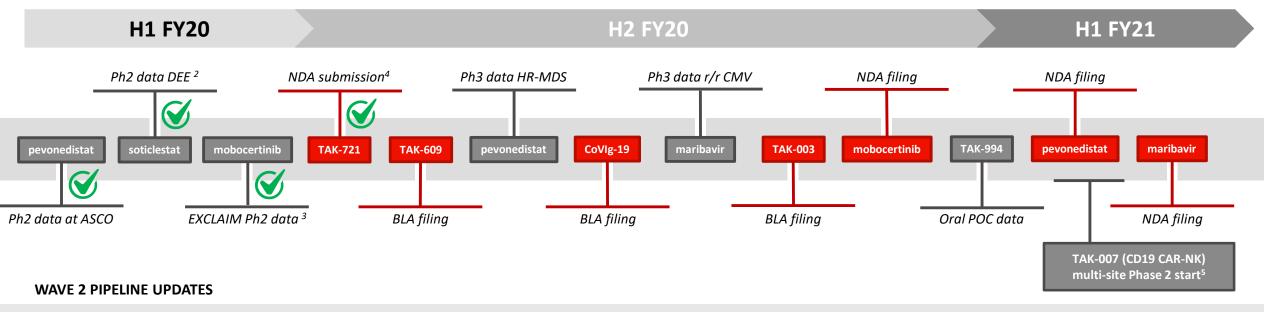
R&D

Engine



SEVEN POTENTIAL WAVE 1 NME FILINGS WITHIN THE NEXT TWELVE MONTHS, ASPIRING FOR FIVE FILINGS IN FY2020

NEAR-TERM WAVE 1 NME MILESTONES¹



NEW I-O CLINICAL PHASE 1 STUDY STARTS DURING Q2FY20 TAK-605⁶ (ONC): oncolytic virus FLT3L/mbIL12/anti-CTLA4 for multiple cancers TAK-676 (ONC): systemically delivered STING agonist for solid tumors TAK-102⁶ (ONC): GPC3-directed, armored CAR-T cell therapy for multiple cancers

TAK-981 (ONC): sumoylation inhibitor expansion into additional cancer indications

TAK-940⁶ (ONC): CD19-1XX CAR-T cell therapy for hematologic malignancies

Note: Wave 1 programs are NMEs projected to launch through FY2024; Wave 2 programs are NMEs projected to launch after FY2024

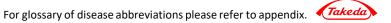
- 1. Select Wave 1 milestones with approximate dates during half-fiscal years; Wave 2 programs not represented; projected milestones depend on achievement of data read-outs and are subject to change
- 2. DEE data readouts from trials ELEKTRA and ARCADE

DATA DRIVEN PROGRAM DECISIONS DURING Q2FY20

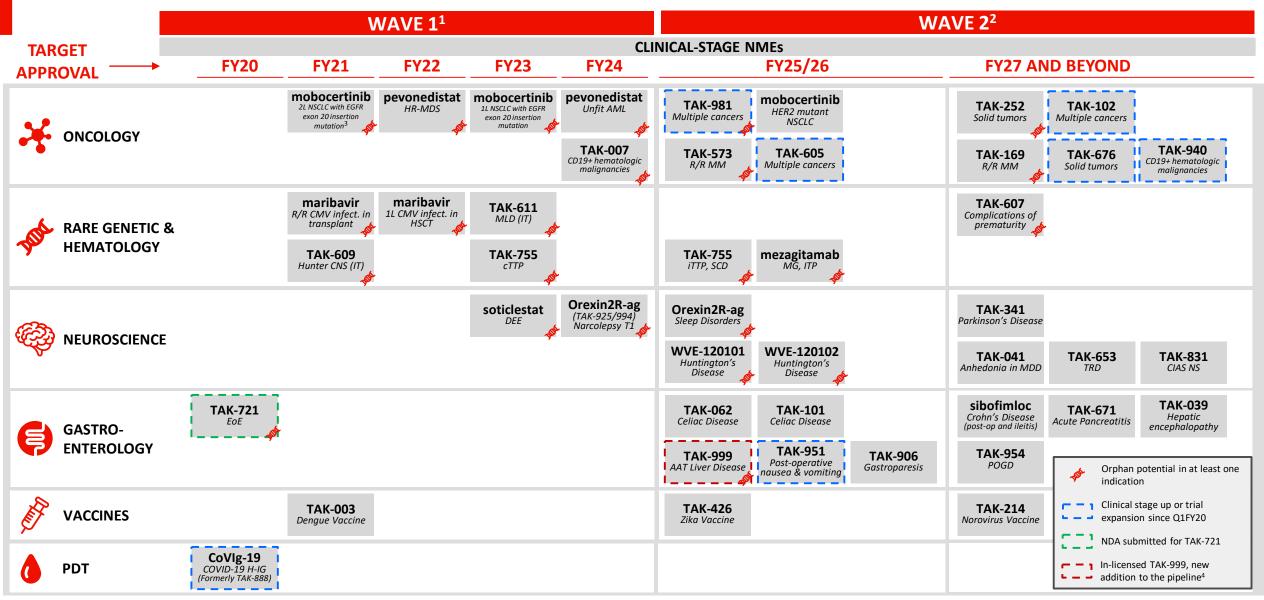
TAK-754 (Ph 1/2 RD): HemA gene therapy, suspended enrollment, assessing most appropriate path forward for this program

TAK-748 (preclinical RD): HemB gene therapy, suspended screening, assessing most appropriate path forward for this program

- Interim data from EXCLAIM Ph2 pivotal study are being analyzed and a meeting with regulatory authorities is scheduled
- 4. NDA submitted; awaiting acceptance by FDA
- 5. TAK-007 cryo-persevered formulation identified
- 6. Partner-led clinical study



MOMENTUM IN OUR DYNAMIC PIPELINE BASED ON EMERGING DATA



Projected approval dates depend on data read-outs;
 some Wave 1 target approval dates assume accelerated approval

2. Potential for data driven acceleration of some Wave 2 programs into Wave 1

For glossary of disease abbreviations please refer to appendix.



^{3.} Approval date assumes filing on Phase 2 data

^{4.} Pending deal close

All timelines are approximate estimates as of October 29, 2020.

CONTINUE TO DRIVE AGAINST OUR KEY DELIVERABLES IN FY2020 MEETING THE FY20 H1 OBJECTIVES DURING THE PANDEMIC

	MOA	TAU /BU	EXPECTED EVENT ¹	FY2	0	COMMENTS
			Proof-of-concept data in Lennox-Gastaut syndrome for ELEKTRA study	H1	✓	
soticlestat (TAK-935)	CH24H inhibitor	Neuroscience	Proof-of-concept data in Dravet syndrome for ELEKTRA	H1	~	
			Proof-of-concept data in complex regional pain syndrome (CRPS)	H1	➡ Interim data ar	e being analyzed
TAK-721	Muco-adherent topical corticosteroid	Gastroenterology	US NDA submission for eosinophilic esophagitis	H1	✓ Awaiting filing of	decision by FDA
TAK-676	STING agonist	Oncology	Ph-1 start for systemic IV administration	H1	✓	
TAK-605	Oncolytic virus	Oncology	Ph-1 start for intra-tumoral administration	H1	✓	
TAK-102	GPC3 CAR-T	Oncology	Ph-1 start	H1	✓	
TAK-940	CD19-1XX CAR-T	Oncology	Ph-1 start	H1	✓	
CoVIg-19	Vig-19 Hyperimmune globulin	Pla <u>s</u> ma Derived	Registration enabling study start in patients with COVID-19	H1	✓	
COVIG-19	Tryperminane grobanii	Therapies	First major regulatory approval of CoVIg-19 as a COVID-19 therapy	H2		
mobocertinib (TAK-788)	EGFR / HER2 tyrosine kinase inhibitor	Oncology	US NDA submission for NSCLC patients with EGFR exon 20 insertion mutations	H2		
TAK-007	CD19 CAR-NK	Oncology	Treat first patient with off-the-shelf cryopreserved formulation at MDACC	H2		
maribavir (TAK-620)	CMV protein kinase inhibitor	Rare Genetic & Hematology	Ph-3 study 303 readout in resistant/refractory CMV infection for transplant patients	H2		
TAK-609	Iduronate-2-sulfatase (intrathecal)	Rare Genetic & Hematology	US NDA submission for Hunter Syndrome with cognitive impairment	H2		
TAK-994	Orexin 2 receptor agonist	Neuroscience	Proof-of-concept for TAK-994 with oral administration in Narcolepsy T1	H2		
TAK-003	Dengue vaccine	Vaccine	Regulatory filing for Dengue vaccine in endemic region	H2		
GDX012	γδ T cell therapy	Oncology	Ph-1 start	H2		
TAK-062	Glutenase	Gastroenterology	Phase 2 start in celiac disease	H2		

^{1.} All timelines are approximate estimates as of October 29, 2020 and are subject to change. Timelines may be impacted by COVID-19 or other factors including change in strategy, data readouts, regulatory updates, etc. Table only shows select R&D milestones and is not comprehensive. For full glossary of disease abbreviations please refer to appendix.



SELECT PIPELINE EVENTS FOR APPROVED THERAPIES EXPECTED IN FY2020

	COMPOUND	EXPECTED EVENT ¹	FY20	Comments
~	ICLUSIG	Submission in US of OPTIC data for CP-CML	H1	Priority review designation granted from FDA
on con ocy		Approval decision in US for 1L ALK+ NSCLC	H1	✓
ONCOLOGY	ALUNBRIG	Submission in US and EU for 2L post 2 nd generation TKI in ALK+ NSCLC	H2	
	TAKHZYRO	Registration enabling study start for bradykinin mediated angioedema	H1	✓
RARE GENETIC &	VONVENDI	Submission in US for prophylaxis therapy in Von Willebrand Disease	Н2	
HEMATOLOGY	NATPARA	Update on U.S. future resupply plan and timing	Н2	
		Approval decision in EU for subcutaneous administration in ulcerative colitis and Crohn's disease	Н1	✓
	ENTYVIO	Path forward agreed by FDA regarding CRL for subcutaneous administration	H1	Clear understanding of path forward with a plan for US approval and launch in 2022
GASTRO- ENTEROLOGY	ALOFISEL	Registration enabling study start in Complex Cryptoglandular Fistulas	H2	
	GATTEX	Submission in JP for short bowel syndrome	H2	✓
	ADCETRIS	Approval decision for R/R HL and ALCL	H1	✓
PLANNED	REPLAGAL	Approval decision for Fabry Disease	H2	✓
REGULATORY ACTIVITIES	VPRIV	Approval decision for Gaucher Disease	H2	
IN CHINA	TAKHZYRO	Approval decision for hereditary angioedema	Н2	
	ALUNBRIG	Submission for 1L ALK+ NSCLC	H2	

^{1.} All timelines are approximate estimates as of October 29, 2020 and are subject to change. Timelines may be impacted by COVID-19 or other factors including change in strategy, data readouts, regulatory updates, etc. Table only shows select R&D milestones and is not comprehensive. For full glossary of disease abbreviations please refer to appendix.



HIGHLY ENCOURAGING POC DATA FOR SOTICLESTAT IN CHILDREN WITH DRAVET SYNDROME (DS) OR LENNOX-GASTAUT SYNDROME (LGS)

soticlestat (TAK-935)



UNMET NEED

Over 50% of patients suffer from treatment-resistant seizures that can manifest in developmental and/or cognitive delays, communication and behavioral challenges and risk of SUDEP¹

PROGRAM BACKGROUND

- Co-development partnership with Ovid Therapeutics²
- Differentiated and unique mechanism of action
- Program has FDA Orphan Drug Designation for DS and LGS
- Strong efficacy in DS and a positive trend in LGS

MARKET OPPORTUNITY

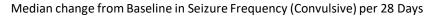
- ~50 K addressable DEE³ patients in the US
- ~70-90 K addressable DEE patients in major global markets

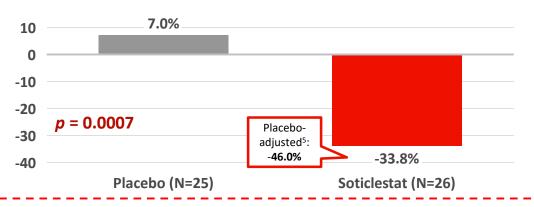
NEXT STEPS

Meet with regulatory agencies and initiate Phase 3 studies in DS and LGS

REDUCTION IN SEIZURE FREQUENCY OVER 20 WEEKS OF FULL TREATMENT PERIOD (mITT⁴)

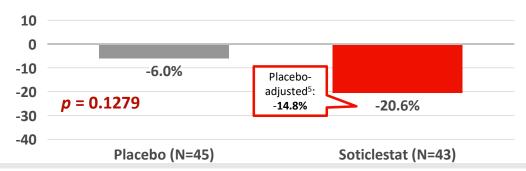
Statistically significant reduction in convulsive seizure frequency in DS cohort





Numerical reduction in drop seizure frequency in LGS cohort

Median change from Baseline in Seizure Frequency (Drop) per 28 Days





^{1.} SUDEP: Sudden unexpected death in epilepsy

^{2.} Takeda and Ovid are sharing in the development and commercialization costs of 4. mITT: modified intent-to-treat soticlestat and, if successful, will share in the profits on a 50/50 basis

^{3.} DEE: Developmental and epileptic encephalopathies

^{5.} Based on Hodges-Lehmann estimation of the median of differences in % change between the two arms

TAK-999 IS A FIRST-IN-CLASS GaINAc BASED RNAI FOR THE TREATMENT OF **ALPHA-1 ANTITRYPSIN DEFICIENCY ASSOCIATED LIVER DISEASE (AATLD)**

TAK-999 (ARO-AAT)

FIRST-IN-CLASS RNAI THAT SILENCES HEPATOCYTE PRODUCTION OF **MUTANT ALPHA-1 ANTITRYPSIN**



UNMET NEED

AATLD is a genetic condition with high unmet medical need and no approved therapies that causes progressive liver disease

PROGRAM BACKGROUND

- Co-development partnership with Arrowhead Pharmaceuticals¹
- Potential 1L treatment to halt, reverse, prevent onset, or slow progression of liver fibrosis
- Most common Z-mutant results in improper protein folding and accumulation in hepatocytes leading to liver injury and fibrosis

MARKET **OPPORTUNITY**

- PiZZ AATD² prevalence: ~100 K in US; ~130 K in EU
- Of these^{3,4}, ~35% of adults develop clinically significant liver fibrosis and ~10-20% of children develop severe liver fibrosis

NEXT STEPS

- Engage with regulatory agencies to assess best path forward.
- Pivotal trial start 2021 or early 2022.

TAK-999 Results in Rapid & Sustained Reduction in Serum Z-AAT

Interim 24-week liver biopsy results in four patients from the Phase 2 AROAAT2002 open-label clinical study demonstrate:

	N = 4	Description
Serum Z-AAT	Decrease in all patients	Up to 93%
Total Intrahepatic Z-AAT	Decrease in all patients	Up to 95%
Intrahepatic Z-AAT Polymer	3 patients have reduction from baseline	Maximum reduction 97%
ALT, GGT	Marker of liver injury reduced in all patients	Maximum reduction of 58%, 66%, respectively
FibroScan	Improvement in all patients	3 patients improved >20%

2020 AASLD late-breaker abstract⁵ has been accepted and the poster presentation will be available November 13th.



^{1.} Closing of the transaction is contingent on completion of review under antitrust laws, including the 3. Hart-Scott-Rodino Antitrust Improvements Act of 1976 in the US

^{2.} PiZZ AATD: Severe AATD or alpha-1 antitrypsin deficiency (low or no AAT in the blood) is a hereditary condition most commonly caused by homozygosity for the mutant Z allele of AAT

Source: Alpha-1 Foundation; Blanco et al, International Journal of COPD 2017;12:561-569

Source: Clark et al, Journal of Hepatology 2018;69(6):1357-1364

AASLD late-breaker abstracts will be available to the public electronically on the AASLD website November 1, 2020

ADVANCING KEY NEXT-GENERATION CELL THERAPIES AND EXPANDING THEIR PLATFORM POTENTIAL TO A BROADER RANGE OF CANCERS

CELL THERAPY MANUFACTURING FACILITY

- Opened 24,000 square-foot manufacturing facility at R&D headquarters in Boston
- cGMP facility bolsters Takeda's capabilities in cell therapy, allowing for the production of clinicalgrade material to enable agile clinical development through pivotal Ph 2b
- Designed to meet all US, EU and Japanese regulatory requirements
- End-to-end research and development capabilities with initial focus on Oncology and potential to expand into other therapeutic areas

ADVANCING MULTIPLE NEXT-GENERATION ONCOLOGY CELL THERAPY PLATFORMS

CLINICAL STAGE CELL THERAPIES

TAK-007

MDAnderson Cancer Center

CAR NK Platform

TAK-102

NOILE-IMMUNE

Platform In Solid Tumors

TAK-940



Potential for best-in-class allogeneic product with off-the-shelf use in NHL and CLL patients

Obtained the exclusive rights to develop and commercialize TAK-007 in China from MD Anderson Cancer Center

FY20: validate cryopreserved material



FY21: initiate multi-site Phase 2 trial

Expand allogeneic platform to other hematologic malignancies and aspiring for solid tumors

Cytokine and chemokine armored CAR-T to treat GPC3expressing advanced solid tumors with high unmet medical need

Initiated clinical study in Q2FY20

Expand cytokine/chemokine platform to other solid tumor targets

Next-generation CAR-T signaling domain to treat relapsed/refractory B-cell cancers

Initiated clinical study in Q2FY20



POC FOR OREXIN 2 RECEPTOR AGONISTS HAS BEEN ESTABLISHED IN MULTIPLE INDICATIONS¹ GUIDING OREXIN FRANCHISE DEVELOPMENT

TAK-994

FIRST-IN-CLASS ORAL SMALL MOLECULE OREXIN 2 RECEPTOR AGONIST ADDRESSING THE UNDERLYING DEFICIENCY IN NARCOLEPSY TYPE I (NT1)



UNMET NEED

Despite treatment >90% experience EDS² and 50% have daily cataplexy making functioning at home, school and work problematic³

KEY DATA

- No cataplexy on TAK-925: Patients on TAK-925, an IV orexin 2 receptor agonist (OX2R), showed no cataplexy attacks during the infusion period⁴
- In addition, benefits were seen in the MWT⁵ over 7-days in NT1 and NT26 patients

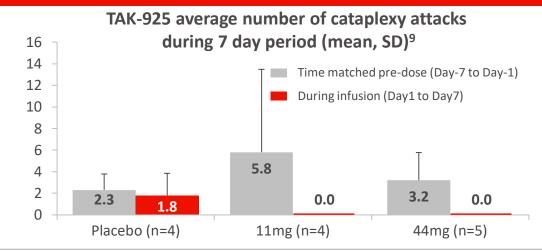
AGILE DEVELOPMENT PLAN

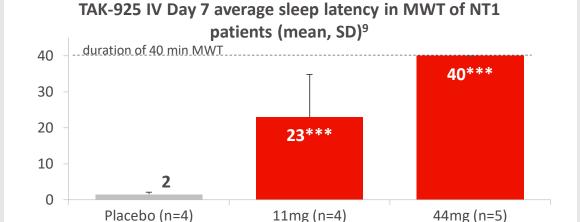
- TAK-994, the first oral OX2R agonist in Ph 2 is enrolling NT1 and NT2 patients. Final data targeted 2H FY21
- TAK-861, a second oral OX2R agonist will begin clinical testing in 2H FY20
- TAK-925 has published POC data in NT1, NT2, shift work sleep disorder. Data for IH⁷ and OSA⁷ will be disclosed in the future.

MARKET **OPPORTUNITY**

- NT1 Addressable Population: ~70 K US8; ~300 K 1.2 M WW
- Estimated diagnosis rate ~30-50% across US/EU/JP and 6% in China. Diagnosis typically 5-15 years delayed

POC NT1: 7-day Repeated Dosing Study⁴





- 1. TAK-925 has demonstrated POC in multiple sleep disorder indications. It is an IV formulation and frontrunner of oral TAK-994
- EDS: Excessive daytime sleepiness
- Maski, K et al. 2017. J Clin Sleep Med. Mar 15: 13(3): 419-425 6.
- Presented at the European Sleep Research Society 2020 Virtual 7. Congress, September 22-24, 2020
- MWT: Maintenance of Wakefulness Test
- NT2: Narcolepsy Type 2
- IH: Idiopathic hypersomnia. OSA: Obstructive sleep apnea.
- US prevalence ~140 K
- 9. Observed mean and standard deviation shown. ***: p-value < 0.001 comparing to placebo

TAK-981 BIOLOGY DRIVES A NUMBER OF THERAPEUTIC HYPOTHESES WHICH WE ARE EXPLORING IN >10 EXPANSION COHORTS PLANNED

TAK-981

FIRST-IN-CLASS SMALL MOLECULE INHIBITOR OF SUMOYLATION THAT ACTIVATES TYPE I INTERFERON SIGNALING AND LYMPHOCYTE ACTIVATION



HYPOTHESIS

 Potentiates innate immunity to drive anti-tumor response with potential to combine with therapeutic antibodies and checkpoint inhibitors addressing a broad range of tumor types with high unmet need.

EMERGING DATA

- Well tolerated with no significant safety signals to date
- Responses seen in single-agent dose-escalation in solid tumors and in combination with rituximab in NHL¹

AGILE DEVELOPMENT PLAN

- Adaptative 2-stage design implemented to enable gatedinvestments and robust data-driven decision making framework
- Studies designed to support expedited market entry followed by indication expansion and full approval
- Indications selected based on pre-clinical evidence, mechanistic rationale, unmet need and the competitive landscape while exploring activity in different immune environments

COLD-TO-HOT (IO COMBINATIONS & MONOTHERAPY)

Hot Tumors	Warm Tumors (Immune Excluded)	Cold Tumors		
Non-squamous NSCLC ² (post CPI ³)	Cervical (CPI naïve)	MSS CRC ⁴ (CPI naïve)		
	Example Tumor Types			

mAB SYNERGY STREAM (COMBINATION WITH mABs)

TAK-301 + Htuximab	TAK-361 + Other MAD Combinations				
DLBLC ⁵ post-CAR-T	Combinations	Combinations			
	Heme Malignancies	Solid Tumors			



^{1.} NHL: Non-Hodgkin's Lymphoma

^{2.} NSCLC: Non-small cell lung cancer

^{3.} CPI: Checkpoint inhibitor

^{4.} MSS CRC: Microsatellite Stable colorectal cancer

[.] DLBCL: Diffuse large B-cell lymphoma

LIFE-SAVING COMPASSIONATE USE IN A NEWBORN TREATED WITH TAK-755 SUGGESTIVE OF EFFICACY

TAK-755

REPLACES ADAMTS13 WHICH DIRECTLY ADDRESSES THE UNDERLYING CAUSE OF TTP



UNMET NEED

 Insufficient replacement of ADAMTS13 with plasma infusions, current SOC, due to volume constraints leads to patients still experiencing ischemic injury in the brain, kidney, and heart and poor long-term outcomes

EMERGING DATA

- Well tolerated to date with no significant safety signals. No anti-ADAMTS13 antibodies detected in Phase I trial of cTTP patients.
- Replacement of missing ADAMTS13 enzyme provides strong rationale. Compassionate use results have been supportive.

MARKET OPPORTUNITY

- cTTP: ~500 US; ~2,000 6,000 WW
- iTTP: ~2000 US; ~5,000 18,000 WW

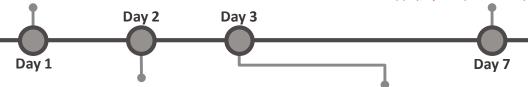
NEXT STEPS

- Phase 2 iTTP data readout expected FY 2021.
- Phase 3 cTTP data readout in FY 2022.

DOCTOR'S REQUEST FOR COMPASSIONATE USE IN A FAMILY WITH A HISTORY OF TWO PERINATAL DEATHS DUE TO cTTP

"Dear all we have a newborn — 14 hours old with congenital TTP and acute disease. Probably know the answer ... but I have to ask if we can either put her into the study or get the drug compassionately." (Physician)

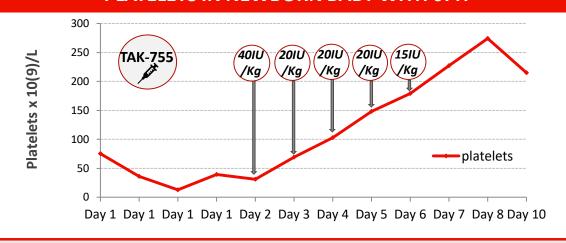
Platelets and other labs quickly improved and normalized 4 days after initiation of TAK-755. Family happily left hospital on Day 7



Under compassionate use policy, baby dosed with TAK-755 early afternoon

"Baby is doing brilliantly ... A far cry from 48 hours ago. She would have died, So thank you." (Physician)

PLATELETS IN NEWBORN BABY WITH cTTP







01.

Introduction

02.

R&D

Engine



RESILIENT H1 PERFORMANCE WHILE DELIVERING ON FINANCIAL COMMITMENTS

RESILIENT FY2020 H1 RESULTS

- Underlying Revenue growth +0.5% driven by 14 Global Brands; Reported revenue -4.2%
- Underlying Core Operating Profit margin 31.6% driven by synergies and OPEX efficiencies
- Reported Operating Profit growth +97.7% reflecting lower PPA and integration costs
- Operating Cash Flow +14.9%, with robust Free Cash Flow of JPY 425.5B³ (~USD 4.0B)⁴

CONFIRMING FUILI-YFAR **MANAGEMENT GUIDANCE**

- Confirming management guidance for FY2020 with acceleration of growth expected in H2
- Raising reported Operating Profit and reported EPS forecasts, despite FX challenges
- Upgrading Free Cash Flow forecast to reflect additional non-core asset sales

DELIVERING ON FINANCIAL COMMITMENTS

- Exceeded \$10B non-core asset divestiture target with announced deals worth up to ~\$11.3B
- On track to reach mid-30s% margins and Net debt/adj EBITDA⁵ target of 2x within FY21-FY23



Please refer to slides <u>54</u> for reconciliation
 Please refer to slide <u>48</u> for its definition and slide <u>56</u> for reconciliation.
 Please refer to slide <u>62</u> for reconciliation.



^{4.} USD included for reference, calculated at JPY/USD of 105.6

H1 REPORTED OPERATING PROFIT GROWTH +98% REFLECTING LOWER PPA AND INTEGRATION COSTS; STRONG MARGINS & CASHFLOW DEMONSTRATE TAKEDA'S FINANCIAL RESILIENCE

FY2020 H1 FINANCIAL RESULTS (SUMMARY)

(BN YEN)	REPOR	RTED	COF	UNDERLYING*2	
	FY2020 H1	VS. PRIOR YEAR	FY2020 H1	VS. PRIOR YEAR	
REVENUE	1,590.8	-4.2%	1,590.8	-4.2%	+0.5%
OPERATING PROFIT	215.6	+97.7%	507.6	-6.3%	+1.9%
Margin	13.6%	+7.0pp	31.9%	-0.7pp	31.6%
NET PROFIT	86.5	+15.8%	345.5	-9.2%	
EPS (JPY)	55 yen	+7 yen	221 yen	-23 yen	-0.4%
OPERATING CASH FLOW	392.0	+14.9%	Growth r	ate imnacted hy	
FREE CASH FLOW*3	425.5	-37.1%	Growth rate impacted by ~JPY 375.5B cash received in July 2019 for XIIDRA		

^{1.} Please refer to slide <u>48</u> for definition and slides <u>56</u> and <u>58</u> for reconciliation

PPA: Purchase Price Allocation



^{2.} Please refer to slide 48 for definition and slide 56 for reconciliation

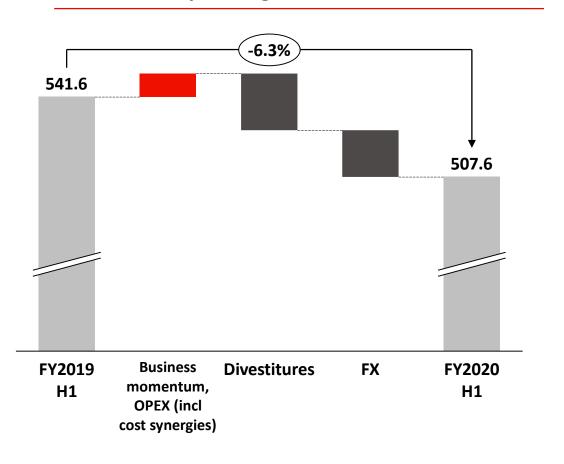
^{3.} Please refer to slide <u>62</u> for reconciliation.

REPORTED REVENUE AND CORE OPERATING PROFIT IMPACTED BY FX HEADWINDS

Reported Revenue vs FY2019 H1

(BN JPY) -4.2% 1,660.2 +0.5pp -1.6pp -3.1pp 1,590.8 FY2019 **Divestitures** FX FY2020 **Business** H1 momentum H1 (Underlying Growth)

Core Operating Profit vs FY2019 H1¹

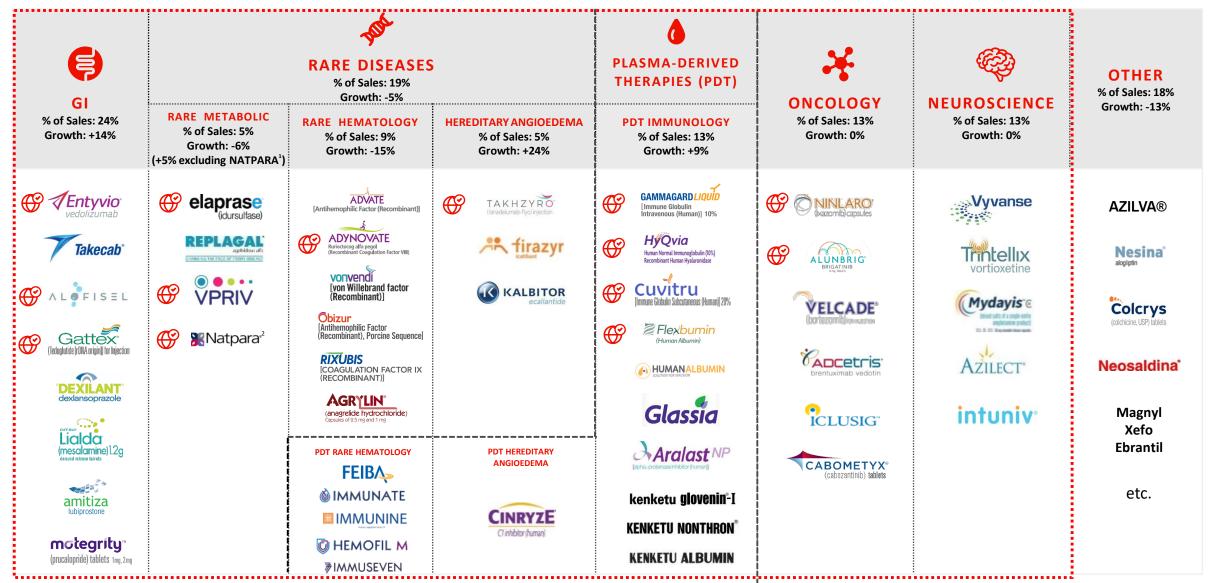


Graph is illustrative

1. Please refer to slide <u>48</u> for definition and slides <u>56</u> and <u>58</u> for reconciliation



UNDERLYING REVENUE GROWTH +0.5%¹ DRIVEN BY 5 KEY BUSINESS AREAS +4%; REPRESENTING ~82% OF H1 REVENUE

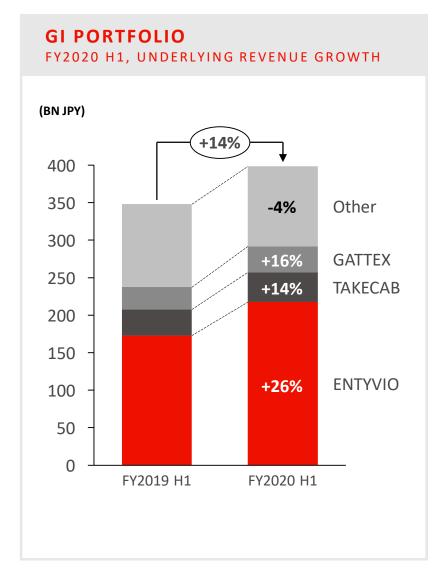








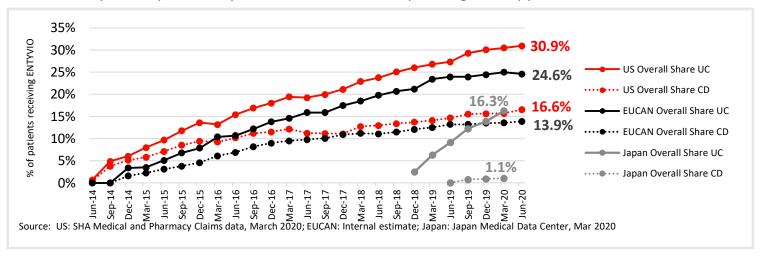
EXCEPTIONAL GROWTH OF GI FRANCHISE SPEARHEADED BY GUT-SELECTIVE ENTYVIO®





EXPANDING PATIENT SHARE IN THE U.S., EU AND JAPAN

- The only gut-selective IBD therapy, provides early control, with superior long-term, multilayered remission and because of its unique data package (including H2H superiority, real world evidence, endoscopic, histologic, transmural outcomes), has future potential of disease modification.
- Subcutaneous formulation:
 - EU: Approval in UC and CD received in May 2020
 - Canada: Approval in UC received in April 2020
 - U.S.: Complete Response Letter received in December 2019; in August 2020, Takeda had a productive meeting with the FDA wherein we gained clarity on data needs for the device required to support approval. Continued testing of the device will take time, and as a result, we expect to potentially launch in UC in 2022, pending FDA approval





RARE DISEASES



HEREDITARY ANGIOEDEMA (HAE) PORTFOLIO GROWS DOUBLE DIGIT DRIVEN BY CONTINUED EXCELLENT PERFORMANCE FROM TAKHZYRO®

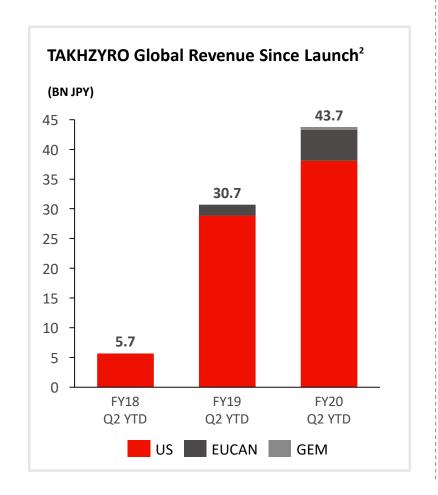
TAKHZYRO IS EXPANDING THE HEREDITARY ANGIOEDEMA PROPHYLAXIS MARKET

U.S.:

- TAKHZYRO is market leader, driven mainly by efficacy profile
- TAKHZYRO is expanding the use of prophylactic treatment in HAE, from 50% of all treated patients in 2018 to 57% of all treated patients in 2019¹
- TAKHZYRO is increasing new patients to Takeda; over 50% of patient growth is derived from patients not previously on a Takeda therapy¹

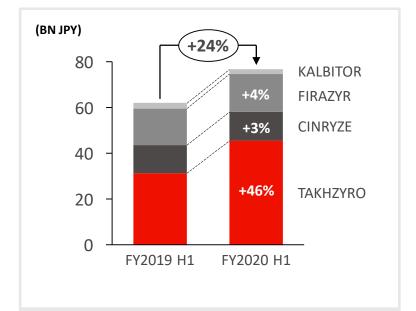
Other regions:

- Strong launches in Germany, Italy, Austria, UK, Denmark, Brazil, Israel and UAE. Initial access schemes in place in many EU countries as well as Canada, Australia and Kuwait
- Over 20 launches are planned in FY2020
- Pre-filled syringe, designed to enhance treatment administration experience for HAE patients, launched in Germany in September



HEREDITARY ANGIOEDEMA

FY2020 H1, UNDERLYING REVENUE GROWTH



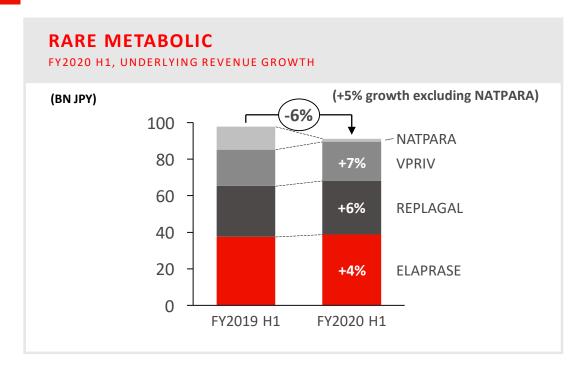
- TAKHZYRO performance fueled by successful launches with strong patient uptake
- Successful co positioning of CINRYZE/FIRAZYR within the HAE portfolio



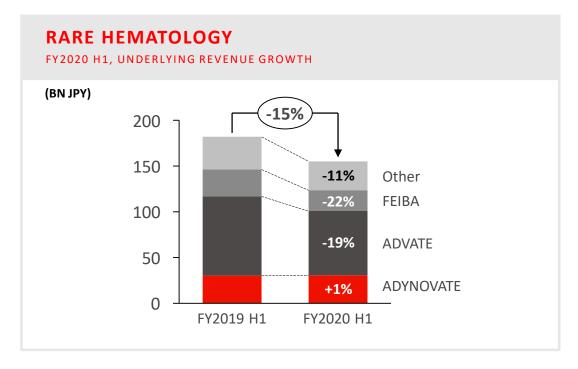
RARE DISEASES



RARE METABOLIC SUSTAINED GROWTH EXCEPT FOR NATPARA® U.S. RECALL; RARE HEMATOLOGY COMPETITIVE LANDSCAPE IN LINE WITH EXPECTATIONS



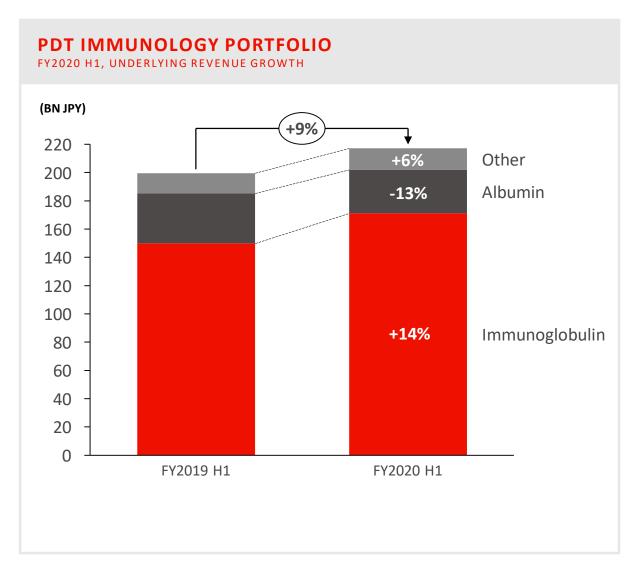
- Rare Metabolic portfolio excluding NATPARA continues to grow 5% driven by good performance of VPRIV and REPLAGAL. NATPARA revenue impacted negatively by no recorded revenue in the U.S. due to recall in September 2019
- NATPARA Special Use Program is in place to provide NATPARA for no charge to patients who are at extreme risk of life-threatening complications as a result of discontinued treatment
- Takeda is working closely with the FDA on a proposed plan to resupply NATPARA in the U.S., however, it is anticipated that the required device modifications and product testing will likely delay availability beyond 2020. As a result, Takeda expects zero U.S. revenue for NATPARA to be recognized in FY2020



- ADYNOVATE now available in 35 countries; PROPEL study data reinforces the importance of personalized prophylaxis
- ADVATE decline partially driven by ADYNOVATE and competitive uptake with increasing price pressure in standard half-life segment
- Impact of competition on ADVATE/ADYNOVATE differing by country
- FEIBA stable in the U.S., with decline in Q2 impacted by shipment phasing in **Growth & Emerging Markets**



PDT IMMUNOLOGY GROWTH DRIVEN BY GAMMAGARD LIQUID & SCIG, ALBUMIN IMPACTED BY PHASING WITH REBOUND EXPECTED IN H2











- Immunoglobulin products growth (+14%) driven by strong demand for Gammagard Liquid in the U.S. as well as continuous expansion of subcutaneous IG (SCIG) supported by increased production capacity
- Albumin sales decreased versus H1 last year (-13%) due to phasing and high FY19 H1 sales as a result of supply dynamics in China following blackout period. Recovery expected in H2 driven by demand and capacity expansion

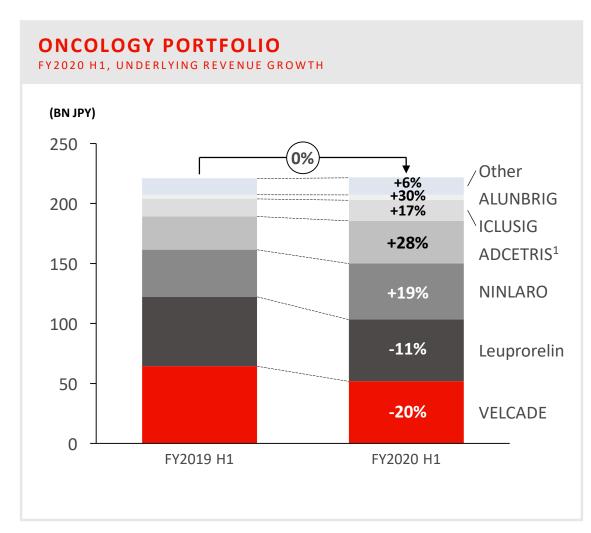
CONTINUING TO INVEST IN PLASMA COLLECTION

- Current footprint of 132 centers in the US and 33 ex-US, an increase of 11 centers in FY20 YTD (9 US, 2 Austria)
- Execution against strategy to invest in new centers plus operational excellence to increase plasma supply and manufacturing capacity by >65% by 2024¹ is on track
 - COVID dynamics may shift timing of plasma supply growth but overall target remains unchanged





ONCOLOGY GROWTH BRANDS OFFSET DECLINE OF OLDER PORTFOLIO





ENTERED INTO DIAGNOSTIC AGREEMENT

■ Takeda and Foundation Medicine announced a collaboration agreement to develop companion diagnostics for ALUNBRIG to identify patients with ALK+ mNSCLC, as well as investigational mobocertinib to identify patients with EGFR Exon20 insertion mNSCLC



AN IMPORTANT TREATMENT OPTION FOR PATIENTS

 Strong growth year-to-date due to all-oral, efficacious and tolerable regimen for myeloma patients with at least one prior therapy

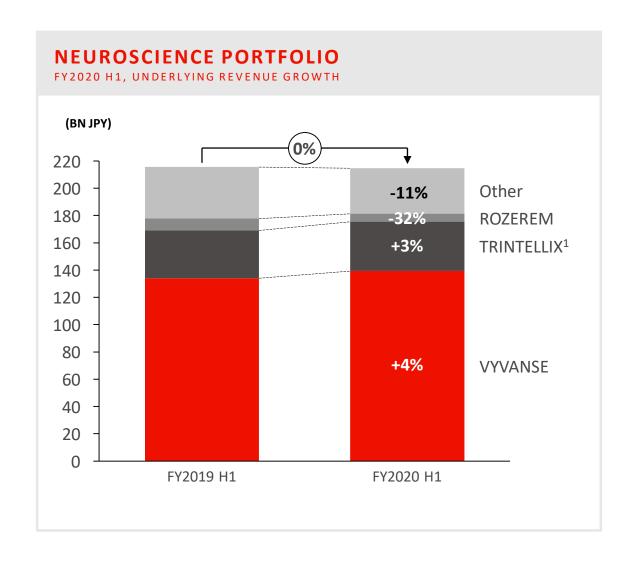
- ICLUSIG: FDA has granted priority review for sNDA to update the label in the U.S. based on interim data from the OPTIC trial in CML patients and adjudicated data from the PACE trial in CML and Ph+ ALL patients. Decision expected in FY20.
- **ZEJULA**: Approved September 2020 in Japan as the only once-daily PARP inhibitor monotherapy for advanced ovarian cancer regardless of biomarker in first-line and recurrent maintenance treatment settings, as well as late-line primary treatment settings for HRD positive and platinum sensitive ovarian cancer
- **Leuprorelin**: Production stoppages have led to supply disruption of leuprorelin in certain regions



NEUROSCIENCE



NEUROSCIENCE RECOVERING FROM COVID-19 IMPACT IN Q1, WITH PRESCRIBING TRENDS NORMALIZING TOWARDS PRE-COVID LEVELS





- COVID-19 related stay-at-home restrictions significantly reduced patient visits, subsequent diagnoses and created opportunities for children to temporarily discontinue medication through the summer months; however, new therapy starts have begun to rebound for Adults and Children returning to school
- Uptick in patients diagnosed in the EU and increased patient uptake in Canada



COVID-19 related stay-at-home restrictions significantly reduced patient visits, with some rebound observed towards the end of Q2



14 GLOBAL BRANDS UNDERLYING REVENUE GROWTH OF +15.4%

FY2020 H1 REVENUE						FY2020 H1 REVENUE					
(as rep	orted)	(BN JPY)	(MM USD)	versus PY (underlying)	GLOBAL BRAND			(BN JPY)	(MM USD)	versus PY (underlying)	GLOBAL BRAND
	Entyvio vedolizumab	207.0	1,960	+25.8%	@	4	IMMUNOGLOBULIN	162.7	1,541	+14.2%	
	Takecab°	40.0	378	+14.4%				GAMMAGARD LIQUID [Immune Globulin Intravenous (Human)] 10%	Kiovig an Hormal Immunoglobulin (Mg), 10% Solvidon	+17.4%	@
5	Gattex* (Teduglutide (ONA origin)) for Injection	33.2	315	+16.0%	@	IMMUNOLOGY		HyQvia Human Normal Immuno Recombinant Human Hy	globulin (10%) sluronidase	+6.6%	@
	∧LøFIS≣L	0.3	3	N/A (commercial launch August 2018)	@			Cuviti [Immune Globulin Subc	CU daneous (Human)] 20%	+33.0%	@
Test	TAKHZYRO (lanadelumab-flyo) injection	43.7	414	+45.5%	©	PDT	ALBUMIN/FLEXBUMIN	¹ 28.6	271	-13.0%	
	ADYNOVATE Ruriotacog alfa pegol (Recombinant Coagulation Factor VIII)	29.5	279	+1.2%	@	*	NINLARO (ivazomib) capsules	44.4	420	+19.2%	©
ASES	XNatpara	1.5	14	-87.1%)LOGY	brentuximab vedotin	30.6	290	+28.1%	
DISE	elaprase (idursulfase)	34.3	325	+4.1%	©	ONCOLO	ALUNBRIG' BRIGATINB	4.3	40	+30.2%	₩
RARE	REPLAÇAL° agaleidase affa	25.0	236	+6.1%			Vyvanse	132.6	1,256	+3.9%	
	© • • • • VPRIV	18.8	178	+7.1%	@	NEURO- SCIENCE	Trintellix vortioxetine	35.0	331	+3.1%	

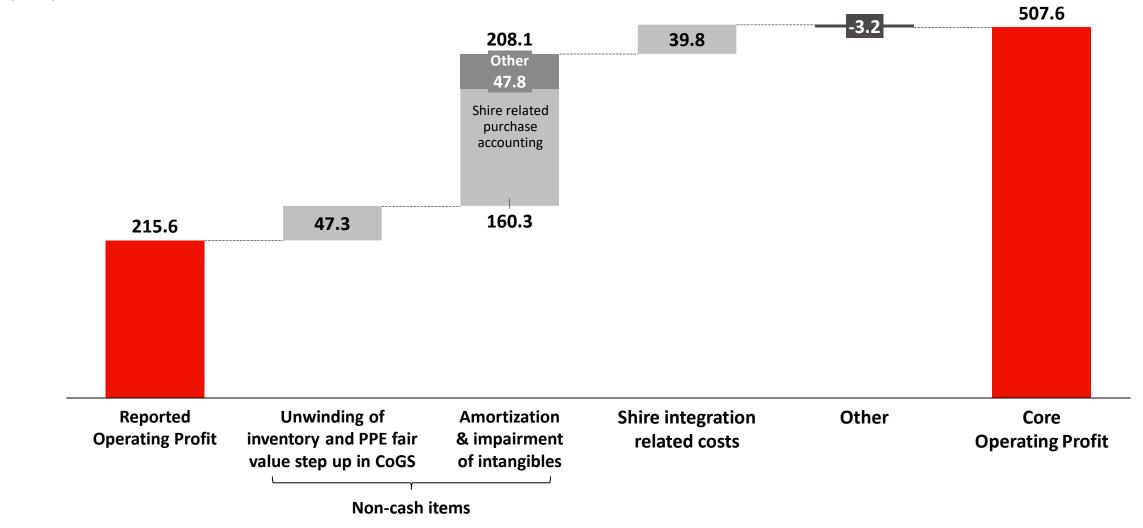
14 GLOBAL BRANDS FY2020 H1 TOTAL: JPY 595.9B (US\$5.6B2) (+15.4% UNDERLYING GROWTH)



H1 CORE OPERATING PROFIT ADJUSTS FOR ITEMS INCLUDING NON-CASH PURCHASE ACCOUNTING EXPENSES AND OTHER ACQUISITION-RELATED COSTS

BRIDGE FROM FY2020 H1 REPORTED TO CORE OPERATING PROFIT¹

(BN JPY)





OPEX TRACKING PLATFORM TO DRIVE FURTHER COST EFFICIENCIES

SYNERGY PACKAGE OPERATIONAL KPI REPORTS



Compensation & Benefits



Contractors & Consultants



Clinical Studies & Research



Events & Sponsorships



Sales Support & Resources



Technology



Facilities & Related



People Recruitment & Development



Irave



Company Vehicles

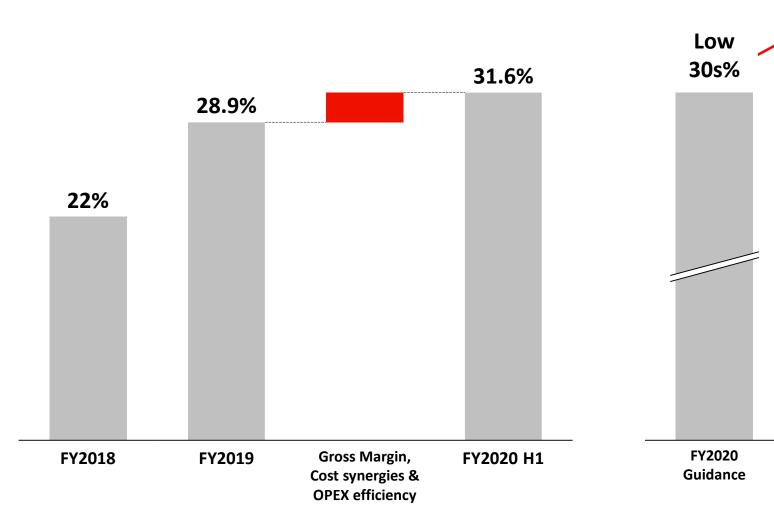
TECHNOLOGY: ACCELERATING TAKEDA'S DIGITAL TRANSFORMATION

- Collaboration with Accenture and AWS will move 80% of Takeda applications to the cloud, leveraging data to respond with greater speed, agility, and insight across the value chain to drive significant IT synergy savings.
 - Collaboration will leverage cloud and data-driven insights to accelerate drug development, increase operational agility, reduce technology costs and develop the workforce of the future
- Takeda Business Solutions (TBS) is leveraging scale and driving automation to enable efficiencies in SG&A
 - Continued expansion of the Robotic Process Automation (RPA) program to 115 bots, enabled by the TBS Intelligent Automation Center of Excellence
 - Thousands of hours of repetitive work freed-up for higher value add activities
 - We are providing development and training opportunities Analytics,
 Machine Learning, and RPA
 - This approach is driving adoption of data and digital capabilities in Finance with 85+ trained Digital Champions, and 80+ in progress
 - Our commitment to automation has been recognized with a recent award from the Shared Service & Outsourcing Network for CFOinUrPocket



STRONG H1 UNDERLYING CORE EARNINGS MARGIN OF 31.6%; ON TRACK TO FULL-YEAR AND MID-TERM MARGIN TARGETS

UNDERLYING CORE OPERATING PROFIT MARGIN EVOLUTION¹





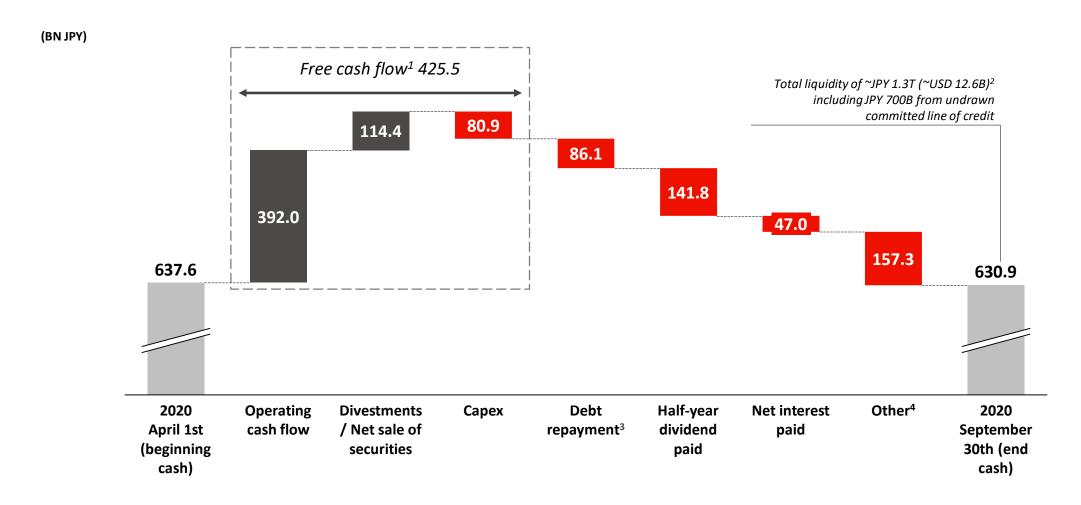
Mid

30s%

Target within fiscal

years 2021-2023

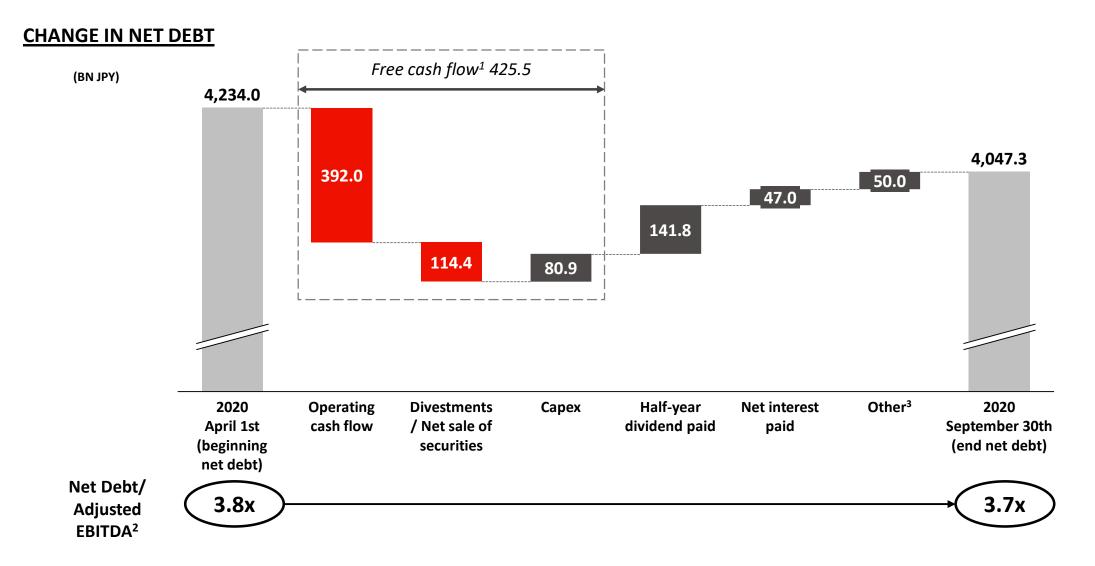
H1 OPERATING CASH FLOW +14.9% VERSUS PRIOR YEAR; FREE CASH FLOW COMFORTABLY COVERED HALF-YEAR DIVIDEND, DEBT REPAYMENT & INTEREST



- 1. Please refer to slide 62 for reconciliation.
- 2. Defined as cash and cash equivalents as of September 30, 2020 (JPY 630.9B), plus undrawn committed line of credit (JPY 700B). USD provided for reference calculated at JPY/USD of 105.6 yen.
- 3. "Debt Repayment" represents Net Debt Proceeds, which comprises JPY 1,179.5B of USD 7B and EUR 3.6B Net Proceeds from Bonds issued in July 2020, as offset by JPY 712.6B of USD/EUR Term Loan pre-payment in July, JPY 413.1B of SAIIDAC USD and TPC EUR Bonds pre-payment in August and JPY 140.0B of Mandatory Debt payment.
- 4. "Other" indicates items such as FX impact on cash, lease obligations, acquisition of investments, net proceeds from short term debt and contingent considerations payments.

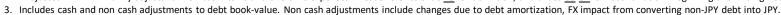


STEADY NET DEBT REDUCTION WITH NET DEBT/ADJUSTED EBITDA AT 3.7x



^{1.} Please refer to slide 62 for reconciliation.

^{2. &}quot;Adjusted EBITDA" mainly adjusts for non cash items and one time expenses. Please refer to slide 49 for definition, and slides 63-64 for reconciliation. Beginning and Ending net debt is calculated based on 12 months average FX rate.





EXCEEDED \$10B NON-CORE ASSET DIVESTITURES TARGET & INCREMENTAL TARGET FOR REAL ESTATE & MARKETABLE SECURITIES

NON-CORE ASSET DIVESTITURES

(ANNOUNCED SINCE JANUARY 2019)

<u> </u>		DEAL CLOSED
XIIDRA	up to \$5.3B	\subseteq
NEMEA	\$200M	\subseteq
RUSSIA/CIS	\$660M	\subseteq
LATAM	\$825M	
EUROPE	up to \$670M	
APAC	up to \$278M	
Japan OTC	\$2.3B	
Europe Rx	\$562M	
Buccolam	up to \$95M	\subseteq
TachoSil	\$415M	
TARGET	\$10B	
TOTAL TO DATE	up to \$11.3B	
	NEMEA RUSSIA/CIS LATAM EUROPE APAC Japan OTC Europe Rx Buccolam TachoSil TARGET	NEMEA \$200M RUSSIA/CIS \$660M LATAM \$825M EUROPE up to \$670M APAC up to \$278M Japan OTC \$2.3B Europe Rx \$562M Buccolam up to \$95M TachoSil \$415M TARGET \$10B

Total revenue contribution of these assets in FY2020 forecast is ~\$1.3B; this revenue is not expected to be booked in FY2021

SALE OF REAL ESTATE & MARKETABLE SECURITIES¹

(EXPECTED IN FY2020)

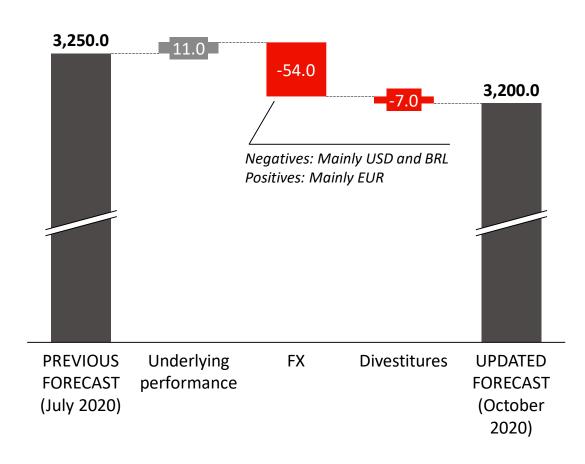
CASH RECEIVED

(LXI LCI	CASITICECTIVED	
MARKETABLE SECURITIES	~\$470M	ď
REAL ESTATE	~\$650M	ĭ
TARGET	\$700M	
TOTAL TO DATE	\$1.1B	+

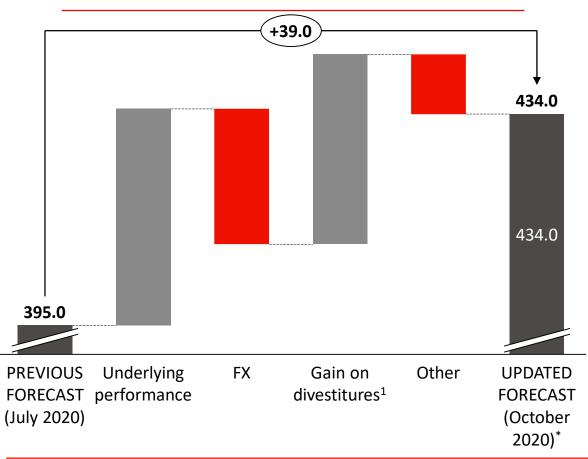


REPORTED OPERATING PROFIT FORECAST UPGRADED DESPITE FX CHALLENGES





FY2020 Reported Operating Profit Forecast



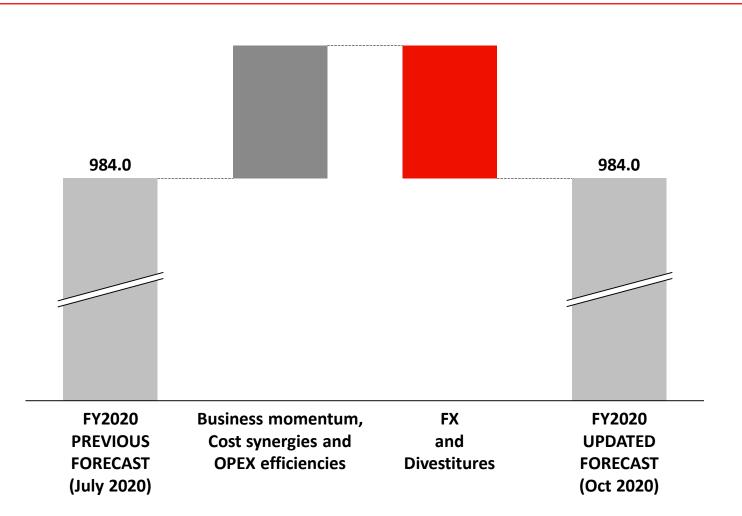
^{*}Approximately JPY140.0B upside to Reported Operating Profit should Takeda Consumer Healthcare divestiture close by March 31st 2021 not included



CORE OPERATING PROFIT FORECAST MAINTAINED WITH BUSINESS MOMENTUM & COST MANAGEMENT EXPECTED TO ABSORB FX IMPACT

(BN JPY)

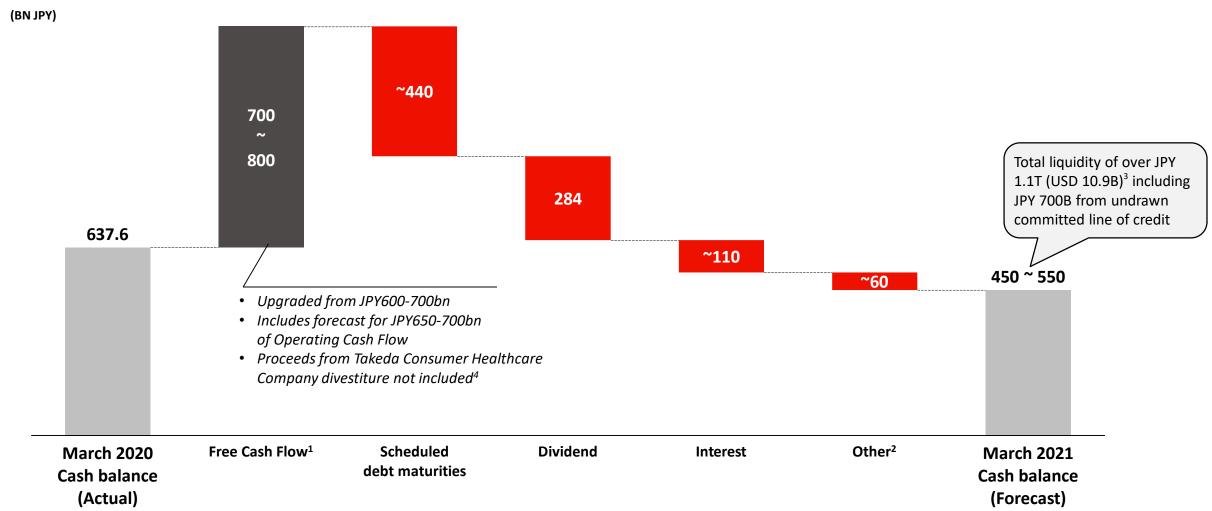
FY2020 Core Operating Profit¹ Forecast





FY2020 CASH FLOW FORECAST UPGRADED TO REFLECT ASSET SALES; MAINTAINING STRONG LIQUIDITY PROFILE

FY2020 UPDATED CASHFLOW FORECAST



^{1.} Free Cash Flow = Cash flows from operating activities + (Announced) Divestiture Proceeds – CAPEX.

Cashflow forecast does not include the impact of any potential further divestitures beyond what has already been disclosed by Takeda



^{2. &}quot;Other" includes contingent payments, lease obligations, FX impact on cash etc.

^{3.} USD provided for reference calculated at JPY/USD of 105.6 yen

^{4.} Gross proceeds from Takeda Consumer Healthcare Company deal would be ~JPY230bn

CONFIRMING FULL-YEAR MANAGEMENT GUIDANCE, UPGRADING CASH FLOW & RAISING FORECAST FOR REPORTED OPERATING PROFIT AND EPS

(BN YEN)	FY2020 PREVIOUS FORECAST (July 2020)	FY2020 UPDATED FORECAST (October 2020)	CHANGE	UNDERLYING ² MANAGEMENT GUIDANCE
REVENUE	3,250.0	3,200.0	-50.0	Low-single-digit growth
REPORTED OPERATING PROFIT	395.0	434.0	+39.0	
CORE OPERATING PROFIT ¹	984.0	984.0	-	High-single-digit growth
CORE OPERATING PROFIT ¹ MARGIN	30.3%	30.8%	+0.5pp	Low-30s%
REPORTED EPS (YEN)	59	79	+20	
CORE EPS (YEN)	420	420	-	Low-teen growth
FREE CASH FLOW	600-700	700-800	+100.0	
ANNUAL DIVIDEND PER SHARE (YEN)	180	180	-	

Key assumptions in FY2020 forecast:

- To date, Takeda has not experienced a material effect on its financial results as a result of the global spread of the novel coronavirus infectious disease (COVID-19), despite the various effects on its operations as detailed elsewhere herein. Based on currently available information, Takeda believes that its financial results for FY2020 will not be materially affected by COVID-19 and, accordingly, Takeda's FY2020 forecast reflects this belief. However, the situation surrounding COVID-19 remains highly fluid, and future COVID-19-related developments in FY2020, including new or additional COVID-19 outbreaks and additional or extended lockdowns, shelter-in-place orders or other government action in major markets, could result in further or more serious disruptions to Takeda's business, such as slowdowns in demand for Takeda's products, supply chain related issues or significant delays in its clinical trial programs. These events, if they occur, could result in an additional impact on Takeda's business, results of operations or financial condition, as well as result in significant deviations from Takeda's FY2020 forecast.
- Takeda does not expect any additional 505(b)2 competitor for subcutaneous VELCADE to launch in the U.S. within FY2020;
- The FY2020 updated forecast includes the impact of divestitures disclosed by Takeda as of October 29, 2020, with the exception of the divestment of Takeda Consumer Healthcare Company.

Note: Please refer to slides <u>65-66</u> for details on the updated FY2020 forecast.

- 1. Please refer to slide 48 for its definition, and slide 66 for FY2020 forecast reconciliation.
- 2. Underlying growth adjusts for divestitures (assets divested in FY2019 and disclosed divestitures expected to close in FY2020) and applies a constant exchange rate (FY2019 full year average FX rate). Please refer to slide 48 for definition of underlying growth. Underlying measures are also the basis for calculating management KPIs.



FY2020 DETAILED FORECAST¹

(BN JPY)	FY2020 Previous Forecast (July 31, 2020)	FY2020 Revised Forecast (October 29, 2020)	vs. Previous Forecast		Variances
Revenue	3,250.0	3,200.0	-50.0	-1.5 %	Business momentum offset by divestitures and foreign exchange in
Cost of sales	N/D ²	N/D ²			
R&D expenses	-447.0	-448.0	-1.0	-0.2 %	
Amortization of intangible assets	-407.0	-403.0	+4.0	+1.0 %	
Impairment of intangible assets	-50.0	-50.0	_	- %	
Other operating income	118.0	163.4	+45.4	+38.5 %	Includes gains from announced divestitures except Takeda Consum
Other operating expenses	-163.0	-180.0	-17.0	-10.4 %	Healthcare CompanyDriven by higher expenses related to additional divestitures
Operating profit	395.0	434.0	+39.0	+9.9 %	
Finance expenses	-153.0	-166.0	-13.0	-8.5 %	 Higher one-time, non-cash FX loss resulting from Legal Entity Optimization transactions
Profit before tax	230.0	258.0	+28.0	+12.2 %	Optimization transactions
Net profit	92.0	124.0	+32.0	+34.8 %	Reflects a better reported tax rate
EPS (yen)	59	79	+20	+34.8 %	· -
Core Operating Profit ³	984.0	984.0		- %	Business momentum, cost efficiency, and synergies offset by foreig
Core EPS (yen)	420	420	_	- %	exchange and divestitures
USD/JPY	109	106	-3		
EUR/JPY	120	122	+3		

^{1.} Please refer to slide <u>65</u> for other key assumptions



^{2.} Not Disclosed.

^{3.} Please refer to slide <u>66</u> for reconciliation

STRONG MARGINS & CASHFLOW REINFORCE CONFIDENCE TO MEET FINANCIAL TARGETS

	FY2020 H1 ACTUAL	FY2020 OUTLOOK
UNDERLYING REVENUE GROWTH ¹	+0.5%	LOW-SINGLE-DIGIT
UNDERLYING CORE OP MARGIN ²	31.6%	LOW-30s%
FREE CASH FLOW ³	JPY 425.5 B	JPY 700-800 B
	AS OF FY	/2020 H1
DIVESTITURES	UP TO TEN DEALS ANNOUNCE	~\$11.3B D SINCE JANUARY 2019
DE-LEVERAGING	3. 7	7x ADJ. EBITDA⁴

FINANCIAL TARGET

ACCELERATING IN MID-TERM

MID-30s%

(WITHIN FY2021-2023)

\$10B

2x

(WITHIN FY2021-2023)



^{1.} Please refer to slide <u>48</u> for definition and slide <u>54</u> for reconciliation

^{2.} Please refer to slide $\underline{48}$ for definition and slide $\underline{56}$ for reconciliation

^{3.} Please refer to slide $\frac{62}{62}$ for reconciliation

^{4.} Please refer to slide 49 for definition and slides 63-64 for reconciliation

UPCOMING INVESTOR EVENTS

WAVE 1 PIPELINE
MARKET OPPORTUNITY CALL

DECEMBER 8TH, 2020, TUESDAY 5-7pm (ET)

FY2020 Q3 EARNINGS CONFERENCE CALL

FEBRUARY 4TH, 2021, THURSDAY (TIME TO BE CONFIRMED)

GROWTH & EMERGING MARKET UPDATE CALL

MARCH 11TH, 2021, THURSDAY (TIME TO BE CONFIRMED)







Q&A SESSION



Christophe Weber
President & Chief
Executive Officer



Andrew Plump
President, Research &
Development



Costa SaroukosChief Financial Officer



Masato Iwasaki
President, Japan Pharma
Business Unit



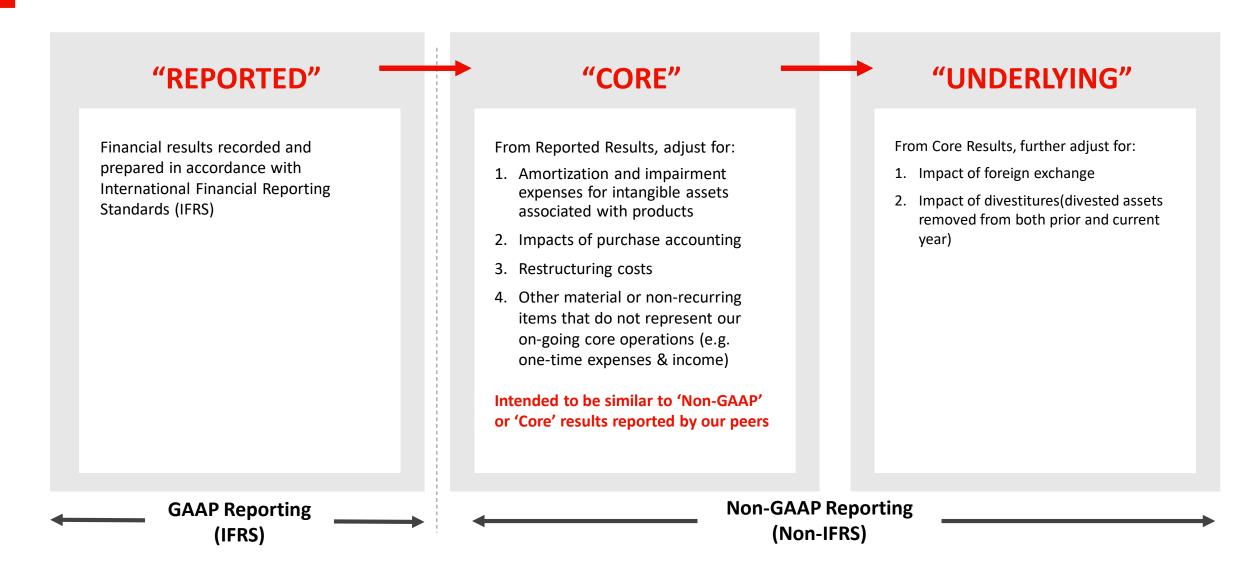
Julie KimPresident, Plasma-Derived
Therapies Business Unit



APPENDIX



TAKEDA'S DISCLOSURE METRICS





DEFINITION OF CORE AND UNDERLYING GROWTH

Takeda uses the concept of Underlying Growth for internal planning and performance evaluation purposes.

Underlying Growth compares two periods (fiscal quarters or years) of financial results under a common basis and is used by management to assess the business. These financial results are calculated on a constant currency basis using a full year plan rate and exclude the impacts of divestitures and other amounts that are unusual, non-recurring items or unrelated to our ongoing operations. Although these are not measures defined by IFRS, Takeda believes Underlying Growth is useful to investors as it provides a consistent measure of our performance.

Takeda uses "Underlying Revenue Growth", "Underlying Core Operating Profit Growth", and "Underlying Core EPS Growth" as key financial metrics.

Underlying Revenue represents revenue on a constant currency basis and excluding non-recurring items and the impact of divestitures that occurred during the reporting periods presented.

Underlying Core Operating Profit represents Core Operating Profit (as defined below) on a constant currency basis and further adjusted to exclude the impacts of divestitures that occurred during the reporting periods presented.

Core Operating Profit represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and

impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as purchase accounting effects and transaction related costs.

Underlying Core EPS represents net profit based on a constant currency basis, adjusted to exclude the impact of divestitures, items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the outstanding shares (excluding treasury shares) as of the end of the comparative period.



DEFINITION OF EBITDA/ADJUSTED EBITDA

We present EBITDA and Adjusted EBITDA because we believe that these measures are useful to investors as they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. We further believe that Adjusted EBITDA is helpful to investors in identifying trends in its business that could otherwise be obscured by certain items unrelated to ongoing operations because they are highly variable, difficult to predict, may substantially impact our results of operations and may limit the ability to evaluate our performance from one period to another on a consistent basis.

EBITDA and Adjusted EBITDA should not be considered in isolation or construed as alternatives to operating income, net profit for the year or any other measure of performance presented in accordance with IFRS. These non-IFRS measures may not be comparable to similarly-titled measures presented by other companies.

The usefulness of EBITDA and Adjusted EBITDA to investors has limitations including, but not limited to, (i) they may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) they exclude financial information and events, such as the effects of an acquisition or amortization of intangible assets, that some may consider important in evaluating our performance, value or prospects for the future, (iii) they exclude items or types of items that may continue to occur from period to period in the future and (iv) they may not exclude all items which investors may consider to be unrelated to our long-term operations, such as the results of businesses divested during a period. These non-IFRS measures are not, and should not be viewed as, substitutes for IFRS reported net income (loss). We encourage investors to review our historical financial statements in their entirety and caution investors to

IFRS measures as the primary means of evaluating our performance, value and prospects for the future, and EBITDA and Adjusted EBITDA as supplemental measures.

EBITDA and Adjusted EBITDA

We define EBITDA as net profit before income tax expenses, depreciation and amortization and net interest expense. We define Adjusted EBITDA as EBITDA further adjusted to exclude impairment losses, other operating expenses and income (excluding depreciation and amortization), finance expenses and income (excluding net interest expense), our share of loss from investments accounted for under the equity method and other items that management believes are unrelated to our core operations such as purchase accounting effects and transaction related costs.

The most closely comparable measure presented in accordance with IFRS is net profit for the year. Please refer to slide <u>64</u> for a reconciliation to the respective most closely comparable measures presented in accordance with IFRS.



FY2020 H1 (Apr-Sep) REPORTED RESULTS

(BN JPY)	FY2019 H1* ¹	FY2020 H1	vs. PY	
Revenue	1,660.2	1,590.8	-69.4	-4.2%
Cost of sales	-562.0	-487.7	+74.3	+13.2%
Gross Profit	1,098.2	1,103.1	+4.9	+0.4%
Margin	66.1%	69.3%		+3.2pp
SG&A expenses	-462.5	-418.6	+43.8	+9.5%
R&D expenses	-230.4	-225.0	+5.4	+2.3%
Amortization of intangible assets	-207.9	-206.0	+1.9	+0.9%
Impairment losses on intangible assets	-17.3	-2.1	+15.2	+87.7%
Other operating income	11.3	69.5	+58.1	+513.8%
Other operating expenses	-82.4	-105.2	-22.8	-27.7%
Operating profit	109.0	215.6	+106.6	+97.7%
Margin	6.6%	13.6%		+7.0pp
Finance income	17.4	29.6	+12.3	+70.6%
Finance expenses	-99.3	-110.7	-11.5	-11.5%
Equity income/loss	4.0	-8.9	-13.0	-
Profit before tax	31.2	125.6	+94.4	+302.9%
Net profit attributable to owners of the Company	74.7	86.5	+11.8	+15.8%
Non-controlling interests	0.1	0.0	-0.1	-57.3%
Net profit for the period	74.8	86.6	+11.8	+15.7%
Basic EPS (yen)	48	55	+7	+15.5%

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition.

Accordingly, PL statements for FY2019 H1 were retrospectively adjusted.



FY2020 Q2 (Jul-Sep) REPORTED RESULTS

(BN JPY)	FY2019 Q2 ^{*1} (Jul-Sep)	FY2020 Q2 (Jul-Sep)	vs. PY	
Revenue	811.0	788.9	-22.1	-2.7%
Cost of sales	-270.2	-249.6	+20.6	+7.6%
Gross Profit	540.8	539.3	-1.5	-0.3%
Margin	66.7%	68.4%		+1.7pp
SG&A expenses	-223.3	-216.3	+7.0	+3.1%
R&D expenses	-113.5	-118.2	-4.7	-4.1%
Amortization of intangible assets	-102.3	-103.6	-1.4	-1.3%
Impairment losses on intangible assets	-1.2	-0.2	+1.0	+82.3%
Other operating income	4.7	5.7	+1.1	+23.2%
Other operating expenses	-41.4	-58.5	-17.1	-41.2%
Operating profit	63.9	48.3	-15.6	-24.4%
Margin	7.9%	6.1%		-1.8рр
Finance income	8.7	10.0	+1.3	+15.1%
Finance expenses	-53.2	-63.9	-10.7	-20.1%
Equity income/loss	1.7	0.8	-0.9	-51.2%
Profit before tax	21.1	-4.7	-25.8	-
Net profit attributable to owners of the Company	67.7	4.0	-63.7	-94.0%
Non-controlling interests	0.1	0.0	-0.0	-54.2%
Net profit for the period	67.8	4.1	-63.7	-94.0%
Basic EPS (yen)	43	3	-41	-94.1%

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition.

Accordingly, PL statements for FY2019 Q2 were retrospectively adjusted.



FY2020 H1 (Apr-Sep) CORE RESULTS

(BN JPY)	FY2019 H1	FY2020 H1	vs. PY
Revenue	1,660.2	1,590.8	-4.2%
Gross Margin	73.8%	72.3%	-1.5рр
Operating expenses	-684.1	-642.8	+6.0%
% of Revenue	41.2%	40.4%	-0.8рр
Core Operating profit ¹	541.6	507.6	-6.3%
Margin	32.6%	31.9%	-0.7рр
Core tax rate	-20.2%	-22.5%	-2.3рр
Core Net profit	380.4	345.5	-9.2%
Core EPS (yen)	244	221	-9.4%



FY2020 Q2 (Jul-Sep) CORE RESULTS

(BN JPY)	FY2019 Q2 (Jul-Sep)	FY2020 Q2 (Jul-Sep)	vs. PY
Revenue	811.0	788.9	-2.7%
Gross Margin	73.1%	71.0%	-2.1pp
Operating expenses	-334.0	-333.3	+0.2%
% of Revenue	41.2%	42.2%	1.1pp
Core Operating profit ¹	258.6	226.7	-12.3%
Margin	31.9%	28.7%	-3.2рр
Core tax rate	-18.4%	-19.5%	-1.1pp
Core Net profit	182.0	154.9	-14.9%
Core EPS (yen)	117	99	-15.2%



RECONCILIATION FROM REPORTED REVENUE TO UNDERLYING REVENUE FY2020 H1 (Apr-Sep) vs. PY

(BN JPY)	FY2019 H1	FY2020 H1	vs. PY	
Revenue	1,660.2	1,590.8	-69.4	-4.2%
Fx effects*1				+3.1pp
Divestitures*2				+1.6pp
XIIDRA				+0.5pp
NEMEA & Russia/CIS				+1.0pp
TACHOSIL				+0.1pp
Others				+0.0pp
Underlying Revenue Growth				+0.5%

^{*1} FX adjustment applies FY2019 plan rate to both periods (1USD=111JPY, 1EUR=129JPY).

- Net sales from XIIDRA, a treatment for dry eye disease, the divestiture of which was completed in July 2019, are excluded from FY2019 H1.
- Revenue of select over-the-counter and non-core products in a number of Near East, Middle East and Africa countries, is excluded from FY2019 H1 as the divestiture was completed in March 2020.
- Revenue of select over-the-counter and non-core products in Russia, Georgia, and a number of countries from within the Commonwealth of Independent States, is excluded from FY2019 H1 as the divestiture was completed in March 2020.
- Net sales from TACHOSIL are excluded from both FY2020 H1 and FY2019 H1.
- Net sales of products related to divestiture agreements that were publicly announced and expected to complete within the calendar year 2020 are also excluded from both FY2020 H1 and FY2019 H1.



^{*2} Major adjustments are as follow;

RECONCILIATION FROM REPORTED REVENUE TO UNDERLYING REVENUE FY2020 Q2 (Jul-Sep) vs. PY

(BN JPY)	FY2019 Q2 (Jul-Sep)	FY2020 Q2 (Jul-Sep)	vs. PY	
Revenue	811.0	788.9	-22.1	-2.7%
Fx effects*1				+1.7pp
Divestitures*2				+1.2pp
XIIDRA				-0.1pp
NEMEA & Russia/CIS				+1.1pp
TACHOSIL				+0.0pp
Others				+0.1pp
Underlying Revenue Growth				+0.1%

^{*1} FX adjustment applies FY2019 plan rate to both periods (1USD=111JPY, 1EUR=129JPY).

- Net sales from XIIDRA, a treatment for dry eye disease, the divestiture of which was completed in July 2019, are excluded from FY2019 Q2.
- Revenue of select over-the-counter and non-core products in a number of Near East, Middle East and Africa countries, is excluded from FY2019 Q2 as the divestiture was completed in March 2020.
- Revenue of select over-the-counter and non-core products in Russia, Georgia, and a number of countries from within the Commonwealth of Independent States, is excluded from FY2019 Q2 as the divestiture was completed in March 2020.
- Net sales from TACHOSIL are excluded from both FY2020 Q2 and FY2019 Q2.
- Net sales of products related to divestiture agreements that were publicly announced and expected to complete within the calendar year 2020 are also excluded from both FY2020 Q2 and FY2019 Q2.



^{*2} Major adjustments are as follow;

RECONCILIATION FROM REPORTED TO CORE/UNDERLYING CORE FY2020 H1 (Apr-Sep)

			REPORTED TO CORE ADJUSTMENTS					COR UNDERLYIN	E TO G CORE ADJ.			
(BN JPY)	REPORTED	Amortization & impairment of intangible assets	Other operating income/ expense	Shire integration costs	Shire purchase accounting adjustments	Teva JV related accounting adjustments	Swiss Tax Reform	Others	CORE	FX	Divestitures	UNDERLYING GROWTH
Revenue	1,590.8								1,590.8	95.1	-33.2	+0.5 %
Cost of sales	-487.7				47.3				-440.4	-25.9	9.7	
Gross Profit	1,103.1				47.3				1,150.4	69.2	-23.5	
SG&A expenses	-418.6			0.0	-0.6				-419.2	-22.9		
R&D expenses	-225.0			-0.2	-0.1			1.7	-223.6	-8.1		
Amortization of intangible assets	-206.0	45.7			160.3				_			
Impairment losses on intangible assets	-2.1	2.1							_			
Other operating income	69.5		-8.6		-60.2	-0.7			_			
Other operating expenses	-105.2		46.7	40.0				18.6	_			
Operating profit	215.6	47.8	38.1	39.8	146.7	-0.7		20.3	507.6	38.2	-23.5	+1.9 %
Margin	13.6 %								31.9 %			31.6 %*
Financial income/expenses	-81.1			7.9	8.8			0.5	-63.9	2.7		
Equity income/loss	-8.9					11.0			2.1	-0.1		
Profit before tax	125.6	47.8	38.1	47.7	155.5	10.3		20.8	445.8	40.8	-23.5	
Tax expense	-39.0	-11.5	-5.9	-8.5	-27.1	-3.2		-5.1	-100.2	-4.6	5.5	
Non-controlling interests	-0.0								-0.0	0.0		
Net profit	86.5	36.3	32.2	39.1	128.4	7.2		15.7	345.5	36.2	-18.0	
EPS (yen)	55								221	24	-12	-0.4 %
Number of shares (millions)	1,561								1,561			1,558

^{*} Underlying Core Operating Profit Margin.



RECONCILIATION FROM REPORTED TO CORE/UNDERLYING CORE FY2020 Q2 (Jul-Sep)

				REPORTE	D TO CORE ADJU	JSTMENTS				COI UNDERLYIN	RE TO NG CORE ADJ.	
(BN JPY)	REPORTED	Amortization & impairment of intangible assets	Other operating income/ expense	Shire integration costs	Shire purchase accounting adjustments	Teva JV related accounting adjustments	Swiss Tax Reform	Others	CORE	FX	Divestitures	UNDERLYING GROWTH
Revenue	788.9								788.9	45.9	-15.9	+0.1%
Cost of sales	-249.6				20.7				-228.9	-12.3	4.6	
Gross Profit	539.3				20.7				560.0	33.6	-11.4	
SG&A expenses	-216.3			0.0	-0.3				-216.6	-11.5		
R&D expenses	-118.2			-0.1	-0.2			1.7	-116.7	-4.6		
Amortization of intangible assets	-103.6	23.2			80.5				_			
Impairment losses on intangible assets	-0.2	0.2							_			
Other operating income	5.7		-5.4			-0.4			_			
Other operating expenses	-58.5		39.3	19.2					_			
Operating profit	48.3	23.4	33.9	19.1	100.7	-0.4		1.7	226.7	17.5	-11.4	-7.7 %
Margin	6.1 %								28.7 %			28.4 %*
Financial income/expenses	-53.9			7.9	6.1			4.3	-35.6	3.6		
Equity income/loss	0.8					0.5			1.3	-0.0		
Profit before tax	-4.7	23.4	33.9	26.9	106.8	0.1		6.0	192.4	21.1	-11.4	
Tax expense	8.8	-5.6	-6.9	-5.0	-23.8	-0.0		-5.1	-37.5	-1.9	2.7	
Non-controlling interests	-0.0								-0.0	-0.0		
Net profit	4.0	17.8	27.1	22.0	83.0	0.1		0.9	154.9	19.2	-8.7	
EPS (yen)	3								99	13	-6	-9.6 %
Number of shares (millions)	1,563								1,563			1,558

^{*} Underlying Core Operating Profit Margin.



RECONCILIATION FROM REPORTED TO CORE/UNDERLYING CORE FY2019 H1 (Apr-Sep)

				REPORTE	D TO CORE ADJU	STMENTS				COR UNDERLYIN	E TO G CORE ADJ.	
(BN JPY)	REPORTED	Amortization & impairment of intangible assets	Other operating income/ expense	Shire acquisition related costs	Shire *1 purchase accounting adjustments	Teva JV related accounting adjustments	Swiss Tax Reform	Others	CORE	FX	Divestitures	UNDERLYING CORE
Revenue	1,660.2								1,660.2	44.2	-60.0	
Cost of sales	-562.0				127.5				-434.5	-11.0	12.5	
Gross Profit	1,098.2				127.5				1,225.7	33.1	-47.5	
SG&A expenses	-462.5			1.4	2.3				-458.8	-11.9		
R&D expenses	-230.4			5.2	-0.1				-225.3	-3.0		
Amortization of intangible assets	-207.9	45.0			162.9				_			
Impairment losses on intangible assets	-17.3	17.3							_			
Other operating income	11.3		-9.9			-1.4			_			
Other operating expenses	-82.4		23.6	58.8					_			
Operating profit	109.0	62.3	13.8	65.3	292.6	-1.4			541.6	18.3	-47.5	
Margin	6.6%								32.6%			31.2%
Financial income/expenses	-81.9			3.5	8.4			-0.4	-70.3	4.2		
Equity income/loss	4.0					1.2			5.3	0.0		
Profit before tax	31.2	62.3	13.8	68.8	301.1	-0.1		-0.4	476.5	22.5	-47.5	
Tax expense	43.7	-11.1	1.2	-13.1	-51.0	0.0	-56.3	-9.5	-96.1	-1.4	11.4	
Non-controlling interests	-0.1								-0.1	-0.0		
Net profit	74.7	51.3	15.0	55.7	250.1	-0.1	-56.3	-9.9	380.4	21.1	-36.1	
EPS (yen)	48								244	13	-23	235
Number of shares (millions)	1,557								1,557			1,558

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition. Accordingly, PL statements for FY2019 H1 were retrospectively adjusted.



RECONCILIATION FROM REPORTED TO CORE/UNDERLYING CORE FY2019 Q2 (Jul-Sep)

				REPORTE	D TO CORE ADJU	ISTMENTS					RE TO NG CORE ADJ.	
(BN JPY)	REPORTED *1	Amortization & impairment of intangible assets	Other operating income/ expense	Shire integration costs	Shire *1 purchase accounting adjustments	Teva JV related accounting adjustments	Swiss Tax Reform	Others	CORE	FX	Divestitures	UNDERLYING CORE
Revenue	811.0								811.0	32.5	-25.4	
Cost of sales	-270.2				51.8				-218.4	-8.0	6.0	
Gross Profit	540.8				51.8				592.7	24.5	-19.4	
SG&A expenses	-223.3			0.6	1.2				-221.4	-8.9		
R&D expenses	-113.5			0.8	0.1				-112.6	-2.4		
Amortization of intangible assets	-102.3	22.0			80.3				_			
Impairment losses on intangible assets	-1.2	1.2							_			
Other operating income	4.7		-3.9			-0.7			_			
Other operating expenses	-41.4		14.2	27.2					_			
Operating profit	63.9	23.2	10.4	28.6	133.4	-0.7			258.6	13.1	-19.4	
Margin	7.9 %								31.9 %			30.8 %
Financial income/expenses	-44.5			3.5	3.9			-0.6	-37.7	3.1		
Equity income/loss	1.7					0.6			2.3	0.1		
Profit before tax	21.1	23.2	10.4	32.1	137.3	-0.1		-0.6	223.2	16.2	-19.4	
Tax expense	46.8	-3.9	9.3	-6.2	-21.3	0.0	-56.3	-9.5	-41.1	-0.4	4.6	
Non-controlling interests	-0.1								-0.1	0.0		
Net profit	67.7	19.3	19.7	25.9	116.0	-0.0	-56.3	-10.1	182.0	15.8	-14.8	
EPS (yen)	43								117	10	-10	117
Number of shares (millions)	1,558								1,558			1,558

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition. Accordingly, PL statements for FY2019 Q2 were retrospectively adjusted.



RECONCILIATION FROM REPORTED TO CORE/UNDERLYING CORE FY2019 FULL YEAR

				REPORTE	D TO CORE ADJUS	STMENTS					RE TO NG CORE ADJ.	
(BN JPY) REPORT	REPORTED	Amortization & impairment of intangible assets	Other operating income/ expense	Shire acquisition related costs	Shire purchase accounting adjustments	Swiss Tax Reform	Teva JV related accounting adjustments	Others	CORE	FX	Divestitures	UNDERLYING CORE
Revenue	3,291.2								3,291.2	102.4	-30.5	
Cost of sales	-1,089.8				199.5				-890.3	-27.9	5.0	
Gross Profit	2,201.4				199.5				2,400.9	74.4	-25.5	
SG&A expenses	-964.7			5.5	2.4				-956.8	-29.0		
R&D expenses	-492.4			10.4	0.1				-481.9	-8.9		
Amortization of intangible assets	-412.1	87.0			325.1				_			
Impairment losses on intangible ssets	-43.3	43.3							_			
Other operating income	60.2		-46.0				-14.2		_			
Other operating expenses	-248.7		113.3	135.4					_			
Operating profit	100.4	130.3	67.3	151.2	527.1		-14.2		962.2	36.5	-25.5	
Margin	3.1%								29.2 %			28.9 %
Financial income/expenses	-137.2			7.1	14.4			-20.1	-135.7	5.3		
Equity income/loss	-24.0						32.2		8.2	-0.0		
Profit before tax	-60.8	130.3	67.3	158.3	541.6		18.0	-20.1	834.7	41.8	-25.5	
Tax expense	105.0	-31.7	-10.8	-29.2	-98.2	-94.6	-5.5	-67.5	-232.4	-10.0	5.9	
Non-controlling interests	-0.0								-0.0			
Net profit	44.2	98.7	56.5	129.1	443.4	-94.6	12.5	-87.6	602.2	31.8	-19.6	
EPS (yen)	28								387	21	-13	395
Number of shares (millions)	1,557								1,557			1,555

Note: FY2019 Underlying Core results reflect divestiture adjustments applied in FY2019 Underlying calculation which was disclosed on May 13, 2020.



RECONCILIATION FROM REPORTED TO CORE FY2018 FULL YEAR

				REPORT	ED TO CORE ADJUS	STMENTS			CORE
(BN JPY)	REPORTED	Amortization & impairment of intangible assets	Other operating income/ expense	Shire acquisition related costs	Shire *1 purchase accounting adjustments	Teva JV related accounting adjustments	Gains on Sales of Securities & Properties	Others	
Revenue	2,097.2								2,097.2
Cost of sales	-651.7				73.8				-578.0
Gross Profit	1,445.5				73.8				1,519.3
SG&A expenses	-717.6			23.8	0.6				-693.2
R&D expenses	-368.3			1.6					-366.7
Amortization of intangible assets	-170.0	95.5			74.5				_
Impairment losses on intangible assets	-8.6	8.6							_
Other operating income	159.9		-40.9			-30.4	-88.6		_
Other operating expenses	-103.2		43.5	59.6					_
Operating profit	237.7	104.1	2.6	85.0	148.9	-30.4	-88.6		459.3
Margin	11.3 %								21.9 %
Financial income/expenses	-66.4			18.1	4.0			2.3	-42.0
Equity income/loss	-43.6					53.5			9.8
Profit before tax	127.6	104.1	2.6	103.1	152.9	23.1	-88.6	2.3	427.2
Tax expense	7.5	-25.5	-4.0	-12.3	-37.3	-7.1	30.2	-57.5	-105.9
Non-controlling interests	0.1								0.1
Net profit	135.2	78.6	-1.4	90.8	115.6	16.0	-58.4	-55.2	321.4
EPS (yen)	141								334
Number of shares (millions)	961								961

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition. Accordingly, PL statements for FY2018 were retrospectively adjusted.



FREE CASH FLOW

(BN JPY)	FY2019 H1*1	FY2020 H1	vs. PY	
Net profit	74.8	86.6	+11.8	+15.7 %
Depreciation, amortization and impairment loss	311.7	288.8	-22.8	
Decrease (increase) in trade working capital	-34.3	-24.9	+9.4	
Income taxes paid	-90.6	-80.1	+10.5	
Other	79.5	121.6	+42.1	
Net cash from operating activities	341.1	392.0	+50.9	+14.9%
Acquisition of PP&E	-55.1	-50.5	+4.6	
Proceeds from sales of PP&E	0.1	38.5	+38.5	
Acquisition of intangible assets	-21.4	-30.4	-9.1	
Acquisition of investments	-3.9	-6.2	-2.3	
Proceeds from sales and redemption of investments	40.6	50.6	+10.1	
Proceeds from sales of business, net of cash and cash equivalents divested	375.5	31.4	-344.1	
Free Cash Flow	676.9	425.5	-251.4	-37.1 %

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition. Accordingly, PL statements for FY2019 H1 were retrospectively adjusted.



NET DEBT/ADJUSTED EBITDA

NET DEBT/	'ADJUSTED	EBITDA	RATIO

(BN JPY)	FY2020 H1
Cash and cash equivalents*1	630.9
Book value debt on the balance sheet	-4,908.0
Hybrid bond 50% equity credit	250.0
FX adjustment*2	-20.1
Gross debt*3	-4,678.1
Net cash (debt)	-4,047.3
Net debt/Adjusted EBITDA ratio	3.7 x
Adjusted EBITDA	1,102.2

NET INCREASE (DECREASE) IN CASH

(BN JPY)	FY2019 H1	FY2020 H1	vs. PY	
Net cash from operating activities	341.1	392.0	+50.9	+14.9%
Acquisition of PP&E	-55.1	-50.5		
Proceeds from sales of PP&E	0.1	38.5		
Acquisition of intangible assets	-21.4	-30.4		
Acquisition of investments	-3.9	-6.2		
Proceeds from sales and redemption of investments	40.6	50.6		
Acquisition of business, net of cash and cash equivalents acquired	-4.6	_		
Proceeds from sales of business, net of cash and cash equivalents divested	375.5	31.4		
Net increase (decrease) in short-term loans and commercial papers	-461.4	-89.9		
Repayment of long-term loans	-60.0	-792.5		
Proceeds from issuance of bonds	496.2	1,179.5		
Repayment of bonds	-563.1	-473.1		
Interest paid	-61.0	-47.6		
Dividends paid	-140.8	-141.8		
Others	-22.3	-58.1		
Net increase (decrease) in cash	-140.2	2.0	+142.2	_

^{*1} Includes short-term investments which mature or become due within one year from the reporting date.



^{*2} FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation, to match with adjusted EBITDA calculation.

^{*3} Bonds and loans of current and non-current liabilities. 250Bn yen reduction in debt due to 500Bn yen hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes cash and non cash adjustments to debt book-value. Non cash adjustments include changes dues to debt amortization and FX impact.

RECONCILIATION FROM NET PROFIT TO EBITDA/ADJUSTED EBITDA

(BN JPY)	FY2019 H1 ^{*1}	FY2020 H1	FY2020 LTM* ²
Net profit for the year	74.8	86.6	56.1
Income tax expenses	-43.7	39.0	-22.4
Depreciation and amortization	293.1	280.5	571.1
Interest expense, net	71.0	68.2	135.0
EBITDA	395.3	474.3	739.7
Impairment losses	18.6	8.3	91.6
Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item)	69.7	27.5	81.9
Finance expense (income), net, excluding interest income and expense, net	10.9	12.9	1.4
Share of loss on investments accounted for under the equity method	-4.0	8.9	37.0
Other adjustments:			
Impact on profit related to fair value step up of inventory in Shire acquisition	122.3	46.6	115.3
Acquisition costs related to Shire	1.2	0.0	4.2
Other costs*3	19.0	18.5	31.2
Adjusted EBITDA	632.9	597.1	1,102.2

^{*1} During FY2019, Takeda completed the purchase price allocation for the assets acquired and the liabilities assumed as part of the Shire acquisition. Accordingly, PL statements for FY2019 H1 were retrospectively adjusted.



^{*2} LTM represents Last Twelve Months (October 2019 – September 2020).

^{*3} Includes adjustments for non-cash equity-based compensation expense, non-recurring wind-down costs related to pipeline de-prioritization after Shire acquisition and EBITDA for divested products.

FY2020 CORE OPERATING PROFIT ADJUSTMENT ITEMS, CASH FLOW GUIDANCE & OTHER KEY ASSUMPTIONS

CORE OPERATING PROFIT ADJUSTMENT ITEMS

(BN JPY)	FY2020 H1	FY2020 Revised Forecast (October 29, 2020)
Shire integration costs		
SG&A and R&D expenses - R&D program termination costs, etc.	0.2	_
Other operating expenses - restructuring costs	-40.0	-90.0
	-39.8	-90.0
Shire purchase accounting adjustments		
Cost of sales - unwind of inventories step-up	-46.6	-79.1
Cost of sales - depreciation of PPE step-up	-0.7	-2.0
SG&A and R&D expenses	0.7	0.7
Amortization of intangible assets - Shire acquisition	-160.3	-319.0
Other operating income - release of obligation to divest SHP647	60.2	60.0
	-146.7	-339.4
Other non-cash items		
Amortization of intangible assets - Legacy Takeda	-45.7	-84.0
Impairment of intangible assets	-2.1	-50.0
	-47.8	-134.0
Other operating income/expenses		
Other operating income - excl. release of obligation to divest SHP647	9.3	103.4
Other operating expenses - excl. Shire integration related	-65.3	-90.0
	-56.0	13.4

CASH FLOW GUIDANCE

(BN JPY)	FY2020 H1	FY2020 Revised Forecast (October 29, 2020)
Free cash flow (including announced divestitures)	425.5	700.0 - 800.0
CAPEX (cash flow base)	-80.9	-180.0 - -230.0
Depreciation and amortization (excluding intangible assets associated with products)	-74.5	-150.0
Cash tax rate on adjusted EBITDA (excluding divestitures)	N/A	mid-high teen %

OTHER KEY ASSUMPTIONS

(BN JPY)	FY2020 H1	FY2020 Revised Forecast (October 29, 2020)
Finance expenses		
Interests	-69.2	-131.0
Others	-41.5	-35.0
	-110.7	-166.0



RECONCILIATION FROM REPORTED OPERATING PROFIT TO CORE OPERATING PROFIT – FY2020 REVISED FORECAST

(BN JPY)	REPORTED	Amortization of intangible assets (Takeda)	Impairment of intangible assets	Other operating income/ expense	Shire integration costs	Shire purchase accounting adjustments	CORE
Revenue	3,200.0						3,200.0
Unwind of inventories step-up						79.1	
Cost of sales Depreciation of PPE step-up						2.0	
Gross Profit						81.1	
SG&A and R&D expenses						-0.7	
Amortization of intangible assets	-403.0	84.0				319.0	_
Impairment losses on intangible assets	-50.0		50.0				_
Other operating income	163.4			-103.4		-60.0	_
Other operating expenses	-180.0			90.0	90.0		_
Operating profit	434.0	84.0	50.0	-13.4	90.0	339.4	984.0

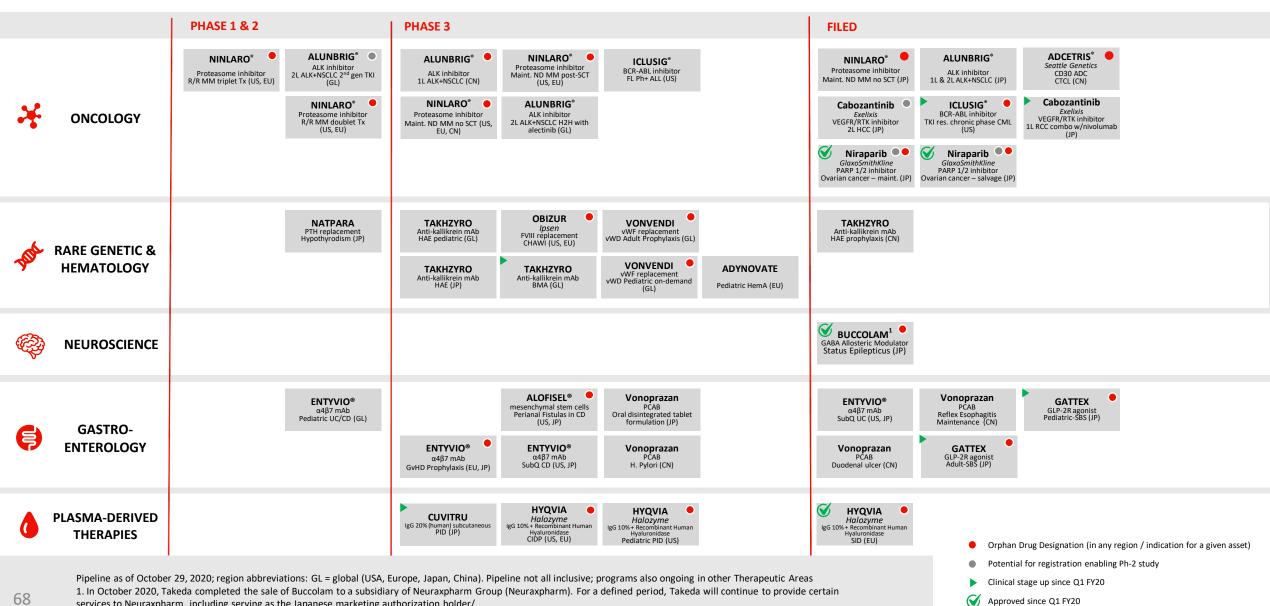


FX RATES AND FY2020 CURRENCY SENSITIVITY

	Average	Exchange Rate	es vs. JPY	Impact of 1% depreci	ation of yen from Oct	ober 2020 to March 2	2021 (100 million JPY)
	FY2019 H1 (Apr-Sep)	FY2020 H1 (Apr-Sep)	FY2020 Assumption (Apr-Mar)	Revenue	Core Operating Profit	Operating Profit	Net Profit
USD	109	107	106	+67.1	+26.9	+8.0	+3.3
EUR	122	121	122	+18.5	-8.4	-13.6	-10.0
RUB	1.7	1.5	1.4	+1.6	+1.0	+0.9	+0.6
CNY	15.9	15.2	15.3	+4.8	+2.8	+2.7	+1.9
BRL	27.7	20.1	19.4	+2.3	+1.2	+1.2	+0.8



MAXIMIZING THE VALUE OF OUR APPROVED PROGRAMS



services to Neuraxpharm, including serving as the Japanese marketing authorization holder/

FOLLOWING THROUGH ON OUR FY2019 COMMITMENTS AND PLANNING FOR ROBUST WAVE 1 NEAR-TERM GROWTH

AK-721	EoE	mobocertinib	2L NSCLC exon 20	pevonedistat	HR-MDS/CMML	mobocertinib	1L NSCLC exon 20	TAK-994	Narcolepsy T1
Vlg-19	COVID-19	TAK-788		TAK-924		TAK-788		pevonedistat	AML
PRIV	Gaucher; CN	TAK-609	Hunter CNS (IT)	maribavir	1L CMV transplant	soticlestat	DS & LGS	TAK-924	
AKHZYRO	HAE; CN	TAK-003	Dengue vaccine	TAK-620		TAK-935		TAKHZYRO	BMA; US
	✓ CD SC; EU	maribavir	r/r CMV transplant	ALUNBRIG	H2H Alectinib NSCLC; US Post-2Gen NSCLC; EU	TAK-007	Hematologic malignancies	VPRIV	Gaucher; EU
NTYVIO SC	UC SC; JP	TAK-620	2		CD SC; JP, US	TAK-755	сТТР	VONVENDI	VWD Peds Pro; EU,JP,US
	✓ UC SC; EU	ALOFISEL	CPF; JP	ENTYVIO SC	UC SC; US	TAK-611	MLD (IT)		
	✓ 1L ALK+ NSCLC; EU,US		1L & 2L ALK+ NSCLC; CN	GATTEX	SBS Peds; JP	NATPARA	НРТ; ЈР		
.UNBRIG	1L ALK+ NSCLC; JP 2L ALK+ NSCLC; JP	ALUNBRIG	H2H Alectinib NSCLC; EU Post-2Gen NSCLC; US	ADYNOVATE	HemA; CN	ALOFISEL	CPF; US	i	
/O\/!A	✓ SID; EU	CATTEV		ADINOVAIL	HAE; JP	ENTYVIO	GvHD; EU		
YQVIA		GATTEX	SBS; JP	TAKHZYRO	HAE Peds; EU, US	HYQVIA	CIDP; EU, US		
EPLAGAL	✓ Fabry; CN	NINLARO	NDMM nSCT; JP	ICLUSIG	1L Ph+ ALL; EU,JP,US		NDMM nSCT; CN, EU, US		
✓ 1L Ovarian Cancer; JP iraparib ✓ 2L Ovarian Cancer; JP	ADCETRIS	CTCL; CN		AHA; JP, CN	NINLARO	NDMM SCT; EU, US			
парапо	Salvage Ovarian Cancer; JP	VONVENDI	VWD Prophy; US	OBIZUR	CHAWI; EU	ADCETRIS	CTCL; JP		
CLUSIG	CML; US	cabozantinib	1L RCC; JP	TAK-880 LOW IGA	PID Low IgA; US	niraparib	CRPC; JP		Potential approval of New Molecular
abozantinib	HCC; JP	vonoprazan	Erosive Esophagitis mt; CN		VWD; CN	OBIZUR	CHAWI; US		Potential extensions to global brand
UCCOLAM	✓ Status epilepticus; JP	vonoprazan OD	ARD; JP	VONVENDI	VWD Prophy; EU, JP		=		Totalital extensions to global braile.
OCCOLAIVI	✓ 1L PTCL; EU			relugolix	Prostate; JP	TAK-880 LOW IGA			Potential extensions to regional bran
OCETRIS	r/r HL & r/r ALCL; CN			vonoprazan	Duodenal ulcer ; CN	VONVENDI	VWD Peds; EU, JP, US		
						cabozantinib	mCRPC; JP NSCLC; JP		
						relugolix	Prostate; CN		
							H.pylori; CN		
						vonoparazan			
	FY20		FY21		FY22		FY23		FY24
_	$\overline{}$		$\overline{}$		-O $-$		-0		$\overline{}$

^{1.} US approval for sc UC dependent on timeline to resolve CRL



^{2.} CD submission and subsequent approval timing depends on UC approval

[✓] Achieved approvals in FY20. Future target dates are estimates based on current data and are subject to change, as of October 29, 2020

ADDRESSABLE POPULATION OF PIPELINE ASSETS WITH CLINICAL VALIDATION

POTENTIAL FIRST-IN-CLASS OR BEST-IN-CLASS NMEs

		PRODUCT	MECHANISM	INDICATION	ADDRESSABLE POPULATION (IN US) ¹	ADDRESSABLE POPULATION (WW) ^{1,2}
¥	ONCOLOGY	mobocertinib (TAK-788)	EGFR / HER2 tyrosine kinase inhibitor	Exon 20 NSCLC 1L / 2L HER2 mutant NSCLC 2L+ / HER2 mutant solid tumors	~4k ~2.6k/ under evaluation	~20-30k ~8k / ~8k³
		pevonedistat (TAK-924)	NAE inhibitor	Higher risk-MDS / AML	~7k / ~12k	15-20k / 20-25k
		TAK-007	CD19 CAR-NK	Hematologic malignancies	~9k	~15-25k
		● TAK-609	ERT / I2S replacement	Hunter CNS (intrathecal)	~250	~1-1.5k
	RARE GENETIC	maribavir (TAK-620)	UL97 kinase inh	CMV infection in transplant patients (R/R & 1L)	~7-15k	~25-45k
ATTA.	& HEMATOLOGY	TAK-611	ERT / arylsulfatase A	MLD (intrathecal)	~350	~1-2k
y		● TAK-755	ERT/ ADAMTS-13	cTTP / iTTP	~500 / ~2k	2 - 6k / 5-18k
		TAK-607	IGF-1/IGFBP3	Complications of prematurity	~25k	~80-90k
<i>??</i> ?}}	NEUROSCIENCE	Orexin programs	Orexin 2R agonist	Narcolepsy type 1 Narcolepsy type 2	~70k ⁴ ~30k	~300k-1.2M ~250k-900k
æ,	NEOROSCIENCE	soticlestat (TAK-935)	CH24H inhibitor	Developmental and Epileptic Encephalopathies	~50k	~70-90k
	GASTRO-	● TAK-721	Oral anti-inflammatory	Eosinophilic Esophagitis	~150k	Under evaluation
\$	ENTEROLOGY	TAK-101 / TAK-062	Toler. immune Tx / Glutenase	Severe and/or refractory celiac disease despite adherence to Gluten Free Diet (GFD)	350k	700k⁵
THE STATE OF THE S	VACCINES	● TAK-003	Vaccine	Dengue	~32M	~1.8B

Estimated number of patients projected to be eligible for treatment in markets where the product is anticipated to be commercialized, subject to regulatory approval
 For TAK-788, TAK-924, TAK-007, TAK-607 and TAK-620 the addressable population represent annual

^{5.} For EUCAN only. Worldwide addressable patient population is under evaluation



incidence

^{3.} Incidence in G7 countries

^{4.} Refined forecast for addressable patient population; prevalence ~140k



CHRISTOPHE WEBER President & CEO



COSTA SAROUKOS Chief Financial Officer



MASATO IWASAKI President, Japan Pharma **Business Unit**



Chief Global Corporate Affairs Officer



NAKAGAWA Global General Counsel



MILANO FURUTA Corporate Strategy Officer & Chief of Staff







RAMONA SEQUEIRA President, USBU & Global Portfolio Commercialization



President, Global Oncology **Business Unit**



RAJEEV VENKAYYA President, Global Vaccine Business Unit



GERARD (JERRY) GRECO Global Quality Officer



MARCELLO AGOSTI **Global Business Development Officer**



GILES PLATFORD President, Europe & Canada Business Unit



President, Plasma-Derived Therapies Business Unit



THOMAS WOZNIEWSKI Global Manufacturing & **Supply Officer**



MWANA LUGOGO Chief Ethics & Compliance Officer







SWITZERLAND

DIVERSE & EXPERIENCED BOARD WITH ~70% INDEPENDENT DIRECTORS & THREE COMMITTEES

INTERNAL DIRECTORS



Christophe Weber Representative Director, President & CEO



Masato Iwasaki Director, President, Japan Pharma Business Unit



Andrew Plump Director, President. Research & Development



Costa Saroukos Director. Chief Financial Officer

AUDIT & SUPERVISORY COMMITTEE (A&SC)



Director. A&SC member

INDEPENDENT DIRECTORS¹



Masahiro Sakane Independent Director Chair of the Board meeting Chair of Nomination Committee



Yoshiaki Fujimori Independent Director



Olivier Bohuon Independent Director



Jean-Luc Butel Independent Director



Ian Clark Independent Director



Steven Gillis Independent Director



Shiro Kuniya Independent Director



Toshiyuki Shiga Independent Director







Emiko Higashi Independent Director A&SC member Chair of Compensation Committee



Michel Orsinger Independent Director A&SC Member







COMPENSATION COMMITTEE



CAPITAL ALLOCATION TO MAXIMIZE VALUE FOR PATIENTS & SHAREHOLDERS

■ Takeda is delivering on its financial commitments, and with a strong cash flow outlook driven by business momentum, cost synergies, and non-core asset divestures, we will allocate capital to maximize value for patients & shareholders





GLOSSARY OF ABBREVIATIONS

Regional Abbreviations:

CN: China; EU: Europe; JP: Japan; US: United States of America

AD	Alzheimer's disease
ADC	antibody drug conjugate
ADHD	attention deficit hyperactivity disorder
АНА	acquired hemophilia A
ALK	anaplastic lymphoma kinase
ALCL	anaplastic large-cell lymphoma
AML	acute myeloid leukemia
ASCT	autologous stem cell transplant
ARD	acid-related diseases
BLA	biologics license application
BBB	blood brain barrier
ВМА	bradykinin mediated angioedema
втк	Bruton's tyrosine kinase
BOS	budesonide oral suspension
CAR-T	Chimeric antigen receptor-T
CD	Crohn's disease
CHAWI	congenital hemophilia A with inhibitors
CIAS	cognitive impairment associated with schizophrenia
CIDP	chronic inflammatory demyelinating polyradiculoneuropathy
CLL	Chronic lymphocytic leukemia
CML	chronic myeloid leukemia
CMML	chronic myelomonocytic leukemia
CMV	Cytomegalovirus
CSF	cerebrospinal fluid
CNS	central nervous system
CPF	Complex perianal fistulas
CRL	complete response letter
CRPS	complex regional pain syndrome
CTCL	cutaneous T-cell lymphoma

сТТР	congenital thrombotic thrombocytopenic purp
DAAO	D-amino acid oxidase
DEE	developmental and epileptic encephalopathies
DLBCL	diffuse large B-cell lymphoma
DU	duodenal ulcer
Dx	diagnosis
EDS	excessive daytime sleepiness
EE H	erosive esophagitis healing
EE M	erosive esophagitis maintenance
EFI	enteral feeding intolerance
EGFR	epidermal growth factor receptor
EOE	eosinophilic esophagitis
ESCC	esophageal squamous-cell carcinoma
FL	front line
FSI	first subject in
GCC	guanylyl cyclase C
GERD	gastroesophageal reflux disease
GI	gastrointestinal
GnRH	gonadotropin-releasing hormone
GU	gastric ulcer
GvHD	graft versus host disease
HAE	hereditary angioedema
H2H	head to head
нсс	hepatocellular carcinoma
HemA	hemophilia A
HER2	human epidermal growth factor receptor 2
HL	Hodgkin's lymphoma
HR MDS	higher-risk myelodysplastic syndromes
IBD	inflammatory bowel disease
IND	investigational new drug

iNHL	Indolent non-Hodgkin's lymphoma
1/0	immuno-oncology
iTTP	immune thrombotic thrombocytopenic purpura
IV	intravenous
iPSC	induced pluripotent stem cells
L-ASA	low dose aspirin
LBD	Lewy body dementia
LB AML	low-blast acute myeloid leukemia
LSD1	Lysine specific demethylase 1
LCM	lifecycle management
mAb	monoclonal antibody
МАОВ	monoamine oxidase B
MG	myesthenia gravis
MLD	metachromatic leukodystrophy
ММ	multiple myeloma
NAE	NEDD8 activating enzyme
ND	newly diagnosed
NDA	new drug application
Neg	negative
NERD	non-erosive reflux disease
NHL	non-Hodgkin's lymphoma
NK	natural killer
NME	new molecular entity
NSCLC	non-small cell lung cancer
NSCT	non stem cell transplant
NS	negative symptoms
NT1	Narcolepsy Type 1
ORR	overall response rate
PARP	poly (ADP-ribose) polymerase

PCAB	potassium competitive acid blocker
Ph+ ALL	Philadelphia chromosome-positive acute lymphoblastic leukemia
PID	primary immunodeficiency
PK	pharmacokinetics
POC	proof of concept
POGD	post-operative gastrointestinal dysfunction
POI	post-operative ileus
PTCL	peripheral T-cell lymphoma
PTH	parathyroid hormone
R/R	relapsed/refractory
RCC	renal cell cancer
RTK	receptor tyrosine kinase
sALCL	systemic anaplastic large cell lymphoma
SBS	short bowel syndrome
sc	subcutaneous formulation
SCD	sickle cell disease
SCT	stem cell transplant
SCZ	schizophrenia
SID	secondary immunodeficiency
SLE	systemic lupus erythematosus
sq	squamous
STING	stimulator of interferon genes
SUMO	small ubiquitin-related modifier
TESD	treatment emergent sexual dysfunction
TKI	tyrosine kinase inhibitor
TRD	treatment resistant depression
UC	ulcerative colitis
vWD	von Willebrand disease

phosphate buffered saline

PBS



