





Takeda's Shonan Research Center is located between Kamakura and Fujisawa, about 50km south of Tokyo. The campus also includes a day-care center for employees children, and is surrounded by a rich variety of trees and wildlife. It is also home to the Shonan Health Innovation Park, which we aspire to become the leading hub for Japan's biopharmaceutical ecosystem.

#### TAKEDA.COM

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Takeda Pharmaceutical Company Limited

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## **WHO WE ARE**

Takeda is a **patient-focused**, innovation driven global pharmaceutical company that builds on a distinguished **236-year history**. Our mission is to strive towards **better health** and a **brighter future** for people worldwide through leading innovation in medicine. Established by our founding spirit and integral to every part of our business, **Takeda-ism** and **our priorities** guide us in our efforts to achieve our **Vision 2025**.



Putting patients first for over two centuries

## 'Takeda-ism' & Our Priorities









We make decisions and take actions by focusing on our four priorities in this order:

- 1 Putting the patient at the center
- **3** Reinforcing our reputation
- 2 Building trust with society
- Developing the business

## OUR HERITAGE, OUR FUTURE

# Serving the needs of patients through leading innovation in medicine

In 1781, Chobei Takeda I began selling traditional herbal medicines in Osaka, Japan. Takeda's founder gained a reputation for business integrity & quality products, characteristics embedded into the corporate philosophy which still guides us today.



#### DOSHOMACHI, THE MEDICINE DISTRICT

Located in the major trading port of Osaka, Japan, it was here that standards were set for medicinal products and raw materials.

At age 14, Chobei Takeda I was sent here to work as an apprentice for a medicine broker. His diligent work allowed him the opportunity to start his own business.

## TAKEDA GARDEN FOR MEDICINAL PLANT CONSERVATION, KYOTO JAPAN

Established in 1933, here Takeda scientists collect, grow and study herbs and other plants with medicinal value from around the world.

Approximately 2,600 species are grown, of which 200 are endangered (as of June 2017).

#### **FOUNDATION**

Chobei Takeda I sets up his business in Osaka

1781

#### **PRODUCTION**

Pharmaceutical manufacturing begins in Takeda's factory

1895

#### TAKEDA GARDEN

for Medicinal Conservation opens

1933





## 1871

## INTERNATIONAL TRADE

Takeda pioneers in the importation of western medicines

## 1914

## PROPRIETARY RESEARCH

activities begin

## 1940

#### "NORI" PRINCIPLES

which underpin Takeda-ism, are established

#### CHOBEI V'S PRINCIPLES OF "NORI"

These principles emphasized the importance of social responsibility, and highlighted people as the key to success in business.

These principles continue to guide us today:

- Serve the public
- Work together in harmony
- Make efforts to study deeply
- Esteem plainness
- Observe propriety

#### PANVITAN®

Japan's first multivitamin product is launched

1950

## SHOSHISHA FOUNDATION

is established to support talented students who will contribute to society

1960

## TAKEDA SCIENCE FOUNDATION

is established to encourage promising research and science technology

1963

#### AN ASPIRATION TO CURE CANCER

With a vision to become a global leader in oncology, the acquisition of Millennium Pharmaceuticals strengthens R&D and commercialization, enhancing our pipeline in oncology and inflammatory disease areas.

The products ENTYVIO® (vedolizumab) and NINLARO® (ixazomib) were discovered by Millennium.

#### MILLENNIUM PHARMACEUTICALS

is acquired by Takeda, enhancing innovation in oncology

2008

#### TAKEDA INITIATIVE

forms to support the development of healthcare professionals in Africa

2010

#### **ENTYVIO®**

ulcerative colitis and Crohn's disease treatment, is approved by the EMA (EU) and the FDA (U.S.)

2014



1954

#### **ALINAMIN®**

a Vitamin  $B_1$  derivative, is launched

1962

#### **OUTSIDE JAPAN**

Takeda enters foreign markets

1980's – 1990's

# EXPANSION OF INTERNATIONAL BUSINESS

accelerates with the launch of: leuprorelin, lansoprazole, candesartan, pioglitazone

## 2009

Takeda joins the

## UNITED NATIONS GLOBAL COMPACT

and in 2011 its LEAD program

2011

## NYCOMED AQUISITION

expands Takeda's global footprint into more than 70 countries worldwide 2015

#### TAKEDA AND CIRA

unite in T-CiRA to advance the future of regenerative medicine

#### **EXPANSION OF INTERNATIONAL BUSINESS**

Having established its position as a leader in the Japanese pharmaceutical industry, Takeda expands into international markets, collaborating across borders for drug discovery, and establish subsidiaries in Asia, Europe and the Americas.

Exports increase, and four innovative products help establish Takeda's position as a global pharmaceutical company.

#### INTEGRATION OF NYCOMED

This agreement expands Takeda's global footprint into Europe and Emerging Markets, creating a more balanced and stable business. Nycomed's entrepreneurial "can-do" culture aligns seamlessly with Takeda's corporate philosophy of Takeda-ism.

## KYOTO UNIVERSITY'S CENTER FOR IPS CELL RESEARCH AND APPLICATION (CIRA) AND TAKEDA ESTABLISH UNIQUE PARTNERSHIP

A 10-year partnership between Takeda and CiRA established to develop clinical applications of iPSC technology to use in cell therapy, drug discovery and drug safety assessments. The program is directed by Professor Shinya Yamanaka of CiRA, a Nobel Laureate in stem cell research.

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#### A RESPONSIVE MODEL FOR CHANGING TIMES

In response to increased patient needs for generic medicines and social demands to control healthcare costs, Takeda changes its business model, establishing the Takeda-Teva joint venture to offer Teva's generic medicines and Takeda's offpatent drugs in Japan. The joint venture also allows us to focus more sharply on developing innovative medicines to tackle tough medical challenges.

#### NINLARO®

multiple myeloma treatment is approved by the FDA (U.S.)

2015

#### TAKEDA-TEVA

joint venture takes on offpatent drugs to allow Takeda to focus on innovation

2016

#### ARIAD PHARMACEUTICALS

acquired by Takeda to further strengthen its global oncology portfolio and pipeline by expanding into solid tumors

2017



2016

Therapeutic area focus in

#### **R&D IS SHARPENED**

to be at the cutting edge of innovation

2016

#### **VISION 2025**

is rolled out

2017

#### **ALUNBRIG™**

lung cancer treatment is approved by the FDA (U.S.)

TO OUR FUTURE

## **VISION 2025**

The future state of the company we aspire to become by 2025

We serve the needs of our patients, wherever they are. We earn the trust of society and customers through Takeda-ism.

We are recognized as best-in-class because of our agility and innovation, qualities that help us build a steady pipeline and deliver growth, year-on-year.

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#### **About Christophe Weber**

Representative Director, President & CEO

Joined Takeda in 2014. Christophe brings a wealth of international leadership experience to Takeda with a career that has spanned nine countries. Before joining us, he held many senior executive positions in the pharmaceutical sector.

Born in France. Christophe holds a doctorate in pharmacy and pharmacokinetics from the University of Lyon, France, where he also earned master's degrees in pharmaceutical marketing and accounting & finance.

In our Vision 2025, we set new goals to become the best-in-class global pharmaceutical leader, driving innovation in the selected three areas of Oncology, Gastroenterology, and Central Nervous System, plus Vaccines. I am delighted to say that this year we have made significant progress towards our goal.

It is a privilege to lead this process together with the Takeda Executive Team, and I look forward to bringing better health and a brighter future to many more patients worldwide as our transformation continues.

**Christophe Weber** 

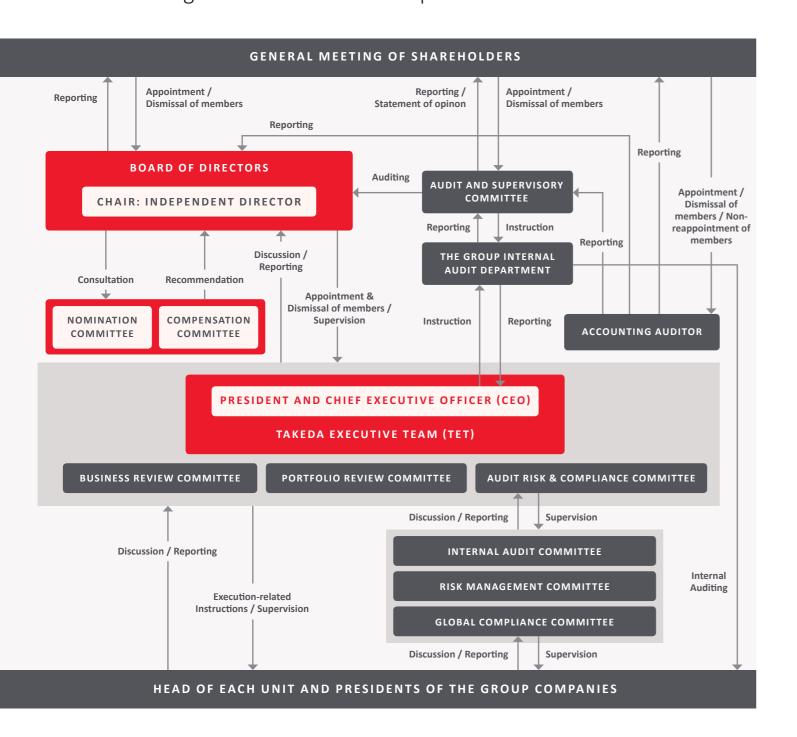
Mily weben

Representative Director, President & CEO

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## **CORPORATE GOVERNANCE**

Takeda is working to establish a management framework befitting a world-class pharmaceutical company that operates on a global scale. We are strengthening internal controls, including rigorous compliance and risk management, and establishing a structure to facilitate agile decision-making that is sound and transparent.



## **BOARD OF DIRECTORS**

#### INTERNAL DIRECTORS



**CHRISTOPHE WEBER** President & CEO



MASATO IWASAKI Director; President, Japan Pharma Business Unit



**ANDREW PLUMP** Director, Chief Medical & Scientific Officer



Director, Chief Financial

#### EXTERNAL DIRECTORS



MASAHIRO SAKANE **External Director Board Meeting Chair** 

Nomination Committee Chair



MICHEL ORSINGER **External Director** 



TOSHIYUKI SHIGA **External Director** 

Compensation

Committee Chair



**EMIKO HIGASHI External Director** 



YOSHIAKI FULIMOR **External Director** 

#### **AUDIT & SUPERVISORY COMMITTEE (A&SC) DIRECTORS**



YASUHIKO YAMANAKA Director, A&SC Member



SHIRO KUNIYA External Director, A&SC Chair



**KOJI HATSUKAWA** External Director, A&SC Member



JEAN-LUC BUTEL External Director, A&SC Member

Nomination committee



Compensation committee

The board is chaired by an Independent External Director in order to increase the independence of the board. In order to ensure the validity and transparency of the decision-making process for the election and compensation of Internal Directors, Takeda has a Nomination Committee and a Compensation Committee, in which the majority of the members are External Directors and one of the External Directors is the chairman of each committee, as advisory committees of the board.

TAKEDA CORPORATE PROFILE 2017 **OUR PEOPLE** 

## **TAKEDA EXECUTIVE TEAM (TET)**

#### **JAPAN**



**CHRISTOPHE WEBER** President & CEO

HARUHIKO HIRATE

**Corporate Communications** 

and Public Affairs Officer



**MASATO IWASAKI** Director; President, Japan Pharma Business Unit

YOSHIHIRO

**NAKAGAWA** 

Global General Counsel



**JAMES KEHOE** Director, Chief Financial Officer







DAVID OSBORNE Global Human Resources Officer



**SWITZERLAND** 

THOMAS WOZNIEWSKI Global Manufacturing and Supply Officer



**GILES PLATFORD** President, Europe and Canada Business Unit

#### US



**ANDREW PLUMP** Director, Chief Medical & Scientific Officer

RAMONA SEQUEIRA

President, U.S. Business



**CHRISTOPHE BIANCHI** President, Global Oncology Business Unit

RAJEEV VENKAYYA

Vaccine Business Unit

President, Global



**GERARD GRECO** Global Quality Officer





RICARDO MAREK President, Emerging Markets Business Unit

The Takeda Executive Team consists of a diverse group of experienced leaders, selected for their deep expertise in specific areas related to our business. The team is led by the President & CEO, Christophe Weber, and additional members who report directly to him. Each member is responsible for managing one of the following specific functions of the Takeda Group: finance and accounting, human resources, legal, corporate communication, R&D, manufacturing, quality control, each regional business unit of Japan, U.S., Europe & Canada and emerging markets, and each specialty business unit of oncology and vaccines.

TAKEDA CORPORATE PROFILE 2017 **OUR PEOPLE** 

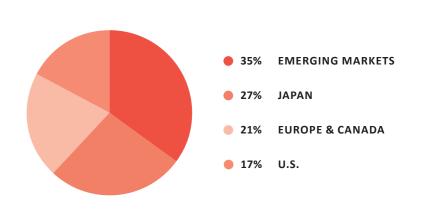
# DIVERSE PERSPECTIVES LEAD TO INSIGHTFUL SOLUTIONS

Developing our global workforce with around 30,000 employees in 70+ countries

For Takeda, diversity is critical to our work as a research and innovation-based company. We are accelerating our Diversity and Inclusion activities, and aim to become an industry leader, offering every employee the opportunity to thrive, develop and grow based on merit, potential and ambition regardless of gender, age, disability, nationality, race, sexual orientation and gender identity, religion, experience, belief, values, or life-style.



## Takeda's employee distribution





70+ COUNTRIES



30,000 EMPLOYEES



30+

LANGUAGES AND DIALECTS SPOKEN

#### **OUR DIVERSITY PROGRAMS**

- Hanamizuki, a career support network through which women can help each other develop professionally (Japan).
- A flexitime program to allow employees to work where and when they can perform at their best (Japan).
- A fast-track career process for promotion of employees who demonstrate high performance early in their careers (Japan).
- Hosting the Takeda U.S. Diversity & Leadership Symposium Week (U.S.).

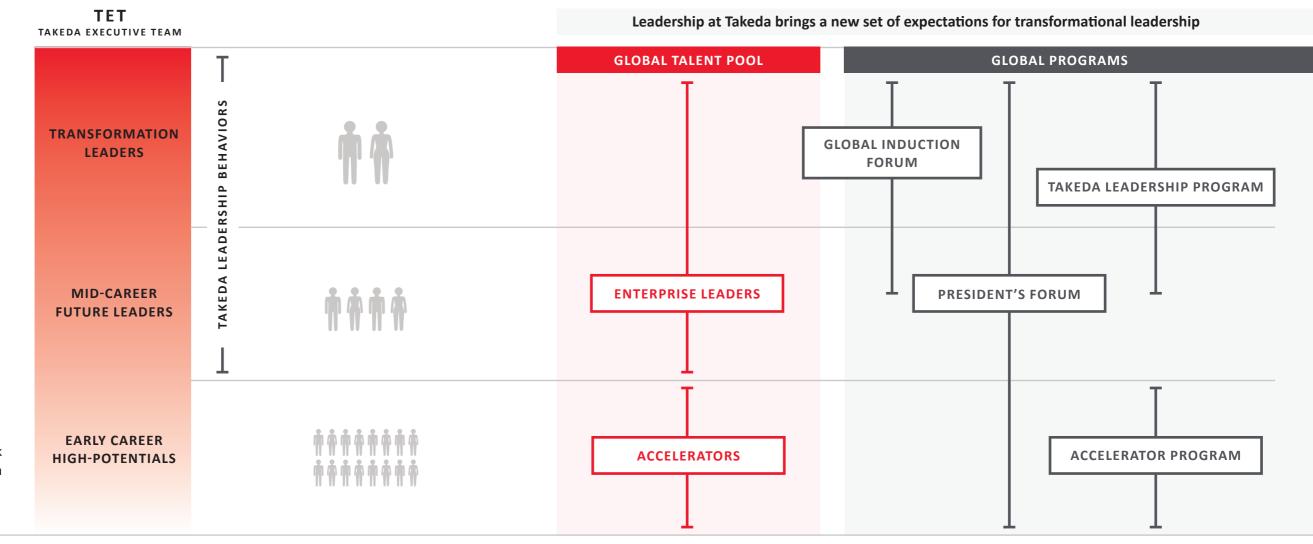
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## **TALENT DEVELOPMENT**

# Our Strength comes from within

Takeda fosters a collaborative and stimulating work environment filled with opportunity and the chance to make a difference in people's lives.

Our significant investment in training offers everyone the opportunity to work at the highest levels of our industry, with fast-track programs accelerating the progress of high-potential candidates.



#### **OUR DEVELOPMENT PROGRAMS**

#### Takeda Leadership Behaviors

A new set of expectations for transformational leadership

#### **President's Forum**

Takeda's executive management team personally nurture talented people to lead the company in the future

### Takeda Leadership Program

Elevating leadership capability through examination of internal and external perspectives on business

#### **Accelerator Program**

Elevating leadership capability through examination of internal and external perspectives on business

#### **Global Induction Forum**

Induction training for recently hired senior leaders

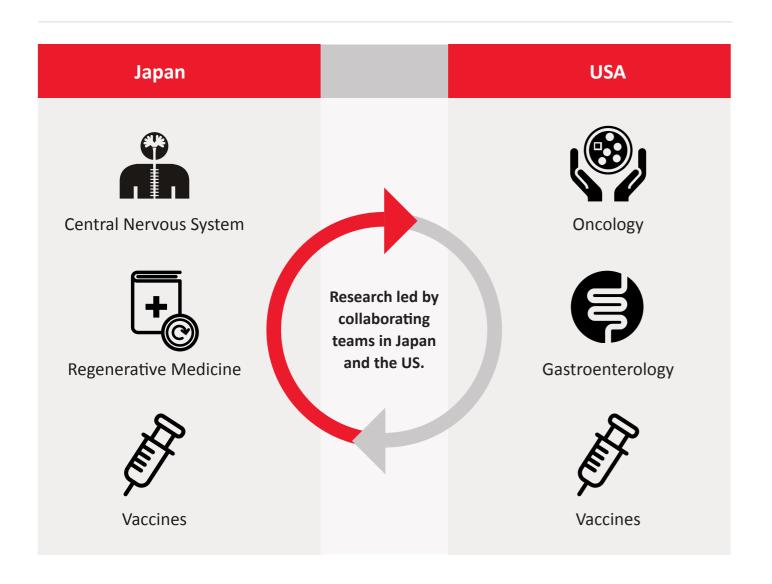
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## **OUR RESEARCH**

A world-class & worldwide R&D organization with focused therapeutic areas. Takeda R&D continues its transformation, driving our patient-centric approach and commitment to deliver innovation.

We innovate with a focus on three therapeutic areas - oncology, gastroenterology (GI), and the central nervous system (CNS). We also leverage our world-class capabilities to develop vaccines to address critical public health threats using novel development platforms, and collaborate with leading partners.





## **Oncology**

We endeavor to deliver novel medicines to patients with cancer worldwide through our commitment to science, breakthrough innovation, and our passion for improving the lives of patients.

This singular focus drives our aspirations to discover, develop and deliver breakthrough oncology therapies.

Please visit takedaoncology.com for more information.



## Gastroenterology

For more than 25 years, Takeda has focused on improving the lives of patients through the delivery of innovative medicines and dedicated patient disease support programs in gastroenterology (GI).

Takeda is leading in areas of GI associated with high unmet needs, such as inflammatory bowel disease, GI acid-related diseases and GI motility disorders.



CNS

CNS disorders are complex multifaceted conditions that affect the spectrum of mental health.

We are driven to provide novel therapies for people with psychiatric, neurological and rare central nervous system (CNS) disorders who lack adequate treatment options.



## Vaccines

Vaccines have transformed global public health. Our world-class vaccine team is addressing unmet medical needs through vaccine development against infectious diseases, while using innovative development platforms and collaborating with leading partners.

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R&D 29

## PARTNERSHIPS AND COLLABORATIONS

We focus on disease areas where patient need is great, where we can build upon our deep scientific expertise, and where we intend to continue discovering innovative new medicines.

#### STRATEGIC PARTNERSHIPS



in the past 2 years
(AS OF JULY 2017)

#### **FUNCTIONAL PARTNERSHIPS**

PRA Health Sciences

Bushu Pharmaceuticals

#### SHONAN HEALTH INNOVATION PARK

Aspiring to become the leading hub for Japan's biopharmaceutical ecosystem

**AXCELEAD** 

SCOHIA PHARMA

T-CiRA

#### **ASSET EXTERNALISATION**

**Myovant Sciences** 

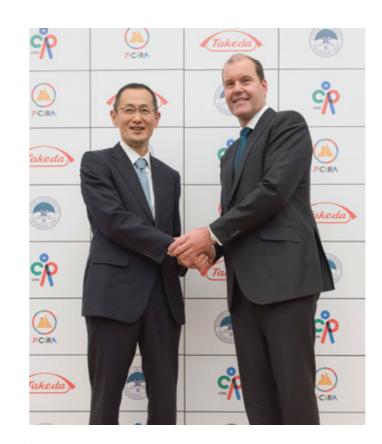
Cerevance

SCOHIA PHARMA

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A unique partnership between Kyoto University's Center for iPS Cell Research and Takeda, aspiring to transform the future of medicine using iPS cells







T-CiRA aims to deliver innovative therapies to patients facing serious and life-threatening conditions, including:

- Cancer
- Heart failure
- Neurodegenerative disorders
- Type 1 diabetes
- Intractable muscle diseases

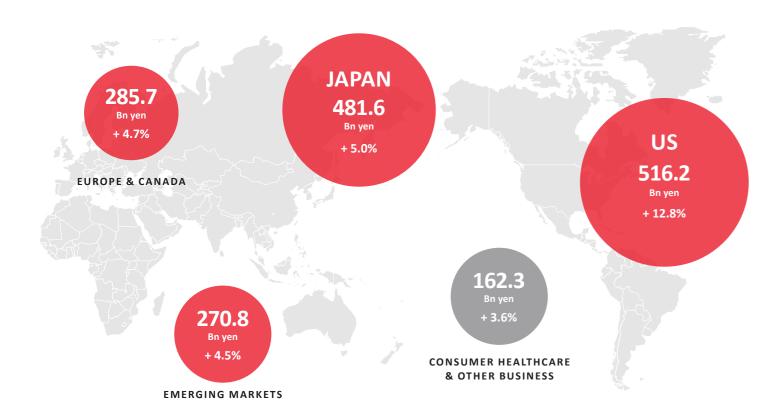
This research also aims to develop medicines and cell therapies using iPS cells.

A 10-year partnership between Takeda and CiRA, the world's first institute dedicated to pioneering iPS cells research and application, based at Kyoto University Japan, has been established to develop clinical applications of iPSC technology to use in cell therapy, drug discovery and drug safety assessments.

The T-CiRA program, based at Takeda's Shonan Research Center in Fujisawa, Japan, is directed by Professor Shinya Yamanaka of CiRA, a Nobel Laureate in stem cell research.



## **FY2016 UNDERLYING REVENUE**



Overall, Takeda's global underlying revenue for FY2016 totalled 1,716.7 billion yen, an increase of 6.9% over the previous fiscal year.

### FY2016 results exceeded guidance



- Underlying Revenue +6.9%, every region growing
- Growth Drivers +14.7%, Entyvio 146.5 Bn yen



# Rebuild pipeline

- Significant progress in R&D transformation
- Over 50 collaborations in 18 months



## **Boost** profitability

- Underlying CE growth +24.2%
- Underlying CE margin +180 bps
- ROE is recovering: 6.0% in FY16 (+2.1pp from FY15)

Note: "Underlying growth" compares two periods of financial results on a common basis, showing the ongoing performance of the business excluding the impact of foreign exchange and divestitures from both periods • CE="Core Earnings" is calculated by taking reported Gross Profit and deducting SG&A expenses and R&D expenses. In addition, certain other items that are non-core in nature and significant in value may also be adjusted • bps=basis point: one hundredth of a percent • ROE: Return on equity

## TAKEDA'S GROWTH DRIVERS

## Revenue growth was led by growth drivers +15%

These four areas now account for 55% of total Takeda revenue

+14.7%

**UNDERLYING REVENUE GROWTH** 



#### **GASTROENTEROLOGY**

+33.5%

**KEY PRODUCTS** 

- ENTYVIO
- AMITIZA
- LANSOPRAZOLE

- TAKECAB
- DEXILANT



#### ONCOLOGY

+7.5%

#### **KEY PRODUCTS**

- NINLARO
- ICLUSIG
- LEUPRORELIN

- ADCETRIS
- VECTIBIX
- VELCADE



#### **CENTRAL NERVOUS SYSTEM**

+26.7%

**KEY PRODUCTS** 

- TRINTELLIX
- REMINYL
- ROZEREM
- COPAXONE



#### **EMERGING MARKETS**

+4.5%

**KEY MARKETS** 

Russia, Brazil, and China are key contributing markets to the growth

## **CORPORATE SOCIAL RESPONSIBILITY (CSR)**

Takeda's CSR is rooted in patient-centricity and operating a pharmaceutical business that creates outstanding products, as well as improving sound business processes to promote a sustainable society

#### LONG-TERM COMMITMENT

¥4.2 bn

Donation amount for Great East Japan Earthquake assistance

Period for operating recovery support programs by NGOs and NPOs through Takeda's contributions: 2011-2020



Number of 10-year CSR programs

#### **PREVENTION**



9



Number of CSR programs focused on disease prevention in developing countries to contribute to the health of communities

#### **PARTICIPATION**

8,400+

Takeda employees around the world actively voted to select our global CSR partnership programs starting 2017

## Partnerships for Sustainable Development Goals (SDGs)

As a UNGC LEAD company, Takeda will work toward the achievement of SDGs together with partners in the international community to promote better health for people.





Takeda is committed to all SDGs – in particular Goal 3, promoting good health & well-being.





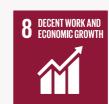






























## TAKEDA GLOBAL CSR PROGRAM

Employee votes determine our global CSR programs. Takeda implements global CSR programs that emphasize "Prevention for Health in Developing and Emerging Countries".

## 2016



#### UNITED NATIONS FOUNDATION

#### Global Measles Vaccination for Children

Aiming to help vaccinate 5,400,000 children.

BUDGET 1 billion yen TERM 10 years

LAUNCH 2016 AREA Approximately 40 countries in

Africa, Asia and Latin America





# **Community Health Workers Training** for Maternal and Child Health

Training 1,400 health workers, impacting 500,000 people.

BUDGET 500 million yen TERM 5 year

LAUNCH 2016 AREA India, Bangladesh, Nepal,

Afghanistan





#### Maternal and Newborn Health for Ethnic Minorities

Providing 150,000 village people including 40,000 women and children in ethnic minorities with healthcare education, training and services.

BUDGET 250 million yen TERM 5 yea

LAUNCH 2016 AREA Myanmar, Vietnam, Laos

### 2017





# "The First 1000 Days" Health and Nutrition program

Support access to quality health services and nutrition to a total of 1.3 million mothers and children

BUDGET 1 billion yen TERM 5 yea

LAUNCH 2017 AREA Benin, Madagascar, Rwanda





# Holistic health program for refugee crisis of South Sudan and Syria

BUDGET 1 billion yen TERM 5 yea

LAUNCH 2017 AREA Ethiopia, Uganda, Sudan, South

Sudan, Egypt, Jordan, Lebanon





# Protecting the lives of pregnant women in Africa

BUDGET 750 million yen TERM 5 years

LAUNCH 2017 AREA Tanzania, Kenya, Zambia, Ghana

## **ACCESS TO MEDICINES**

## Takeda's Access to Medicines (AtM) Strategy

Improving access to care and treatment for patients in parts of the world with the highest unmet medical needs



Launched AtM strategy at the sixth annual Tokyo International Conference of Africa's Development which took place in Kenya in August 2016

**KEY HIGHLIGHTS AS OF JUNE 2017** 

Sub-Saharan Africa Established a not-for-profit approach in Sub-Saharan Africa, where

we are the first Japanese pharmaceutical company to have a physical

presence in the region

Implementing Patient Assistance Programs (PAPs) using innovative, **PAPs** 

affordability-based approaches

Convened "Blueprint for Success" Summit for over 100 global **Blueprint for Success** 

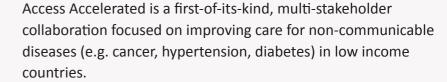
health experts to identify partnership models that improve access to

medicines and save lives

Serving the needs of patients, wherever they are: Takeda actively participates in global health partnerships

LAUNCHED AT THE WORLD ECONOMIC FORUM IN DAVOS, JANUARY 2017







Coalition for Epidemic Preparedness innovations (CEPI) is a partnership of public, private, philanthropic and civil organizations to stimulate, finance and coordinate vaccine development against priority threats, particularly when development is unlikely to occur through market incentives alone.

236 years after our foundation, we feel great humility in knowing that our medicines and vaccines now reach people across the globe — but we know we can do more.

Please visit our corporate website for more on who we are, what we do and what we stand for.

Our Stories: Our Positions & Guidelines:

Takeda.com/our-stories Takeda.com/who-we-are/company-information/Positions\_Guidelines

Our Business:

Takeda.com/what-we-do



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