



Consolidated Financial Results for the Nine Month Period Ended December 31, 2012

Hiroshi Takahara **Senior Vice President Corporate Finance & Controlling Department**

February 4, 2013

Takeda Pharmaceutical Company Limited

Consolidated Financial Results for the Nine Month Period Ended December 31, 2012



		FY2011 AprDec.	FY2012 AprDec.	Year-on-year	change	excl. CTE *5
		(billion yen)	(billion yen)	(billion yen)	(%)	(billion yen)
Net Sales		1,127.6	1,189.1	+ 61.5	<+ 5.5>	+ 70.3
Gross Profit		822.6	852.6	+ 30.0	<+ 3.6>	+ 38.4
excl. Special factors *1		856.8	856.6	- 0.2	<- 0.0>	+ 8.2
SG&A Expenses		367.8	470.3	+ 102.5	<+ 27.9>	+ 108.2
excl. Special factors *2		305.7	370.0	+ 64.3	<+ 21.0>	+ 69.7
R&D Expenses		189.7	231.6	+ 41.8	<+ 22.0>	+ 40.9
Operating Income		265.0	150.7	- 114.3	<- 43.1>	- 110.8
excl. Special factors *3		361.5	255.3	- 106.2	<- 29.4>	- 102.4
Ordinary Income		265.1	151.3	- 113.8	<- 42.9>	- 110.1
Extraordinary Income/L	-OSS	17.6	14.7	- 3.0	<- 16.9>	- 3.0
Net Income		160.6	138.9	- 21.7	<- 13.5>	- 19.0
excl. Extraordinary Income	/Loss & Special factors *4	220.3	167.6	- 52.7	<- 23.9>	- 50.3
EBITDA (excl. Extraordinary Income/Loss)		370.3	303.7	- 66.6	<- 18.0>	
EPS		203 yen	176 yen	- 28 yen	<- 13.5>	
excl. Extraordinary Income/Loss & Special factors *4		279 yen	212 yen	- 67 yen	<- 23.9>	
Exchange Rate	USD	79 yen	80 yen	+ 1 yen		
	EUR	111 yen	102 yen	-9 yen		

*1: Special factors in Gross Profit: an increase in COGS related to inventory step-up due to revaluation to fair value resulting from corporate acquisitions
*2: Special factors in SG&A Expenses: amortization of intangible assets and goodwill resulting from corporate acquisitions
*3: Special factors in Operating Income: *1 and *2
*4: Special factors in the Income and EPS: in addition to *1 and *2, non-operating expenses resulting from corporate acquisitions and transfer price tax refund
*5: CTE: Currency Translation Effect (shall apply hereinafter)

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Net Sales in Ethical Drugs by Region











Cash Flow Statement



	FY2011 AprDec.	FY2012 AprDec.	Ref: FY2011 AprMar.	
	(billion yen)	(billion yen)	(billion yen)	
Net cash provided by (used in) operating activities	248.2	222.8	336.6	
Income before income taxes and minority interests	282.7	166.0	252.5	
Depreciation and amortization	90.0	121.3	128.0	
Amortization of goodwill	14.1	24.6	22.2	
Increase/decrease in working capital	- 30.1	- 36.8	64.7	
Income tax paid (incl. tax refund)	- 128.9	27.2	- 152.1	
Net cash provided by (used in) investing activities	- 1,072.3	- 128.7	- 1,094.0	
Payment for purchases of property, plant and equipment	- 49.7	- 54.5	- 61.9	
Payment for acquisition of subsidiaries' shares	- 1,031.4	- 86.2	- 1,040.0	
Net cash provided by (used in) financing activities	404.9	- 140.2	393.8	
Net increase (decrease) in short-term loans	540.6	- 243.0	239.8	
Proceeds from issuance of bonds	-	238.0	189.6	
Dividends paid	- 132.6	- 132.4	- 142.0	
Effect of exchange rate changes on cash and cash equivalents	- 69.9	12.8	- 54.9	
Net increase (decrease) in cash and cash equivalents	- 489.1	- 33.3	- 418.5	
Cash and cash equivalents, end of period	383.6	420.9	454.2	
akeda will maintain 300 billion yen level of R&D investment, ensure steady repayment of debts and maintain stable dividend payment.				
note: Since the statutory disclosure of Cash Flo	w Statement is not required f	or the third quarter, the fig	ures have not been aud	

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FY2012 Financial Forecasts



Takeda Pharmaceutical Company Limited

FY2012 forecasts are unchanged from the latest announcement (not changed from the original announcement)

		FY2011 FY2012			Year-on-ye	ar change
		Actual	AprDec. Actual	AprMar. Forecasts	AprI	Mar.
		(billion yen)	(billion yen)	(billion yen)	(billion yen)	<%>
Net sales		1,508.9	1,189.1	1,550.0	+ 41.1	<+ 2.7>
R&D expenses		281.9	231.6	310.0	+ 28.1	<+ 10.0>
Operating income		265.0	150.7	160.0	- 105.0	<- 39.6>
excl. Special factors *1		414.5	255.3	305.0	- 109.5	<- 26.4>
Ordinary income	Ordinary income		151.3	150.0	- 120.3	<- 44.5>
Extraordinary Income/L	Extraordinary Income/Loss		14.7	55.0	+ 72.9	-
Net income		124.2	138.9	155.0	+ 30.8	<+ 24.8>
excl. Extraordinary income/los	ss & Special factors *2	248.2	167.6	190.0	- 58.2	<- 23.4>
EBITDA(excl. Extraordina	ary Income/Loss)	422.6	303.7	345.0	- 77.6	<- 18.4>
EPS		157 yen	176 yen	196 yen	+ 39.1	<+ 24.8>
excl. Extraordinary income/loss & Special factors *2		314 yen	212 yen	241 yen	- 73.7	<- 23.4>
Evelopera Dete	USD	79 yen	80 yen	82 yen	+ 2.4	
Exchange Rate	EUR	109 yen	102 yen	105 yen	- *3	

*1: Special factors in Operating Income: amortization of intangible assets and goodwill resulting from corporate acquisitions, and an increase in COGS related to inventory step-up due to revaluation to fair value also resulting from corporate acquisitions
*2: Special factors in Net Income and EPS: in addition to *1, non-operating expenses resulting from corporate acquisitions and transfer price tax refund
*3: Exchange rate is changed from the latest announcement in October, i.e., USD 80yen ->82yen,

EUR 100yen ->105yen

Reference: Impact of 1 yen change	FY2012 (billion yen)			
in the foreign exchange rate	USD	EUR		
Net Sales	4.5	4.0		
Operating Income	- 0.3	0.1		
Net Income	0.1	- 0.1		



APPENDIX

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Summary of Acquisitions from April to December 2012

Month Year	Corporate Name	Corporate Profile at the Acquisition Date and Acquisition Amount	Benefit			
Jun.2012 URL Pharma	URL Pharma Common Stock : US\$1 thousand		[Strengthening Takeda's franchise in gout treatment in the U.S.]			
		Capital sulpius 1 000 1000 alloudand		 Acquired its leading product Colcrys (a drug for treatment of acute gout) 		
		Location : Philadelphia, Pennsylvania, U.S.	 Realizing synergy with its existing product Colcrys and Uloric (a drug for hyperuricemia for adult patients with chronic gout) 			
		Acquisition : US\$800 MM upfront and future Amount performance-based contingent earn out payments beginning in 2015.	 Entered into a definitive agreement with Caraco Pharmaceutical Laboratories, Ltd. in Dec 2012 for the sale of URL generic business. 			
Jul. 2012	Multilab	Common Stock : BRL 41,750 thousand	[Enhancing sales structure in Brazil]			
		Location : São Jerônimo, Rio Grande do Sul, Brazil	- Acquired Multilab's own branded generic drugs and OTC products including			
	Acquisition : BRL 500 MM upfront and up to BRL 40 Amount MM in additional future milestone payments	Multigrip, the country's best-selling OTC product for cold and flu treatment – Acquired well established distribution network in high growth developing regions of the country – Positions Takeda as one of the top ten pharmaceutical companies in the country in				
0.+ 2012		Common Charles a USC 10 the second	terms of revenues (Based on IMS), and enables Takeda to meet diverse medical needs in the country			
Oct. 2012	LigoCyte	Common Stock : US\$ 10 thousand	[Advancing global vaccine business] – Acquired the only norovirus vaccine in clinical trials			
		Capital surplus : US\$ 1,372 thousand	 Introduced LigoCyte's virus-like particle platform (VLP) technology 			
		Location : Bozeman, Montana, U.S.	 Acquired preclinical development of vaccines against respiratory syncytical virus, 			
		Acquisition : \$60 MM upfront, with future contingent Amount consideration based on the progress of development projects	influenza and rotavirus			
Nov. 2012	Envoy	Common Stock : US\$ 8 MM	[Advancing innovative drug discovery]			
		Location : Jupiter, Florida, U.S.	- Acquired bacTRAP technology® that enables the identification of novel targets			
		Acquisition : Up to US\$ 140MM, including upfront and contingent payments	expressed in disease-relevant cell – Acquired Envoy's pre-clinical central nervous system (CNS) assets including programs for Parkinson's disease and Cognitive Impairment Associated with Schizophrenia (CIAS).			

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Changes of Net Sales in Ethical Drugs by Major Products



	Major Sales Region	FY2009 Actual	FY2010 Actual	FY2011 Actual	FY2011 AprDec.	FY2012 AprDec.	Year-on-ye Apr	
		(billion yen)	(billion yen)	(billion yen)	(billion yen)	(billion yen)	(billion yen)	<%>
Leuprorelin	Worldwide	120.4	116.4	120.7	92.8	87.7	-5.1	<- 5.5>
Lansoprazole	Worldwide	216.1	133.6	122.1	92.9	85.6	-7.2	<- 7.8>
Candesartan	Worldwide	218.3	218.0	216.3	168.8	132.9	-35.9	<- 21.3>
Pioglitazone	Worldwide	383.3	387.9	296.2	237.0	109.2	-127.8	<- 53.9>
Enbrel	Japan	32.3	38.4	41.4	31.7	33.3	1.6	<+ 5.1>
Nesina	Japan	-	1.6	15.5	10.2	25.8	15.5	<+ 151.4>
Vectibix	Japan	-	9.4	17.2	13.0	14.7	1.7	<+ 12.8>
Amitiza	U.S.	19.8	18.6	18.7	13.9	16.5	2.6	<+ 18.6>
Velcade	U.S.	46.2	50.8	58.1	42.5	53.9	11.4	<+ 26.8>
Uloric	U.S.	4.4	9.1	12.9	9.3	12.8	3.5	<+ 37.4>
Dexilant	U.S.	8.5	18.1	24.1	17.4	23.5	6.1	<+ 35.3>
Colcrys (*1)	U.S.	0.9	12.6	36.8	27.8	29.8	2.0	<+ 7.2>
Pantoprazole (*2)	Europe/ Emerging Market	158.3	105.6	82.6	64.5	56.5	-8.0	<- 12.5>
Actovegin (*2)	Europe/Emerging Market	14.2	16.9	18.6	13.5	14.2	0.7	<+ 5.2>
Calcium (*2)	Europe/Emerging Market	14.1	14.9	15.7	11.6	11.0	-0.7	<- 5.7>
Tachosil (*2)	Europe/Emerging Market	12.8	12.9	13.8	10.7	10.1	-0.6	<- 5.7>
Daxas (*2)	Europe/ Emerging Market	-	0.4	2.4	1.7	2.2	0.5	<+ 27.3>
Ref: Nycomed Products in Total (approx.) (*2) (Million EUR)	Europe/ Emerging Market	2,918	2,838	2,984	2,263	2,333	69	<+ 3.1>
	USD	93 yen	86 yen	79 yen	79 yen	80 yen	+1 yen	
Exchange Rate	EUR	131 yen	113 yen	109 yen	111 yen	102 yen	- 9 yen	
	Ref:EUR (fiscal year ended Dec.)	130 yen	116 yen	-	-	-	-	

*1: Colcrys is a product of URL Pharma, Inc. acquired in June 2012. The sales until May 2012 represent the amount before acquisition. Each amount before acquisition is reclassified to Takeda fiscal year (Apr to Mar).
*2: Those are products of Nycomed acquired at the end of Sep 2011. The sales until Sep 2011 represent the amount before acquisition. The sales in FY2009 and FY2010 show calendar year sales, but in FY2011, the sales are reclassified to Takeda fiscal year (Apr to Mar).

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Breakdown of Special factors and Extraordinary Income/Loss

	(negative a	(billion yen) mount represents gain)		
Breakdown of Special factors and Extraordinary Income/Loss	FY2011 AprDec.	FY2012 AprDec.		
<cogs> Increase in COGS related to inventory step-up due to revaluation to fair value</cogs>	34.2	4.1		until 2021
URL Pharma acquisition and Multilab acquisition	-	4.1		for Daxas
<sg&a> Amortization of intangible assets</sg&a>	48.2	75.9		
TAP integration	7.4	6.6	Amortize until 2012	
Millennium acquisition	28.1	28.4	Amortize until 2018	
Nycomed acquisition	12.0	34.4	Amortize until 2026	
URL Pharma acquisition	-	5.8	Amortize until 2030	
<sg&a> Amortization of goodwill</sg&a>	14.1	24.6		
Millennium acquisition	9.0	9.1	Amortize until 2028	$\langle \rangle$
Nycomed acquisition	4.3	13.3	Amortize until 2031	
URL Pharma acquisition	-	1.3	Amortize until 2028	
Impact of Special factors on Operating Income	96.5	104.6	N	until 2029
<non-operating expenses=""> Non-Operating Expenses resulting from corporate acquisitions</non-operating>	-	4.1		for Colcrys
<extraordinary income="" loss=""></extraordinary>	-17.6	-14.7		
Gains on sales of investment securities	-	-17.0		
Restructuring cost of foreign subsidiaries	-	14.0	Nue	omed: 47.7
Interest on trancefer price tax refund	-	-11.6	Nyc	omeu. 47.7
Gain on sales of noncurrent assets	-17.6	-		
Impact of Special factors and Extraordinary Income/Loss on Income before Income Taxes and Minority Interests	78.8	94.0		
Income Taxes and Income Tax Adjustment relating to impact described above	-19.2	-19.8		
Transfer price tax refund	-	-45.6		
Impact of Special factors and Extraordinary Income/Loss on Net Income	59.7	28.6		

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Breakdown of EBITDA



(billion yen)

Breakdown of EBITDA	FY2011 AprDec.	FY2012 AprDec.
Ordinary Income	265.1	151.3
+ Special factors in Operating Income: + Amortization of intangible assets	48.2	75.9
+ Special factors in Operating Income: + Amortization of goodwill	14.1	24.6
+ Depreciation and Amortization (excl. Special factors)	41.8	45.5
+ Interest paid	1.2	2.3
+ Others	-	4.1
EBITDA (excl. Extraordinary Income/Loss)	370.3	303.7

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Take

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Third Quarter of Fiscal 2012 Updates Related to R&D Activities

Tsudoi Miyoshi Head of Chief Medical & Scientific Officer Office

February 4, 2013



Approval of NESINA (alogliptin) Family in the US

Product Characteristics

- The first DPP4 inhibitor to have prospective CV outcome data in a high CV risk population due to recent acute coronary syndrome event (EXAMINE trial)
- Approved in monotherapy as "NESINA", in a fixed dose combination with pioglitazone as "OSENI", and in a fixeddose combination with metformin as "KAZANO"
- "OSENI" is the first DPP4 inhibitor and thiazolidinedione combination approved in the US



Elsewhere in the world...

- Filed in EU and several Emerging Markets including China and Brazil
- Approved in Japan as monotherapy ("NESINA", April 2010) and fixed-dose combination with pioglitazone ("LIOVEL", July 2011)

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MLN9708 (ixazomib citrate) Data Presented at ASH 2012



Program Status

- First oral proteasome inhibitor in Phase 3
- Developing the all-oral regimen in both Relapsed/Refractory Multiple Myeloma (MM) and front line MM
- Single oral weekly dose
- On-going registration supportive clinical trials include two Phase 3 trials (R/R MM and R/R AL Amyloidosis)
- 5 more trials in start-up including Phase 3 front line MM
- Takeda has global marketing rights

Phase 1/2 Data in Front Line MM

Preliminary responses with MLN9708, lenalidomide and dexamethasone



• Of 3 response-evaluable patients who have completed 12 cycles, 2 achieved CR and 1 VGPR

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ADCETRIS (brentuximab vedotin) Data Presented at ASH 2012

Program Status

- Antibody-drug conjugate in-licensed from Seattle Genetics (Takeda has rights Ex. US/Canada)
- EU approval in October 2012 for Relapsed/Refractory Hodgkin Lymphoma (HL) and R/R systemic anaplastic large cell lymphoma
- Potential for further use in other CD30 expressing malignancies

Phase 1 Data in Newly Diagnosed Hodgkin Lymphoma					
	ADCETRIS plus ABVD*	ADCETRIS plus AVD**			
Complete Remission after 6 cycles	95%	96%			
Pulmonary toxicity (any event)	44%	0			

- With ABVD alone, expected CR rate in advanced HL is 70-80%, expected pulmonary toxicity rate is 10-25%
- Most common Adverse Events in ADCETRIS + AVD arm were nausea (85%), neutropenia (77%), peripheral sensory neuropathy (73%)

*adriamycin, bleomycin, vinblastine, dacarbazine **adriamycin, vinblastine, dacarbazine

Phase 1 Data in Newly Diagnosed Mature T-Cell Lymphoma				
	ADCETRIS plus CHP [†]			
Objective Response	100%			
Complete Response Partial Response	88% 12%			

- Front line anthracycline containing regimens (e.g. CHOP⁺⁺) achieve OR rates of 76-88% and CR rates of 39%-53% in various MTCLs
- Most common Adverse Events of any grade were nausea (62%), peripheral sensory neuropathy (62%), diarrhea (58%), fatigue (54%)

[†]cyclophosphamide, doxorubicin, prednisone ^{††}cyclophosphamide, doxorubicin, oncovin, prednisone

Acquisition of Envoy Therapeutics





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Enables Takeda to identify novel drug targets that are highly selectively expressed in disease-relevant cell populations

Brings a promising pre-clinical pipeline with innovative programs for Parkinson's Disease, CIAS* and other disease indications

*Cognitive Impairment Associated with Schizophrenia

Envoy's proprietory bacTRAP technology®

- Enables the identification of proteins in-vivo that are produced by specific cell types without requiring the isolation of those cells
- Especially powerful in tissues of the brain, where many hundreds of cell types are intermingled
- Enables the identification of new drug targets and prioritization of existing drug targets to develop drugs with better efficacy and fewer side effects



[stained protein on mouse brain tissue]



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